





The Voice of SSPC: The Society for Protective Coatings

Cover photo courtesy of RPB Safety LLC

FEATURES

RISKY BUSINESS EXPLORING THE EMERGING NECESSITY OF RISK MANAGEMENT

By Deidre Dunkin, Dunkin & Bush, Inc.

In this month's edition of Basic Training, the author details the concept of risk management, which is much more expansive than safety alone, and discusses how a risk management program is vital for contracting companies in today's business environment.



24 PROTECTING OFFSHORE WIND FARM TOWERS

By Hugues Dedeurwaerder, Coatings Research Institute

To ensure durability and corrosion protection in aggressive climates, the author discusses specific coating considerations and test methods for wind turbines at sea.



31 2015 ANNUAL EQUIPMENT BUYING GUIDE

The JPCL Equipment Buying Guide lists products, equipment and supplies for protective and marine coating work from nearly 500 manufacturers, distributors and rental companies located around the world. As in previous years, the Equipment Buying Guide is based on surveys completed by equipment companies known to JPCL.





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Standards for Keeping Confined Spaces Safe

n May 1, OSHA published its final rule on confined space in the construction industry, scheduled to take effect on August 3. The scope (1926.1201) gives examples of confined spaces found in construction, including those often encountered in the painting industry such as tanks, silos, ship holders, boilers and penstocks. The remaining sections (1203-1211) provide specific requirements for working in these spaces. This new and welcome rule, which will raise the bar significantly for painting contractors working in construction, is long overdue.

After a tragic confined space accident in a penstock in Georgetown, Colorado, on October 7, 2007, claimed the lives of five painters and left three others injured, SSPC developed a Confined Space Fact Sheet in response to the U.S. Chemical Safety Board's final report about this incident at a hydroelectric power plant's penstock. Because the only comprehensive federal regulation governing confined space work up to that point was the General Industry Standard (1910.146), SSPC urged the industry to immediately accept and implement best practices and applicable elements of 1910.146 in order to avoid another tragic accident such as the one in Georgetown.

The new rule includes clear definitions of 47 key terms applicable to confined spaces in construction that need to become "household terms" for contractor safety personnel and their workers. These include: hazardous atmosphere (an atmosphere that exposes employees to the risk of death or other serious injury from such causes as flammable gas, vapor or mist in excess of 10 percent of its lower flammable limit; airborne combustible dust; atmospheric oxygen concentration below 19.5 percent or above 23.5 percent; atmospheric concentration of any substance for which a dose or permissible exposure limit [PEL] is published in other OSHA standards which could result in exposure in excess of its dose or PEL; any atmospheric condition that is immediately dangerous to life or health); host employer (the owner or manager of the property having the confined space); acceptable entry conditions (conditions that must exist in a space before an employee can enter); attendant (an individual stationed outside of the space to keep an eye on the employees working inside); competent person (standard OSHA definition for the person capable of identifying existing and predictable hazards in the work area); controlling contractor (the employer that has overall responsibility for construction at the site); entry employer (any employer who directs an employee to work in a confined space); entry supervisor (qualified person such as a foreman or crew chief, responsible for determining if its acceptable to enter a confined space or terminating entry when conditions are unacceptable); rescue (retrieving and providing

medical assistance to employees in a confined space); rescue service (persons designated to rescue employees); and retrieval system (equipment used for non-entry rescue).

In addition to these key definitions, many of the recommendations in SSPC's 2011 Fact Sheet have been adopted in the new regulation. Key "general requirements" include, but are not limited to: identification, by a competent person, of all the permit-required confined spaces where work will be done, prior to start of work; informing and training all exposed employees about the dangers of the confined space whose work is regulated by the standard in both a language and vocabulary that the employee can understand, including posting of warning signs; testing of the internal atmosphere for oxygen content, flammable gases and vapors and potential toxic air contaminants before an employee enters a space; continuous use of forced (clean) air ventilation; continuous or periodic monitoring of the atmosphere inside the space; having safe methods for entering and exiting the space, including use of a qualified or engineer-approved hoisting system; requirements for the "host employer" to notify the "controlling contractor" of the location of each known permit space, the hazards in the space, and precautions previously implemented; requirements for the "controlling contractor's" to get the historical information from the "host employer" and notify any entity entering the space(s) to pass along the information from the host employer and the necessary precautions; responsibilities for the "entry employer," who's sending workers into the space to do the work, to obtain the "controlling contractor's" information about the spaces and inform the "controlling contractor" of its permit space program; PPE, lighting requirements; first aid and CPR certifications; rescue procedures for summoning rescue and emergency services and rescue team qualifications; duties of entry supervisors; written permit space program; and training of each employee.

SSPC urges all owners and consultants to specify that any confined space work be done in accordance with this new standard (Subpart AA-Confined Spaces in Construction). Only contractors with comprehensive confined space work programs should be permitted to perform the work — no exceptions! Let's never again experience the tragic loss of life as a result of an avoidable confined space accident.

Michael Damiano Director of Product Development, SSPC

Free Webinar Guides Painting Over Galvanizing

"Painting over Hot Galvanizing with Live Adhesion Testing," the latest free offering in the SSPC/JPCL Webinar Education Series, will be presented on Wed., July 15, from 11:00 a.m. to 12:00 noon, EST.

This webinar will explain how paint and galvanizing work in synergy, extending the corrosion protection of a structure by 1.5 to 2.5 times than painting or galvanizing alone. Participants will learn how this combined approach extends coating life and reduces the overall cost of maintaining a structure. Participants will be





Bernardo Duran III

eligible to receive credit from SSPC.

Bernardo Duran III, technical sales manager for AZZ Galvanizing Services, will present this webinar. Before joining AZZ Galvanizing Services, Duran was employed for six years by the American Galvanizers Association as a corrosion engineer. He has a B.S. degree from the University of North Texas; is a NACEcertified Level 2 Coating Inspector; and is vice-chairman of ASTM A05.13 subcommittee (Structural Shapes and Hardware Specifications) for the A05 committee on Metallic-Coated Iron and Steel Products.

Registration, CEU Credits

This program is part of the SSPC/JPCL Webinar Education Series, which provides continuing education for SSPC re-certifications and technology updates on important topics.

SSPC is an accredited training provider for the Florida Board of Professional Engineers (FBPE), and Professional Engineers in Florida may submit SSPC webinar continuing education units to the board. To do so, applicants must download the FBPE CEU form and pass the webinar exam, which costs \$25. Register for this free online presentation at paintsquare.com/webinars.

Confined Space in Construction: Owners and Everyone Beware!

At long last, the Occupational Safety and Health Administration (OSHA) Confined Spaces in **Construction Standard was** issued on May 5, 2015. This new rule goes into effect on August 3, 2015. While similar to the general industry standard, the construction standard includes a major difference that will affect owners and contractors alike. The new rule requires detailed provisions requiring coordinated activities when there are multiple employers at the worksite. Coordination is required among the host employer, controlling contractors and entry employers.

• Host employer refers to the employer that owns or manages the property where the

construction work is taking place. There can be only one host employer.

- Controlling contractor is the employer that has overall responsibility for construction at the worksite. If the controlling contractor owns the property, then it is both a controlling employer and a host employer.
- Entry employer means any employer who decides that an employee it directs will enter a permit space. There can be multiple entry employers.

OSHA also added clarification to existing requirements in the General Industry standard including:

Requiring that employers who direct workers to

enter a space without using a complete permit system, prevent workers' exposure to physical hazards through elimination of the hazard, or isolation methods such as lockout/tagout;

 Requiring that employers who are relying on local emergency services for emergencies arrange for responders to give the employer advance notice if they will be unable to respond for a period of time



Figure courtesy of osha.gov.

(because they are responding to another emergency, attending department-wide training, etc.); and

 Requiring employers to provide training in a language and vocabulary that the worker understands.

With the August 3, 2105 effective date quickly approaching, owners, general contractors, subcontractors and others involved in construction (such as third-party inspection companies) would be wise to familiarize themselves with this new standard. The Confined Spaces in Construction Standard and additional information can be found on OSHA's Confined Spaces in Construction website, osha. gov/confinedspaces.

JPCL eBook Covers Abrasive Cleaning How-Tos

From set-up to safety, the technical ins and outs of abrasive blast cleaning are laid out by the experts in a handy, free new eBook from *JPCL*.



Abrasive Blast Cleaning features articles from JPCL on a variety of abrasive blast cleaning topics, and is designed to provide general guidance on the use and maintenance of blast equipment.

This downloadable 29page book includes the following articles previously published in *JPCL*:

- "Setting Up Air Abrasive Blast Equipment";
- "Safety Considerations for Abrasive Blasting";
- "On the Time Between Blasting and Priming";
- "Shot Blasting: Tips on the Operating Mix";
- "Controlling Quality During Abrasive Blasting"; and
- "Keeping Workers Safe During Abrasive Blasting."

This eBook is the latest in a series by *JPCL* publisher Technology Publishing Co. Others in the series include:

- Advances in Corrosion Control Technology;
- Dehumidification and Other Environmental Controls for Coating Projects;

- Overcoating Bridges and Other Structures;
- Selecting the Right Abrasive;
 and
- Ultra-High-Pressure Waterjetting.

The entire series, as well as other technical reference materials, is available via free download from paintsquare. com/store.

Selecting and Sourcing

JPCL also offers free Buying Guide eBooks designed to provide guidance on selecting and sourcing coatings and materials for various structures and applications. Each book includes a technical article and information on suppliers for the appropriate products. The series covers structures such as bridges, wastewater treatment facilities and transmission pipeline and includes eBooks on topics such as selecting abrasives and specialty-function coating systems.

UNIVERSITY OF AKRON GRADUATES FIRST CORROSION CLASS

The first baccalaureate corrosion engineering program in the U.S. has walked its inaugural class across the commencement stage and into careers as corrosion problem solvers.

Ten students received
Bachelor of Science degrees
on Saturday, May 9, from The
University of Akron's Corrosion Engineering program,
the university announced. The
graduates, all Ohio natives, now
have jobs waiting for them at
companies including Marathon,
ExxonMobil, Hendrickson,
Corrpro and BP, according to
the university. One is heading to
graduate school.

Launched in 2010, and developed at the request of the U.S. Department of Defense Office of Corrosion Policy and Oversight, UA was the first university in the U.S. to offer a Bachelor of Science degree in corrosion engineering. The university plans to expand the program to include Ph.D. and M.S. degrees in the future. About 100 students are enrolled in the program, with about 50 incoming freshman expected in the fall, a university spokesperson told PaintSquare News.

The program was initiated with a goal of preparing corrosion engineers to tackle the growing corrosion problem by bridging the work of scientists who research and develop

technology with technicians who apply that technology in the field, according to the University. The five-year program blends traditional science and engineering with a strong corrosion-specific core and integrates management courses and cooperative education experiences.

"The University introduced the corrosion engineering program as a response to one of our nation's most costly and crippling issues, aging infrastructure, and a growing demand from corporations and potential employers," said Dr. George Haritos, dean of the College of Engineering.

Corrosion costs the country an estimated \$400 billion per year, according to the University.

Richard Hays, deputy director of the DoD's Office of Corrosion Policy and Oversight, sat on stage at the commencement ceremony to honor the first class of graduates.

"We are extremely proud to see our students, the country's first, develop and execute solutions that address corrosion and meet the intentions and expectations of the program and their employers," Haritos said.



The University of Akron graduated the first 10 students from its Corrosion Engineering program. First row, from left: Dr. George K Haritos, dean of the College of Engineering; Jacob Sines; David Waligorski; David Keith Dahlstein; Kyle Platt; Stephen Ball; Dr. H. Michael Cheung, chair of the Department of Chemical and Biomolecular Engineering. Back row, from left: Dr. Edward Evans, associate professor of chemical engineering and associate chair for education; Ian Coleman; Derek Coy; Stephen Callow; and Zackary Lerch. Not pictured: graduate Timothy Robertson. Photo courtesy of The University of Akron.

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"Paris Bridges Divorce Love Locks" (June 2)

Cracking down on a longtime romantic ritual, the Paris City Council began to remove tens of thousands of padlocks lovingly clicked closed on spans over the Seine on June 1.

What began in 2008 as a charming symbol of affection (completed by tossing the lock key into the river) has left a ponderous, rusting mass of unsightly steel tonnage that damages the integrity and appearance of the bridges in question, officials say. The locks heap weight and additional corrosion on the bridges, and the keys and assorted debris from the locking rituals clogs the Seine below.

A year ago, police evacuated the historic Pont des Arts footbridge over the river after a section of railing collapsed under the weight of the locks. The bridge carries more than 700,000 locks. Meanwhile, the ritual has spread to other bridges, creating two major concerns for the city: "degrada-



tion of property heritage and a risk to the safety of visitors, Parisians and tourists," the Paris City Council said on its website.

WHAT'S GOT US TALKING

(PaintSquare News Weekly Poll, May 10-16)

A proposed Iowa law would require companies planning mega-projects to obtain agreements with 75% of the affected property owners before seeking eminent-domain authority. Good law or bad law?

GOOD LAW. 80% BAD LAW. 20%

Rodney White: "What is needed are stricter rules regarding the implementation of eminent-domain. Too many projects are put forth, trampling on the property rights of individuals to further the interests of private companies. Pressure to grant right-of-way for installation of a pipeline is one thing; there have been cases of seizing private land, for instance, to build a shopping mall, under the guise of 'expanding the tax base to benefit the community' — wrong on so many levels."

Mark Bowen: "Making it 90% would be an even better law."

PSN TOP 10 (as of June 1)

- 1. Ex-PPG Worker Charged in Secrets Case
- 2. Paint Truck Explodes on Highway
- 3. Bay Bridge Leaks Cause Blame Dispute
- 4. PPG Shifts Coating Execs
- 5. New Rule Issued on Confined Space
- 6. USGS: Sealcoat Runoff Fatal to Fish
- 7. Slumping WI Bridge Laid to Corrosion
- 8. Design Blamed in Fatal Bridge Collapse
- 9. Feds Suspend 13 in PennDOT Scandal
- 10. High Court Lets Lead Cases Proceed

(PaintSquare News Daily Quiz, May 18)

In what waters did an offshore platform disaster occur, resulting in the death of 167 men?

- a. Atlantic Ocean off Newfoundland
- b. Gulf of Mexico
- c. North Sea
- d. South China Sea

Answer: North Sea. Deaths and damages resulting from the explosion and fire on the offshore platform Piper Alpha resulted in numerous changes to improve safety, including use of fire protection with intumescent coatings.

On Preparing Galvanized Steel for Overcoating

WHAT IS THE BEST METHOD FOR PREPARING NEWLY GALVANIZED STEEL TO BE OVERCOATED WITH AN EPOXY SYSTEM?

Larry Muzia

Exceletech LLC

Although there are several methods used in our industry, my vote is either let the galvanizing weather for several months or brush-blast using a fine abrasive and a journeyman behind the nozzle who does not overblast and addresses 100 percent of the surface area with the blasting procedure. In the old days a vinegar wash (5 percent glacial acidic acid) was common; however, allowing the acid to dry created as many problems as it solved. These type of acid salts are hard to remove and will cause blistering and delamination if a coating is applied over them. Assuming an oil post-treatment was not used after the galvanizing operation, there are direct-to-new-galvanizing coatings on the market. These DTM coatings are generally formulated to exhibit low film stress and therefore will provide some level of performance, remembering that the new galvanizing's top metallurgical layer has a very high initial pH and is very dense. Applying a highly cross-linked coating film over new galvanizing, one should follow caution to achieve adequate adhesion for proper service life.

Winson King PennDOT

Remove oil and surface contaminants by SSPC-SP 1, "Solvent Cleaning," perform SSPC-SP 7/NACE No. 4, "Brush-Off Blast Cleaning," preferably with fine garnet, then remove dust and overcoat ASAP during same shift.

Om Prakash Jat Kaefer Saudi Arabia

Oil and grease must be removed with a strong detergent, followed by thorough fresh water rinsing. The entire area must be (high-pressure) fresh water-cleaned to remove salts and other impurities. When the surface is dry, sweep blast with a mineral abrasive to a uniform, rough surface for good coating adhesion. Remove dust and clean the surface prior to painting.

Marco Antonio Alvarado Meneses Sherwin-Williams Perú

I agree with Winson. Remove oil and grease according to SSPC-SP 1. It is necessary to carry out "the water-break test," then, sweep-blast is advisable (fine abrasive and low pressure in order not to remove zinc). Remove dust by air blowdown, and overcoat.

Simon Wadsworth Flint and Neill Limited

In accordance with the paint manufacturer's instructions, as always! U.K. practice would be to use either a mordant solution of inhibited phosphoric acid, commonly called "T-wash," to etch the surface before painting or, if a high-build primer is used, low-pressure sweep-blasting to provide a profile of 20 microns.

Tolga Diraz

Carboline Turkey - Bursa Plant

As we are coating professionals, I believe our first priority is to follow industry standards and collective recommendations coming from reliable sources like technical societies and/or opinions of industry gurus published in respected magazines. Therefore, I primarily suggest using

ASTM D6386, "Suggested Specification for Preparing Hot-Dip Galvanized Steel Surfaces for Painting," and SSPC-SP 16, "Brush-Off Blast Cleaning of Non-Ferrous Metals." The former is more general, and the latter deals with brush-off abrasive blasting of galvanized material. They are especially useful if you are writing a spec.

Clyde Morgan

Burns & McDonnell

I use SSPC-SP 16. It addresses several issues not found elsewhere, including wet staining, chromates and blasting material hardness to prevent damage to the galvanized material.

Trevor Neale

TF Warren Group

As stated above, SSPC-SP 16 provides the answers and methods for preparing non-ferrous metal. Following that with an alkali-resistant primer such as epoxy will ensure long-term adhesion and performance.

Empty Jasson

Hai Phong

Use detergent cleaning to remove oil and grease. Conduct fresh water washing to remove dust and other contamination.

Create roughness on the surface to increase adhesion with sandpaper or light blasting.

SSPC Accepting 2015-2016 Structure Awards Nominations

SSPC is currently accepting nominations from its membership for the annual Structure Awards. These awards are given to recognize the work of teams of contractors, designers, end users and coating manufacturers for excellence on particular coatings projects. The awards will be handed out during SSPC 2016 featuring GreenCOAT, which will take place January 18 to 21, 2016, at the Henry B. Gonzalez Convention Center in San Antonio, Texas.

In recognition of the importance of the Structure Awards, the awards will be presented at the annual Awards Luncheon on Monday, January 18, 2016. The winning structures will also be featured in a photo essay in the JPCL after the conference.

SSPC is seeking nominations for all types of structures, including bridges, tanks, concrete structures and industrial and commercial facilities. Descriptions of the individual Structure Awards are as follows.

• E. Crone Knoy Award: For outstanding achievement in commercial or industrial coatings work that demonstrates innovation, durability or utility. The qualities that may represent outstanding achievement in this area include excellence in craftsmanship or execution of work, use of state of the art techniques or products to creatively solve problems or provide long-term service.

- Charles G. Munger Award: For the outstanding industrial or commercial coatings project demonstrating longevity of the original coating. The structure may have had spot repairs or overcoating with the original coating still intact.
- William Johnson Award: For outstanding achievement demonstrating aesthetic merit in industrial or commercial coatings work. The qualities that are considered for aesthetic merit include color, gloss or texture, or that the coating on the structure compliments the environment while enhancing the structure itself. The coating may represent a theme, an object or a specific graphic design.
- George Campbell Award: For outstanding achievement in the completion of a difficult or complex industrial or commercial coatings project. The qualities that may represent achievement in a difficult or complex structure may include work occurring in harsh or extreme environmental conditions; work completed

under strict time constraints; work done with limited access or in high traffic areas; work on a structure with complex structural components; or lastly a project that requires coordination with multiple trades or sub-contractors.

• Military Coatings Project Award Of Excellence: In recognition of the exceptional coatings work performed on U.S. military ships, structures or facilities.

With the exceptions of the Charles G. Munger Award for longevity and the Military Coatings Project Award of Excellence, the work on the structures must have been completed between July 1, 2014, and June 30, 2015.

If you have any questions or if you want a copy of the nomination form, please contact Terry Sowers, SSPC Director of Member Services, at 1-877-281-7772, extension 2219, or email sowers@sspc.org. SSPC must receive your award nomination submission by October 1, 2015.

Please note that a representative of the structure owner must be willing to attend the awards luncheon to accept the award and give permission for the information to appear in the *JPCL* photo essay.

Coming Up

SSPC Courses

Course information found at sspc.org

July 6-7 C13 Water Jetting, Phoenix, Ariz.

July 6-10 NBPI NAVSEA Basic Pt Insp,

Annapolis Junction, Md.

July 8 Ctg Selection, Cleveland, Ohio

July 8-9 C10 Floor Ctg Basics, Pittsburgh, Pa.

July 8-9 C12 Airless Spray, Phoenix, Ariz.

July 9 Estimating, Newington, N.H.

June 10 Ctg Selection, Newington, N.H.

July 10-11 C7 Abrasive Blast, Phoenix, Ariz.

