



*Photo courtesy of ITW Devcon Engineered Coatings*

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*By Lee Wilson, Consultant*

The author discusses his perspectives on why surface preparation standards provoke constant discussion and his views on more widely adopting joint SSPC/NACE standards. He also describes differences between two sets of surface preparation standards, from ISO and from SSPC/NACE.



## 26 SSPC Honors Many in the Coatings Industry

*By Jodi Temyer, JPCL*

SSPC hosted its Annual Business Meeting & Awards Luncheon at SSPC 2011 featuring GreenCOAT in Las Vegas on Jan. 31. The awards ceremony and awards recipients are described here. The Annual SSPC Structure Awards Review: A Photo Essay will appear in the April JPCL.

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### Surviving the Recession

*By Don Schnell, Dehumidification Technologies, LP*

The author discusses 12 ways to help your organization face recession-related dilemmas and come out stronger when the economy improves.

## 47 Annual Directory of Industrial Painting Contractors

*By the JPCL Staff*

The 2011 Annual Directory of Industrial Painting Contractors lists and describes more than 1,200 painting contractor firms primarily from North America but also from countries around the world. It is designed to provide facility owners with information about contractors whom owners may wish to consider as bidders on coating and lining projects. Companies are organized alphabetically by country, state, or province. Information was obtained through a survey conducted among painting contractors known to JPCL.



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# Know Your Customer and Multiple Thanks

**A**s you may know, SSPC just had a very successful international conference in Las Vegas. I will talk about that later in this editorial, but first I want to relay an interesting message I heard from one of the attendees.

After I returned to Pittsburgh, I was talking to one of our members about the conference and her experiences at the event. She is an engineer at a major U.S. shipyard who exerts a lot of influence on the operations there. She mentioned that as she and her husband walked through the exhibit hall, she was amazed by how she was received by the exhibitors. To further explain, her husband used to work at the same shipyard. He is retired and is no longer in a position to influence any purchases initiated by that facility. She said that when he accompanies her to trade shows, he is more interested in what the weather will be that day, and if it is nice, what his score will be on the golf course. She told me that as they both walked through the exhibit hall and approached different booths, more times than not, the person staffing the display would begin to speak to her husband and not her. When the husband explained to the person that he was just walking with his wife and she was the person who had the buying power, the vendor immediately turned his attention to her. But had the damage been done? The vendor made the assumption that when it was a man who walked up to the booth, he had the buying power, not the woman.

This is probably a common mistake in our industry since it seems to be male-dominated. I, too, have staffed the SSPC booth at numerous shows and have made the same mistake. I never thought about this until our member shared that story with me. I know that I will do a better job of trying to determine who the person is that is really interested in the SSPC products and not make decisions on preconceived paradigms.

At our recent show in Las Vegas, we had a session on women in the coatings industry. It was a great opportunity to hear practical advice and guidance for women workers, and the attendees had the opportunity to ask questions and learn more about women in the workplace. The feedback I received was that the session was well attended, and there were even some men in the audience. I also had a couple of women come up to me during the show and say that they had attended the session, they really liked it, and we should expand it. We will definitely take those comments into consideration as we plan next year's conference.

Here are some highlights of the conference; you can read about other conference events in this issue. At our Board meeting on Sunday, the Governors approved the awarding of two \$2,500 scholarships. The details of this program are being developed and will appear on our website and in this

publication. Our guest speaker, Dr. Robert A. Dye, senior vice president and senior economist at The PNC Financial Services Group, gave us some very interesting insights on the current economic climate and the possibilities for the future. At our annual awards luncheon we recognized authors of some of our best *JPCL* articles from the past year, and we gave awards for achievements in education, technical work, chapter programs, structure awards, and other contributions to the industry. We also gave

our two highest awards, the John D. Keane Award of Merit and the Honorary Life Member Award to Bill Corbett of KTA-Tator and Tom Dunkin of Dunkin & Bush, respectively. My congratulations go to all the award winners.

I want to thank all the attendees who came to Las Vegas; the exhibitors who displayed their products and services; the volunteers on all the committees and special task groups; the sponsors, whose outstanding support let us have the kind of conference we want to host; the SSPC Board of Governors for their guidance; and the staff, who all work so diligently to put on the conference and give their most honest effort to ensure that each member leaves feeling that they have been treated first-class, and their conference experience has been a great one.

Because of the staff's hard work and effort, SSPC has had another successful year, as you can see in the Annual Report, which appears on page 30 of this issue. The report describes the accomplishments and the financial health of SSPC for 2010. I invite anyone with questions to let me know and I will do my best to answer them.

I will end by saying thank you, and "Viva Las Vegas!"



A handwritten signature in black ink that reads "Bill".

Bill Shoup  
Executive Director, SSPC

## Vernon to Present Webinar on Coating Contracts

**L** Skip Vernon, who holds both a law degree and SSPC certification as a Protective Coatings Specialist, will present the SSPC/JPLC Education Series Webinar, "Introduction to Common Coating Contract Evaluation," on April 13 from 11 a.m. to noon, EST.

The webinar will provide a basic overview of contract clauses most common to coating contracts. Using a standard construction contract as an example, the webinar will identify key provisions that may be missing from the contract, causing the potential for legal disputes. It will explain that by making simple contract adjustments, you can avoid the time-ly and expensive dispute resolution process.



L. Skip Vernon

Education Series Webinars provide continuing education for SSPC recertifications as well as technology updates on important topics.

Participation in the webinar is free, but for those who wish to receive continuing education credits from SSPC, a test is available after the webinar. Cost of the test service is \$25. All participants, however, will receive a free certificate of completion.

Register online at [www.paintsquare.com/education](http://www.paintsquare.com/education).

L. Skip Vernon, who was recently appointed to the Board of Governors of SSPC, is a consultant to the protective coatings industry. In addition to his PCS certification, he is an SSPC instructor and an SSPC Master Coatings Inspector.



### SSPC Board Announces College Scholarship Program

**S**SPC recently announced that the Board of Governors approved two \$2,500 scholarships for college students for the upcoming 2011-2012 school year.

Any student pursuing an education in the coatings field can apply for the scholarship. Certain educational institutions in the U.S. feature coatings-related programs, and the Board has targeted these schools for using the scholarship. They include Eastern Michigan University; Illinois Institute of Technology; North Dakota State University; Ohio State University; University of Akron; University of Hawaii; University of Missouri, Rolla; University of Southern Mississippi; University of Virginia; and Williamson Free School of Mechanical Trades.

