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## 2012 Equipment Buying Guide

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The 2012 Equipment Buying Guide lists equipment and related supplies for protective and marine coating work from nearly 500 manufacturers, distributors, and rental companies. The purpose of the Guide is to help users identify sources of equipment and supplies for protective and marine coatings operations.

The Guide is divided into eight general categories: Application; Climate Control; Climbing/Access; Environmental Protection; Inspection; Laboratory Testing; Safety; and Surface Preparation. Within each category, appropriate products are listed alphabetically.

In the Guide itself, companies either displayed in boldface type or accompanied by boxed display ads have paid an advertising fee. Otherwise, a company's information appears free of charge.

The Guide is based on data obtained through a survey sent in March 2012 to manufacturers, distributors, and rental companies known to JPCL.

The online edition of the Buying Guide is updated throughout the year, so persons who would like their companies to be included should contact Anita Socci at [asocci@protectivecoatings.com](mailto:asocci@protectivecoatings.com).

Visit [www.paintsquare.com/bg](http://www.paintsquare.com/bg) for the online, fully searchable version of the 2012 Equipment Buying Guide as well as other JPCL guides and directories.

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**Karen Kapsanis**  
JPCL

This issue includes our annual Equipment Buying Guide, with listings from nearly 500 manufacturers of equipment for virtually every aspect of a coating operation. The equipment guide, masterfully compiled under the leadership of directory manager Anita Socci, is so big that it can hide the rest of the magazine.

But trust me, if you missed them, there are also articles in this issue. Two in particular speak to pressing issues for our industry and show how our industry is a microcosm of the rest of the U.S. economy.

First, from consultant and retired contractor Robert J. Ziegler comes "Selling Your Baby: An Owner's Guide." He gives guidance on what business owners should consider as they prepare to step out of one business and into another or into retirement. Starting, running, owning, and selling a business, large or small, is no minor endeavor. And implicit in the article as well is the problem of educating a new generation of business owners and employees. Many trades and professions face the problem of finding and training young workers and of transferring enough knowhow for them to step into the workplace, whatever it may be, so the coatings industry does not face the problem alone.

Another timely issue is addressed in "Sustainability and Coatings," by our technical editor, Brian Goldie. Summarizing presentations on sustainable raw materials for coatings given at last fall's European Coatings Show and this past May's American Coatings Show, Brian offers a glimpse into one of the most complicated problems we face: figuring out the environmental impact of our actions, products, processes, and even our lifestyles. The article takes a thankfully narrow focus on this very big topic—how are chemical companies developing raw materials that will reduce the environmental impact of coatings.

Measuring the carbon footprint of anything is complex: To determine the energy required to produce the raw material and the extent to which it is derived from a renewable resource, we have to know where the accounting really begins. With the fuel needed to make the equipment to harvest the soy beans, transport them to a processing plant, and derive the oil that might go into a coating? What about planting the soybeans in the first place, and feeding the farmers and all the other people in the transport and processing chain? Of course, there's more to determining the full carbon footprint of raw materials for coatings than finding suitable alternatives to the



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materials derived from fossil fuels and used in coatings. But the presentations Brian summarizes give us a place to start thinking about the issue.

Once I started thinking about it, I tried to calculate my own carbon footprint. I still don't know where to start, and I have small feet.

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**Charles Lange**  
*Paint BidTracker*

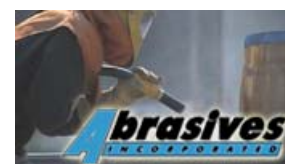


*Photo courtesy of Wikimedia Commons*

Liberty-Alpha III J.V., LLC (Campbell, OH) secured a contract valued at \$74,849,999.48 from the Louisiana Department of Transportation and Development to repair, clean, and recoat structural steel surfaces on the Huey Long Bridge, a 5,879-foot long continuous steel truss through deck bridge over the Mississippi River in Baton Rouge, LA. Not to be confused with the Huey Long Bridge in Jefferson Parish, LA, this bridge was opened in 1940 and carries four lanes of US-190 traffic and a Kansas City Southern rail line over the river.

A total of 3,676,000 square feet of steel—230,000 square feet on the east approach; 510,000 square feet on the west approach; and 2,935,631 square feet on the main span—will be high-pressure washed at 5,000 psi to SSPC-SP 12, spot power tool-cleaned to SP 15, abrasive blast cleaned to a Near-White finish (SSPC-SP 10), and recoated with an organic zinc-rich primer, an epoxy intermediate, and a polyurethane finish. Since the existing coatings contain lead, containment according to SSPC-Guide 6 and waste disposal according to Guide 7 are required, as well as SSPC-QP 1 and QP 2 certifications.