July 13–14 C7 Abrasive Blast, Zephyrhills, Fla. **July 13–17** C2 Plan & Spec, Ventura, Calif.

July 13–17 PCI Prot Ctg Insp Level 1,

Hammond, Ind.

July 15–16 C12 Airless Spray, Zephyrhills, Fla.
July 16–17 C14 Marine Plural Comp Prgrm,
Portland, Ore.

July 18 PCS Prot Ctgs SpcIst, Ventura, Calif. July 20–21 CCB Conc Ctg Basics,

Houston, Texas

July 20–22 Ctg Spec Essentials, Seattle, Wash.

July 20–25 CCI Conc Ctg Insp,

Houston, Texas **July 20–25** CCI Cert, Houston, Texas

July 23–24 Insp Plan & Doc, Seattle, Wash.

July 23–24 Insp Plan & Doc, Seattle, Wash. July 26 CCI Supplement, Houston, Texas

July 27-Aug. 7 PCI Cert, Batam, Indonesia





(Above and below): SSPC offers an array of training courses for protective coatings professionals in both the U.S. and abroad. Photos courtesy of SSPC.

SSPC Training Roundup

- From Feb. 23 to 27, South Bay
 Sandblasting & Tank Cleaning in San
 Deigo, Calif., hosted SSPC's NAVSEA Basic
 Paint Inspector (NBPI) course. Johnny
 Sanchez and Gordon Kuljian instructed
 the course's 16 students, who were
 (in no particular order, above): Eddie
 Barbosa, Steve Clarke, Milton Collier,
 Casey Conrad, Timothy Deverin, Simon
 Gomez, Alexander Kazes, David Kijowski,
 Anthony Kopesky, Austin Long, Robert
 Martin, Jesus Nguyen, Bryan Nichols, Cory
 Rosillo, Philip Zamaripa and Mitchell Long.
- SSPC's Concrete Coating Inspector (CCI) course was held March 16 to 21 at the Australasian Corrosion Association's facility in Melbourne, Victoria, Australia, with Bob Murphy and Glynn Loftin instructing the course's 20 students (below). This was the first time that the CCI course was presented in Australia.

"In my opinion the class was a success," said Murphy, the product development manager, water, at The Sherwin-Williams



Company. "The students were engaged and very appreciative that this was the first class of it's kind that dealt with concrete... I was appreciative of the feedback given and the opportunity to share what I have learned here in the U.S. and learn more about the issues that are experienced by others in the industry in Australia."

Graham Carlisle, a technical lead for IAS Group who attended the course, commented: "The instruction provided left the students feeling enlightened, as the accumulated knowledge of both the instructors and the course content compiled by SSPC, with inserts from the International Concrete Repair Institute (ICRI), was passed from one generation of concrete coating instructors to the next. A fantastic value add for all that may be involved in any concrete coating project, both personally, for any associated organization and for our industry at large."

• Instructors Michelle Mercado and Gordon Kuljian led the SSPC NBPI course from March 23 to 27 at the Pearl Harbor Naval Station in Pearl Harbor, Hawaii. The 11 students who attended the courses were (in no particular order, top right): Rommel Baldovino, Romeo Esteban, Curtis Evans, Jaymi-Lee Gould, Myles Kim, Duane Kiszak, Dennis Mantanona, Alexander Racki, Cheryl Yamanaka, Toua Lor and Sampson Salais.

• STMCoatech in Sakarya, Turkey, was the host site for SSPC's Protective Coatings Inspector (PCI) course from April 16 to 21. Instructors Seda Omercikoglu, Deniz Tok and Mohamed Elhamalawi taught the course for the 12 attendees, who were (in no particular order, bottom right): Tuna Aksa, Gurkan Cep, Ozgur Guney, Emre Gursoy, Yasar Merter Hayirgor, Erdal Kahya, Ismail Kaynar, Ferhat Ozvan, Ekram Mete Uyal, Atok Kumral Vesikalik, Zeynel Abidin Yasar, and Hasan Ali Yilmaz.

One of the students of the PCI course noted: "I have been working in industrial coating and application for 16 years. My field experience provided me with practical knowledge, but after the completion of SSPC's course, I now have a much deeper sense of the theoretical side of surface preparation and coating application. I truly appreciate the instructors' care and patience with the program to ensure the students understood all of the course information. Thank you, SSPC and STMCoatech, for such quality training."



Problems with Galvanizing

By Jayson L. Helsel, P.E., PCS, KTA-Tator, Inc. Richard A. Burgess, PCS, KTA-Tator, Inc., Series Editor

ot-dip galvanizing, as the name suggests, consists of dipping pieces of steel into a molten zinc bath. The molten zinc reacts metallurgically with the steel and forms four distinct layers growing outward from the steel surface. The layers consist of various alloyed combinations of zinc and iron beginning at the steel interface with a layer composed of 75 percent zinc and 25 percent iron (gamma layer). The intermediate layers (delta and zeta layers) contain progressively more zinc (90 and 94 percent, respectively) until the formation of a top layer (eta layer) of nearly pure zinc. The galvanized coating forms a strong bond to the steel that may be in the range of several thousand pounds per square inch (psi).

Galvanized steel is often not painted, because the service life of galvanizing alone typically exceeds that of conventional protective coatings. But when paint is applied to galvanizing, it is called a "duplex system." The service life of a duplex system has been reported in some studies to be a factor of 1.5 to 2.3 times the sum of the individual service lives for galvanizing or painting alone. The factor applied depends on the exposure environment; for example, a mild exposure will have a higher factor (longer service life) and a more severe exposure a lower factor.

This column will explain the basics behind galvanizing, including the proper surface preparation and steel selection techniques, commonly used standards and testing procedures and problems that can arise on galvanized steel structures. A case study on a galvanized steel bridge will be cited as an example of



Fig. 1: Galvanized members display white zinc corrosion product on surfaces. Other areas are a uniform dark gray color that is characteristic of galvanizing on reactive steel.

All figures courtesy of KTA-Tator, Inc.

some of these problems, with possible solutions discussed.

Preparing Galvanized Steel

Painting galvanized steel requires proper surface preparation, particularly for new galvanizing that has not yet been exposed to weathering elements. One concern with painting new, galvanized steel is whether various post-treatments have been used. Galvanized steel is sometimes post-treated to stop the reaction between the iron and zinc or to slow the subsequent oxidation of the zinc surface. The most common post-treatments are water quenching, chromate quenching and phosphating. In water quenching, freshly galvanized steel is dipped into a water bath to help accelerate the cooling process and stop the reaction between the iron and zinc. Consequently, water often becomes contaminated with oil dirt, which gets deposited on the zinc surface. These contaminants will interfere with adhesion if they are not adequately removed and paint is later applied.

Chromate quenching is primarily used to prevent the formation of white rust or wet storage staining when galvanized steel is closely packed during transportation or storage. White rust refers to the zinc salts that begin to form on the zinc surface as the zinc is oxidized through atmospheric exposure. Wet storage staining is an accelerated oxidation of the zinc surface from exposure to relatively high concentrations of moisture and oxygen that are trapped between pieces or sheets of steel that are closely stacked. Although the chromate treatment can prevent this oxidation, it will also interfere with adhesion if paint is later applied. Chromate treatment may be desired if painting is not intended after galvanizing, as the treatment typically results in a more uniform appearance of the zinc

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surface as it oxidizes and weathers. The "shiny" appearance of new galvanizing always becomes gray, duller and mottled to some degree over time as it weathers.

Phosphating steel after galvanizing forms a non-reactive zinc phosphate layer over the zinc surface. The surfaces would first be cleaned and degreased, and then immersed in a phosphating solution. The phosphating solution both prevents corrosion products from forming and promotes good adhesion with a subsequently applied paint layer.

If new galvanized steel is to be painted, it must first be cleaned and degreased in accordance with SSPC-SP 1, "Solvent Cleaning." Following solvent cleaning, surface preparation for new galvanizing generally consists of application of a wash primer, chemical treatment or cleaning according to SSPC-SP 16, "Brush-Off Blast Cleaning of Coated and Uncoated Galvanized Steel, Stainless Steels, and Non-Ferrous Metals." If a chromate treatment was used, the surfaces must be thoroughly cleaned and tested for chromate compounds to ensure their removal. Ideally, specifications for galvanized steel should not allow chromate treatment and instead should specify a phosphating post-treatment. The phosphating passivates the zinc surface and produces a conversion coating layer that is ideal for the application of a coating system.

Failure to properly prepare galvanizing for painting often leads to poor coating adhesion and subsequent failure. But even if galvanizing is not intended for painting, problems can develop with the zinc layer if the hot-dip process results in too thick of a layer.

Steel Selection

One key factor in avoiding an excessively thick zinc layer, in addition to the time (duration) of dipping, is proper steel selection. The chemistry of the steel influences appearance and other properties of the galvanizing. Trace elements in the steel such as silicon and phosphorus affect the galvanizing process as well

as the structure and appearance of the coating. Steels with these elements outside of the recognized ranges are known as reactive steels. General guidance for steel selection recommends levels of carbon less than 0.25 percent; phosphorus less than 0.04 percent, manganese less than 1.35 percent, and silicon levels less than 0.04 percent or between 0.15 and 0.22 percent.

Silicon may be present as an element in many steels commonly galvanized even though it is not a part of the steel's controlled composition, because silicon is used in the steel reduction process and is found in continuously cast steel. Both silicon and phosphorous act as catalysts during the galvanizing process, resulting in rapid growth of zinc-iron alloy layers. When the silicon content exceeds 0.22 percent, the steel is classified as reactive steel. An additional item of note with reactive steels is that the galvanizing often has a matte gray finish rather than the typical shiny surface (Fig. 1, p. 15).

A commonly specified standard for hot-dip galvanizing of structural steel, ASTM A123, "Standard Specification for Zinc (Hot-Dip Galvanized) Coatings on Iron and Steel Products," specifies a minimum zinc thickness of 3.9 mils or 100 microns (for Coating Grade 100). Note that the Coating Grade is equivalent to the zinc thickness in microns as defined for specific thicknesses ranging from 35 to 100 microns (1.4 to 4 mils). Although it is not unusual to find zinc thickness on structural steel of several mils up to approximately 10 mils, widespread thicknesses far in excess of this range are a good indication that the steel may be reactive. As will be described in the following case, the excessively thick zinc layer that is often produced when galvanizing reactive steel tends to be more brittle with a lower cohesive strength than would typically be expected. Depending on other factors, such as the exposure environment, these diminished properties can lead to the cohesive separation of the zinc layer as described for flaking

Unfortunately, industry standards for specifying steel do not limit the silicon content in steel for purposes of galvanizing. For example, ASTM A36, "Standard Specification for Carbon Structural Steel," and ASTM A709, "Standard Specification for Structural Steel for Bridges," both limit the silicon content to a maximum of 0.40 percent, which is



Fig. 2: The galvanized zinc layer was cohesively delaminating along many stringer and floor beam flanges. Delamination typically occurred in areas where surfaces had heavy white corrosion deposits.

well above the recommended level for galvanizing.

Problems With a Galvanized Steel Bridge

One such case where galvanizing was reported to be "peeling" from the steel occurred on a small bridge near the east coast. This simple two-lane structure was composed of galvanized stringers and floor beams supporting a galvanized road deck with a small truss structure above. The bridge crossed over a small stream, which ran about 10 feet below the bottom of the structure.

An investigation at the site observed that galvanizing was peeling or delaminating along the bottom flange of many stringers and floor beams. Examination found that the majority of the zinc layer was cohesively delaminating from the structural steel members. The

galvanizing thickness, where intact, measured with an electronic gage, was 16 to 20 mils on many of the members. Where zinc was peeling, the remaining zinc thickness was typically 1 mil or less (Figs. 2 and 3, pp. 16 and 18).

The overall assessment of the structure noted white corrosion over parts of the bottom of the galvanized deck and supporting galvanized structural steel. At areas of heavy white corrosion, red corrosion was also observed, indicating that the steel substrate was rusting. The areas of corrosion of the galvanized deck showed a clear pattern of moisture penetration through the deck as evidenced by the amount of corrosion present at weep holes and seams of adjoining deck panels. Another obvious pattern was less corrosion in the outside bays and more corrosion in the middle bays, indicating that water penetration

was greater toward the middle of the structure.

The degree of corrosion of the structural steel stringers and floor beams generally corresponded with the degree of corrosion of the galvanized deck. The white corrosion on stringers was typically heaviest directly below where the deck was corroded and likely leaking. Another observation was that galvanized surfaces without much corrosion were typically a matte or uniform darker gray color.

Corrosion products (white zinc salts) begin to form on a zinc surface as soon as it is exposed to the environment.

These products are a result of the zinc reacting with atmospheric oxygen, carbon dioxide and water. Generally, the initial zinc compounds that are formed are water soluble, porous and loosely adhered to the surface. Over time, these



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Fig. 3: Large pieces of delaminating zinc could be removed from members with a thin layer of galvanizing remaining on the steel.

compounds are typically converted to a tightly adherent water insoluble film that serves to protect the zinc surface from further corrosion. However, when the environment exposes the zinc to moisture/ water very frequently, the conversion to a tightly adherent film does not occur and the zinc continues to corrode, eventually consuming the zinc and allowing corrosion of the steel (red corrosion).

The moderate to heavy degree of white corrosion on the under deck steel of the structure indicated frequent exposure to moisture. By contrast, no particular issues were noted with the galvanizing on the above deck truss. The galvanized surface of the truss had the appearance of typical weathered galvanizing where an adherent and protective film had developed.

General information regarding problems such as zinc peeling and flaking is published by the American Galvanizers Association (AGA). AGA indicates that flaking, where most of the zinc layer cohesively delaminates, occurs when the outer three (of the four) galvanized layers detach from the first layer. Flaking may occur when the zinc thickness exceeds 10 mils and becomes brittle. The remaining thickness of zinc left on the steel where layers of zinc alloy have flaked off is

typically near zero, indicating that only the gamma layer is left on the steel. Peeling of galvanized coating, which is a different type of problem, happens when the outer free zinc layer separates from the intermetallic layers. Peeling can occur when newly galvanized steel cools extremely slowly or if the steel is exposed to high temperatures for prolonged peri-

ods. A peeling zinc layer as described here is not necessarily related to the total galvanized zinc thickness.

Results

A review of material test reports for the steel used in the problem bridge structure showed that the maximum silicon content of the steel ranged from 0.24 to 0.41 percent. Additional metallurgical testing of galvanized steel samples that had been removed from the bridge confirmed a high silicon content of the steel with results of 0.40 percent. The high galvanizing thicknesses measured were consistent with what would be expected for reactive steel.

The delaminating galvanized zinc layer on the bridge was determined to be the result of a combination of an aggressive exposure environment beneath the structure due to frequent moisture exposure, in combination with a decreased cohesive strength of the galvanized zinc layer due to the high thickness that resulted from using reactive steel. The continued corrosion and degradation of the zinc due to exposure conditions resulted in accumulating stresses that eventually caused the zinc layer to cohesively delaminate near the steel surface in many areas.

The remaining zinc layer where delamination had occurred was not considered to be adequate to provide long-term corrosion protection of the structural steel. The recommended repair option was spot surface preparation at areas of delaminated zinc to remove loose galvanizing and any red corrosion of the steel. A spot organic zinc-rich primer was recommended followed by an epoxy coat to the entire repair area. An additional epoxy or urethane finish coat was recommended to provide further protection.

Conclusions

Hot-dip galvanizing, when used in place of or in tandem with protective coatings, can provide a long service life for steel structures, but the performance of the galvanizing depends on a number of factors, including preparation and steel selection. For steel that will be placed in aggressive exposure environments, as seen in the bridge case discussed in this column, the factors become all the more important — otherwise, a loss in service life and potentially costly repairs can result.

About the Author

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Risky Business

EXPLORING THE EMERGING NECESSITY OF RISK MANAGEMENT

By Deidre Dunkin, Dunkin & Bush, Inc.

oes your company have a risk manager or someone who has assumed this role over the past several years? Is this person someone who was promoted from another position within your company to focus solely on risk management? Or is your company president, vice president, CFO or safety director assuming the additional job duties? All of these options are viable as each managed some aspect of risk long before risk management became a recognized profession.

While this type of transition is becoming more common for contractors, let's think about what we are asking of the individual we put in this position. Is this overarching position structured correctly within your organization? Have you set up this person for success with the proper authority and direction? Or, have you set them up for friction with those charged with potentially opposing objectives? The initial structure is critical as its failure leaves your organization vulnerable to a number of threats.

What Exactly Is Risk?

Commonly and mistakenly associated with safety alone, risk is a much broader concept. Typical duties of a risk manager include insurance placement for potential threats that the company cannot absorb or would like to insure against, with the primary driver being the insurance requirements of our customers. The risk manager should work closely with a company's legal counsel, whether in-house or outside, to help minimize exposure to the organization ranging from contractual risk, to environmental risk, to risks associated with in-house human resource policies. Other important duties of a risk manager include developing and directing a company-wide risk prevention program, conducting regular



Basic Training

assessments of all company policies and procedures, and ensuring regular communication and collaboration between management, employees and business partners. Ultimately, though, the single most important duty of a risk manager is to educate and effect cooperation among the organization's departments that may be independently managing the same risk, but from a different perspective, such as workers' compensation, payroll, safety, contractual and/or legal, without any awareness of another department's perspective on that risk. When that connection is made between a company's various departments, the resultant strategies are the most formidable foe to any threat the company may face.

Operations

By definition, operations are at the core of what we do and the basis of how the company generates profits. We are not in the business of risk management but rather of performing quality industrial services in a safe, efficient and profitable manner that suits the needs of our customers, while also providing economic security for our employees and a reasonable return for our investors. In light of these often competing interests, the manner in which management develops policies and procedures and provides the necessary direction, training and resources to support them, defines how our employees perform their work, and whether or not it is consistently true to the core values of our customers and the company.

With this foundation in mind, let's think about our daily actions and whether we are truly transparent with our employees in our risk management approach. Do our field employees know that the company contemplates risks beyond environmental and safety? If they do, have we actively communicated our diligence in ensuring stable employment and a safe workplace? Do our managers truly understand the big picture and the impact of safety violations, fines, claims and

lawsuits and how they affect our ability to be competitive? Do they understand contractual risk and warranties? Do we track and communicate that what we thought was a profitable job has now lost money and why?

Human Resources

Depending on how many employees you have and what your turnover may be, your human resources department plays a significant role, ensuring that the employees representing the company are screened and hired correctly, orientated to the company, and trained and tested to its policies and procedures. In our company, before an employee even begins work, HR conducts a number of pre-qualification tests and even once they have successfully completed those tests and any internal orientation, more training is required so they may obtain specific certifications required by our customers. At this point in the process, it is imperative that the HR department, safety, and risk management are working cohesively to coordinate standardized and consistent pre- and post-employment training and orientations, locally and regionally.

In addition to the responsibility associated with executing a company's hiring

processes, the responsibility of properly terminating an employee so as to reduce risk to the organization also lies with the HR department. In such an instance, the relationship and collaboration between the HR department, operations, the risk manager and the company's legal counsel become crucial. The failure of an organization to properly terminate an employee can lead to the risk of wrongful termination claims, discrimination

allegations, EEO claims, or hostile work environment claims, just to name a few. How a company handles all aspects of employment, from hiring to termination, significantly impacts employees' perception of the company, which can in turn effect the overall risk faced by the organization in the aspects of hiring and firing.

Safety Department

Safety departments and safety directors have been a "natural" landing spot for broader risk management primarily due to employee interaction with orientation and safety training and the simple fact that workers' compensation claims tend to be a major focus area in our high-risk industry, driving our biggest insurance concern.

Although this may initially make sense, a safety director or safety department should not be expected to bear the entire burden of evaluating any and all potential risks to a company, particularly if it involves a non-safety issue such as contract compliance, employee termination or quality assurance; nor should they be expected to take on the role of mediating between the departments analyzing risk from the from their various perspectives. Rather, just



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as any other department, safety should work closely with risk management and the other departments to ensure that all aspects of any risk encountered are properly and fully addressed to reduce exposure.

Security and Property Control

Although many companies do not employ security personnel, the safety of our employees, property and equipment are paramount to ensuring our operations run smoothly. Loss or theft will significantly impact our ability to do our jobs, as will a crisis situation for which we are unprepared. Does your company have a crisis management program in place? Does it address the role of each department in the event of a crisis? Have you tested the program? Do you modify the program when key personnel change? Conducting a mock crisis-management exercise can demonstrate in a very clear way the weaknesses in your organization and how the weaknesses should be addressed to ensure you are fully prepared in the case of a true emergency. Such an exercise can also demonstrate how departments that may typically tend to work independently need to pull together to mitigate risks associated with potential injuries, violations, investigations and other similar issues, whether in crisis mode or not.

Quality

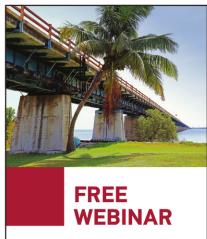
Similar to risk management and with an average claim ranging from \$500k to \$1M, quality assurance/quality control (QA/QC) has quickly become a new focus for contractors. And, just as with risk management, buy-in of an organization, from management down to employees, is imperative to ensure the success of a QA/QC manager and/or department in performing its job. Safety and QA/QC must be able to collaborate with other departments within the organization in order to be successful, particularly pertaining to operations. Because safety and QA/QC, along with risk management,

report to upper management, cooperation with operations and other departments can be stinted if not properly structured and supported by upper management.