To be considered for the scholarship, candidates must be a high school senior planning to enroll full-time or a student already enrolled full-time at an accredited institution of higher learning that has a three- or four-year curriculum. The program of choice must deal with coatings. Candidates must submit a completed application form, two letters of recommendation from two different

### SSPC Board Seeks Nominees

**S**SPC is seeking nominations for its Board of Governors in the categories of Coating Contractor, Coating Material Supplier, and Other Service Providers.

The Coating Contractor category is defined as "individuals who own or are employed by industrial contracting firms specializing in the removal or application of coatings and linings, either in the field or shop." The Coating Material Supplier category is defined as "individuals who own, are employed by, or represent firms that manufacture or distribute coatings, linings, or the raw materials used to manufacture these products." The Other Service Providers category is defined as "individuals who own, are employed by, or represent firms who provide services such as engineering and consulting, that support the protective coatings industry."

All nominees must be SSPC members. To nominate a candidate, SSPC asks individuals to submit a brief statement detailing the nominee's qualifications by April 25, 2011, to SSPC, Attn. Bill Shoup, Executive Director, 40 24th Street, 6th Floor, Pittsburgh, PA, 25222-4656; fax: 412-281-9992; email: [shoup@sspc.org](mailto:shoup@sspc.org).

people unrelated to the applicant, high school or college transcripts, and a personal letter expressing why they deserve the scholarship and what they plan to do in the coatings field.

A panel of three SSPC members designated by the Board will choose the scholarship recipient.

SSPC President Russ Brown said, "The coatings industry is going through a fundamental transformation right now. As the elder statesmen wind down their careers, we need to fill that gap with the next generation of chemists,

engineers, and business owners. SSPC feels a responsibility to do that, and this scholarship is an important step."

Scholarship funds will be applied to the direct costs of education courses, approved in advance and related to the field of coatings. The direct costs include the cost of the individual's course of study.

The initial application for the scholarship will be available at [www.sspc.org](http://www.sspc.org) this spring. Interested students should check the SSPC website for future announcements.



## Valspar Names New CEO, CTO

**V**alspar Corp. president and COO Gary E. Hendrickson will succeed William L. Mansfield as the company's CEO, effective June 1, the company's Board of Directors has announced.

Mansfield, who has been CEO since 2005, will continue as chairman of the board.

Hendrickson has been president and COO of the Minneapolis-based paint and coatings company since February 2008.

He joined Valspar in 1994 after serving 11 years in the U.S. Navy, where he rose to the rank of Lieutenant Commander. He holds a bachelor's degree from the University of Connecticut and an MBA from Harvard University.

Cynthia A. Arnold, Ph.D., has joined Valspar as senior vice president and chief technology officer, with responsibility for Valspar's global technology activities.

Arnold, who becomes an officer of the company, most recently served as chief technology officer for Sun Chemical.

Arnold holds a bachelor's degree in chemical engineering; an MBA from the University of California, Berkeley; and a doctorate in materials science and engi-



William  
Mansfield



Cynthia A.  
Arnold

neering from Virginia Polytechnic Institute and State University.

Arnold succeeds Larry B. Brandenburger, Ph.D., vice president, Research and Development, who retired from Valspar last month after 31 years of service.

## Singleton Wins ASTM's LaQue Award

**R**aymund Singleton, president of Singleton Corp. (Cleveland, OH), has received ASTM International's 2010 Francis L. LaQue Memorial Award for outstanding contributions to the field of corrosion testing and evaluation.

The award was presented by ASTM International Committee G01 on Corrosion of Metals.

Singleton has gained worldwide recognition for his work on the use of laboratory corrosion tests and the development of equipment for these tests, and he holds U.S. and international patents for both corrosion testing equipment and metal finishing equipment. He received a bachelor's degree in mathematics from Baldwin-Wallace College, Berea, OH, in 1971, and has been president of Singleton Corp. since 1979.

A member of ASTM International since 1984, Singleton serves as vice chairman of membership on Committee



Raymund  
Singleton

G01 and as vice chairman of Subcommittee G01.05 on Laboratory Corrosion Tests, as well as chairman of Subcommittee G01.05.03 on Cabinet Corrosion Tests.

He is a member of Committee D01 on Paint and Related Coatings, Materials and Applications and the Joint ASTM/NACE Committee on Corrosion. Since 1998, he has served as the author and instructor of the ASTM Technical Professional Training Course on Corrosion Testing. Committee G01 recognized his work with a Certificate of Appreciation in 1996, and he received the ASTM Award of Merit and title of fellow in 2003.

He is also a member of SSPC: The Society for Protective Coatings; the Society of Automotive Engineers; the National Association for Surface Finishing; NACE International; and the Westside Industrial Retention and Expansion Network in Cleveland, OH.

He has authored several publications on corrosion testing, including the barrel plating and accelerated corrosion testing sections of the *Metal Finishing Guidebook and Directory* and the cabinet testing section of the *American Society of Materials (ASM) Handbook*.

## Protective Coating Prices Face Global Spike

**P**PG Industries, Jotun, International Paint, and Hempel have all recently announced global price increases in their protective and marine coatings products.

The manufacturers blame a perfect storm of forces outside their control: growing global demand; raw materials price hikes and shortages; and skyrocketing crude-oil prices that recently hit a three-year high.

Companies sought to assure their customers that the forces driving the increases were beyond their control and that they were doing everything they could to control costs and absorb some of the hit.

To read this story in its entirety, visit [www.paintsquare.com](http://www.paintsquare.com) or use your smart phone to scan the barcode.



## Coming in the April JPCL

Annual SSPC Structure Awards Review:  
A Photo Essay

*The statue of  
Roman God Vulcan  
was one of the  
winners of the  
George Campbell  
Award.*



### Also in April:

- Linings
- Marine
- Coating Performance...
- ...And More!

## On Cleanliness of Steel Abrasive in the Shop

**What quality control checks can I use to assure the cleanliness of steel abrasive in a fabricator's or shipyard's shop?**

**From Craig Wallbank  
W Abrasives**

Cleanliness of recycled steel abrasive in the work mix depends on whether the shop uses an airwash separation system. The system, which is paramount to the blasting operation, must be set correctly to remove all contamination from the blasting mix but also leave the clean, useful abrasive in the system.

A screen analysis is also a good pro-

cedure for seeing if the mix contains dust or other contamination. Depending on the size, contamination will usually be found from the 50-mesh size down to and including the pan. If this is the case, more airflow might be required at the separator to remove the unwanted and potentially damaging waste.