**Kiska To Recoat Newburgh-Beacon Bridge**



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*Photo courtesy of the New York State Bridge Authority*

The New York State Bridge Authority (NYSBA) and Kiska Construction Corp. (Long Island City, NY) have agreed on a contract to clean and recoat superstructure surfaces on the Newburgh-Beacon Bridge, a 7,855-foot-long cantilevered toll bridge that carries Interstate 84 over the Hudson River, connecting Newburgh and Beacon, NY. Opened in 1963 and expanded in 1980, the bridge is "the most traveled of NY SBA's bridges," carrying over 25 million crossings annually, according to the Authority. The contract, worth approximately \$19,850,000, includes coating a total length of 4,036 feet of structural steel on the west approach beam spans, girder spans, deck trusses, and through truss between the west abutment and Pier 7. The steel will be abrasive blast cleaned to SSPC-SP 10 (Near-White) and coated with a waterborne acrylic paint system over all interior and exterior surfaces of structural steel, including the floor system. The existing coatings contain lead; Class 1A containment is required. SSPC-QP 1 and QP 2 certifications are also required.

#### Minoan Wins Kingsmill Tank Rehab Contract

Minoan, Inc. (Parkton, MD) was granted a contract by the City of Newport News, VA, worth \$557,600 to repair, clean, and recoat interior and exterior surfaces of the Kingsmill Tank, a 1 MG elevated water storage tank located in historic Williamsburg, VA. The contract calls for wet interior surfaces to be abrasive blast cleaned to a Near-White finish (SSPC-SP 10) and recoated with an epoxy system, while dry interior surfaces will be pressure-washed, spot power-tool-cleaned, and spot-primed and coated with an epoxy system. Additionally, exterior surfaces will be abrasive blast cleaned with containment to a Commercial e finish (SSPC-SP 6) and coated with an epoxy-urethane system. The contract also calls for various repairs and upgrades to the tank, including installing replacement safety railing and ladders and a new cathodic protection system.

#### Quick Hits

- TJC Painting Contractors, Inc. (Ridgeway, VA) and the Virginia Department of Transportation have reached an agreement on a \$1,997,036 contract to clean and recoat structural steel surfaces of 38 bridges.
- The Ohio Department of Transportation awarded a \$2,949,150 contract to APBN, Inc. (Campbell, OH), SSPC-QP 1- and QP 2-certified, to clean and recoat steel surfaces of eight bridges.
- Modern Protective Coatings, Inc. (Hudson, NH), SSPC-QP 1- and QP 2-certified, won a \$1,788,000 contract from the Maine Turnpike Authority to clean and recoat steel surfaces of three underpass bridges.
- A contract worth \$859,718.50 was awarded by the North Carolina Department of Transportation to S & D Industrial Painting, Inc. (Tarpon Springs, FL), SSPC-QP 1- and QP 2-certified, to clean and recoat structural steel surfaces of six bridges.
- The California Department of Transportation awarded a contract worth \$2,032,515 to SSPC-QP 1- and QP 2-certified Abhe & Svoboda, Inc. (Alpine, CA) to clean and recoat steel surfaces of three bridges.

#### Allied To Work on Six New Jersey Bridges

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A contract worth \$4,622,166.01 was awarded by the New Jersey Department of Transportation to Allied Painting, Inc. (Franklinville, NJ) to clean and recoat structural steel surfaces on six bridges, three of which span the Passaic River. The contract requires SSPC-QP 1 and QP 2 certifications and includes abrasive blast cleaning the steel to a Near-White finish (SSPC-SP 10) and recoating the steel with an organic zinc-rich primer, a high-build epoxy intermediate coat, and urethane finish. The project also includes applying an epoxy waterproofing system to concrete pier cap, pier seat, and abutment surfaces. Class 1A containment according to SSPC-Guide 6 is required to capture the existing lead-bearing coatings. In addition, the contractor must provide a NACE Level 1 certified coatings inspector.

#### Lanterra Secures Floor Coating Contract

The United States Department of Agriculture, Agricultural Research Service (Pacific West Area) and Lanterra, LLC (Houston, TX) have established a \$37,723 contract to apply rubberized floor coatings in the mechanical building of an agricultural research center. The contract includes acid etching and coating approximately 2,614 square feet of floor surfaces with a water-based modified elastomeric asphalt emulsion base coat and a water-based polymer-modified acrylic topcoat.