Commonly, responsibility for quality falls with the project manager or the superintendent. Although these individuals are closer to the project and theoretically have a much better grasp on the required submittals for the job, their primary focus is on schedule, manpower and execution of the work. As a result, the risks associated with quality often do not become realized until a warranty claim is made by the customer due to a failure to follow a specification or other contractual requirement and no one can locate the relevant documentation to defend the claim.

The following are some focal points that should be reviewed by QA/QC and shared with risk management and operations to avoid future claims.

- Materials ordered directly from the submittal: Are they the right materials for the job? Were they the materials identified in the bid?
- Materials verified when they arrive at the job site: Is the quantity correct, i.e., do we have enough of part A and part B? Are they within their shelf life? Do the drums or cans appear to be in good shape?
- Planning meetings: Are they occurring?
 Is there a project control plan in place?
- Visual inspections and testing: Has someone surveyed the asset to be coated or lined to determine if it is in good shape? Is your visual assessment the same as what was identified in the contract documents and what was assumed in the bid?
- Photographs:. You can never take too many photos! What did the item look like when it came into your possession to be coated in the shop? How was it packaged if delivered to your yard or site? What did it look like when you packaged it and sent it back to the customer?
- Document testing, inspections and cross-checking to specifications: Do



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you customize your QA/QC reports and forms for significant jobs to spell out the applicable specifications? Do you do random testing of the QA/QC reports to the specification and the manufacturer's data sheet?

• Standardized documentation: Is your QA/QC documentation filed and catalogued consistently among jobs, regions and trades? Is it easily retrievable by other departments, i.e., contracts, operations or legal, should it be needed? Do you have a quality management system in place to ensure standardization of your QA/QC documentation?

Ownership, Admin and Legal Department

Do your employees have the authority to stop work for safety or quality concerns? Do they have enough information about the applicable contract to ensure they are meeting the customer's requirements? Do they know what the specifications for a particular project require? Do they understand the consequences of continuing work despite our customer's failure to timely pay us? Do they have knowledge of the risks associated with not properly documenting the performance of a mediocre employee?

What keeps me up at night is not necessarily ensuring that our 72-yearold company continues to make money, but that it continues to provide for and feed over 500 families. To do this, the organization as a whole must continually focus on communication between all of its departments so as to provide those on the front lines with all of the tools necessary to most efficiently, safely and profitably meet our customer's needs, from legal to financial to safety to quality control to human resources. This is where risk management as a separate entity, whether through an individual or a department, within an organization, plays an integral part in the health of a company.

Conclusion

Of course, we are not by any means suggesting that a risk manager or a risk management department does it all.

The overall risk to the organization is not any one person's or one department's responsibility. Managing risk is everyone's responsibility. A risk manager is simply someone with that ever-present focus in mind who can act as a conduit between departments that may typically only be seeing a part of the picture.

I challenge you to evaluate your company's true risk, and to promote a risk management culture throughout your company. Strive for communication within and among all of your departments and do not be afraid to share the challenges that face each department. Provide the necessary education and resources to your employees to ensure that they understand how their actions affect the livelihood of the company and, in turn, their livelihood. An employee who is armed with such information will be more vested in the organization and its values, which ultimately benefits everyone.

About the Author

Deidre Dunkin is the president and co-owner of Dunkin & Bush, Inc., an industrial service provider founded in 1943. A fourth-generation family-owned



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Protecting Offshore Wind Farm Towers

By Hugues L. Dedeurwaerder, Coatings Research Institute

Photos courtesy of CoRI unless otherwise noted.

The kinetic energy of wind has become an established and growing source of sustainable power, but wind farms on land have their limitations. Properly planned offshore wind farms offer several advantages over their onshore counterparts. For example, the turbines make no noise and cannot be seen from land; therefore, they can be built bigger without disturbing coastal residents and tourists. This larger size and the fact that there is more wind at sea than onshore means offshore wind farms can generate more energy more efficiently. In this article, we look at a zone of 238 square kilometers (approximately 92 square miles) in the Belgian part of the North Sea, at seven offshore wind farm projects. Options for protecting them against corrosion are explored.

Wind Farm Construction Projects

- C-Power on the Thornton Bank 54 turbines with a capacity of 325 megawatts (MW)
- Belwind on the Bligh Bank 111 turbines with a capacity of 330 MW
- Northwind on the Lodewijkbank 72 turbines with a capacity of 216 MW
- Norther southeast of the Thorntonbank between 47 and 100 turbines with a capacity of 258 to 470 MW
- Rentel between the Lodewijkbank and the Thorntonbank between 47 and 78 turbines with a capacity of 289 to 468 MW
- Seastar 41 turbines with a capacity between 252 and 540 MW
- Mermaid 75 turbines with a capacity of 450 MW

At completion, Belgium will have in the North Sea between 447 and 531 turbines with a total capacity of between 2,120 and 2,799 MW — roughly equivalent to that of 2.5 nuclear power plants. Offshore wind farms are expected to contribute about 43 percent of the Belgian 2020 targets for renewable energy.

Coating Considerations

With the exception of the rotor blades, the wind turbines and towers are built from steel and are thus prone to corrosion, and coatings are the primary method for protecting this kind of structure against such corrosion. A recent study showed that the painting of a turbine tower in an onshore workshop costs between €15 and €25 per square meter between (\$161 and \$269 per square foot). The repair costs for onshore wind turbine towers are estimated to be five to 10 times more per square meter.

For offshore wind turbines, the refurbishment costs increase dramatically and are estimated at more than €1,000 per square meter (\$12,213 per square foot), or about 40 to 60 times the cost of the initial painting in a workshop. It is thus important to avoid



having to carry out costly refurbishment onsite.

This can only be achieved by observing good practice in the design of the turbine tower and, when applying the corrosion prevention system, taking the following into account:

- the establishment of accurate specifications or method statements:
- the design of the wind tower and its fabrication (for example, minimizing sharp edges, areas that are difficult to paint and places where seawater can stagnate);
- the rust grade of the steel before surface preparation and painting;
- surface preparation, recognizing that durability of a paint system depends on the degree of cleanliness of the surface,
- the correct choice of paint system;
- the correct application of the different coats in the system, including the qualification of the painters and of the application material, respecting the film thicknesses;
- the temperature and relative humidity conditions during the surface treatment and during the application process;
- the drying conditions (temperature, relative humidity, dew point) of the paints, respecting the overcoat time between the different layers; and
- the quality control during the fabrication of the turbine tower, the surface treatment, and the whole paint application

process (primer, intermediate and top coats).

It is through the control of these parameters that long durability of painted offshore structures can be achieved.

Currently, the expected lifetime for an offshore wind turbine is 20 years or more.

Aggressive Climates

The turbine towers installed in the south bight (recess in the coastline) of the North Sea are exposed to severe climate conditions, which include:

- high relative humidity and rain;
- a saline corrosive atmosphere (high chloride concentration);
- high UV radiation;
- immersion/drying cycles in the tidal zone:
- the mechanical action of the waves and of floating objects (threatening to erode the paint);
- the action of living organisms and sometimes frost/thaw cycles, and
- pollution (to a lesser extend).

This natural environment is one of the most aggressive in the world. Moreover, the offshore towers are uninhabited and difficult to access. As a result, inspections are not very frequent, and coating deterioration, left unrepaired, can have dire and expensive consequences.

Under severe atmospheric exposure, unpainted steel can lose up to 100

microns (µm) (4 mils) per year through uniform corrosion. Corrosion in seawater is influenced by the seawater temperature, the concentration of dissolved oxygen (which depends on the water depth), the pH, the salt concentration, the biological activity (fouling) and the seawater velocity. The rate of corrosion depends on the position on the wind turbine tower (for example, above high water, in the splash zone, below low water, near the sea bed or below the sea bed). The highest corrosion rate occurs in the splash zone. In this zone, the uniform corrosion rate of unprotected steel can be as high as 500 µm (20 mils) per year. In other words, the method used to protect steel against corrosion will depend on the position on the tower, for example, no corrosion protection, corrosion protection through sacrificial anodes or corrosion protection by paints. In the splash zone, where the corrosion rate is the highest, the total dry film thickness (DFT) of the protective coating needs to be more than 700 µm — for example, three layers of 2-K epoxy and one layer of 2-K polyurethane.

Currently, there is an increased demand for rapid-drying systems with less solvent and low DFT — requiring the application of fewer layers — to help decrease costs without lowering the anticorrosive protection property. Many existing products are being phased out due to volatile organic compound (VOC) and other environmental regulations; therefore, coatings manufacturers can no longer rely on the long-term track records of their existing products.

What to Ask

Following are the types of questions the wind farm operator should ask to ensure his offshore structures are properly protected.

- 1. How does one evaluate the durability of the paint system chosen?
- 2. What are the key factors for achieving long-term durability?

- 3. Are there standards available to help make a good decision?
- 4. How does one achieve high anticorrosive protection by paints on offshore structures?
- 5. Is there a specific standard testing methodology that is reliable for the specific needs?
- 6. What, specifically, does one need to know about corrosion test methods in order to make the right decision?

Durability Classifications

The corrosivity of the atmosphere can be evaluated using the ISO 12944-2 standard ("Paints and varnishes -Corrosion protection of steel structures by protective paint systems — Part 2: Classification of environments"). The categories are based on a mass loss of a standardized steel sample. The atmosphere of the North Sea would be classified as C5-M — the highest corrosive category. The immersed part of the offshore tower is classified IM-2. Part 4 of ISO 12944 also describes the type of surface and the surface preparation, and in Part 5, typical paint systems are described as a function of the corrosivity of the atmosphere and the expected durability of the paint system.

- Low (L): from 2 to 5 years
- Mean (M): from 5 to 15 years
- High (H): more than 15 years

The class of durability is not a guarantee; it is just an indication of the expected lifetime of the coating system. For the category C5-M, the standard ISO 12944-5 also indicates that, on grit-blasted steel (Sa 21/2, which is similar to SSPC-SP 10/ NACE No. 2, "Near White Blast Cleaning"), the application of an epoxy primer at 250 µm (10 mils) DFT followed by an epoxy or polyurethane topcoat of 250 µm DFT (500 µm or 20 mils DFT for the complete system) will have a "high" durability - expected to last more than 15 years. If the structure is exposed to sunlight, the standard recommends the application of an aliphatic polyurethane rather than an

epoxy topcoat, as epoxies are prone to chalking by UV radiation.

This standard also describes the laboratory performance test methods. For a corrosivity classification of C5-M and a high durability rating, the standard indicates that the paint system applied on blasted steel (Sa 21/2) must withstand 720 h humidity testing following ISO 6270, "Determination of resistance to humidity" and 1,440 h neutral salt spray following ISO 9227, "Corrosion tests in artificial atmospheres — Salt spray tests." It should be noted that ISO 12944, which is nearly always used, does not require testing UV resistance and that the humidity and salt spray tests recommended are continuous rather than cyclic tests.

The salt spray test, a method that simulates a single stress factor, is one of the earliest corrosion tests, introduced in 1914 and standardized in 1939 under the reference ASTM B117, "Standard Practice for Operating Salt Spray (Fog) Apparatus." It is now recognized that the results from the continuous salt spray test do not match the corrosion patterns in real life; nevertheless, the neutral salt spray test remains the most commonly used standard method. In truth, no accelerated test can accurately and universally predict performance and service life for all types of protective coatings in all outdoor environments.

Cyclic Tests

The cost of corrosion has been estimated to represent about 3 percent of the gross national product of industrial countries, and these huge costs need to be decreased. For a number of years, there has been a demand for a test procedure that can better mimic reality and predict anticorrosive performance in order to have more control over costs incurred because of corrosion. This has given rise to the cyclic weathering test, designed to match real climate conditions, including the weather variations that a paint system undergoes in the field. The aim is



to better forecast the long-term performance of the paint system.

The first cyclic corrosion test (CCT) shown to be useful was the Prohesion Test, developed by Harrison and Timmins in the U.K. between 1960 and 1970.

More recently, the ISO 20340 standard, "Performance requirements for protective paint systems for offshore and related structures" (first published in 2003 and updated in 2009), was developed based on concepts in ISO 12944 1–8 but recommended cyclic weathering testing instead of continuous weathering testing. In this test, one weathering cycle takes a complete week (168 hours) and includes:

• 72 hours UV exposure combined with condensation, following ISO 11507 rotation of periods of 4 hours UV exposure and 4 hours condensation at 50 ± 3 C (122 ± 5 F);

- 72 hours salt-spray exposure, following ISO 9227; and
- 24 hours at low temperature -20 \pm 2 C (-4 \pm 3.5 F).

Test panels are submitted to 25 cycles (4,200 hours).

The Norsok standard M-501, developed by the Norwegian petroleum industry, uses a similar test cycle to provide requirements for the selection of coating materials, surface preparation and inspection for protective coatings to be applied during the construction and installation of offshore and associated facilities. It makes reference to the prequalification of products to the standard ISO 20340 (and thus to the use of cyclic weathering tests).

It should be pointed out that there are other cyclic weathering tests — for example, in the automotive industry.

Despite the move to cyclic weathering

tests, there is still no clear correlation between laboratory tests and what is observed in the field. Just because surface preparation combined with a paint system fulfills the ISO 20340 or Norsok M-501 standard, the corrosion protection of a painted steel structure in a very aggressive environment like the North Sea is not guaranteed. Nevertheless, durable, reliable protection is most likely to be achieved if the applicators follow good painting practices and adhere to the fundamental parameters laid out by the chosen standard, including:

- specifications (performance and prescriptive requirements);
- type of steel to be used;
- rust grade of the steel before blast-cleaning;
- preparation grade after blast-cleaning (one of the most important steps for the long-term durability of a painted surface),

- · type and quality of paints to be used;
- preparation of the paints (especially the 2-pack paints;
- paint system (primer, intermediate coats, and topcoat), consistent with where it will be used, for example, offshore, onshore, industrial, countryside;
- method of application (good application using quality equipment and skilled painters is crucial; temperature, relative humidity, dew point and air circulation must be controlled);

Conclusion

A high-quality wind turbine protection package, including surface preparation, choice of the paint system, application of the paint system and quality control during the whole process, is of utmost importance when projecting a lifetime of more than 20 years in a very aggressive environment. Because no single test can be completely accurate when predicting protection life for all types of coatings in all types of service environments, the

in the northern North Sea, but it is important to recognize that all accelerated weather testing changes the natural balance of the factors (heat, light, moisture) and excludes others (pollutants, mildew, ozone). While this testing is becoming more common, it still has the potential to inaccurately reproduce real weathering performances. Coating degradation is usually not linear with time and exposure, thus the most reliable weathering is real-time outdoor weathering on the same substrate, in a climate similar to, or more severe than, the end-use location.



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ulation of innovation), expert witness and quality control (offshore and onshore). Dedeurwaerder is a board member of various associations and from 2011 until 2014 was president of the Belgian Association of Technicians from the Paint and Allied Industries (ATIPIC). *JPCL*



- optimal drying conditions (control of the ambient temperature and relative humidity);
- controlled DFT of each layer (too-thin and too-thick layers are detrimental to the properties of the coating system);
- quality control by a recognized inspector during the whole process (to identify and correct very early errors); and
- environment and climate must be taken into account throughout the project (for example, during wintertime, when high wind speed makes control of offshore wind turbines and reparation work nearly impossible).

offshore wind industry is becoming more accustomed to accelerated CCT as a method for evaluating the anticorrosion properties of protective coatings.

The requirements for the CCT are:

• to produce results in a relatively short time (relative to other testing methods);

- to produce results that correlate with outdoor exposures (which differ all over the world);
- to be valid for a wide range of materials and conditions; and
- to be reproducible.

Good correlation has been found between accelerated CCT and field testing

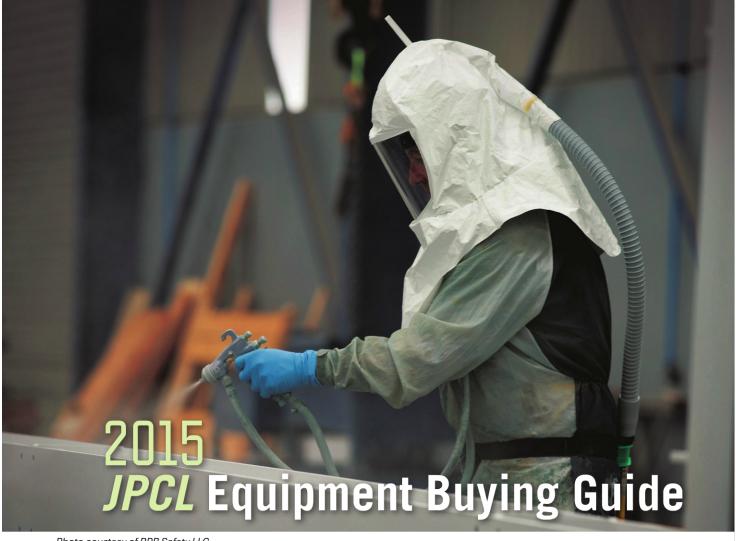


Photo courtesy of RPB Safety LLC.

The JPCL Equipment Buying Guide lists equipment and related supplies for protective and marine coating work from almost 500 manufacturers, distributors and rental companies, published annually to assist our readers in the identification of equipment and supplies for protective and marine coating operations.

On the following page, you will find the Table of Contents, where generic products are listed under nine categories:
Access; Application; Climate Control; Environmental Protection; Inspection; Laboratory Testing; Safety; Software; and Surface Preparation.

On p. 33, you will find the Index to the Buying Guide, where products are displayed alphabetically in a single list. Individual company profiles with contact information can be accessed on p. 127.

In the Guide itself, which begins on p. 35, companies either displayed in boldface type or accompanied by boxed display ads have paid an advertising fee. Otherwise, a company's information appears free of charge.

The Guide is based on data obtained through a survey sent in April 2015 to companies known to JPCL. The print edition of the JPCL Guide includes the companies that completed the survey by the deadline for the June 2015 issue. This Guide is also available at www. paintsquare.com/bg, the online home of JPCL, where information is updatable throughout the year. To participate in the online edition of the Equipment Buying Guide between print editions, please contact Mark Davis, Directory Manager, at mdavis@paintsquare.com.

Products listed in the JPCL Equipment Buying Guide are in no way endorsed by JPCL, PaintSquare, or Technology Publishing Company.

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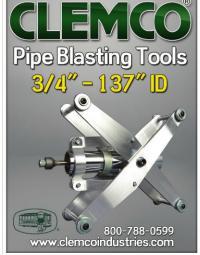
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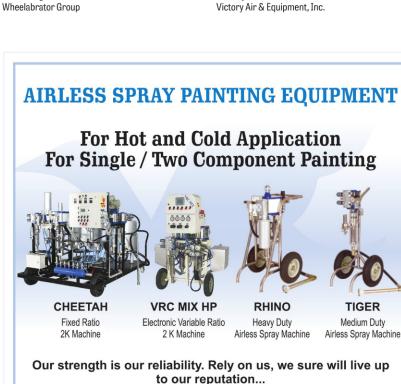


Bittner's Spray Equipment Co. Blastech Blast-One International Bolair Fluid Handling Systems Burwell Technologies Pty. Ltd. C H Reed, Inc. Cincinnati Color Company Clemtex Corrosion Specialties, Inc. Disnamair, S.A. Dispensing Technology Corporation EnDiSys Glenn Saren & Associates, Inc. Graco, Inc. Hi-Tec Spray Ltd. Hydraflow IDS Blast Finishing Imperial Paint Applicators In-Spec Corporation Pte. Ltd. Intech Equipment & Supply JAD Equipment Co. Madewell Products Corporation Marco Masterfield Industrial Equipment Mattson Spray Equipment Midway Industrial Supply Midwest Surface Prep LLC Nordson Corporation NOREXCO S.A. Oak Ridge Foam and Coating Systems Pinnacle Central Company Quikspray, Inc. SIE Industrial Ltd. Spin Import Export Spray Equipment & Service Center Spray-Quip, Inc. Surface Prep Supply Surface Preparation-Texas LLC T Tex Industries LP Temco Distributors Thomas Equipment, Inc. 3M Company Titan Tool Trace Industrial Supply Tritech Industries, Inc.

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Abrasive Warehouse & Equipment
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Advanced Finishing Systems, Inc.
Airblast B.V.
AirTech Spray Systems
All Preparation Equipment
American Spray Technologies
APC Equipment & Supply Co.
Arkco (Thailand) Co., Ltd.
Arma Coatings
Binks

Tritech Industries, Inc.
Uni-Royal Pack Co., Ltd.
Victory Air & Equipment, Inc.
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All Preparation Equipment
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Pinnacle Central Company Powertrack International

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Blastech

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Dispensing Technology Corporation

EnDiSys

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Graco, Inc.