For more details on assuring cleanliness of recycled steel abrasives in the shop or field, see SSPC-AB 2,

"Cleanliness of Recycled Ferrous Metallic Abrasives," which is intended to help users of recyclable steel abrasive test the cleanliness of their work mix ([www.sspc.org](http://www.sspc.org)).

**From Remko Tas  
Futuro SRL**

Size and mix can be checked with about 2-3 different mesh size strainers.

Sharpness or roundness can be checked visually by comparing the used abrasive with new steel abrasive.

Check for contamination with oil and grease by first putting some grit in a glass of warm water; then look for oil floating.

Salt contamination can be checked by putting some grit in a glass of water and running a conductivity test.

*Editor's Note: This month's question was posted on the daily electronic newsletter, PaintSquare News (PSN) on behalf of JPCL. Selected from responses to the question on PSN, the answers above have been edited to conform to JPCL's style and space limitations. To receive PSN, visit [www.paintsquare.com](http://www.paintsquare.com).*

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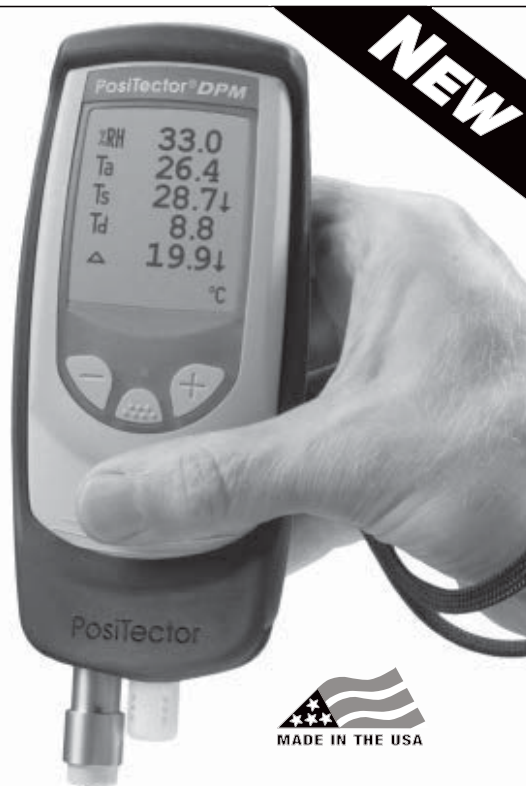
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# The Case of the Balking Bulkhead

By E. Bud Senkowski, PE, Senior Consultant, KTA-Tator, Inc.

Richard A. Burgess, Series Editor, KTA-Tator, Inc.

**C**oating specifiers, contractors, or manufacturers are often blamed when installed coatings fail to meet service life expectations. This month's Case from the F-Files describes the rapid deterioration and failure of a sheet pile coating system because of errors from both the applicator and the facility owner.

### Facility Description

The project involved the rehabilitation of approximately 9,000 linear feet of steel bulkhead along the south, west, and north shorelines of an east coast marine location. The bulkhead was immersed in a saltwater estuary. According to the facility owner, the sheet piles were in marine service for approximately 15 years before their original coating deteriorated severely and the piling needed to be recoated. The original date of installation and the identity of the pre-existing coating were unknown. The underlying steel surfaces were heavily corroded, with areas of dense pitting, and had marine growth.

### The Repainting Operation

According to the facility owner, a coating contractor was hired to clean and prepare the sheet pile surfaces and replace the 9,000 feet of existing coating with a self-priming coal tar epoxy (CTE) coating system. The project was to be carried out by cleaning a section of sheet pile that was exposed at low tide and re-coated within 24 hours with the replacement coating. In this manner, approximately 1,000 feet could be completed in a 48-hour interval. The surfaces to be coated were cleaned using ultra-high-pressure waterjetting (UHPWJ)



*Large areas of delaminated coating in the splash zone.  
Photos courtesy of the author*



*Delaminated areas on new coating viewed at low tide.*

at 35,000 psi. The next day, just before coating, the surfaces were washed with pressurized water (2,000–3,000 psi) to remove flash rust. All work was performed at low tide.

The product data sheet (PDS) recommended a dry film thickness (DFT) range of 18 to 20 mils over a surface profile of 2 to 3 mils for immersion service. The CTE could be applied between tides and immersed 30 minutes after application. According to the PDS, at 59 F, the coating dries to the touch in 10

hours and will dry hard in 18 hours. The PDS also stated that the CTE could tolerate re-oxidized (flash-rusted) and damp surfaces. According to the facility owner, the surfaces of coated pile between the high and low tide levels began to lose coating within two days of application and continued to lose coating for the 30 days preceding the failure investigation.

### Investigating the Failure

The field inspection involved approximately 3,000 feet of sheet pile on the north side of the marina. The inspection was made from a boat at low tide. The bulkheads were constructed from interlocking Z-sections of steel sheet piles that started at the pile cap and were driven into the bay bottom at the base of the sea wall. At low tide, approximately four feet of coated sheet pile was exposed. At the time of the site inspection, the replacement coating on the

*Continued*



first 3,000 feet of pile had been in place for approximately 30 days.

During the inspection, three distinct areas of sheet piling were visible. On the first 3,000-foot section, which represented the original deteriorated coating, a pre-existing black coating had areas of rusting and coating loss. Marine growth covered the pile surfaces.

The second 3,000-foot section had been cleaned using UHPWJ at 35,000 psi, but left uncoated. The coating operation had been suspended following delamination problems with earlier recoating work. The steel surfaces were clear of old coating and marine growth but had developed a continuous, adherent layer of flash rust.

The third 3,000-foot section had been recently cleaned with UHPWJ at 35,000 psi and recoated with the CTE down to the low tide waterline. This section displayed coating damage to the new CTE and was the subject of the field investigation. An electronic gage was used to measure the DFT of the applied CTE. The DFT for the intact coating ranged from 12.5 to 20.7 mils, with an average of 17.9 mils. Measured with a dial micrometer, the DFT of coating chips removed from the damaged areas ranged from 9.4 to 18.9 mils, with an average of 13.7 mils.

Random areas of coating damage extended from the low tide waterline upward to the high tide level, which was 1 foot below the top of the pile. The damage was more severe in the lower areas of the piles (with a longer period of immersion) than in the higher pile areas (with a shorter period of immersion). The damage consisted of large, dry blisters accompanied by coating delamination. The exposed metallic surface beneath the blisters was dry but rusted. It also contained whitish deposits.