#### Standpipe Recoating Contract Awarded to Rockwood

Rockwood Corp. (Syracuse, NY) won a \$593,131 contract from the Wannacomet Water Company (Nantucket, MA) to clean and recoat interior and exterior surfaces of the 2 MG Washing Pond standpipe water storage tank. Interior tank surfaces will be abrasive blast cleaned to a Near White finish (SSPC-SP 10) and primed with a zinc-rich urethane primer. Interior floor and shell surfaces will then be coated with a 100%-solids epoxy system, while ceiling surfaces will be coated with a conventional epoxy system. Exterior surfaces will be abrasive blast cleaned to a Commercial finish (SSPC-SP 6) and coated with a zinc-epoxy-urethane system. The contractor will utilize full rigid-frame containment or a self-contained steel grit abrasive robotic system during abrasive blast cleaning.

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## SSPC News

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SSPC is proud to announce the certification of 10 new Protective Coatings Specialists (PCS).

The newly certified PCSs are: Richard F. Bayer, Thomas Brown, Earl Dangleben, Terry Doyle (not pictured), Thomas Frauenhoffer, Travis Lefever, Carly McGee, Brian O'Farrell, John Psarianos, and Lothar Straub.

SSPC's PCS certification recognizes industrial coating professionals for their extensive knowledge in the principles and practices specific to industrial coatings technology. Each coatings professional is evaluated on his/her mastery of coatings type, surface preparation, coatings application and inspection, contract planning/management, development of specifications, and the economics of protective coatings.



To be certified under the PCS program, each industrial coatings professional is first evaluated for their education and work experience to determine the extent of training to be completed before taking the comprehensive written exam. The training courses are SSPC-C1, Fundamentals of Protective Coatings for Industrial Structures, and SSPC-C2, Specifying and Managing Protective Coating Projects, or courses of similar content. The final step in certification is a comprehensive examination of the coating professional's use and knowledge in those areas.

SSPC congratulates all of the recently certified Protective Coatings Specialists for this achievement.

### SSPC Seeking Structure Award Nominations

SSPC is accepting nominations from the membership for the Annual Structure Awards. The awards are given to recognize the work of teams of contractors, designers, end users, and coating manufacturers for excellence on particular coatings projects.

SSPC must receive award submissions by October 15, 2012.

The awards will be given at SSPC 2013 featuring GreenCOAT, which will take place at the Henry B. Gonzalez Convention Center in San Antonio, TX, on January 14–17. In recognition of the



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importance of the Structure Awards, they will be presented at the Awards Luncheon on Monday, January 14. The winning structures also will be featured in a photo essay in JPCL after the conference.

SSPC is looking for nominations for all types of structures: bridges, tanks, concrete structures, industrial or commercial facilities. The descriptions of the Structure Awards categories are listed below. Except for the Charles G. Munger Award for longevity and the Military Coatings Project Award of Excellence, the work on the structures must have been completed between July 1, 2011, and June 30, 2012.

For more information or a copy of the nomination form, please contact Terry Sowers, Director of Member Services, at 877-281-7772, ext. 2219, or email [sowers@sspc.org](mailto:sowers@sspc.org).

Please note that a representative of the Structure Owner must be willing to attend the Awards Luncheon to accept the award and give permission for the information to appear in the JPCL Photo Essay.

#### **Crone Knoy Award**

This award is given for outstanding achievement in commercial or industrial coatings work that demonstrates innovation, durability, or utility. The qualities that may represent outstanding achievement in this area include excellence in craftsmanship or execution of work and use of state-of-the-art techniques or products to creatively solve problems or provide long-term service.

#### **Charles G. Munger Award**

This award is for outstanding industrial or commercial coatings projects that demonstrate longevity of the original coating. The structure may have had spot repairs or over-coating with the original coating still intact.

#### **William Johnson Award**

This award is for outstanding achievement demonstrating aesthetic merit in industrial or commercial coatings work. The qualities that are considered for aesthetic merit include color, gloss or texture, or that the coating on the structure complements the environment while enhancing the structure itself. The coating may represent a theme, an object, or a specific graphic design.

#### **George Campbell Award**

This award is for outstanding achievement in the completion of a difficult or complex industrial or commercial coatings project. The qualities that may represent achievement in a difficult or complex structure may include work occurring in harsh or extreme environmental conditions, work completed under strict time constraints, work done with limited access or in high traffic areas, work on a structure with complex structural components, or a project that requires coordination with multiple trades or subcontractors.