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Trace Industrial Supply

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Blastech

Blast-One International

Bolair Fluid Handling Systems

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Cincinnati Color Company

Clemtex

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Disnamair, S.A.

EnDiSys

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Glenn Saren & Associates, Inc.

Graco, Inc.

Hanes Supply, Inc.

Hi-Tec Spray Ltd.

Hydraflow

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Wedge Clamp Systems, Inc. Wheelabrator Group

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Binks Bittner's Spray Equipment Co.

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Cincinnati Color Company

Clemtex

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Graco, Inc. Hi-Tec Spray Ltd. Hydraflow

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WIWA LP

Binks

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Spin Import Export Spray Equipment & Service Center

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Thomas Equipment, Inc. Titan Tool Trace Industrial Supply Tritech Industries, Inc. Uni-Royal Pack Co., Ltd. Victory Air & Equipment, Inc.

VR Coatings Pvt. Ltd. The Warehouse Rentals and Supplies

Wheelabrator Group

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Bittner's Spray Equipment Co.

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AirTech Spray Systems APC Equipment & Supply Co. Arkco (Thailand) Co., Ltd.

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Corrosion Specialties, Inc.

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Glenn Saren & Associates, Inc.

Graco, Inc. Hi-Tec Spray Ltd. Hydraflow **IDS Blast Finishing** Imperial Paint Applicators In-Spec Corporation Pte. Ltd. Intech Equipment & Supply JAD Equipment Co.

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Advanced Finishing Systems, Inc.

Airblast B.V.

AirTech Spray Systems

Arkco (Thailand) Co., Ltd.

Arma Coatings

AST/Adhesive Systems Technology Corp.

Binks

Bittner's Spray Equipment Co.

Blastech

Blast-One International

Bolair Fluid Handling Systems

Burwell Technologies Pty. Ltd.

C H Reed, Inc.

Clemtex

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Disnamair, S.A.

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EnDiSvs Gaco Western

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Graco, Inc.

Hi-Tec Spray Ltd.

Hydraflow

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Intech Equipment & Supply

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Mattson Spray Equipment Midway Industrial Supply

Midwest Surface Prep LLC

Nordson Corporation

Oak Ridge Foam and Coating Systems

Pinnacle Central Company Plas-Pak Industries, Inc.

Remote Orbital Installations, LLC

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Spin Import Export

Spray Equipment & Service Center

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Surface Preparation-Texas LLC

T Tex Industries LP Temco Distributors Thomas Equipment, Inc. Trace Industrial Supply Uni-Royal Pack Co., Ltd. Vass Industries, Inc.

Victory Air & Equipment, Inc.

VR Coatings Pvt. Ltd.

The Warehouse Rentals and Supplies

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WIWA LP

SQUEEGEE FLOOR COATING MACHINES

All Preparation Equipment

EnDiSvs

Glenn Saren & Associates, Inc.

Intech Equipment & Supply Jon-Don Quikspray, Inc.



Victory Air & Equipment, Inc. The Warehouse Rentals and Supplies

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Abrasive Products & Equipment LLC

Airblast B.V.

AirTech Spray Systems American Spray Technologies

APC Equipment & Supply Co.

Arkco (Thailand) Co., Ltd.

Binks

Cincinnati Color Company

Corrosion Specialties, Inc.

Dispensing Technology Corporation

Exitflex (UK) Ltd.

Hi-Tec Spray Ltd.

Imperial Paint Applicators

Intech Equipment & Supply

Marco

Midway Industrial Supply

Midwest Surface Prep LLC

Spray-Quip, Inc.

T Tex Industries LP

Trimaco LLC

Uni-Royal Pack Co., Ltd.

Victory Air & Equipment, Inc.

The Warehouse Rentals and Supplies

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APC Equipment & Supply Co.

Blast-One International

Cincinnati Color Company

Corrosion Specialties, Inc.

Dispensing Technology Corporation

Eco-Strip LLC

F.T. Farfan Limited

Glenn Saren & Associates, Inc.

Hi-Tec Spray Ltd.

Hydraflow

Imperial Paint Applicators

JAD Equipment Co.

Jon-Don

KS International, Inc.

Marco

Midway Industrial Supply Midwest Surface Prep LLC

Mr. Shrinkwrap

PBP Industries Purdy

Surface Prep Supply

T Tex Industries LP

Trace Industrial Supply

Trimaco LLC

Uni-Royal Pack Co., Ltd.

Victory Air & Equipment, Inc.

The Warehouse Rentals and Supplies

THERMAL SPRAY EQUIPMENT

Abrasive Warehouse & Equipment

Airblast B.V.

Arkco (Thailand) Co., Ltd.

Blast-One International

EnDiSys

Intech Equipment & Supply

Marco

Midway Industrial Supply

SIE Industrial Ltd.

Spray Equipment & Service Center

Spray-Quip, Inc.

Uni-Royal Pack Co., Ltd.

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Intech Equipment & Supply Jon-Don

Purdy Seymour Midwest LLC

Abrasive Products & Equipment LLC

AirTech Spray Systems

APC Equipment & Supply Co.

Arkansas Thermal Spray

Glenn Saren & Associates, Inc.

Hi-Tec Spray Ltd.

IBIX Surface Technologies North East LLC

Thermion

TMS Metalizing Systems, Ltd.

TRAFFIC LINE STRIPERS

Airblast B.V.

AirTech Spray Systems

All Preparation Equipment

Binks

Blast-One International

Bolair Fluid Handling Systems

C H Reed, Inc.

EnDiSys

Glenn Saren & Associates, Inc.

Hydraflow

Imperial Paint Applicators

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TROWELS, POWER
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Equipment Development Co., Inc.
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Buckleys (UVRAL) Ltd.
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ICM - International Climbing Machines
J.D. Honigberg International, Inc.
SIE Industrial Ltd.
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Check out the digital edition of the buying guide at paintsquare.com/bg

Missed the deadline for this year's print edition of the *JPCL* Equipment Buying Guide? Don't worry — you can still participate in the online Equipment Buying Guide, updated throughout the year and published at **www.paintsquare.com**, the online home of *JPCL*. To ensure that your company's information is listed in the online Guide, contact Mark Davis, *JPCL* Directory Manager, at **mdavis@paintsquare.com**.

Stay tuned for JPCL's 2016 Coating Systems Buying Guide, coming this October and listing high-performance coating systems from hundreds of manufacturers, formulated specifically for steel and concrete substrates across a variety of industries.

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Airgas Safety

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Arkco (Thailand) Co., Ltd.

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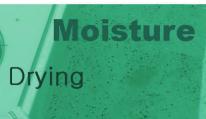


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Air Equipment Rental Corporation
APC Equipment & Supply Co.
Arizona Generator Technology, Inc. dba GEN-TECH
Blast-One International
BlueGreen Technologies LLC
Concrete Polishing Solutions
DeHumidification Technologies
Doosan Portable Power
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Hanes Supply, Inc.
Intech Equipment & Supply
Jon-Don
L.M. Temperature Control, Inc.- a GAL Group
Company
Max Access
Pinnacle Central Company
Polygon US Corporation
Pro-Tect Services, Inc.

Pro-Tect Services, Inc. Sunbelt Rentals, Inc. Surface Prep Supply TDM (Trask-Decrow Machinery) Trask-Decrow Machinery, Inc.

Uni-Royal Pack Co., Ltd. United Rentals

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ECS North America LLC
Freemyer Industrial Pressure
Hanes Supply, Inc.
Intech Equipment & Supply
JAD Equipment Co.
Jon-Don
L.M. Temperature Control, Inc.- a GAL Group Company
Marco
Midway Industrial Supply

Moisture Control Company

Munters Corporation

Polygon US Corporation
Pro-Tect Services, Inc.
Quest Climate Control Equipment, a division of
Therma-Stor LLC
Rapid-Prep LLC
SJS Equipment LLC
Spray-Quip, Inc.
Sunbelt Rentals, Inc.
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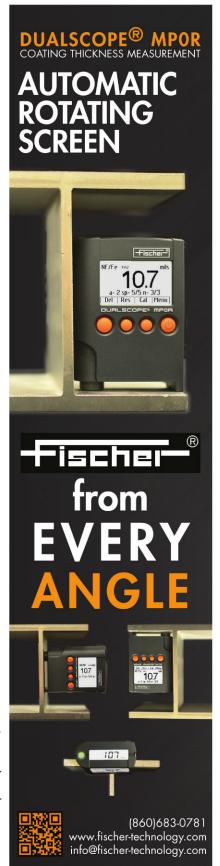
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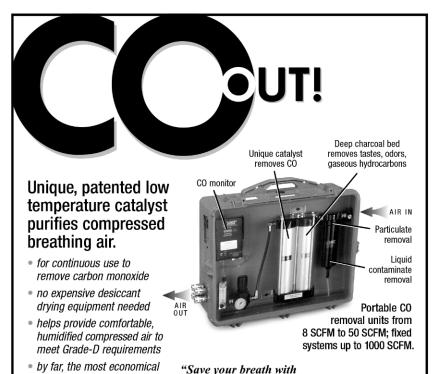
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Hydraflow

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Jon-Don

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SAFE Systems, Inc. Sil Industrial Minerals Spray-Quip, Inc.

The Warehouse Rentals and Supplies

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Absolute Equipment/Grand Rental Station

AGSCO Corp. Airgas Safety

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T Tex Industries LP Temco Distributors 3M Company Trace Industrial Supply Trimaco LLC

United Abrasive, Inc. United Western Denver Victory Air & Equipment, Inc. The Warehouse Rentals and Supplies

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F.T. Farfan Limited Galeton Gloves and Safety Products

Hanes Supply, Inc. Honeywell Hydraflow

Imperial Paint Applicators Intech Equipment & Supply JAD Equipment Co. Jon-Don

KTA-Tator, Inc. Marco Max Access

Midwest Surface Prep LLC

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RPB Safety T Tex Industries LP Tractel Griphoist, Inc.

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Blastech

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CESCO

Clothes Cleaning Systems **Eagle Industries** Hydraflow JAD Equipment Co. Midwest Surface Prep LLC T Tex Industries LP

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Blast/Coat Systems, Inc.

Blastech

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Absolute Equipment/Grand Rental Station

Airgas Safety

AirTech Spray Systems APC Equipment & Supply Co. Arkco (Thailand) Co., Ltd.

Binks

Blast/Coat Systems, Inc.

Blastech

Blast-One International **Bolair Fluid Handling Systems** Burwell Technologies Pty. Ltd.

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EnDiSys

F.T. Farfan Limited

Galeton Gloves and Safety Products

Hi-Tec Spray Ltd. Honeywell Hydraflow

Imperial Paint Applicators Intech Equipment & Supply

JAD Equipment Co. Jon-Don KTA-Tator, Inc.

Manus Abrasive Systems, Inc./Mod-U-Blast Mfg.

Masterfield Industrial Equipment Midwest Surface Prep LLC North State Supply a PSS Company Norton Sandblasting Equipment

Rapid-Prep LLC RONCO RPB Safety

Sil Industrial Minerals

Southern Equipment & Services LLC

Spray-Quip, Inc.

Surface Preparation-Texas LLC

T Tex Industries LP TCR Blast Abrasives Temco Distributors 3M Company TQC USA

Trace Industrial Supply Trimaco LLC United Abrasive, Inc. Victory Air & Equipment, Inc. The Warehouse Rentals and Supplies

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Blastech

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Corrosion Specialties, Inc.

EnDiSys

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Honeywell Hydraflow

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MSA

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CARTRIDGE-TYPE

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Jon-Don

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Marco

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Rapid-Prep LLC RPB Safety Scott Safety

Southern Equipment & Services LLC

Spray-Quip, Inc.

Surface Preparation-Texas LLC

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Blastech

Blast-One International Bolair Fluid Handling Systems Burwell Technologies Pty. Ltd.

C H Reed, Inc. **CESCO** Clemtex

Corrosion Specialties, Inc.

EnDiSys Exitflex (UK) Ltd. Hanes Supply, Inc. Hi-Tec Spray Ltd. Honeywell Hydraflow

Imperial Paint Applicators Intech Equipment & Supply JAD Equipment Co.

Jon-Don

Manus Abrasive Systems, Inc./Mod-U-Blast Mfg.

Masterfield Industrial Equipment Midwest Surface Prep LLC

MSA

Oak Ridge Foam and Coating Systems

Rapid-Prep LLC **RPB Safety** Scott Safety

Sil Industrial Minerals

Southern Equipment & Services LLC

Spray-Quip, Inc.

Surface Preparation-Texas LLC

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HELMET WITH CAPE

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Blastech

Blast-One International Bolair Fluid Handling Systems

Bullard

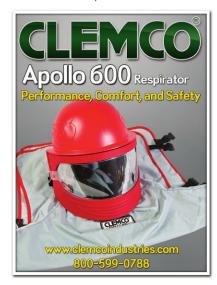
Burwell Technologies Pty. Ltd.

C H Reed, Inc.





CESCO Clemco Industries Corp.



Clemtex
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EnDiSys
Gritco Equipment B.V.
Hanes Supply, Inc.
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Jon-Don

Manus Abrasive Systems, Inc./Mod-U-Blast Mfg. Marco Masterfield Industrial Equipment Midwest Surface Prep LLC MSA N.A. Robson Ltd.

North State Supply a PSS Company Norton Sandblasting Equipment



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DeLong Equipment EMI Intl. LLC

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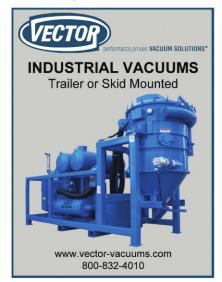
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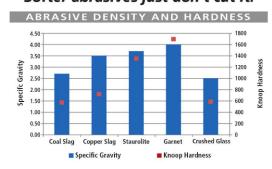
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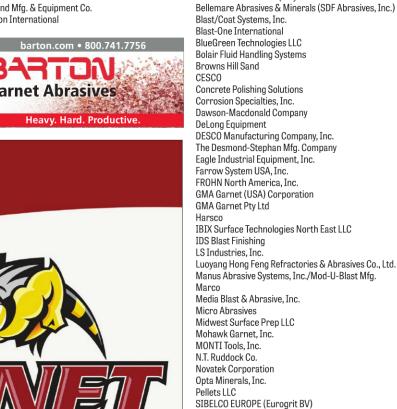
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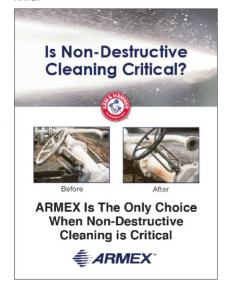
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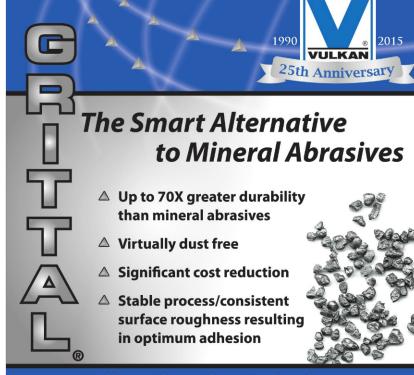
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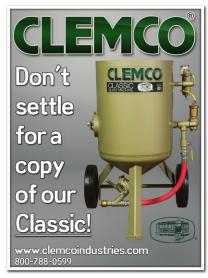
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Surface Preparation-Texas LLC

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Temco Distributors

Trask-Decrow Machinery, Inc.

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Arma Coatings

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Blastech

Blast-One International

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CESC0

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Clemco Industries Corp.

Clemtex

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Eagle Industrial Equipment, Inc.

ECS North America LLC

EnDiSys

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Hi-Tec Spray Ltd.

HoverTrowel Inc.

Hydraflow

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N.T. Ruddock Co.

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Blastrac

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Eagle Industries

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ADDITIVE AGSCO Corp.

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Blast-One International

CESC0

Corrosion Specialties, Inc.

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T Tex Industries LP

TCR Blast Abrasives

The Warehouse Rentals and Supplies

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Abrasives, Inc.

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Air Equipment Rental Corporation

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Blastech

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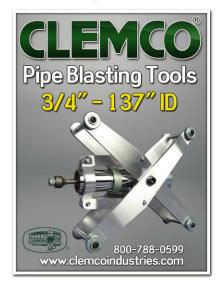
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Eagle Industries

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Hydraflow

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TFT Pneumatic LLC 3M Company

Trace Industrial Supply
Trelawny Surface Preparation Technology

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Blast-One International Burwell Technologies Pty. Ltd.

C H Reed, Inc.

CESCO

Clemtex

Corrosion Specialties, Inc. Dawson-Macdonald Company

DESCO Manufacturing Company, Inc.



Eagle Industrial Equipment, Inc.
Eagle Industries
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Hydraflow
IDS Blast Finishing
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JAD Equipment Co.
Kleen Blast-Oregon
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Midwest Surface Prep LLC

Dust Collection Products

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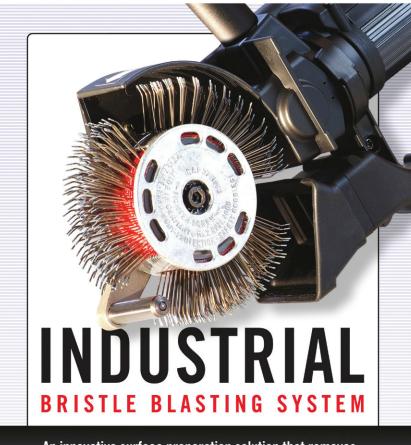
Norton Sandblasting Equipment

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Pinnacle Central Company

Rapid-Prep LLC
Rustibus, Inc.
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All Preparation Equipment APC Equipment & Supply Co.

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Blastech

Blast-One International

C H Reed, Inc.

CESCO

Corrosion Specialties, Inc.

DESCO Manufacturing Company, Inc.

Dust Collection Products

Dustless Technologies

Eagle Industries

F.T. Farfan Limited

Hanes Supply, Inc.

Hydraflow

IDS Blast Finishing

JAD Equipment Co.

Jon-Don

Manus Abrasive Systems, Inc./Mod-U-Blast Mfg.

Marco Max Access

North State Supply a PSS Company **Novatek Corporation**

Pinnacle Central Company

Rapid-Prep LLC

Rustibus, Inc.

SASE Company, Inc.

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TFT Pneumatic LLC

Trace Industrial Supply United Rentals

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Walter S Pratt & Sons, Inc.

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Absolute Equipment/Grand Rental Station

APC Equipment & Supply Co.

Arkco (Thailand) Co., Ltd.

Blast/Coat Systems, Inc. Blastech

Blast-One International

CESC0

Corrosion Specialties, Inc.

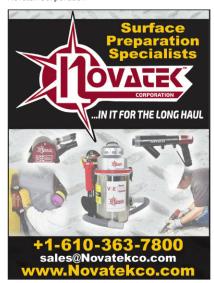
Dawson-Macdonald Company

DeLong Equipment

DESCO Manufacturing Company, Inc.



Eagle Industries
Hydraflow
IDS Blast Finishing
JAD Equipment Co.
LS Industries, Inc.
Manus Abrasive Systems, Inc./Mod-U-Blast Mfg.
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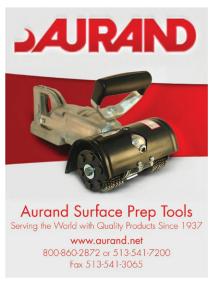
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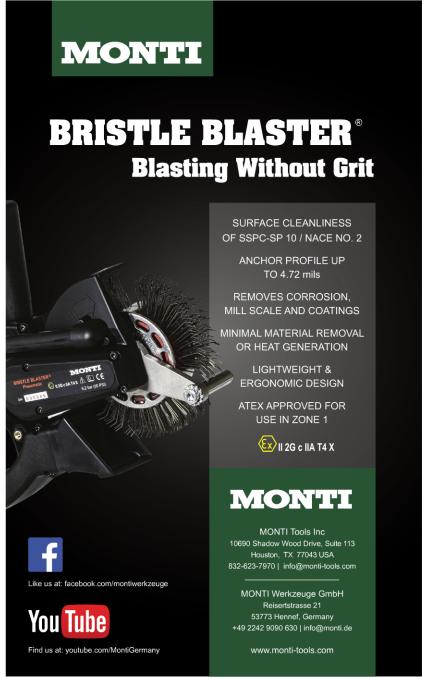
POWER TOOLS, SCARIFIERS
Aargo Environmental, Inc.
Abrasive Products & Equipment LLC
Absolute Equipment/Grand Rental Station
Airblast B.V.
All Preparation Equipment
Aramsco, Inc.
Arkco (Thailand) Co., Ltd.
Aurand Mfg. & Equipment Co.



Blast/Coat Systems, Inc.
Blastech
Blast-One International
Blastrac
Burwell Technologies Pty. Ltd.
CESCO
Corrosion Specialties, Inc.
Dawson-Macdonald Company
DESCO Manufacturing Company, Inc.
Dickson Industries, Inc.
Eagle Industries
EnDiSys
Equipment Development Co., Inc.
FT. Farfan Limited
Floorex Products

General Equipment Company
Hanes Supply, Inc.
HoverTrowel, Inc.
Hydraflow
IDS Blast Finishing
Intech Equipment & Supply
JAD Equipment Co.
Jon-Don
Manus Abrasive Systems, Inc./Mod-U-Blast Mfg.