Probing the damaged areas with the point of a knife blade confirmed that the coating at the perimeter of the damage was attached to the steel sheet pile. The intact areas were generally above the



*Close-up of delaminated areas on new coating. Whitish areas are alkaline deposits from cathodic protection.*

splash zone.

After the field inspection, facility personnel revealed that an impressed current cathodic protection (CP) system had been installed eight years before the renovation work began. The CP remained energized during cleaning and recoating operations.

A laboratory investigation of failed coating chips removed from the re-coated pile revealed small pinholes that transmitted light. When examined under a 50x stereo microscope, the backsides of the coating chips were rough and contained islands of adherent rust and powdery white deposits. The deposits were moistened with distilled water and tested for pH. Multiple tests on the backside of several chips indicated a pH range of 8 to 10.

### What Went Wrong?

The field inspection and laboratory analysis of the collected data pointed toward the following significant factors that caused the pile coating failures.

#### Inadequate Coating Thickness

The sheet piles were in marine service for approximately 15 years before recoating. The original pile coating had severely deteriorated, and the underlying steel surfaces were heavily corroded with areas of dense pitting. Under these conditions, it is quite probable that the profile of the cleaned steel was in excess of 3 mils. In fact, depth gage measure-

ments on the backsides of removed coating chips showed a range of 5 mils (on flat substrate) to 22 mils (over pits).

The DFT for the recently applied coating ranges from 12.5 mils to 20.7 mils, with an average of 17.9 mils. The DFT of coating chips removed from the damaged areas was measured with a dial micrometer and ranged from 9.4 to 18.9 mils, with an average of 13.7 mils. The average DFTs of the chips and the intact coating were below the minimum DFT recommended in the PDS. The low DFT and excessive surface profile resulted in coating pinholes that could have allowed sea water to penetrate the steel-to-coating interface and affect adhesion while the coating was soft and not fully cured.

#### Effect of Cathodic Protection

During the field inspection, facility personnel revealed that an impressed current CP system had been installed for approximately eight years before recoating. CP imposes an electrical current that flows from a network of anodes to the steel surface of the sheet pile, which is the cathode and protected from corrosion. In theory, the level of impressed voltage needed to prevent corrosion of steel in sea water is -0.800 V measured against a silver/silver chloride (Ag/AgCl) electrode.

However, from a practical standpoint, CP specialists design circuits that operate over a range of -0.950 V to -1.000 V. The additional 0.150 V to 0.200 V represents the hydrogen overvoltage, or the region over which gaseous hydrogen is liberated off the protected steel surface. The reaction also forms hydroxyl (OH<sup>-</sup>) ions that elevate the pH at the surface of the steel.

The OH<sup>-</sup> ions subsequently react with bicarbonates in the seawater to produce insoluble calcareous deposits at the steel cathode. The chemical residues resulting from CP typically exhibit a pH above 7. The dry blisters and the

*Continued*



## Cases from the F-Files

whitish calcareous deposits with a pH of 8 to 10 were results of the CP reactions. It appeared that the degree of coating disbondment was in proportion to the length of immersion during the tidal pattern.

### Who Was to Blame for the Failure?

The contractor's failure to meet the minimum DFT recommended by the coating manufacturer was a factor leading to the coating failure. There was also a failure of communication between the owner and contractor regarding the presence of an energized CP system. In the event that neither party understood the effect of CP, the coating manufacturer should have been consulted.

### Making Repairs

Before coating repairs began, the rectifier system was turned off. The damaged coating was then removed back to sound material using UHPWJ at 35,000 psi and then recoated with the specified

CTE. A minimum DFT of up to 30 mils, free of pinholes, was applied above the local surface profile of the metal to compensate for the roughened condition of the cleaned sheet pile.

Areas with adhered coating below the specified DFT received additional coating to build up the DFT to a minimum of 20 mils. The coating was given

10 days to fully cure before the rectifier system was turned back on. The same procedures were applied to the 6,000 feet of bulkhead yet to be fully renovated.

After two years, no coating failure has recurred. The anticipated life of the new CTE with CP is 10 to 15 years.

JPCL



E. Bud Senkowski, P.E., a senior coatings consultant with KTA-Tator, has over 30 years of combined engineering experience, including coating engineering positions at nuclear, fossil fuel, gas, and hydroelectric plants.

He is a registered professional engineer, a certified nuclear coatings engineer, an SSPC Protective Coatings Specialist, and a NACE-certified Coatings Inspector Level 3.

Senkowski has taught coatings courses for the Electric Power Research Institute. He is a member of ASTM Committee D33 on Coatings for Power Generation Facilities and has served as chair of ASTM Subcommittee D3.06 (Pipeline Coating and Linings) and vice-chair of ASTM Committee G3 (Durability of Non-Metallic Materials). He has also served on the Steering Committee of the Nuclear Utilities Coating Council. He is a contributing editor for JPCL.

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## Fishing for the Best Abrasive

By David Dorrow, Mineral Aggregates Inc.

**B**ack when I was a youthful dad, I took my two young daughters down to the creek behind our house to teach them how to fish. When we opened the tackle box, their jaws dropped as their eyes scanned the many lures neatly spread out on the bottom of the box. Big and small, hard and soft, some lures were heavy, to fish on the bottom, or light, to float on the surface. My girls asked, "Daddy, which one is the best?" With a wink, I said, "They are all the best! It just depends on what fish you're trying to catch, the day's conditions, and where you're going to fish."

If you asked me a similar question about picking the best abrasive product for a job, I would give a similar answer. "It depends." It all comes down to project parameters, surface conditions, and your expected outcome. Before selecting the "best" abrasive, you must answer several questions about the surface preparation project.

- What is the current surface condition: adhering paint, a brittle coating that is peeling, or mill scale?
- What are the goals and expectations after blasting? For example, is the surface being prepared for a new coating or cleaned to create a uniform visual finish that will be left uncoated?
- Will the surface profile need to meet the specification for the coating system or is it more important that the abrasive blast at fast cleaning rates?

Before selecting the best abrasive for a project, you must understand the characteristics of abrasives and how they affect the resulting finish. Like fishing lures, abrasives come in many sizes, hardnesses, shapes, and densities. Each abrasive's characteristics will affect the blast cleaning process and final results.



Author with large mouth bass caught with the best lure for the "job"  
Photos courtesy of the author.