#### **Military Coatings Project Award Of Excellence**

This award is presented in recognition of the exceptional coatings work performed on U.S. military ships, structures, or facilities.

#### **In-Spec Corporation Pte. Ltd. Becomes Newest SSPC Licensee**

SSPC is proud to announce In-Spec Corporation Pte. Ltd. as the latest addition to the SSPC training licensees. The company will be one of the certifying agencies for SSPC's C7, Abrasive Blasting, and C12, Airless Spray Basics, programs.

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***(l-r) Patrick Tan, Tom Jones, Muniandi Dewadas, and Kevin Yeo***

In-Spec Corporation joins a team of licensees who provide industrial coatings training and certification to the industry. SSPC's range of programs gives an in-depth knowledge of complex surface preparation and coating system application processes.

The licensee recently held two C7 and two C12 programs in Singapore from May 29 to June 7.

In-Spec Corporation Pte. Ltd. was founded in 1985 and supplies surface preparation finishing equipment and blasting abrasive in Singapore and the surrounding region.

#### **SSPC Subcommittee Meets in Puerto Rico**

The Industrial Painting Committee (IPC), a subcommittee of SSPC, met March 1–3, 2012, in San Juan, Puerto Rico. The meeting was attended by representatives of 10 member companies, and topics of discussion included risk management, cost tracking, budgeting techniques, and project/contract documentation.

The IPC is an elite industry peer group that meets twice a year and is comprised of a maximum of 20 member companies. All members are industrial painting contractors. The IPC is currently seeking one additional company member.

For more information, visit [industrialpaintingcommittee.com](http://industrialpaintingcommittee.com).

#### **SSPC-C7 Held in Hawaii**

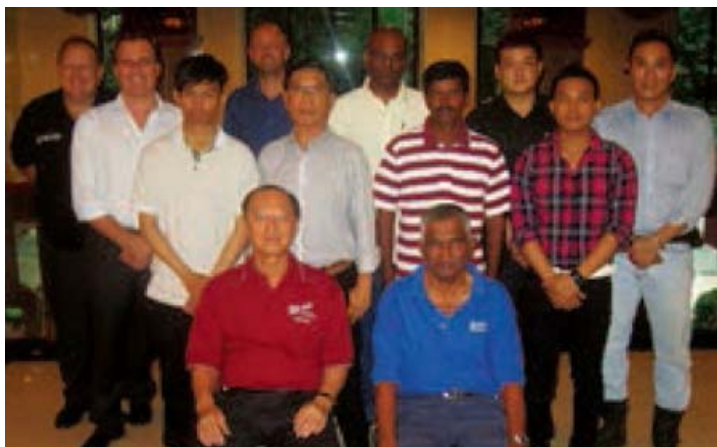
SSPC held C7, Abrasive Blasting, in Honolulu, HI, on April 16–17. The course was hosted by Pacific Shipyards International LLC, and the instructors were John Miller and Doug Eiss.



***Students of SSPC C7 in Hawaii***

**PCI Program Takes Place in Singapore**

SSPC held its Protective Coatings Inspector (PCI) Certification Level 2 Program in Singapore on May 14–25. Ten students participated, and the instructors were Andy Foo and Muniandi Dewadas.



**Students of SSPC's PCI Level 2 in Singapore**

#### **Thermal Spray Training Held in Florida**

Gemstone, LLC held the SSPC Thermal Spray Training course at its project office in Florida for its new project repairing the Amelia River Bridge. The project is over \$3 million and is one of the first metalizing projects for the FDOT in Florida, according to the company. The training was held on May 15, and the instructor was Bill Medford.