Marco
Max Access
MONTI Tools, Inc.
Norton Sandblasting Equipment
Novatek Corporation
Pinnacle Central Company
Rapid-Prep LLC
Rustibus, Inc.
SASE Company, Inc.







SMITH Manufacturing, Inc.
SPE Group
Surface Prep Supply
T Tex Industries LP
Temco Distributors
TFT Pneumatic LLC
Trace Industrial Supply
Trelawny Surface Preparation Technology
Uni-Royal Pack Co., Ltd.
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Abrasive Products & Equipment LLC
Absolute Equipment/Grand Rental Station
All Preparation Equipment
Arkco (Thailand) Co., Ltd.
Blast/Coat Systems, Inc.
Blastech
Blast-One International
CESCO
Corrosion Specialties, Inc.

Corrosion Specialties, Inc.
Dawson-Macdonald Company
DESCO Manufacturing Company, Inc.
EnDiSys
Equipment Development Co., Inc.
F.T. Farfan Limited
Hanes Supply, Inc.
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Intech Equipment & Supply JAD Equipment Co. Jon-Don

Marco Max Access Midwest Surface Prep LLC Montipower, Inc.



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Rapid-Prep LLC Rustibus, Inc. SASE Company, Inc. Southern Industrial Supply, Inc. SPE Group Spin Import Export Spray-Quip, Inc. Stone Tucker Instruments, Inc. T Tex Industries LP
Temco Distributors
Trace Industrial Supply
Trelawny Surface Preparation Technology
United Western Denver
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Hammelmann Corp.
Hydraflow
IDS Blast Finishing
Imperial Paint Applicators
JAD Equipment Co.
Jet Edge

JAD Equipment Co.
Jet Edge
Michigan Power Cleaning
NLB Corporation
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APC Equipment & Supply Co.

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Blast-One International

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CESCO Clemtex

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DeLong Equipment Friess Equipment, Inc.

Gardner Denver Water Jetting Systems, Inc.

Gritco Equipment B.V. Growell Group Guyson Corporation Hammelmann Corp. Holland Mineraal by IDS Blast Finishing

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JAD Equipment Co.

LS Industries, Inc. Masterfield Industrial Equipment Media Blast & Abrasive, Inc. Midwest Surface Prep LLC Norton Sandblasting Equipment Pinovo RBW Enterprises, Inc. Sil Industrial Minerals Straaltechniek International BV Surface Preparation-Texas LLC T Tex Industries LP TCR Blast Abrasives Trace Industrial Supply Uni-Royal Pack Co., Ltd. United Abrasive, Inc. **US Technology Corporation** Walter S Pratt & Sons, Inc.

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All Preparation Equipment
APC Equipment & Supply Co.
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Blastech
Blast-One International
BlueGreen Technologies LLC
Burwell Technologies Pty. Ltd.
CESCO
Chesapeake Soda Clean, Inc.
CHLOR*RID International, Inc.
Clemtex

Corrosion Specialties, Inc. Franmar Chemical, Inc. Glenn Saren & Associates, Inc. Global Encasement, Inc. Hanes Supply, Inc.



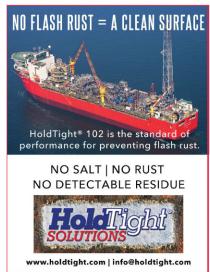
HoldTight Solutions, Inc.



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Blastech
Blast-One International
CESCO
Chesapeake Soda Clean, Inc.
CHLOR*RID International, Inc.
Corrosion Specialties. Inc.

HoldTight Solutions, Inc.



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Manus Abrasive Systems, Inc./Mod-U-Blast Mfg.
Midwest Surface Prep LLC
Norton Sandblasting Equipment
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Marco
Novatek Corporation

Novatek Corporation
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Abrasive Warehouse & Equipment Airblast B.V.
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Atlantic Design, Inc.
Blast/Coat Systems, Inc.
Blastech
Blast-One International
Burwell Technologies Pty. Ltd.
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Blastech

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DeLong Equipment Eagle Industries ECS North America LLC

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LS Industries, Inc.

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Blastrac

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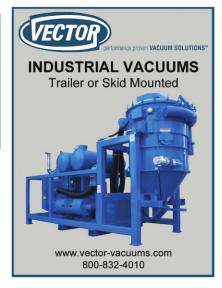


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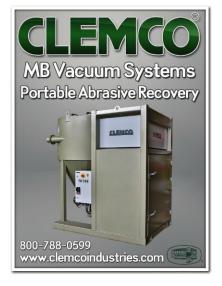
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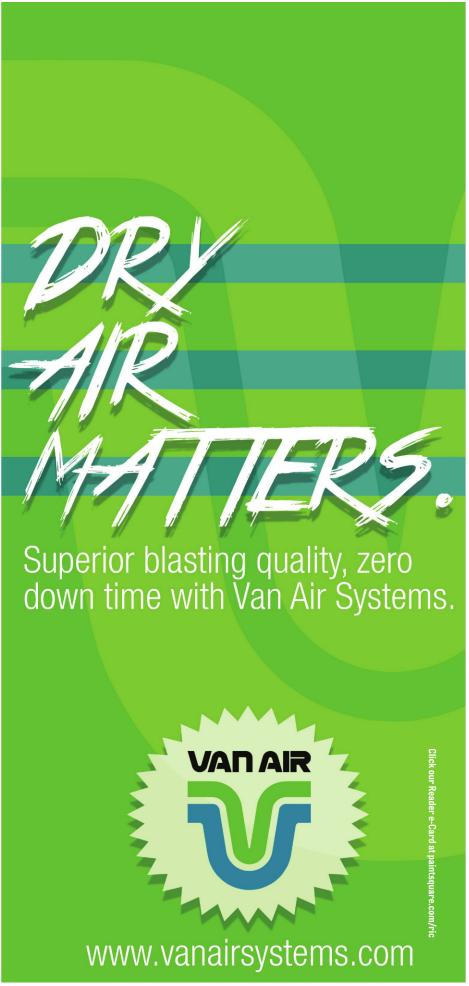
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NLB Corporation
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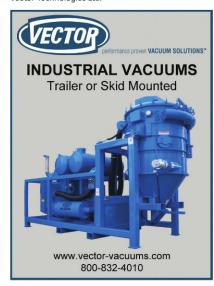
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Arkco (Thailand) Co., Ltd. Blast-One International Burwell Technologies Pty. Ltd.

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F.T. Farfan Limited FS Solutions GapVax, Inc.

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Hammelmann Corp. Hammelmann GmbH

Hydraflow

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Jet Edge

Jetstream of Houston Michigan Power Cleaning **NLB Corporation** SPIR STAR, Ltd. Spray-Quip, Inc. SurfaceJet, Inc. Temco Distributors Victory Air & Equipment, Inc. VLN Advanced Technologies, Inc.

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Abrasive Products & Equipment LLC

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Agua Blast Ltd.

Arkco (Thailand) Co., Ltd. Blast-One International Burwell Technologies Pty. Ltd.

Calder Ltd. CESC0

Dawson-Macdonald Company

Disnamair, S.A.

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F.T. Farfan Limited **FS Solutions**

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Gardner Denver Water Jetting Systems, Inc.

Global Finishing Solutions

Hajjan Trading and Industrial Services Co. Ltd.

Hammelmann Corp. Hammelmann GmbH

Hydraflow

IBIX Surface Technologies North East LLC

Imperial Paint Applicators In-Spec Corporation Pte. Ltd.

IST International Surface Technologies, Inc.

JAD Equipment Co. Jetstream of Houston



LS Industries, Inc.

Marco

Max Access

Michigan Power Cleaning

N.A. Robson Ltd. **NLB** Corporation Spray-Quip, Inc.

SurfaceJet, Inc. Temco Distributors

Trace Industrial Supply Victory Air & Equipment, Inc. VLN Advanced Technologies, Inc.

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Abrasives, Inc. Airblast B.V.

All Jetting Technologies, Inc. APC Equipment & Supply Co.

Agua Blast Ltd. Arkco (Thailand) Co., Ltd. Blast-One International Burwell Technologies Pty. Ltd.

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IST International Surface Technologies, Inc.

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LS Industries, Inc.

Michigan Power Cleaning

N.A. Robson Ltd.

Pinnacle Central Company

PROSOCO, Inc.

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Spray-Quip, Inc.

Surface Prep Supply SurfaceJet, Inc.

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Airblast B.V.

APC Equipment & Supply Co.

Aqua Blast Ltd.

Aramsco, Inc.

Arkco (Thailand) Co., Ltd.

Blastech Blast-One International

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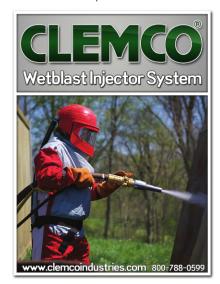


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Abrasive Warehouse & Equipment
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Arkco (Thailand) Co., Ltd.
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Blastech
Blast-One International

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sales@acttestpanels.com www.acttestpanels.com Manufacturer

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arp.instruments@gmail.com
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Company
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Atlas Material Testing Technology, LLC 1500 Bishop Court Mount Prospect, IL 60056 Contact: Jack Martin Phone: 773-327-4520 atlas.info@ametek.com www.atlas-mts.com Manufacturer

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Axxiom Manufacturing 11927 S. Highway 6 Fresno, TX 77545 Phone: 832-295-5200 sales@axxiommfg.com www.axxiommfg.com Manufacturer See our display ad, p. 97.

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Barton International Six Warren Street Glens Falls, NY 12801 Phone: 800-741-7756 info@barton.com www.barton.com Manufacturer / Distributor See our display ad, p. 91.

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sales@buckleys.co.uk

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Bullard 1898 Safety Way Cynthiana, KY 41031 Contact: Nick Bozzuto Phone: 859-234-6616 info@bullaRoadcom www.bullaRoadcom Manufacturer See our display ad, p. 81.

Burwell Technologies Pty. Ltd.
291 Milperra Road
Revesby, NSW, 2212 Australia
Contact: Damian Williams
Phone: 61-2-9792-2733
damian@burwell.com.au
www.burwell.com.au
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Clemco Industries Corp. One Cable Car Drive Washington, MO 63090 Contact: Customer Service Phone: 636-239-4300 info@clemcoindustries.com www.clemcoindustries.com Manufacturer See our display ad, p. 74.

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DeFelsko Corporation

DeHumidification Technologies 6609 Avenue U Houston, TX 77011 Contact: Brian Battle Phone: 713-939-1166 bbattle@rentdh.com www.rentdh.com Rental Company See our display ad, p. 51.

Dehumidifiers, Sales and Consulting,

4319 Brook Shadow Drive Kingwood, TX 77345 Contact: Don Bechtol Phone: 713-249-1615

dbechtol@dhsalesandconsulting.com www.dhsalesandconsulting.com Distributor

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Contact: Ralph Fabian Phone: 800-337-2648 info@descomfg.com

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portablepowersales@doosan.com
www.doosanportablepower.com

Dresser-Rand COPPUS Portable Ventilators 299 Lincoln Street Worcester, MA 1605

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Contact: John Barkley Phone: 508-595-1700 info@dresser-rand.com www.dresser-rand.com

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eddycurrentguru@aol.com
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info@ecoshell.com
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www.eco-strip.com
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Rochester Hills, MI 48309
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Phone: 800-521-0635
sales@elcometerusa.com
www.elcometerusa.com
Manufacturer / Distributor / Rental
Company
See our display ad, p. 62.

Electronic Pipeline Technology 153 Minos Road Richmond Hill, ON L4E OM8 Canada Contact: Alex Jeffery Phone: 905-918-0025 sales@ep-tech.ca www.ep-tech.ca Manufacturer

ElektroPhysik Dr. Steingroever GmbH & Co. KG Pasteurstr. 15

Cologne, D-50735 Germany Contact: Sales Department Phone: 49-221-752040 info@elektrophysik.com www.elektrophysik.com Manufacturer / Distributor

ElektroPhysik USA Inc.
778 West Algonquin Road
Arlington Heights, IL 60005
Contact: Dennis E. Houseweart
Phone: 847-437-6616
aivars@epkusa.com
www.elektrophysikusa.com
Manufacturer

EMI International, LLC 711 W. Garden St. Pensacola, FL 32501 Contact: Pat Dunlap Phone: 877-438-4111 dpresley711@dustnet.com www.dustnet.com Manufacturer

Empire Scaffold 9680 South Choctaw Drive Baton Rouge, LA 70815 Contact: Brandon Collins Phone: 225-924-3170 bcollins@empirescaffold.com www.empirescaffold.com Rental Company See our display ad, p. 35.

EnDiSys 14329 Northdale Blvd. Rogers, MN 55374 Contact: Scott L. Striggow Phone: 763-428-5075 scottstriggow@endisys.com www.endisys.com Manufacturer / Distributor

ENMET PO Box 979 Ann Arbor, MI 48106 Contact: Ray Kelley Phone: 734-761-1270 rkelley@enmet.com www.enmet.com Manufacturer

EnTech Industries 1109 10th St. NE East Grand Forks, MN 56721 Contact: Mark LaPlante Phone: 218-773-6602 mark@entechindustries.com www.entechindustries.com Manufacturer

Enviro-Prep System - a product of hci 310 S. Bellis St. Wausau, WI 54403 Contact: Cheryl Barton Phone: 715-845-7221 info@enviro-prep.com www.enviro-prep.com

Enviroblast 138 107th Avenue Treasure Island, FL Contact: Matthew Lynch Phone: 727-385-5189 www.envirocruise.com

Manufacturer

Envirosafe Stripping, Inc. 785 Arch Street Carnegie, PA 15106 Contact: Mike Vorel envirosafeindustrial@verizon.net envirosafeindustrial.com Manufacturer

COMPANY PROFILES

EPIC Supply, LLC 45 Whitestone Lane Lancaster, NY 14086 Contact: Carl Danelski www.epicctgsupply.com

Equipment Development Co., Inc. 100 Thomas Johnson Drive Frederick, MD 21702 Contact: Ray Tucker Phone: 800-638-3326 sales@edcoinc.com www.edcoinc.com Manufacturer

Erichsen Instruments/T. J. Bell, Inc. 1340 Home Avenue Akron, OH 44310 Contact: Christina Nelson Phone: 330-633-3644 info@tjbell.com www.tibell.com Manufacturer / Distributor

Ervin Industries, Inc. 3893 Research Park Drive Ann Arbor, MI 48106 Contact: Joe McGreal Phone: 800-748-0055 jmcgreal@ervinindustries.com www.ervinindustries.com Manufacturer See our display ad, p. 98.

Everblast, Inc. 820 McArdle Drive, Unit C Crystal Lake, IL 60014 Contact: Chris Hindley Phone: 877-382-5278 sales@everblast.com www.everblast.com Manufacturer

ExakTime - Time Tracking Solutions 27001 Agoura Road Suite 280 Calabasas, CA 91301 Contact: Anthony Alexandre Phone: 888-222-1836 anthony.alexandre@exaktime.com www.exaktime.com Manufacturer

Exitflex (UK) Ltd. 5 Airfield Road, Airfield Ind. Estate Christchurch, Dorset, BH23 3TG United Kingdom Contact: Marc Whibley Phone: 44 1202 478334 marc@exitflex.co.uk www.exitflex.co.uk Manufacturer

Exitflex USA. Inc. 254 Raritan Center Parkway Edison, NJ 08837 Contact: Joseph M. Medvecky Phone: 732-512-9141

jmedvecky@exitflexusa.com www.exitflexusa.com Manufacturer

F. T. Farfan Limited 3-5 Ibis Ave. San Juan, Trinidad Contact: Simon Cabral Phone: 1-868-790-2075 simon.cabral@ftfarfan.com www.ftfarfan.com Manufacturer / Distributor / Rental Company

FabEnCo 2002 Karbach Houston, TX 77092 Contact: Greg Oros Phone: 800-962-6111 info@safetygate.com www.safetygate.com Manufacturer

Farrow System USA, Inc. 706 Old Westtown Road Suite E West Chester, PA 19382 Contact: Sales

Phone: 888-327-7698 info@farrowsvstem.com www.farrowsystem.com Manufacturer

Faulks Bros. E. 3481 Hwy. 22 & 54 Waupaca, WI 54981 Contact: Brian/Kari Rodencal Phone: 715-258-8566

Fehr Bros. Industries, Inc. 895 Kings Hwy. Saugerties, NY 12477 Contact: Paul Stauble Phone: 800-431-3095 pstauble@fehr.com www.fehr.com Distributor

Fischer Technology, Inc. 750 Marshall Phelps Road Windsor, CT 06095 Contact: Valerie Arsenault Phone: 860-298-6060 sales@fischer-technology.com www.fischer-technology.com Manufacturer See our display ad, p. 64.

Flashlights Unlimited 3298 Oakcliff Road Doraville, GA 30340-2624 Contact: Floyd Hacker Phone: 770-446-7561 floyd@flashlightsunlimited.com flashlightsunlimited.com Manufacturer / Distributor

Flat Rock Bagging 27938 Cooke Street Flat Rock, MI 48134 Contact: Vic Thompson Phone: 734-782-2073 vic@flatrockbagging.com flatrockbagging.com Manufacturer / Distributor

Flexible Lifeline Systems 14325 West Hardy Road Houston, TX 77060 Phone: 832-448-2900 info@flexiblelifeline.com www.flexiblelifeline.com Manufacturer

Floorex Products 11 Jennings Road Swan Hill, 3585 Australia Contact: Sales Team Phone: 61-3-5036-4000 sales@floorex.com.au www.floorex.com.au Manufacturer

Fraco Products Ltd. 91, Chemin des Patriotes St-Mathias-sur-Richelieu, OC J3L 6B6 Canada Contact: Julie Rainville Phone: 4506580094 fraco@fraco.com www.fraco.com Manufacturer

Franmar Chemical, Inc. PO Box 5565 Bloomington, IL 61701 Contact: Jason Davenport Phone: 800-538-5069 custserv@franmar.com www.franmar.com Manufacturer

Freemver Industrial Pressure 9825 Old Decatur Road Fort Worth, TX 76179 Contact: Keith Bradford Phone: 817-682-0211 keithb@indpress.com www.indpress.com Manufacturer

Friess Equipment, Inc. 2222 Akron-Peninsula Road Akron, OH 44313 Contact: Jim Friess Phone: 330-945-9440 friessequipment@sbcglobal.net Manufacturer / Distributor

FROHN North America, Inc. 6289 Bankhead Hwy., Bldg. 11 A-D Austell, GA 30168 Contact: Jed Palmer Phone: 877-362-7336

jed.palmer@frohn.com www.frohn.com Manufacturer

FS Solutions 1144 Expressway Drive South Toledo, OH 43608 Contact: Bryce Mulligan Phone: 888-415-4368 rentals@fssolutionsgroup.com www.fssolutionsgroup.com Rental Company

Gaco Western 200 W. Mercer St., Suite 202 Seattle, WA 98119 Contact: Customer Service Phone: 800-331-0196 customerservice@gaco.com www.gaco.com Manufacturer

Galeton Gloves and Safety Products PO Box 336 Mansfield, MA 2048 Contact: Bill Forbes Phone: 800-221-0570 galeton.com

GapVax, Inc. 575 Central Ave. Johnstown, PA 15902 Phone: 888-442-7829 inquiry@gapvax.com www.gapvax.com Manufacturer

Distributor

Gardner Denver Water Jetting Systems, Inc. 12300 N. Houston-Rosslyn Road Houston, TX 77086 Contact: John Snyder Phone: 281-448-5800 john.snyder@gardnerdenver.com www.waterjetting.com Manufacturer

GBS Scaffolding and Services Corp. 38750 Webb Drive, Ste. 100 Westland, MI 48185 Contact: Steve Fenske Phone: 888-868-1062 gbsscaffolding@sbcglobal.net www.gbsscaffolding.com Manufacturer / Distributor / Rental Company

General Equipment Company 620 Alexander Drive SW, PO Box 334 Owatonna, MN 55060 Phone: 800-533-0524 sales@generalequip.com www.generalequip.com Manufacturer



General Lasertronics Corporation 830 Jury Court, Suite 5 San Jose, CA 95112 Contact: 408-947-1181 Phone: 408-947-1181 info@lasertronics.com www.lasertronics.com Manufacturer

General Pump 1174 Northland Drive Mendota Heights, MN 55120 Contact: Joe Campbell Phone: 888-474-5487 sales@gpcompanies.com www.generalpump.com Manufacturer

GEN-TECH of Nevada, Inc. 4785 Copper Sage St., Ste. A Las Vegas, NV 89115 Contact: Paul Perry Phone: 702-499-9247 kkost@gentechus.com www.gentechusa.com Rental Company

GEOBLASTER Equipment Sales & Service Inc.
1472 Hwy. 3 East
Dunnville, ON N1A 2W7 Canada
Contact: Wade Hannon
Phone: 888-311-8432
wade@wetabrasive.com
www.geoblaster.com
Manufacturer
See our display ad, p. 104.