Fine iron silicate abrasive (copper slag) under magnification

### Particle Size

The size of the abrasive particles affects both the productivity and surface profile. Decreasing abrasive particle size can dramatically increase cleaning rate, with more particles impacting the surface per unit time when compared with the use of a coarser abrasive. However, increasing abrasive size may be necessary to remove heavy coatings and scale. The general rule is: "Use the smallest size abrasive particle that will do the job."

Coarse abrasives generally leave a deeper and less uniform profile than finer abrasives. If a low profile is required, choose a finer abrasive. Conversely, use a coarse abrasive for a

heavier profile. The normal tendency is to use a very coarse abrasive because it will knock off the paint, rust, scale, and other debris. But a coarse abrasive sacrifices coverage or cleaning rate. If a smaller abrasive will work just as well, use it because it will greatly increase cleaning rate.

### Hardness

It is generally believed that the harder the abrasive is, the better it will perform. Very hard abrasives, however, tend to shatter on impact, expending most of the energy in particle disintegration and dust generation. A softer abrasive will transmit all of its energy to the surface, clean faster, and minimize dust. Similar to selecting abrasive size, select the minimum abrasive hardness that will effectively do the job. Hard abrasives will remove all coatings and surface contaminants and impart a profile on the surface. Very soft abrasives such as walnut shells and corn cobs are used to remove oil and grease and sometimes paint, leaving the exist-

*Continued*



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## Maintenance Tips



Extra fine staurolite abrasive under magnification

ing substrate intact. In this case, the abrasive should break down on impact, carrying away the contaminants. If the intent is to remove only the coating and not disturb the substrate, use a slightly harder, friable abrasive such as soda ash, dry ice, or plastic pellets.

### Shape

If the steel surface has a soft, pliable coating to be removed, an angular abrasive will be more productive than a rounded abrasive. Conversely, if the surface has a hard, brittle coating or mill scale, a rounded abrasive is preferred to pop off the coating or scale rather than pick away at it with a grit-like abrasive. An angular abrasive creates an angular and generally not very uniform surface profile. You will get a less angular but more peened surface if you use a rounded particle, such as steel shot or a heavy mineral sand (e.g., staurolite and olivine, which are naturally occurring and low in free silica). Both surfaces are acceptable, but different in appearance. Generally, angular particles work best when removing soft, pliable coatings, whereas shot or rounded particles are more effective in removing hard, brittle coatings (often aged) and mill scale. A mixture of both particle shapes is recommended for some jobs. Angular abrasives are generally used for coatings and rust removal; rounded sands are often used to remove mill scale from bare steel.

### Density

Abrasive density can have a major impact on productivity. Generally, the higher the density, the better the productivity. Higher density particles impart more energy to the surface and, therefore, do more work. Application rate is the amount of abrasive required to achieve the level of cleanliness required. Generally, the denser the abrasive, the faster it will clean; thus, the denser abrasive will have a lower application rate compared to a less dense abrasive. As the mass or specific gravity of a particle increases, so does the amount of work being done by the particle. Therefore, if you change from a sand abrasive with a specific gravity of 2 to a

## Maintenance Tips

garnet abrasive with a specific gravity of 4, you should expect an increase in cleaning rate because the higher specific gravity particle will do more work. If all else is held constant (such as nozzle pressure and particle size), productivity will increase with the garnet.



*Productivity test, conducted under third-party guidance, on heavily pitted and rusted steel structure at a steel mill. Round and angular abrasives were tested for productivity and usage.*

Preliminary blast cleaning trials using several different abrasive products with different sizes usually can determine the most productive abrasive product for the surface conditions. This is especially true for large surface preparation projects where productivity improvements can translate into huge increases in profits. To perform a productivity test, mark a section of the surface into grids, blast the section, and measure the area cleaned. Calculate the time required to blast the area and the amount of abrasive used. This will give you all the metrics required to calculate

your surface preparation costs.

As with fishing lures, most people already think they know their “best” abrasive because they have been using it for years. However, to be a true professional, you must be willing to experiment, change, and adapt to the surrounding conditions. Surface conditions have a major influence on the type, shape, size, density, and hardness of abrasives, and you must be knowledgeable in the art to pick the best.

And don't forget: Abrasive blasting and abrasives are subject to regulations for environmental and worker protection. Regardless of the abrasive and cleaning method for a job, you must comply with all relevant regulations.

David Dorrow is the president of Mineral Aggregates Inc., which develops marketing solutions for mineral co-products from the steel, smelter, and other industries. With more than 30 years of experience in the abrasive markets, he is a member of SSPC and has served on its Abrasive Steering Committee; Surface Preparation Steering Committee; and Development Committee for SSPC-AB 1, Mineral Abrasive Specification.

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# An Inspector's Views from the Field:

## Should the World Start to Specify the Joint SSPC/NACE Standards?

**Experienced painting inspector Lee Wilson considers whether there should be wider adoption of the SSPC/NACE surface preparation standards.**

**By Lee Wilson, Consultant**

*Editor's Note: This article was previously published in the April–July 2010 issue of Protective Coatings Europe and appears here with permission.*

**I**t seems that every time I have a discussion with colleagues or attend an inspection course, we always end up talking about the finer details of surface preparation standards. In this article, I will give my perspectives on why surface preparation standards provoke constant discussion; describe differences between two well-known sets of such standards—those of ISO and those of SSPC/NACE; and give my views on more widely adopting the joint SSPC/NACE standards. Please be aware

that there are other standards; however, for this article I will touch upon some of the most widely used and specified standards.

### **Why So Much Talk about Surface Prep Standards?**

Exactly why do we find surface preparation standards the most common discussion topic?

Well, like it or not, it is all about how clean the surface is before applying your protective coating. Some estimate that 60 to 85% of all premature failures can be

attributed directly to inadequate surface preparation, regardless of whether you are applying the latest and greatest protective coating. If you have not cleaned the substrate, you can expect premature failure of your protective coating or a reduced service life. Therefore, you can see the importance of surface preparation and the endless debates about it that can ensue.

During NACE coating inspection courses, for instance, students often ask why we have so many standards. The number of standards can lead to confusion over which are identical and which are equivalents. I have to agree: it really is quite confusing. I believe that SSPC and NACE are trying their very best to simplify it all, but let's face it—even the original authors of the standards got confused at various points.