#### **COMING UP**

##### **Courses**

- June 21-22 SSPC Proj Mgmt, Houston, TX, [sspc.org](http://sspc.org)
- June 22 SSPC 009-32, Bremerton, WA, [sspc.org](http://sspc.org)
- June 23-24 SSPC C7 Abrasive Blast, Norfolk, VA, [sspc.org](http://sspc.org)
- June 25-29 SSPC C1 Fundamentals, Rochester, NY, [sspc.org](http://sspc.org)
- June 25-29 SSPC NBPI, Bremerton, WA, [sspc.org](http://sspc.org)
- June 27 SSPC/JPCL Webinar Measuring Moisture in Concrete, [paintsquare.com/education](http://paintsquare.com/education)
- July 9 SSPC/JPCL Webinar Waterjetting, [paintsquare.com/education](http://paintsquare.com/education)
- July 9-12 SSPC C3 Lead Paint Removal, Phoenix, AZ, [sspc.org](http://sspc.org)
- July 9-14 SSPC PCI Levels 1 & 2, Pittsburgh, PA, [sspc.org](http://sspc.org)
- July 13 SSPC C5 Lead Paint Refresher, Phoenix, AZ, [sspc.org](http://sspc.org)
- July 14 SSPC Lead Paint Worker Safety, Phoenix, AZ, [sspc.org](http://sspc.org)
- July 15 SSPC PCI Cert Exam Level 3, Pittsburgh, PA, [sspc.org](http://sspc.org)
- July 16-17 SSPC C7 Abrasive Blasting Program, Zephyrhills, FL, [sspc.org](http://sspc.org)
- July 16-20 SSPC C1 Fundamentals, Norfolk, VA, [sspc.org](http://sspc.org)
- July 16-20 SSPC C2 Planning & Specifying, Waukesha, WI, [sspc.org](http://sspc.org)
- July 16-20 KTA-Tator Nuclear Ctgs Insp, Pittsburgh, PA, [kta.com](http://kta.com)

##### **Meetings**

- June 24-26 ASTM D01 Paint & Ctgs, San Francisco, CA, [astm.org](http://astm.org)
- June 24-27 ASTM C09 Concrete, San Diego, CA, [astm.org](http://astm.org)
- June 24-28 ASTM E07 Nondestructive Testing, San Diego, CA, [astm.org](http://astm.org)
- June 26-28 ASTM F23 Prot Cloth/Equip, San Diego, CA, [astm.org](http://astm.org)
- June 27-29 ASTM C01 Cement, San Diego, CA, [astm.org](http://astm.org)



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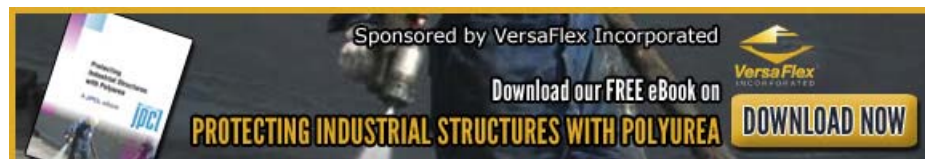
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TOA Paint (Thailand) Co., Ltd.  
Topline Limited  
Tower Inspection Inc.  
Tower Maintenance Corp.  
TQC B.V.  
Tractel Inc. Griphoist Division  
Travis Industries, Inc.  
Tri-Krete Coatings Inc.  
Tri Star Engineering, Inc.  
Tri-State Painting, Inc.  
Trimaco LLC  
Troy Painting Inc.  
TSE-Okulen Americas, LLC  
Turman Commercial Painters

Turner Industries Group, LLC  
UHP Projects, Inc.  
Umicore Hunan Fuhong Zinc Chemicals Co., Ltd.  
Unifab Industries, LTD  
United Coatings Corporation  
United Decorating Inc.  
Universal Acoustic and Emission Technologies, Inc.  
Universal Painting Corporation  
US Coatings, Inc.  
US Minerals/Stan Blast  
Utility Service Company, Inc.  
V. V. Mineral  
Van Air Systems  
Vanwin Coatings of VA, LLC  
Venus Painting  
Vermillion Painting & Construction  
VersaFlex Incorporated  
Vimas Painting Co., Inc.  
VMP Research & Production Holding JSC  
VRSim, Inc.  
Vulcan Painters, Inc.  
W & B Shipdeck Works Inc.  
W Abrasives  
W Q Watters Company  
W S Bunch Company  
W W Enroughty & Son, Inc.  
Washington Commercial Painters, Inc.  
Washington Industrial Coatings, Inc.  
Wasser High-Tech Coatings, Inc.  
Watson Coatings Inc.  
Waveland Services Inc.  
Wenrich Painting, Inc.  
West Coast Industrial Coatings, Inc.  
Western Industrial, Inc.  
Western Industrial Services, Ltd.  
Western Technology, Inc.  
WGI Heavy Minerals, Inc.  
Wheelabrator  
Wheelblast, Inc.  
WIWA LP  
Wooster Brush Company  
Worldwide Industries, Inc.  
Worth Contracting  
Wuxi Ding Long Trading Co., Ltd.  
X-Calibur International FZC  
X'lam Leo Technology Co. Ltd.  
Xinjiang Hongshan Coatings Co., Ltd.  
YungChi Paint & Varnish (Kunshan) Co., Ltd.  
YYK Enterprises, Inc.  
Ziegler Industries, Inc.  
ZRC Worldwide

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