Glenn Saren & Associates, Inc. 8460 NW 52nd Pl. Coral Springs, FL 33067 Contact: Glenn Saren Phone: 305-613-9323 gesaren@aol.com www.glennsarenassoc.net

Global Encasement, Inc. 701 E. Santa Clara Street Ventura, CA 93001 Contact: Susan Bardsley Phone: 800-266-3982 service@encasement.com www.encasement.com Manufacturer

Global Finishing Solutions 12731 Norway Road Osseo, WI 54758 Contact: Jeff Kloes Phone: 800-848-8738 info@globalfinishing.com www.globalfinishing.com Manufacturer

Globus Technical Equipment Ltd. 1 Haofe St. Kadima, Israel Contact: Moshe Darel moshe@globus.co.il globus.co.il Distributor GMA Garnet (USA) Corporation
1800 Hughes Landing Blvd. Suite 350
The Woodlands, TX 77380
Contact: Pete Mitchell
Phone: 832-243-9300
petem@gmaamericas.com
www.garnetsales.com
Manufacturer / Distributor

GMA Garnet Pty. Ltd.
Level 18 Exchange Plaza, The Esplanade
Perth, 6000 Australia
Contact: Marc Putzier
Phone: 61-8-9287-3200
marc@garnetsales.com
www.garnetsales.com
Manufacturer / Distributor
See our display ad, p. 90.

Goff, Inc. 12216 NS 3520 Seminole, OK 74868 Contact: John Bishop Phone: 405-382-6900 goff@goff-inc.com www.goff-inc.com Manufacturer

Graco, Inc.
88-11th Ave. NE
Minneapolis, MN 55413
Contact: Aaron Craig
Phone: 612-208-5654
acraig@graco.com
www.graco.com
Manufacturer
See our display ads, pp. 38 and 104.

Green Abrasives, Inc.
380 Banbury Road
Toronto, ON M2L 2B9 Canada
Contact: Feng Guo
Phone: 416-795-9699
gavin@green-abrasives.com
www.green-abrasives.com
Distributor

Green Diamond Sand Products PO Box D Riddle, OR 97469 Contact: Kennette Wilson Phone: 541-874-3111 kwilson@greendiamondsand.com www.greendiamondsand.com

Manufacturer

Greener Blast Technologies
73 Progress Ave.
Tyngsboro, MA 01879
Contact: info@greenerblast.com
Phone: 855-946-4284
greenerblast.com
Manufacturer
See our display ad, p. 101.

Gritco Equipment B.V.
Klompenmakerstraat 16D
Ridderkerk, NL-2984 BB Netherlands
Contact: Sander van der Made
Phone: 31-180-412855
info@gritco.com
www.gritco.com
Manufacturer/Distributor

Growell Group
25/8 Moo 3 T.Kokkra-Beu A.Muang
Samutsakorn, 74000 Thailand
Contact: Ian Rollo
Phone: 66-34-823968-71
sales@growellth.com
www.growellth.com
Manufacturer / Distributor / Rental
Company

Guyson Corporation 13 Grande Blvd. Saratoga Springs, NY 12866 Contact: John C. Carson Phone: 800-228-7894 info@guyson.com www.guyson.com Manufacturer

Guzzler Manufacturing 1621 S. Illinois Street Streator, IL 61364 Contact: Ben Schmitt Phone: 815-672-3171 sales@guzzler.com www.guzzler.com Manufacturer

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Hajjan Trading and Industrial Services Co. Ltd. P O Box 991 Al-Khobar, 31952 Saudi Arabia **Contact:** Satheesh K.

Contact: Satheesh K. Phone: 96-61388230323 hatcon@hatcon.com www.hatcon.com Distributor

Hammelmann Corp.
436 Southpointe
Miamisburg, OH 45342
Contact: Denny Mesarvey
Phone: 937-859-8777
mail@hammelmann.com
www.hammelmann.com
Manufacturer

Hammelmann GmbH Postfach 3309 Oelde, 59282 Germany Contact: Matthias Knoedler Phone: 49-2522-76-0 sales@hammelmann.de hammelmann.com Manufacturer Hanes Supply, Inc. 55 James E. Casey Drive Buffalo, NY 14206 Contact: Eric Kuras Phone: 716-826-2636 sales@hanessupply.com www.hanessupply.com

Harsco
5000 Ritter Road, Suite 205
Mechanicsburg, PA 17055
Contact: Customer Service
Phone: 888-733-3646
inquiries-m@harsco.com
www.blackbeautyabrasives.com
Manufacturer
See our display ad, p. 84.

Hartzell Air Movement 910 S. Downing Street Piqua, OH 45356 Contact: Local Sales Rep Phone: 937-773-8494 info@hartzell.com www.hartzell.com Manufacturer

Hawk Research Labs 780 A.E.C. Drive Wood Dale, IL 60191 Contact: Chris Dobrzycki Phone: 630-227-0050 cdobrzycki@hawklabs.com

HERO Products Group a division of I.C.T.C. Holdings Corp. 720 Eaton Way Delta, BC V3M 6J9 Canada Contact: Trevor Lewis Phone: 604-523-2477 tlewis@hero.ca www.hero.ca Manufacturer

Hertz Equipment Rental 74-591 Honokohau St. Kailua-Kona, HI 96740 Contact: Bobby Marks Phone: 808-331-1304 Distributor

Hi-Tec Spray Ltd.
Heronden Road, Parkwood Ind. Estate
Maidstone, Kent ME15 9YR
United Kingdom
Contact: Steve Savage
Phone: 44 1622 356590
sales@hitecspray.co.uk
www.hitecspray.co.uk
Distributor

HoldTight Solutions, Inc. PO Box 27907 Houston, TX 77227 Contact: Peter Petkas Phone: 713-266-9339 petkas@holdtight.com www.holdtight.com Manufacturer / Distributor See our display ad, p. 117.

COMPANY PROFILES

Holland Mineraal bv
Tielstraat 8
Deventer, 7418 CS Netherlands
Contact: Paul Liese
Phone: 31-570621161
export@hollandmineraal.nl
www.hollandmineraal.nl
Manufacturer / Distributor / Rental
Company

Honeywell 900 Douglas Pike Smithfield, RI 02917 Contact: Michael Bennett Phone: 513-943-4629 information@sperianprotection.com

unformation@sperianprotection.com www.sperianprotection.com Manufacturer/Distributor/Rental Company

HoverTrowel, Inc. 5048 Spruce Lane Mohnton, PA 19540 Contact: Drew Fagley Phone: 610-856-1961 sales@hovertrowel.com www.hovertrowel.com Manufacturer

HydeTools, Inc. 54 Eastford Road Southbridge, MA 01550 Contact: Customer Service Phone: 800-872-4933 custrelations@hydetools.com www.hydetools.com Manufacturer

Hydraflow 8125 Brentwood Ind. Drive St. Louis, MC 63144 Contact: Andy Taylor Phone: 314-644-6677 hydraflo@swbell.net www.hydraflowequipment.com Distributor / Rental Company

IBIX Surface Technologies North East, LLC 19 Leonberg Road, 3rd Fl. Cranberry Township, PA 16066 Contact: Michael C. La Rocco Phone: 724-776-4801 mlarocco@ibixne.com www.ibixne.com Manufacturer

See our display ad, p. 102.

Manufacturer

ICM - International Climbing Machines 630 Elmira Road Ithaca, NY 14850 Contact: Samuel Maggio Phone: 607-288-4001 info@icm.cc www.icm.cc IDS Blast Finishing 2717 Tobey Drive Indianapolis, IN 46219 Contact: John Heinzelman Phone: 800-800-0665 johnh@idsblast.com www.idsblast.com Manufacturer / Distributor / Rental Company

Imperial Paint Applicators 5 Broad Ave., PO Box 1256 Ossining, NY 10562 Contact: Michael Wolf Phone: 800-431-1755 impptappl@aol.com armorflex.net Manufacturer

In-Spec Corporation Pte. Ltd.
No. 10 Tuas Avenue 18A
Singapore, 638858 Singapore
Contact: Patrick Tan
Phone: 65-67388446
sales@inspec.com.sg
www.inspec.com.sg
Distributor

INDCO, Inc. 4040 Earnings Way New Albany, IN 47150 Contact: Tricia Thien Phone: 800-942-4383 info@indco.com www.indco.com Manufacturer

Indian Valley Industries, Inc. 5 Pine Camp Road Kirkwood, NY 13795 Contact: Ken Leslie Phone: 800-659-5111 kleslie@iviindustries.com www.iviindustries.com Manufacturer

Industrial Mineral Co. 1/1C Harbour Express Hwy. Rd. Thermal Nagar I Tuticorin, Tamilnadu, 628006 India Contact: Madhavan K. Phone: 91.461.2383001

Contact: Madhavan K. Phone: 91-461-2383001 madhavan@industrialmineral.in www.industrialmineral.in Manufacturer

Industrial Scientific 1001 Oakdale Road Oakdale, PA 15071 Phone: 412-788-4353 www.indsci.com Manufacturer Industrial Vacuum Equipment Corp. N7959 Birch Road Ixonia, WI 53036 Contact: Randy Bourdo Phone: 800-331-4832 randy@industrialvacuum.com www.industrialvacuum.com Manufacturer See our display ad, p. 120.

Innovative Reach 5505 Twin Knolls Drive Cedar Rapids, IA 52411 Contact: Philip Koch Phone: 319-294-0077 info@innovativereach.com www.innovativereach.com Rental Company

Intech Equipment & Supply 530 S. Cavalier Ave. Springfield, MO 65802 Contact: Jerry Pollard Phone: 417-463-4000 jerryp@intechequipment.com www.intechequipment.com Distributor

Intech Equipment & Supply 1921 W. Grant St. Phoenix, AZ 85050 Contact: Customer Service Phone: 866-652-9975 sales@intechequipment.com www.intechequipment.com Manufacturer / Distributor

IST International Surface Technologies, Inc. 4160 Industrial Blvd. Laval, QC H7L 6H1 Canada Contact: Stephane Girardin Phone: 514-793-6678 sgirardin@istsurface.com www.istblast.com Manufacturer



J.D. Honigberg International, Inc. 650 Dundee Road, Ste. 150 Northbrook, IL 60062 Contact: Javier Guerrero Phone: 847-412-0200 info@jdhint.com www.jdhpowerequipment.com Distributor

JAD Equipment Co. 1208 Ameritech Blvd. Youngstown, OH 44509 Contact: Joe Hunsbarger Phone: 866-746-6100 sales@jadcousa.com www.jadcousa.com Distributor / Rental Company Jenny Products, Inc. 850 North Pleasant Ave. Somerset, PA 15501 Contact: Dan Leiss Phone: 888-425-3669 info@jennyproductsinc.com www.jennyproductsinc.com Manufacturer

Jet Edge 12070 43rd St. NE St. Michael, MN 55376 Contact: Nancy Lauseng Phone: 763-497-8700 sales@jetedge.com www.jetedge.com Manufacturer

Jetstream of Houston

5905 Thomas Road Houston, TX 77041 Contact: Anthony Washington Phone: 832-590-1300 sales@waterblast.com www.waterblast.com Manufacturer See our display ad, p. 124.

Jollyflex Rubber Park, Valayanchirangara Ernkulam, Kerala 683556 India Phone: 91-484-2655135 info@jollyflex.net www.jollyflex.net Manufacturer / Distributor

Jon-Don 400 Medinah Road Roselle, IL 60172 Contact: Ryan Donaldson Phone: 847-278-2695 ryand@jondon.com www.jondon.com Distributor / Rental Company

JSR Ultrasonics - A Division of Imaginant 3800 Monroe Ave. Pittsford, NY 14534 Contact: Jay Luckner Phone: 585-264-0480 jluckner@imaginant.com www.imaginant.com Manufacturer

JT Systems, Inc. 8132 Oswego Road - Rt 57 Liverpool, NY 13090 Phone: 315-622-1980 info@jtsystemsinc.com www.jtsystemsinc.com Manufacturer



Julbert, Inc. PO Box 816 Priest River, ID 83856 Contact: Robert Fhuere Phone: 208-437-2100 customerservice@julbertinc.com www.julbertinc.com

www.julbertinc.com Manufacturer / Rental Company See our display ad, p. 58.

K

Keizer Technologies, Inc. 10908 S. Pipeline Road Euless, TX 76040 Contact: Judd Adcock Phone: 817-685-7090 ja@rprtech.com www.rprtech.com Manufacturer See our display ad, p. 107.

Kennametal, Inc. 2879 Aero Park Drive Traverse City, MI 49686 Contact: Customer Service Phone: 800-662-2131 traversecity.service@kennametal.com

traversecity.service@kennametal.com www.kennametal.com Manufacturer

Khushboo Scientific Pvt. Ltd.
132 Princess St., Govind Bldg., 2nd Fl.
Mumbai, 400 002 India
Contact: Praveen Bachhawat
Phone: 91-982202-30835
khushbooscientific@gmail.com
www.khushbooscientific.com
Distributor

Kiess GmbH & Co. KG Wiehagen 25 Muelheim, 45472 Germany Contact: Tomas Kohut Phone: 49-208-4958-0 info@kiess.de www.kiess.de Manufacturer

Kleen Blast-Oregon 3747 N. Suttle Road Portland, OR 97217 Contact: Erin Tott Phone: 503-228-3965 erin@kleenblast.com www.kleenblast.com Distributor

KS International, Inc. PO Box 8835 Greenville, SC 29604 Contact: Nancy Hamilton Phone: 864-370-9744 cleansafe@dropcloth.com www.dropcloth.com Distributor KTA-Tator, Inc.
115 Technology Drive
Pittsburgh, PA 15275
Contact: Matt Fajt
Phone: 412-788-1300
mfajt@kta.com
www.ktagage.com
Distributor

See our display ad, p. 72.

L

L.M. Temperature Control Inc., a GAL Group Company 217 Statesman Drive Mississauga, ON L5S 1X4 Canada Contact: Dan Williams Phone: 855-563-7847

Phone: 855-563-7847 info@Imtemperature.com www.Imtemperature.com Rental Company

Larson Electronics
9419 E. U.S. Hwy. 175
Kemp, TX 75143
Phone: 800-369-6671
sales@larsonelectronics.com
www.larsonelectronics.com
Manufacturer / Distributor / Rental
Company

Layher, Inc. 4847 Timber Creek Drive Houston, TX 77017 Contact: Darren Kincaid Phone: 713-947-1444 darren.kincaid@layher.us www.layherusa.com Manufacturer

See our display ad, p. 54.

Lignomat USA Ltd.
14345 NE Morris Ct.
Portland, OR 97230
Contact: Grete Heimerdinger
Phone: 800-227-2105
sales@lignomat.com
www.lignomat.com
Manufacturer
See our display ad, p. 73.

Lisbon Hoist, Inc.
321 South Beaver St., PO Box 462
Lisbon, OH 44432
Contact: Connie Burlingame
Phone: 330-424-7283
connie@lisbonhoist.com
www.lisbonhoist.com
Manufacturer

LPI Incorporated 4404 Anderson Drive Eau Claire, WI 54703 Contact: Ardy Robertson Phone: 800-657-6956 sales@lpi-inc.com www.lpi-inc.com Manufacturer LS Industries, Inc.
710 E. 17th
Wichita, KS 67214
Contact: Roger Carvalho
Phone: 316-265-7997
sales@lsindustries.com
www.lsindustries.com
Manufacturer
See our display ad, p. 105.

Abrasives Co. Ltd.
380 Banbury Road
Toronto, ON M2L 2B9 Canada
Phone: 416-321-3971
hongfeng@hongfeng-abrasives.com
hongfeng-abrasives.com
Manufacturer / Distributor

Luoyang Hong Feng Refractories &

M

M. R. Franceschini, Inc.
611 Condado Ave.
San Juan, 907 Puerto Rico
Contact: Mario Franceschini Porrata
Phone: 787-405-7080
mariof@mrfpr.com
www.mrfpr.com
Distributor

Madewell Products Corporation 7561 Industrial Ct. Alpharetta, GA 30004 Contact: Steve Hallam Phone: 770-475-8199 sales@madewell.net www.madewell.net Manufacturer

U-Blast Mfg. 1040 - 78th Avenue Edmonton, AB T6P 1L7 Canada Contact: Robin T. MacLean Phone: 780-468-2588 macleanr@manusabrasive.com www.modublast.com Manufacturer / Distributor / Rental Company

Manus Abrasive Systems, Inc./Mod-

Marco
3425 East Locust Street
Davenport, IA 52803
Contact: Marco
Phone: 800-252-7848
sales@marco.us
www.marco.us
Manufacturer
See our display ad, p. 108.

See our display ad, p. 110.

Masterfield Industrial Equipment 17 Stanley Street Sliiverwater NSW, 2128 Australia Phone: 1300-76-33-21 sales@masterfield.com.au www.masterfield.com.au Distributor Mattson Spray Equipment 230 W. Coleman St. Rice Lake, WI 54868 Contact: Paul Lenzen Phone: 800-877-4857 mse@mattsonspray.com www.mattsonspray.com Manufacturer / Distributor

Max Access 6616 Long Dr. Houston, TX 77087 Contact: Denny Daemon Phone: 713-640-1005 dennymaxaccess@aol.com www.max-access.com Rental Company

McAllister Equipment Co. 150 E. North Ave. Villa Park, IL 60181 Contact: Steve Morley Phone: 630-530-7600 smorely@mcquipco.com www.mcallisterused.com Distributor

McClung-Logan Equipment Co. 4601 Washington Blvd. Baltimore, MD 21227 Contact: James Reid Phone: 401-242-6500 jreid@mcclung-logan.com www.mcclung-logan.com Distributor

Media Blast & Abrasive, Inc. 591 W. Apollo Street Brea, CA 92821 Contact: Nathan Horgan Phone: 714-257-0484 sales@mediablast.com www.mediablast.com Manufacturer

Metal Finishing Systems 4575 S. Navajo Englewood, CO 80110 Contact: Jerry Ehrich Phone: 303-936-2244 sales@metalfinishingsystems.com www.metalfinishingsystems.com

Metal Samples 152 Metal Samples Road Munford, AL 36268 Contact: Brenda Smith

Distributor

Phone: 256-358-4202 msc@alspi.com www.metalsamples.com Manufacturer

Michigan Power Cleaning 2101 Palmer Avenue Kalamazoo, MI 49001 Contact: Bryon Becktold Phone: 800-654-0480 bryonbecktold@gmail.com www.michiganpowercleaning.com Manufacturer / Distributor

COMPANY PROFILES

Micro Abrasives
720 Southampton Road Box 669
Westfield, MA 01085
Contact: Doug Stutz
Phone: 413-562-3641
doug@microgrit.com
www.microgrit.com
Manufacturer

Midway Industrial Supply 4759 Old Hwy. 8 Mounds View, MN 55112 Contact: Curt Thostenson Phone: 763-780-3000 info@midwayis.com www.midwayis.com Distributor

Midwest Mobile Waterjet 555 Bardge Channel Road Saint Paul, MN 55104 Contact: Brian Gleeson Phone: 651-755-7089 bgleeson@mmwaterjet.com www.mmwaterjet.com Manufacturer

Midwest Surface Prep, LLC 2530 E Northgate Street Indianapolis, IN 46220 Phone: 317-250-4734 quote@midwestsurfaceprep.com Distributor

Minerals Research, Inc. 4620 South Coach Drive Tucson, AZ 85714
Contact: Steve Mehlman Phone: 520-297-4626 smehlman@mrrinc.com www.mrrinc.com Manufacturer
See our display ad, p. 109.

Mohawk Garnet Inc. 808 Highway 17 East Wahnapitae, ON POM 3CO Canada Contact: Bob McMurdy Phone: 705-694-5783 sales@mohawkgarnet.com www.mohawkgarnet.com Manufacturer / Distributor See our display ad, p. 96.

Moisture Control Company 4964 Houston Drive Baton Rouge, LA 70809 Contact: Troy Smith Phone: 225-253-5383 tsmithmcc@gmail.com www.mcc-dh.com Rental Company Monarflex Tovarenska 1 Sturovo, 93401 Slovakia Contact: Gabor Nyitrai Phone: 421-36-756-3911 skgny@icopal.com www.monarflex.com

Manufacturer

Manufacturer

Monarflex by Siplast 1000 E. Rochelle Boulevard Irving, TX 75062 Contact: Trever McGee Phone: 469-995-2200 ustmg@icopal.com www.monarflexusa.com

MONTI Tools, Inc.
10690 Shadow Wood Drive, Suite 113
Houston, TX 77043
Contact: Michael Fischer
Phone: 832-623-7972
info@monti-tools.com
www.monti-tools.com
Manufacturer / Distributor
See our display ad, p. 115.

Montipower, Inc. 7677 Coppermine Drive Mannassas, VA 20109 Contact: Charles Lockard Phone: 703-396-8777 clockard@mbxit.com www.mbxit.com Distributor See our display ad, p. 113.