For example, let's take a look at the original dry abrasive blasting standard, Swedish Standard SIS0055900. This standard was the first one developed for surface preparation. It depicted four rust grades and four blast standards. SIS0055900 was developed by the Swedish Corrosion Institute and showed four blasting standards Sa3, Sa2½, Sa2, and Sa1. So why not 1,2,3 and 4, I hear you ask. Well, the Institute had Sa1, Sa2, and Sa3, then later found an in-between standard that was better than Sa2 but not as good as Sa3. So they called it Sa2½ to avoid confusion with the three standards already published. Thus, even at this stage, standards organizations were trying (I believe, however, unsuccessfully) to simplify it all. The Swedish standard was later superseded by International Standard ISO 8501-1, which is a slight extension.

Moreover, in the UK, we have BS7079 Part A1, which is ISO 8501-1 with a British Standard front cover. And we have standards such as DIN55928 that use the same photographs as

SIS0055900 and are in effect the same standard.

Now, far too many standards govern the same thing—surface preparation. So why didn't we just stick with the original SIS0055900 in the first place?

Since I now teach in NACE's coatings inspection program, I am more associated with, and in favor of, the joint SSPC/NACE blasting standards rather than the ISO 8501-1 standards. Why is this my position, you may ask, when the ISO standards are more frequently used throughout Europe, in fact, everywhere else on earth, except in the U.S. or where U.S. specifications are used. Well, I have to agree that our colleagues from across the Atlantic have got this one right.

Although two associations publish the SSPC/NACE standards, they have a joint name and are identical. SSPC-SP 5 is NACE No. 1; SSPC-SP 10 is NACE No. 2; SSPC-SP 6 is NACE No. 3, and so it goes. You get the picture: both organizations share the standard title, but the standard is the same. Once you grasp the concept of joint standards, you will see their additional benefits.

So why do I favor them? They simply make more sense. They give a more in-depth look and a better description of the expected surface condition and how to achieve it. They elaborate with quantities and amounts, which has not been the case with other blast cleaning standards. The joint standards tell us what pre-cleaning is required and give us references to abrasive selection documents and solvent cleaning standards. They tell us what to do if the desired condition is lost and flash rusting begins. They also determine what to do with fabrication defects as well as a number of other points, which I am sure to have missed. (Although to be fair, other ISO standards in the 8501 series also cover these points.) All in all, in my opinion, the joint SSPC/NACE standards are far more comprehensive than the ISO dry abrasive blasting standards. In reality, the ISO standards tell us very little. Remember, the ISO standards are not identical to the joint SSPC/NACE standards, which are seen by industry as equivalents to their European counterparts.

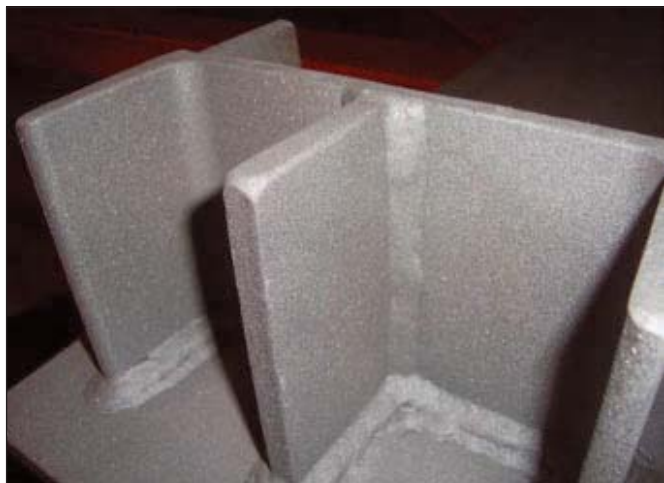


*SSPC-SP 10/NACE No. 2 as obtained in the field. All photos courtesy of the author*

## Specifying Surface Prep Standards

**Table 1: Joint And Equivalent Dry Abrasive Blasting Standards**

Joint SSPC / NACE Standards	ISO8501-1 Equivalent
SSPC-SP 5/NACE No. 1, White Metal	Sa3, Blast Clean to Visually Clean steel
SSPC-SP 10/NACE No. 2, Near-White Metal	Sa2½, Very Thorough Blast Cleaning
SSPC-SP 6/NACE No. 3, Commercial Blast	Sa2, Thorough Blast Cleaning
SSPC-SP 7/NACE No. 4, Brush-off Blast	Sa1, Light Blast Cleaning



*Sa2½ or SSPC-SP 10/NACE No. 2?*

So let us take a look at the current available working standards—both the joint standards for SSPC and NACE and their equivalents for ISO 8501.

### Dry Abrasive Blasting Standards: A Comparison

Table 1 lists SSPC/NACE standards and their ISO equivalents. Key differences between some of the standards in Table 1 are discussed below in terms of their descriptions of surface cleanliness.

#### ISO 8501-1 Standard Sa2½

ISO 8501-1 Standard Sa2½, Very Thorough Blast Cleaning, states:

“When viewed without magnification, the surface shall be free from visible oil, grease and dirt, and from mill scale, rust, paint coatings and foreign matter. Any remaining traces of contamination shall show only as slight stains in the form of spots or stripes.”

That’s all, folks—just a sentence with an enigmatic phrase: “...slight stains in the form of spots or stripes.” Can someone please tell me what that’s all about? The debates over the above definition of this standard have been ongoing for decades, as you are well aware, and the contractor, the client, and the manufacturer all have different

interpretations of “slight.”

• *What are these “slight” stains?*

I have had all the usual answers to this question about stains, such as “they’re mill scale”; “they’re rust”; “they’re old coating.” But my answer is always the same. The standard, states that the blast-cleaned surface shall be free visually of all of the above-mentioned contamination. If a stain is visible, then it is in contra-

diction of the standard, and that’s exactly what the standard does: it contradicts itself and doesn’t offer a solution or a get-out-of-jail-free card. The standard simply causes confusion for inspectors and supervisors unlucky enough to fall into a debate over the definition of “slight” and of “slight stains.”

• *I chose Sa2½ as an example for the simple reason that it is the most widely used dry abrasive blasting standard in our industry, yet many now believe that it is seriously in need of a revamp...but then again, is it?*

I don’t think Sa2½ needs a revamp because it would only confuse the already confused, including me. I believe that we have salvation in the shape of the joint SSPC/NACE standards.

For example, let’s take a look at the SSPC-SP 10/NACE No. 2, “Near-White Metal,” standard, the equivalent to the ISO 8501-1 Standard Sa2½.

• *What is the difference, and what more do we get from the joint SSPC/NACE standards?*

Let me start with the definition—that’s where the fun really begins. This is the heart of the standard and the section in which the standard is remembered.