Mr. LongArm, Inc 400 Walnut PO Box 377 Greenwood, MO 60434 Contact: Customer Service Phone: 800-821-3508 info@mrlongarm.com www.mrlongarm.com Manufacturer

Mr. Shrinkwrap P0 Box 697 Media, PA 19063 Contact: Kevin Comerford Phone: 610-566-5290 kevc@mrshrinkwrap.com www.mrshrinkwrap.com Distributor

MSA 1000 Cranberry Woods Dr. Cranberry Twp, PA 16066 Contact: Inside Sales Phone: 800-672-9010 msainsidesales@msasafety.com www.msasafety.com Manufacturer MST, Inc. (Modern Safety Techniques)
11370 Breininger Road, PO Box 87
Hicksville, OH 43526
Phone: 800-542-6646
sales@modsafe.com
www.modsafe.com
Manufacturer
See our display ad, p. 75.

Multi-Vac, Div. of M & W Shops 21209 Durand Ave. Union Grove, WI 53182 Contact: Wally Haag Phone: 800-640-4213 sales@multivacinc.com www.multivacinc.com Manufacturer / Rental Company

Munters Corporation 79 Monroe Street Amesbury, MA 01913 Contact: Roger Chouinard Phone: 978-241-1100 dhinfo@munters.com www.munters.com Manufacturer

N

N.A. Robson Ltd.

Robson Way, Highfurlong Blackpool, Lancashire, FY3 7PP United Kingdom Contact: DJ Robson Phone: +44 1253 393406 na.robson@btconnect.com www.robson.uk.com Manufacturer / Distributor / Rental Company

N.T. Ruddock Co. 26123 Broadway Ave. Cleveland, OH 44146 Contact: Jim Ruddock Phone: 440-439-4976 sales@ntruddock.com www.ntruddock.com Distributor See our display ad, p. 85.

Natrium Products, Inc. 58 Pendleton Street, PO Box 5465 Cortland, NY 13045 Contact: Tim Herman Phone: 800-962-4203 herman@natrium.com

NDT Systems 5542 Buckingham Drive Huntington Beach, CA 92649 Contact: Greg Smith Phone: 877-455-4638 sales@ndtsystems.com www.ndtsystems.com Manufacturer

www.natriumsodablast.com

Manufacturer

Nelson Industrial Services 6021 Melrose Lane Oklahoma City, OK 73127 Contact: Paul Jackson Phone: 405-495-9797 pjackson@nelsonindustrial.com www.nelsonindustrial.com Manufacturer

NETZSCH Premier Technologies, LLC 125 Pickering Way Exton, PA 19341 Contact: Stephen Miranda Phone: 484-879-2020 info.npt@netzsch.com www.netzsch.com/gd Manufacturer

New Age Blast Media 1517 Packer Ave., Lower Level Philadelphia, PA 19145 Contact: Stephen Mellon Phone: 866-775-6226 sales@novetas.net www.newageblastmedia.com Manufacturer See our display ad, p. 86.

The New York Blower Company 7660 Quincy St. Willowbrook, IL 60527 Phone: 800-208-7918 nyb@nyb.com www.nyb.com Manufacturer

Nilfisk-Advance, Inc., Industrial Vacuum Division 740 Hemlock Road, Suite 100 Morgantown, PA 19543 Phone: 800-645-3475 questions@nilfisk.com www.nilfiskindustrialvacuums.com Manufacturer

NLB Corporation 29830 Beck Road Wixom, MI 48393 Contact: Andrew Chilkiewicz Phone: 800-441-5059 nlbmktg@nlbusa.com www.nlbcorp.com Manufacturer / Rental Company See our display ad, p. 125.

Noopy's Research, Inc. 108 Route 40 Newfield, NJ 8344 Contact: Les Morgan Phone: 856-358-6001 pearlmorgan45@yahoo.com www.noopys.com Manufacturer / Distributor



Nordson Corporation 300 Nordson Drive Amherst, 0H 44001 Contact: Customer Service Phone: 800-626-9319 powder@nordson.com www.nordson.com/ics Manufacturer

Nordson EFD 8 Applegate Drive Robbinsville, NJ 08691 Phone: 800-556-3484 info@nordsonefd.com www.nordsonefd.com Manufacturer

www.norexco.com

Manufacturer

Distributor

NOREXCO S.A.
16 rue des Chasseurs Z.I. Internationale
Ville-La-Grand, 74100 France
Contact: Bettina Begtoft-Vernay
Phone: 33-4-50-38-37-36
norexco.france@norexco.com

North State Supply a PSS Company 200 Lucerne Road Homer City, PA 15748 Phone: 724-479-3511 tim.thomas@psscompanies.com www.psscompanies.com

Norton Sandblasting Equipment 1006 Executive Blvd. Chesapeake, VA 23320 Contact: Jason Eisel Phone: 757-548-4842 info@nortonsandblasting.com www.nortonsandblasting.com Distributor / Rental Company

Novatek Corporation 216 Phillips Road Exton, PA 19341 Phone: 866-563-7800 sales@novatekco.com www.novatekco.com Manufacturer See our display ad, p. 92.

NTI Global 50 Willow St. Amsterdam, NY 12010 Contact: Sarek Raeburn Phone: 800-947-7767 sak@ntiglobal.com www.ntiglobal.com Manufacturer

Nueces Power Equipment PO Box 4789 Corpus Christi, TX 78469 Contact: Wes Danklefs Phone: 361-289-0066 Distributor



Oak Ridge Foam and Coating Systems 575 Commercial Ave. Green Lake, WI 54941 Contact: Rich Franklin Phone: 800-625-9577 rfran113@aol.com www.oakridgepoly.com Manufacturer / Distributor

Opta Minerals, Inc.
407 Parkside Drive, PO Box 260
Waterdown, ON LOR 2HO Canada
Phone: 1-800-743-0094
info@optaminerals.com
www.optaminerals.com
Manufacturer
See our display ad, p. 89.

Overspray RX-Overspray Prevention/ Removal 3455 Peachtree Road NE, Ste. 500 Atlanta, GA 30326 Phone: 800-428-9017 info@oversprayrx.com www.oversprayrx.com Distributor

Oxford Instruments America 300 Baker Avenue, Suite # 150 Concord, MA 01742 Contact: Industrial Analysis Sales Phone: 978-369-9933 industrial@oxinst.com www.oxford-instruments.com Manufacturer



Pacific Roller Die Company, Inc. 1321 W. Winton Ave. Hayward, CA 94545 Contact: Michael Kraut Phone: 510-782-7242 michael@prdcompany.com www.prdcompany.com Manufacturer

Paint Brush Corporation 27 West Cherry St., PO Box 371 Vermillion, SD 57069 Contact: Jill Von Ehwegen Phone: 800-843-9930 jill@paintbrushcorp.com www.paintbrushcorp.com Manufacturer

Pangborn Corporation 4630 Coates Drive Fairburn, GA 30213 Contact: Greg Bowers Phone: 800-638-3000 info@pangborn.com www.pangborn.com Manufacturer 316 NE 1st St.
Pompano Beach, FL 33060
Contact: Jim Wick
Phone: 954-946-9454
gardner@gardco.com
www.gardco.com
Manufacturer / Distributor
See our display ad, p. 66.

Paul N. Gardner Co., Inc.

PBP Industries 811 W.Pikes Peak Ave. Colorado Springs, CO 80905 Contact: Melody Masters Phone: 888-768-2358 orders@thebeltbucket.com www.thebeltbucket.com Manufacturer

PCWI International Pty. Ltd. 13 Alhambra Ave. Cardiff, 2285 NSW Australia Contact: Denise Van Gaal Phone: 61-2-4954-3900 sales@pcwi.com.au www.pcwi.com.au Manufacturer

Pellets, LLC 63 Industrial Drive North Tonawanda, NY 14120 Contact: Mike Deakin Phone: 716-693-1750 mdeakin@pelletsllc.com www.pelletsllc.com Manufacturer / Distributor

Rand/ Doosan Dealer)
847 Rt. 12
Frenchtown, NJ 08825
Contact: Nick
Phone: 908-824-4200
nschneider@pjmvolvo.com
www.pennjerseymachinery.com
Distributor / Rental Company

Penn Jersey Machinery (Ingersoll

Persyst Enterprises, Inc. 4695 Melvin St.
Las Vegas, NV 89115
Contact: Mike Lawson
Phone: 702-362-9432
mike@solvent-recycler.com
www.solvent-recycler.com
Manufacturer
See our display ad, p. 60.

Philadelphia Mixing Solutions Ltd. 1221 E. Main Street Palmyra, PA 17078 Contact: John Reilly Phone: 832-295-3611 jreilly@philamixers.com www.philamixers.com Manufacturer Pinnacle Central Company 103 Bryan Street Jacksonville, FL 32202 Contact: Billy Porter Phone: 904-354-5746 cporter@pinnaclecentral.com www.pinnaclecentral.com Distributor / Rental Company

Pinovo 3410 West Dallas St. Houston, TX 77019 Contact: Dominic J. Jordan Phone: 713-269-3382 djj@pinovo.com www.pinovo.com Manufacturer

Pipeline Inspection Company Ltd.
1919 Antoine Dr.
Houston, TX 77055
Contact: Chris Miller
Phone: 713-681-5837
sales@picltd.com
www.picltd.com
Manufacturer / Distributor / Rental
Company
See our display ad, p. 67.

Pirate Brand 2719 Tobey Drive Indianapolis, IN 46219 Contact: Dave Miller Phone: 800-692-6223 sales@forecastsalesinc.com www.pirate-brand.com/ Manufacturer

Plas-Pak Industries, Inc. 10 Connecticut Ave. Norwich, CT 06360 Contact: Peter Kuzyk Phone: 860-889-3383 pkuzyk@plaspakinc.com www.plaspakinc.com Manufacturer

Polycraft GmbH Weiskircher Str. 96 Rodgau, D-63110 Germany Contact: Klaus Buecking www.polycraft.de Manufacturer

Polygon US Corporation
15 Sharpner's Pond Road Building F
North Andover, MA 01845
Contact: Summer Street
Phone: 800-422-6379
swww.polygongroup.com
www.polygongroup.us
Rental Company

See our display ad, p. 52.

COMPANY PROFILES

Potters Industries, LLC 300 Lindenwood Drive Malvern, PA 19355 Contact: Bill Shaker Phone: 610-651-4709 bill.shaker@pottersbeads.com www.pottersbeads.com Manufacturer

Powertrack International 4625 Cambells Run Road Pittsburgh, PA 15205 Contact: Kevin Kilderry Phone: 412-787-4444 sales@powertrackhose.com www.powertrackhose.com Distributor

PreTox Products - NexTec, Inc. 4050 Westmark Drive Dubuque, IA 52002 Contact: Dave Steffen Phone: 800-338-8296 DaveS@PreTox.com www.pretox.com Manufacturer

PROSOCO, Inc. 3741 Greenway Circle Lawrence, KS 66046 Phone: 800-255-4255 marketing@prosoco.com www.prosoco.com Manufacturer

Pro-Tect Construction Services, Inc. 18420 68th Ave. S. # 109 Kent, WA 98032 Contact: Christy Snider Phone: 425-251-3112 christy@protectconstruction.com www.pro-tect.net

Distributor

Distributor

Pro-Tect Plastic and Supply, Inc. PO Box 1377 Jacksonville, OR 97530 Contact: Sharri Griffin Phone: 800-889-9727 sales@pro-tect.net www.shrinkwrapcontainments.com

Pro-Tect Services, Inc. 12235 Hwy. 105 East Conroe, TX 77305 Contact: Steve Scott Phone: 713-589-4638 sales@pro-tectservices.com www.pro-tectservices.com Distributor

PTQ Safety 9700 Almeda Genoa Suite 207 Houston, TX 77075 Contact: Julie Todd Phone: 713-504-8546 julie@ptqsafety.com www.ptqsafety.com Manufacturer

Purdy 101 Prospect 540 Guild Hall Cleveland, OH 44115 Contact: Bruce Schneider Phone: 503-708-1883 bruce.h.schneider@purdy.com www.purdy.com Manufacturer

Q-Lab Corporation 800 Canterbury Road Westlake, OH 44145 Contact: James Gauntner Phone: 440-835-8700 info@q-lab.com www.q-lab.com Manufacturer

Quest Climate Control Equipment, a division of Therma-Stor LLC 4201 Lien Road Madison, WI 53704 Contact: Erin Hynum Phone: 608-237-8471 ehynum@thermastor.com www.questonthejob.com

Quikspray, Inc. PO Box 327 Port Clinton, OH 43452 Contact: T. Park McRitchie Phone: 419-732-2611 park@guikspray.com www.quikspray.com Manufacturer

Manufacturer

Radians, Inc. 5305 Distriplex Farms Drive Memphis, TN 38141 Contact: Leo Hill Phone: 877-723-4267 sales@radians.com www.radians.com Manufacturer

Rapid-Prep, LLC 44 Cross Park Ave. North Kingstown, RI 02852 Contact: Mike Hoque Phone: 877-529-2124 sales@rapidprep.com www.rapidprep.com Rental Company See our display ad, p. 114.

136 Hillwood Circle Newnan, GA 30263 Contact: Steve Meyers or John Vogel Phone: 770-251-8989 jvogel@rbwe.com

www.rbwe.com Manufacturer See our display ad, p. 93.

RBW Enterprises, Inc.

RDS-Rapid Deployable Systems 503 Belle Hall Parkway Mount Pleasant, SC 29464 Contact: Geoff Hawes Phone: 843-375-2424 www.rapiddeloyablesystems.com Manufacturer

Reach Service & Equipment, Inc. 7027 W. Broward Blvd., Ste. 283 Plantation, FL 33317 Contact: Ivan Coronel Phone: 954-928-1323 ivan@reachequipment.com www.reachequipment.com Rental Company

Remote Orbital Installations, LLC 429 Venture Court Verona, WI 53593 Contact: Michael Kronz Phone: 608-845-0360 mkronz@roi360.com www.roi360.com Manufacturer

Ring Power Corporation 500 World Commerce Parkway St. Augustine, FL 32092 Contact: Micah Hughes Phone: 904-494-1285 aircompressor@ringpower.com compressedair.ringpower.com Distributor / Rental Company

Robovent 37900 Mound Road Sterling Heights, MI 48310 Contact: Trevor Hewitt Phone: 586-698-1800 trevor.hewitt@robovent.com www.robovent.com Manufacturer

RONCO 267 North Rivermede Road Concord, ON L4K 3N7 Canada Contact: Ron Pecchioli Phone: 905-660-6700 ronco@ronco.ca www.ronco.ca Manufacturer

Ross Cook Brand 6820 North 43rd Street Milwaukee, WI 53209 Contact: Stephen Schoenberger Phone: 414-247-7100 sales@vector-vacuums.com vector-vacuums.com

Manufacturer

RPB Safety 2807 Samoset Road Royal Oak, MI 48073 Contact: Kurt Ivory Phone: 866-494-4599 kurt.ivory@rpbsafety.com www.rpbsafety.com Manufacturer See our display ad, p. 79.

RPR Technologies AS Hydrovegen 15 Porsgrunn, 3933 Norway Contact: Dag Rune Wiksten Phone: 4747207007 drw@rprtech.com www.rprtech.com Manufacturer

RUSTECO. LLC 1465 E. Del Amo Blvd. Carson, CA 90746 Contact: Michael Phone: 800-787-8326 rusteco@aol.com www.rusteco.com Manufacturer

Rustibus, Inc. 2901 W. Sam Houston Pkwy. N., Ste. E-325 Houston, TX 77043 Contact: Orlando Chinea Phone: 832-203-7170 houston@rustibus.com www.rustibus.com Manufacturer / Distributor / Rental Company

SAFE Systems, Inc. 18420 68th Ave S., #202 Kent, WA 98032 Contact: Glenn Seaverns Phone: 425-251-8662 info@safesys.com www.safesys.com Manufacturer See our display ad, p. 59.

Safespan Platform Systems, Inc. 252 Fillmore Avenue Tonawanda, NY 14150 Contact: David Malcolm Phone: 800-368-4010 dmalcolm@safespan.com www.safespan.com Manufacturer / Distributor / Rental Company See our display ad, p. 34.



Safety Lamp of Houston 1816 Rotary Drive Humble, TX 77338 Contact: Jim Reeves Phone: 281-964-1019 sales@safetylampofhouston.com

www.safetylampofhouston.com

Distributor See our display ad, p. 52.

Safway Group Holding, LLC Bridge Division, Scotia-Glenville

Industrial Park, Bldg. 406 Scotia, NY 12302 Contact: Jerry Dolly Phone: 518-381-6000 quikdeck@safway.com www.safway.com Manufacturer / Rental Company

Sanstorm 5711 Schurmier Road Houston, TX 77048

Contact: Benny LeCompte Phone: 800-727-5707 benny@mmlj.com

www.sanstorm-blasters.com

Manufacturer

SASE Company, Inc. 26423 79th Ave. South Kent, WA 98032 Contact: Jay Reardon Phone: 800-522-2606 jayr@sasecompany.com www.sasecompany.com Manufacturer / Distributor / Rental Company

Scaffold Service, Inc 2274 Capp Road St. Paul, MN 55114 Contact: Randy Soderling Phone: 651-646-4600 randy@scafserv.com www.scafserv.com Rental Company

Scott Safety 4320 Goldmine Road Monroe, NC 28110 Contact: Candace Pride Phone: 704-291-8424 cpride@tycoint.com www.scottsafety.com Manufacturer

Sea To Sky Innovations Ltd. Unit 204 - 6741 Cariboo Road Vancouver, BC V3N 4A3 Canada Contact: Graham Sims Phone: 604-420-7707 graham@sea2sky.ca www.sea2skyglobal.com

Manufacturer

SEMicro Div., M.E. Taylor Engr. Inc. 15817 Crabbs Branch Way Rockville, MD 20855 Contact: Robert Hester Phone: 301-975-9798 genetaylor@mac.com

www.adhesiontesting.com Manufacturer / Distributor / Rental Company

Seymour Midwest, LLC PO Box 1674 Warsaw, IN 46581 Contact: Ryan Miller Phone: 800-815-7253

ryan.miller@seymour.midwest.com www.seymourmidwest.com

Manufacturer

Shanghai Shengchang Industry Equipment Co., Ltd. #3-No. 537 Juijaqiao Rd., Pudong Shanghai, 200136 China

Contact: Jinyan Phone: 86-21-58204865

info@ssce.cn www.ssce.cn Manufacturer

Shaw Resources PO Box 60

Shubenacadie, NS BON 2HO Canada

Contact: Steve Lowe Phone: 902-456-8571 slowe@shawresources.ca www.shawgroupltd.com Manufacturer

SIBELCO EUROPE (Eurogrit BV)

Noordhoek 7

Papendrecht, 3351 LD Netherlands Contact: Jeroen Keswiel Phone: 31-78-6546770 abrasives@sibelco.com www.eurogrit.com

Manufacturer / Distributor See our display ad, p. 99

SIE Industrial Ltd.

Faraday House, Station Road Washington, Tyne & Wear, NE38 7LW

United Kingdom Contact: Gareth Bowen Phone: 44-191-416-5127 info@sie-industrial.co.uk www.sieindustrial.co.uk

Manufacturer

Distributor

Sierra Machinery, Inc. 939 Hawkins Blvd. El Paso, TX 79915 Contact: Charlie Ward Phone: 915-772-0613 www.sierraelpaso.com Sil Industrial Minerals

7331 18th St.