#### SSPC-SP 10/NACE No. 2

SSPC-SP 10/NACE No. 2, Near White Metal, states:



*SSPC-SP 10/NACE No. 2 or Sa2½?*



"A near-white metal blast cleaned surface, when viewed without magnification, shall be free of all visible oil, grease, dust, dirt, mill scale, rust, coating, oxides, corrosion products, and other foreign matter. Random staining shall be limited to no more than 5 percent of each unit area of surface (approximately 5,800 mm<sup>2</sup> [9.0 in.<sup>2</sup>] (i.e., a square 76 mm x 76 mm [3.0 in x 3.0 in.]), and may consist of light shadows, slight streaks, or minor discolorations caused by stains of rust, stains of mill scale, or stains of previously applied coating."

Here is my point: The joint standard tells me what stains are allowed (light shadows and slight streaks or minor discolorations caused by stains of rust, mill scale, or previously applied coating), and it tells me the amount of such staining allowed on the surface after blast cleaning. I now know that I am allowed 5% of visible contamination and in what form, much more information than is given in ISO 8501-1.

• *What else does the SSPC/NACE standard tell me?*

It gives me clear instructions that no oil, grease, or dirt is allowed on the substrate, and it tells me how to remove the contamination—by following SSPC-SP 1, "Solvent Cleaning."

However, even SSPC-SP 10/NACE No. 2 isn't perfect. SSPC-SP 1 advocates solvent cleaning, and cleaning with most solvents is not an environmentally friendly or operator friendly procedure. SP 1 does give the option of emulsion/alkaline cleaning or steam/hot water/detergent cleaning. These methods can leave residues as potentially harmful as oil, grease, or dirt on a metal surface unless an adequate freshwater cleaning (not an option in a lot of cases) follows.

The joint standard also gives a full rundown of the requirements for the written standard, including

- general information regarding the standard;
- definition or the heart of the standard;
- reference documents such as SSPC-SP 1 and SSPC-VIS 1 (Pictorial standard, described below) as well as abrasive (AB) standards and SSPC-PA Guide 3, on safety in paint application;
- procedure before blasting;
- blast cleaning methods;
- blast cleaning abrasives
- procedure following blast cleaning immediately before coating;
- inspection;
- safety and environmental conditions; and
- comments.

From SSPC-SP 10/NACE No. 2, I get five pages of information telling me what to do and in what order to do it to comply with the requirements of the standard—five pages of information as opposed to ISO 8501-1's one sentence, which does little more than confuse me and my fellow inspectors.

In addition to the five-page written joint standard, I get a reference to SSPC-VIS 1, "Guide and Reference Photographs,

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## Specifying Surface Prep Standards

Steel Surfaces Prepared by Dry Abrasive Blasting.” Similar to ISO 8501-1, SSPC-VIS 1 shows the rust grades (five in the SSPC standard) blasted to all the SSPC/ NACE joint standards. It also informs me of acceptable variations in appearance—factors such as the original surface condition or the type of abrasive used that may affect the visual

appearance of the standard but not the actual surface cleanliness.

The joint standards thus come with copious amounts of information, directions, and a visual supplement from SSPC, so I ask: Why, when all this information is available to us, are specifiers still choosing the ISO 8501-1 standards for dry abrasive blasting

without stating the SSPC/NACE standards as equivalent standards?

### Closing Thoughts

I am not saying that the current typical European practice is wrong. The ISO standards have been referenced for many years, and they have, in part, worked. And in the interests of full disclosure, I have worked on two recent major European projects that referenced the ISO 8501-1 dry abrasive blasting standards. However, more than 25,000 NACE-certified inspectors across the globe are well versed in the joint SSPC/ NACE standards, and I think we should use the training to its full advantage.

In defense of ISO 8501-1, I should stress that the standard is a pictorial one, and you are meant to compare the standard photographs with the surface you are preparing. As a pictorial standard, it also has the advantage of not relying on the English language to be able to use it. This advantage is important for projects around the world where English is not spoken or understood by the operator—a situation that does not generally exist in the U.S.

Unfortunately, while the limited text in ISO 8501-1 is supposed to be an aid to the photographs, the brevity of the description also can cause problems with using the standard correctly.

There is obviously a trend in using international standards, with most countries abandoning their own standards and opting for ISO to simplify the specifying process. Long may this trend toward a single standard continue. However, in conclusion, I think specifiers across Europe should start looking at the SSPC/NACE joint standards more carefully. I believe that their use might be the way forward in perfecting the standards used by the industry. Alternatively, maybe there is a happy medium, that of using and incorporating the SSPC/NACE descriptions for the ISO standards, but I will leave such decisions to the standards committees.



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# SSPC Honors Many in the Coatings Industry

By Jodi Temyer, *JPCL*

**S**SPC hosted its Annual Business Meeting & Awards Luncheon on Jan. 31, 2011, at SSPC 2011 featuring GreenCOAT in Las Vegas.

SSPC President Russ Brown, Executive Director Bill Shoup, the Board of Governors, and others honored the recipients of the 2011 awards. The following is a description of the awards ceremony and those who received awards. The Structure Awards will appear in the April *JPCL*.

## Outstanding Chapter Awards

SSPC Director of Member Services, Terry Sowers, announced the winners of this year's Chapter Awards, which included a winner for Outstanding North America Chapter and Outstanding International Chapter. There are currently ten active chapters in North America and seven international chapters.

Sowers announced the Northern California/Nevada Chapter as the winner for Outstanding North America Chapter. She said, "The Northern California/Nevada Chapter excels at organization. This group has been together for a very long time, and they operate like a well-oiled machine. They make it seem easy, though I know it is not."

Activities, which are taken into consideration for award selection, held in the past year included the following.

- Dinner meeting and a presentation on preparation for non-ferrous substrates, "Surface Preparation: Beyond the Standards," with 68 attendees
- Dinner meeting and a presentation on polyureas, polyurethanes, and epoxies, "100% Solids Coatings: The Good, the Bad, and the Ugly," with 64 attendees
- Coatings Inspection and Spray

Simulator with 113 attendees

- Dinner meeting and presentation, "Safety in the Coatings Industry," with 61 attendees
- Dinner meeting and presentation, "Ask the Pros III," with 74 attendees
- Golf outing with 114 attendees
- Three SSPC training courses with 55 students

The officers of the chapter are Ron Robison, Redwood Painting, Chair; Dan Zaveskyy, Carboline Company, Vice Chair; David Brockman, Certified Coatings Company, Secretary; and Burt Olhiser, Vantage Point Consulting, Treasurer.