Edmonton, AB T6P 1P9 Canada

Contact: Mark Trela Phone: 780-467-2627 sales@sil.ab.ca www.sil.ab.ca Distributor

Singleton Corp. 3280 W. 67th Place Cleveland, OH 44102 Contact: Shirley Pastva Phone: 888-456-0643

info@singletoncorp.com www.singletoncorp.com

Manufacturer

SJS Equipment, LLC 101 Industrial Park Drive Arma, KS 66712

Contact: Sheldon Bicknell Phone: 620-347-8860 sales@sjsinc.net www.sisinc.net Manufacturer

SMITH Manufacturing, Inc. 1610 S. Dixie Highway Pompano Beach, FL 33060 Contact: John Edwards

Phone: 800-653-9311 cutters@smithmfg.com www.removefaster.com

Manufacturer

The Soda Works 1108 N. 9th St. Walla Walla, WA 99362 Contact: Joe Alexander

Phone: 509-522-1040 ioe@sodaworks.com www.sodaworks.com Manufacturer / Distributor

SodaBlast Systems, LLC 5711 Schurmier Houston, TX 77048 Contact: Benny LeCompte Phone: 800-216-7632 benny@mmlj.com www.sodablastsystems.com

Manufacturer

Solvent Kleene, Inc. 119 Foster St. Bldg. #6 Peabody, MA 01960 Contact: Joe Lerner Phone: 978-531-2279 sales@solventkleene.com www.solventkleene.com

Manufacturer

Solvent Waste Management, Inc. 8103 Spring Cypress Spring, TX 77379

Contact: Bill Palamountain Phone: 281-379-3666 swm@solventwasher.com www.solventwasher.com Manufacturer

Southern Equipment & Services, LLC

356 EMS Tower Road Woodbine, GA 31569 Contact: Jim Cerny Phone: 912-552-4095 jimcerny@tds.net

southernequipmentandservices.com

Distributor

Southern Industrial Supply, Inc. 3152 Brimstead Drive

Franklin, TN 37064 Contact: Steven Wadsworth

Phone: 800-202-3820 office@southern-industrial.com www.southern-industrial.com Distributor / Rental Company

SPE Group Honeyholes Lane

Dunholme, LN2 3SU United Kingdom

Contact: John Hill Phone: 44-1673-860709 sales@spe-int.com

www.surfacepreparationgroup.com

Manufacturer

Specialty Vacuum, Inc. 4533 Green Park Road St. Louis, MO 63123 Contact: Noel Prudent Phone: 800-448-2801 vacitall@aol.com www.specialtyvacuum.com

Rental Company

Spectronics Corporation 956 Brush Hollow Road Westbury, NY 11590 Contact: Dottie Spiegel Phone: 516-333-4840

customerservice@spectroline.com

www.spectroline.com Manufacturer

Spider, a division of SafeWorks, LLC

365 Upland Drive Seattle, WA 98188 Contact: Operations Ctr. Phone: 877-774-3370 spider@spiderstaging.com www.spiderstaging.com Manufacturer / Distributor / Rental

Spin Import Export Calea Ferentari Nr 135 Bucuresti, 51867 Romania Contact: 40-722258552

Phone: 40-214232295 office@sisteme-industriale.ro www.sisteme-industriale.ro

Distributor

Company

COMPANY PROFILES

SPIR STAR, Ltd.
10002 Sam Houston Center Drive
Houston, TX 77064
Contact: Jerry Carter
Phone: 281-664-7800
sales@spirstar.com
www.spirstar.com

Sponge-Jet, Inc.
14 Patterson Lane
Newington, NH 03801
Contact: Ted Valoria
Phone: 603-610-7950
sjadmin@spongejet.com
www.spongejet.com
Manufacturer

Manufacturer

Spray Equipment & Service Center 311 Pattie Street Witchita, KS 67211 Contact: John Goodman Phone: 800-666-6072 jgoodman@sprayequipment.com www.sprayequipment.com Distributor

Spray-Quip, Inc.
1754 Des Jardines St.
Houston, TX 77023
Contact: Herb Chilman
Phone: 713-923-2771
sq@sprayquip.com
www.sprayquip.com
Manufacturer / Distributor / Rental
Company

Spraytech, Inc., Global Spray Solutions 15179 West Hwy. 54 Wichita, KS 67235 Contact: Dave Calvin Phone: 316-943-3700 dctolin@globalspray.com www.globalspray.com Manufacturer

SSPC: The Society for Protective Coatings 40 24th St., 6th Fl. Pittsburgh, PA 15222 Contact: Nicole Lourette Phone: 412-281-2331 lourette@sspc.org www.sspc.org Distributor See our display ads, p. 10-11, 23 and 77.

Star 10, Inc. 575 W. Hume Ave. Muskegon Heights, MI 49444 Contact: Phillip E. Pennington Phone: 800-726-4319 sales@starten.com www.starten.com Manufacturer / Distributor Stone Tucker Instruments, Inc. 39 College Street Fonthill, ON LOS 1EO Canada Contact: Bob Tucker Phone: 905-892-6142 info@stone-tucker.com www.stone-tucker.com Distributor

Straaltechniek International BV Innovatiepark 24 Oosterhout, 4906 AA Netherlands Contact: Marco Klijsen Phone: 31-162748010 marco.klijsen@straaltechniek.net www.straaltechniek.net Manufacturer / Distributor / Rental Company

Sunbelt Rentals, Inc. 14861 Artesia Boulevard La Mirada, CA 90638 Phone: 800-736-2504 www.sunbeltrentals.com Rental Company See our display ad, p. 53.

Sunnyside Corporation/Back To Nature Products 225 Carpenter Ave. Wheeling, IL 60090 Contact: Adam Newman Phone: 847-541-5700 anewman@sunnysidecorp.com www.sunnysidecorp.com Manufacturer

Super Titan div. of Malyn Industrial Ceramics, Inc. 8640 Roll Road Clarence Center, NY 14032 Contact: Christina M. Gossett Phone: 716-741-1510 sales@malyn.com www.malyn.com Manufacturer

Superior Scaffold Services 520 East Luzerne St. Philadelphia, PA 19124 Phone: 215-743-2200 info@superiorscaffold.com www.superiorscaffold.com Distributor / Rental Company

Surface Prep Supply #2 Hwy. 17-92 North Haines City, FL 33844 Phone: 888-331-7737 info@prepsupply.com www.prepsupply.com Manufacturer / Distributor / Rental Company

Surface Preparation-Texas, LLC 5965 South Loop East Houston, TX 77033 Phone: 800-374-4043 info@surfacepreparation.com www.surfacepreparation.com Distributor

803 Weeks Island Road PO Box 9747 New Iberia, LA 70562 **Contact:** Jeff Cole or Jennifer Loga **Phone:** 337-560-9255

jcole@surfacejetusa.com www.surfacejetusa.com Rental Company

SurfaceJet Inc.

Swing-Lo Suspended Scaffold Company PO Box 128 Covert, MI 49043 Contact: George Saleeby Phone: 269-764-8989 info@swing-lo.com www.swing-lo.com Manufacturer

Т

T Tex Industries LP 8302 Almeda Genoa Houston, TX 77075 Contact: Darrell Todd Phone: 713-991-7070 ttexequipment@gmail.com www.ttexindustries.com Distributor

Tarps Manufacturing, Inc. 1000 State Hwy 104 Meredosia, IL 62665 Contact: Rich Ott Phone: 877-584-1900 irrotm@ircepr.com www.tarpsmfg.com Manufacturer See our display ad, p. 57.

TCR Blast Abrasives 5737 West Park Ave. St. Louis, MO 63110 Contact: Keith Gabbard Phone: 314-241-5333 keith@tcrocatings.com www.blastabrasives.com Distributor

The TDJ Group, Inc.

760-A Industrial Drive Cary, IL 60013 Contact: James Lively Phone: 800-252-7869 tdj@blastox.com www.blastox.com/blastox.php Manufacturer

TDM (Trask-Decrow Machinery) 52 U.S. Route 1 Scarborough, ME 04074 Contact: Mark Callahan Phone: 800-287-1538 mcallahan@tdmgo.com www.tdmgo.com Distributor Techni-Quip, Inc. 256 Wanaque Ave., Ste. 201 Pompton Lakes, NJ 07442 Contact: Paul Helleren Phone: 973-835-6500 blastgrit@optonline.net blastgrit.com Distributor

Telpro
7251 S. 42nd Street
Grand Forks, ND 58201
Contact: Mark Haaland
Phone: 800-448-0822
mhaaland@telproinc.com
www.telproinc.com
Manufacturer

Temco Distributors 3 Forge Street Welshpool, 6106 Australia Contact: 8-9350-5940 Phone: 8-9350-5940 sales@temco.com.au temco.com.au Distributor

Tennant Company
701 North Lilac Drive
Minneapolis, MN 55440
Contact: Customer Service
Phone: 800-553-8033
info@tennantco.com
www.tennantco.com
Manufacturer

Testcoat, Inc.
324 East 11th Street, Ste B2
Tracy, CA 95376
Contact: Francis Awafong
Phone: 800-678-4370
sales@testcoat-usa.com
www.testcoat-usa.com
Distributor

Testex 303 Markus Court Newark, DE 19713 Contact: Mary Ellen Stachnik Phone: 302-731-5693 mestachnik@testextape.com www.testextape.com Manufacturer

TFT Pneumatic, LLC 6807 Wynnwood Lane Houston, TX 77008 Contact: Hector Maggi Phone: 713-686-9400 info@tft-pneumatic.com http://www.tft-pneumatic.com Distributor / Rental Company

Thermion PO Box 780 Silverdale, WA 98383 Contact: Dean Hooks Phone: 360-265-3649 dhooks@thermioninc.com www.thermioninc.com Manufacturer See our display ad, p. 49.



3M Company Bldg. 223-6N-01 St. Paul, MN 55144 3m.com Manufacturer

Thomas Equipment, Inc.
1425 Louis Ave
Elk Grove Village, IL 60007
Contact: Al Ryniec Sr.
Phone: 847-593-3434
al2thomassprayequipment.com
www.thomassprayequipment.com
Distributor

Tinker & Rasor 791 S. Waterman Ave. San Bernardino, CA 92408 Contact: Christine Seal Phone: 909-890-0700 christine@tinker-rasor.com www.tinker-rasor.com Manufacturer

Tioga Air Heaters, LLC 9201 International Parkway Minneapolis, MN 55428 Contact: Greg Gundrum Phone: 763-525-4000 ggundrum@tiogaairheaters.com www.tiogaairheaters.com Manufacturer / Rental Company

Titan Tool
1770 Fernbrook Lane
Minneapolis, MN 55447
Contact: Mike Collins
Phone: 800-526-5362
collinsm@titantool.com
www.titantool.com
Manufacturer / Distributor / Rental
Company

TMS Metalizing Systems, Ltd.
7765 NW Eldorado Blvd. #101
Bremerton, WA 98312
Contact: Dave Wixson
Phone: 360-692-6656
info@tmsmetalizing.com
www.tmsmetalizing.com
Manufacturer/Distributor/Rental
Company

Total Enclosure Sail System, Inc.
7122 Northaven Drive
Dallas, TX 75230
Contact: Bret Walton
Phone: 800-724-5710
bret@sailsystem.com
www.sailsystem.com
Manufacturer / Distributor / Rental
Company

TQC B.V.
Molenbaan 19
Capelle aan den ijssel
2908LL Netherlands
Contact: George N. Moonen
Phone: 31-10-7900100
info@tqc.eu
www.tqc.eu
Manufacturer / Distributor

TQC USA 4053 S. Lapeer Rd., Suite H Metamora, MI 48455 Contact: Joel Bialek Phone: 810-678-2400 joel@tqc-usa.com www.tqc-usa.com Manufacturer / Distributor

Trace Industrial Supply

Fort Lauderdale, FL 33323 Contact: Julie Hough Phone: 954-309-1960 julie@traceindustrialsupply.com www.traceindustrialsupply.com Distributor / Rental Company

1351 Sawgrass Corporate Pkwy. Ste. 101

Tractel Griphoist, Inc. 51 Morgan Drive Norwood, MA 02062 Phone: 800-421-0246 griphoist.usa@tractel.com www.tractel.com/us Manufacturer

Tractel Ltd. 11020 Mirabeau Montreal, QC H1J 2S3 Canada Phone: 800-561-3229 griphoist.canada@tractel.com www.tractel.com Manufacturer

Tramex Ltd. /In Care of Black Hawk Sales, Inc. 4901 Fox Ridge Court Fort Collins, CO 80524 Contact: Dennis Wieszcholek Phone: 970-488-1898 sales@tramexmeters.com www.tramexmeters.com

Trask-Decrow Machinery, Inc. 52 U.S. Route 1 Scarborough, ME 04074 Contact: Mark Callahan Phone: 800-287-1538 monelahan@thomo.com www.getdryair.com Distributor

Manufacturer / Distributor

Treibacher Schleifmittel N.A. 9940 Ryers Creek Road Corning, NY 14830 Contact: Mark Jacobis Phone: 800-394-8872 marketing@treibacher-us.com www.treibacher.com Manufacturer Trelawny Surface Preparation
Technology
13 Highdown Rd., Sydenham Ind. Estate
Warwickshire, Leamington Spa,
CV31 1XT United Kingdom
Contact: Rob Chapman
Phone: 44-1926-883781
sales@trelawny.co.uk
www.trelawnyspt.co.uk
Manufacturer / Distributor
See our display ad, p. 122.

Trimaco, LLC 2300 Gateway Centre Blvd, Suite 200 Morrisville, NC 27560 Phone: 314-534-5005 customerservice@trimaco.com www.trimaco.com Manufacturer

Tritech Industries, Inc. 610 Rahway Ave. Union, NJ 07083 Contact: Dan Hosley Phone: 908-378-1080 dhosley@tritechindustries.com www.tritechindustries.com Manufacturer

TriVitro Corporation
150 Nickerson Street Suite 107
Seattle, WA 98109
Contact: Jeff Freas
Phone: 888-301-0181
info@trivitro.com
www.vitrogrit.com

TruQC, LLC 108 N. Clay, Suite 210 Kirkwood, M0 63122 Contact: Ross Boyd Phone: 314-457-3920 sales@truqcapp.com www.truqcapp.com Manufacturer / Distributor

Manufacturer

U

U.S. Metals, Inc. PO Box 396 Mentone, IN 46539 Contact: Jim Green Phone: 800-433-6244 usmetals@comcast.net www.usmetalsinc.com Manufacturer

U.S. Minerals 2105 North Winds Drive Dyer, IN 46311 Contact: Jason Vukas Phone: 219-864-0909 jvukas@us-minerals.com www.us-minerals.com Manufacturer / Distributor See our display ad, p. 94. UNIBRI International 820 McArdle Drive, Unit C Crystal Lake, IL 60014 Contact: Chris Hindley Phone: 815-788-8660 unibri@aol.com www.unibri.com Distributor

Unified Technologies 3015 Center Drive Cleveland, OH 44134 Contact: Art Koch Phone: 440-897-5226 artkoch123@gmail.com www.ut-unifiedtechnologies.com Distributor

Uni-Ram Corporation 381 Bentley St. Markham, ON L3R 9T2 Canada Contact: Jay Farquharson Phone: 800-417-9133 jay@uniram.com www.uniram.com Distributor

Uni-Royal Pack Co., Ltd.
3, Soi Pattanakarn So, Pattanakarn Rd.
Suanluang, Bangkok, 10250 Thailand
Contact: Tanasit Asawakanoksilp
Phone: 662-720-4400
ungroup@truemail.co.th
www.uniroyalpack.com
Distributor

United Abrasive, Inc. 19100 Industrial Drive PO Box 98 Vulcan, MI 49892 Contact: Bill Paupore Phone: 800-228-2925 bill4@unitedabrasive.com Manufacturer

United Rentals 100 First Stamford Place Suite 700 Stamford, CT 06902 Phone: 800-877-3687 www.UnitedRentals.com Rental Company

United Western Denver 4401 E. 46th Ave., Ste. B Denver, CO 80216 Contact: Tim Moster tim@uniwestdenver.com www.unitedwesterndenver.com Distributor

Universal Acoustic & Emission Technologies, Inc. Avenida Mantenimiento No. 130 San Luis Potosi, 78395 Mexico Contact: Antonio Duran Phone: 52-444-870-47-00 aduran@universalaet.com www.universalaet.com Manufacturer

COMPANY PROFILES

URACA GmbH & Co. KG Sirchinger Str. 15 Bad Urach, 72574 Germany Contact: Herbert Queiser Phone: 49-7125-133-0 h.queiser@uraca.de www.uraca.de Manufacturer

US Technology Corporation 4200 Munson St. NW Canton, 0H 44718 Contact: John Socotch Phone: 770-254-9449 jsocotch@ustechnology.com www.ustechnology.com Manufacturer



Vacuum Engineering Group 6820 N. 43rd Street Milwaukee, WI 53209 Contact: Brent Alexander Phone: 260-484-7311 sales@vector-vacuums.com www.vector-vacuums.com Manufacturer

Van Air Systems 2950 Mechanic Street Lake City, PA 16423 Phone: 800-840-9906 info@vanairsystems.com www.vanairsystems.com Manufacturer See our display ad, p. 121.

Vass Industries, Inc. 2540 Verne Roberts Circle Antioch, CA 94509 Contact: Scott Hobbs Phone: 925-754-8277 scotthobbs@getcoatings.com Distributor

Vector Technologies Ltd. 6820 N. 43rd Street Milwaukee, WI 53209 Contact: Brent Alexander Phone: 800-832-4010 sales@vector-vacuums.com www.vector-vacuums.com Manufacturer

Victory Air & Equipment, Inc. P 0 Box 3584
Victoria, TX 77903
Contact: Danny Hanselman
Phone: 361-573-0819
dhone: mana@victory-air.net
victory-air.net
Distributor

VLN Advanced Technologies, Inc. 1166 Rainbow Street Ottawa, ON KIJ 6X7 Canada Contact: Willie Bloom Phone: 613-747-0107 wbloom@vln-tech.com www.vln-tech.com Manufacturer

Volvo Construction Equipment Services 1944 Marina Blvd. San Leandro, CA 94577 Contact: Arnie Sambel Phone: 510-357-9131 arnie.sambel@vcesvolvo.com Distributor

VR Coatings Pvt. Ltd.
J-138, Bhosari Industrial Area
MIDC Bhosari
Pune, 411026 India
Contact: Mr. A A Dighe
Phone: 91-20-30781022
vrcoatings@eth.net
www.vrcoatings.com
Manufacturer
See our display ad, p. 43.

VRSim
222 Pitkin St., Ste. 119
East Hartford, CT 06108
Contact: Kristin Bodner
Phone: 860-893-0080
kristin.bodner@vrsim.net
www.vrsim.com
Manufacturer

Vulkan Blast Shot Technology 10 Plant Farm Blvd., Unit 2 Brantford, ON N3S 7W3 Canada Phone: 800-263-7674 vulkan@vulkanshot.com www.vulkanshot.com Manufacturer / Distributor See our display ad, p. 100.



W Abrasives 1 Abrasive Ave. Bedford, VA 24523 Contact: Dale Campbell Phone: 800-207-4691 www.wabrasives.com Manufacturer

The Warehouse Rentals and Supplies 1335 S. Main Street Greensburg, PA 15601 Contact: Paul Lawrence Phone: 800-621-2777 sales@twrs.com www.twrs.com Distributor

See our display ad, p. 40.

Walter S Pratt & Sons, Inc. 317 Columbia St Rensselaer, NY 12144 Contact: Wayne L. Pratt Phone: 518-465-1549 waynep@prattandsons.com www.prattandsons.com Distributor / Rental Company

Warwick Mills, Inc. Manufacturers of TurtleSkin 301 Turnpike Road, PO Box 409 New Ipswich, NH 03071 Contact: Leslie Richardson Phone: 603-291-1000 inquiries@warwickmills.com www.turtleskin.com Manufacturer

Washington Air Compressor Rental Co. 12529 Parklawn Drive Rockville, MD 20852 Contact: Steve Cranford Phone: 301-230-5800 Distributor

Washington Mills Electro Minerals Corp. PO Box 423 Niagara Falls, MA 14302 Contact: Tammy Duquette tduquette@washingtonmills.com www.washingtonmills.com Manufacturer

Wedge Clamp Systems, Inc. 170-21320 Gordon Way Richmond, BC V6W IJ8 Canada Contact: Bernie Gooding Phone: 604-207-9595 achan@wedgeclamp.com www.wedgeclamp.com/nitroheat Manufacturer / Distributor

WerkMaster 1448 Charlotte Road North Vancouver, BC V7J 1H2 Canada Contact: Gord Siddall Phone: 866-373-9375 info@werkmaster.com www.werkmaster.com Manufacturer

Western States Equipment Company 2233 N. Warm Springs Road Salt Lake City, UT 84116 Contact: David Costanzo Phone: 801-596-2300 Rental Company

Western Technology, Inc.
3517 W. Arsenal Way
Bremerton, WA 98312
Contact: Tammi Finlay
Phone: 800-654-5483
support@westerntechnologylights.com
www.westerntechnologylights.com

Manufacturer

Wheelabrator Group
1219 Corporate Drive
Burlington, ON L7L 5V5 Canada
Contact: Doug LoFranco
Phone: 800-845-8508
info@wheelabratorgroup.com
www.wheelabratorgroup.com
Manufacturer

Wheelabrator Group
1606 Executive Drive
LaGrange, GA 30240
Contact: Brian Cappallo
Phone: 800-544-4144
parts@wheelabratorgroup.com
www.wheelabratorgroup.com
Manufacturer

WIWA LP 107 N. Main Street Alger, OH 45812 Contact: Caleb Meacham Phone: 567-674-1907 sales@wiwalp.com www.wiwalp.com See our display ad, back cover.

WIWA Wilhelm Wagner GmbH & Co. KG Gewerberbestrasse 1-3 D-35633 Lahnau, Germany Contact: Christian Bremer Phone: 49-6441-6090 info@wiwa.de Manufacturer/Distributor/Rental Company See our display ad, back cover.

Wolf Safety Lamp Co Ltd., The Saxon Road Works Sheffield, South Yorkshire, S8 0YA United Kingdom Contact: Miles Jackson Phone: 44-114-255-1051 info@wolf-safety.co.uk www.wolf-safety.co.uk Manufacturer / Distributor

The Wooster Brush Company 604 Madison Ave., PO Box 6010 Wooster, OH 44691 Contact: Anne Horst Phone: 800-392-7246 customerservice@woosterbrush.com www.woosterbrush.com Manufacturer

B Suite, 17F Wah Kwong Bldg., No. 333 Zhongshan Road Wuxi, Jiangsu, 214001 China Contact: Raymond Ding Phone: 86-510-82755455 sales@sinogarnet.com www.sinogarnet.com Manufacturer

Wuxi Ding Long Co., Ltd.