The United Arab Emirates Chapter was honored with the Outstanding International Chapter award. The UAE Chapter received its official charter on April 26, 2010. The participants in this chapter also helped start the Saudi Arabia and Qatar Chapters, according to SSPC.

"This group of officers and steering

committee members work well and tirelessly together, setting goals and enthusiastically implementing their plans," said Sowers.

The UAE Chapter held two events in 2010. The inaugural meeting in Abu Dhabi included presentations about SSPC and "New Generation Topcoats." The chapter surpassed its goal of 120 attendees, and even had to turn some people away from the meeting. A recorded SSPC webinar, "Coating Over Flash Rust in Marine and Offshore Environments," was presented at the second meeting, in addition to a presentation, "The Future Direction of the Coatings Inspection Industry and an Overview of IMO PSPC Regulations." More than 130 people attended.

The chapter provides a regular newsletter to its members, featuring past issues of applicator training bulletins from *JPCL*, as well as news about the industry and chapter. There is also a library of SSPC publications and past issues of *JPCL* available for members.



SSPC President Russ Brown presents the SSPC Honorary Life Member Award to Thomas Dunkin II, former president and CEO of Dunkin & Bush. All photos are courtesy of SSPC.

The officers are Pradeep Y. Radhakrishna, PCS, WGI Heavy Minerals, Inc., Chair; Ravishankar Nagarajan, Jotun UAE Ltd., Vice Chair; Munzir Khan, ZADCO, Secretary; and Zeid Hawi, Mazrui & Hawi Painting Company, Treasurer.

### SSPC Honorary Life Member

The SSPC Honorary Life Member is a title bestowed on an individual by the Board of Governors for extraordinary long-term activity on behalf of SSPC. This year, the award went to Thomas M. Dunkin II.

Dunkin has been in the painting industry since 1961, when he started working summers as a journeyman painter for Dunkin & Bush, the company his father was part owner of at the time, and other painting contractors. After completing a BA in business administration at the University of Washington in 1969, he became the office manager/accountant and junior estimator at Dunkin & Bush, until becoming vice president of the Seattle office. Three years later, when his father retired, Dunkin purchased his interests in the company. In 1982, he also purchased Mr. Bush's holdings and became the sole owner, with the title of president and CEO.

Dunkin is now completing the transition of ownership to his oldest daughter, Deidre, who is currently president and CEO, and his son, Tommy, who is now vice president.

Dunkin served on the SSPC Board of Governors from 1992 to 1997 and the executive committee from 1994 to 1997. He also served as one of the founders and past chairman of the SSPC Seattle Chapter, on various SSPC technical committees, the PCCP

Advisory Committee, and the Industrial Painting Committee, where he has held every leadership position. His company was the 14<sup>th</sup> to attain SSPC's QP 1 certification and the 6<sup>th</sup> to attain QP 2. The company is also QP 3-certified.

According to SSPC Executive



*Bill Corbett of KTA-Tator was honored with the John D. Keane Award of Merit.*



*Pradeep Radhakrishna, WGI Heavy Minerals, Inc., receives a Coatings Education Award from SSPC President Russ Brown.*

Director Bill Shoup, Dunkin always encouraged his employees to participate in SSPC. As a member of the Board and the executive committee, he helped move SSPC from a purely technical society to one that serves all the demographics of the association.

"He has always promoted SSPC in a most outstanding manner, and his willingness to give his time and effort has contributed to SSPC's long-term viability and the growth of the coatings industry in general," said Shoup.

### John D. Keane Award of Merit

John D. Keane served SSPC as Executive Director from 1957 to 1984. The John D. Keane Award of Merit acknowledges outstanding leadership and significant contribution to the development of the protective coatings industry and to SSPC. This year's winner is William (Bill) Corbett of KTA-Tator, Inc.

Corbett is the professional services group manager at KTA, where he has been employed for over 30 years. He is responsible for the technical and business aspects of the professional services group, which includes the coatings consulting, laboratory, training, environmental health and safety, and surveys departments. He holds an AD in business administration from Robert Morris University.

Corbett is the primary author and instructor for several KTA courses and the course designer for SSPC's Protective Coatings Inspector course and the Applicator Train-the-Trainer course. Corbett is also an instructor for SSPC's Bridge Coatings Inspector course. Shoup said, "He has been one of our most outstanding instructors since he started teaching for SSPC in 2006."

He serves as chair of SSPC's Measurement of Dry Coatings Thickness Committee and a member of the Determining Compliance with Surface Profile Requirements Committee, Performance Evaluation of Coatings Committee, and Education Committee. He is also a member of two ASTM committees.

Corbett is a past recipient of the SSPC Coatings Education Award, the JPCL Editors' Award, and the SSPC Outstanding Publication Award.

*Continued*



# SSPC Awards

## Coatings Education Awards

The SSPC Coatings Education Award is given each year for significant developments in the dissemination of educational and technical information relating to protective coatings and their application.

This year, there were two recipients: Pradeep Radhakrishna of WGI Heavy Minerals, Inc. and L. Skip Vernon of Coating & Lining Technologies, Inc.

Radhakrishna strengthened coatings training by introducing SSPC training courses in Algeria, Egypt, India, Nigeria, and the United Arab Emirates. He was also instrumental in starting SSPC chapters in Dubai, Qatar, and Saudi Arabia. He organized the first chapter meeting in the UAE, which had over 200 attendees.

He is a certified SSPC Protective Coatings Inspector, Protective Coatings Specialist, and Concrete Coatings Inspector, in addition to being an approved instructor for several SSPC courses including C-1, C-2, PCS, PCI, and CCI.

L. Skip Vernon is the newest member on the Board of Governors. He was a leader in the development of the SSPC course, "Evaluating Common Coating Contract Clauses."

"Skip's legal background and outstanding coatings industry knowledge allowed him to give an insight to the students that many other individuals may not have been able to give," Shoup said.

Vernon has been a workshop instructor since 2001 and has been an approved instructor for seven SSPC courses since 2005.



L. Skip Vernon

## Technical Achievement Awards

The SSPC Technical Achievement Award recognizes outstanding service, leadership, and contributions to the SSPC technical committees and other special technical functions.

The winners this year were Dr. Paul Gossen of the National Surface Treatment Center and Eric Kline of KTA-Tator, Inc.



SSPC President Russ Brown gives the Technical Achievement Award to Paul Gossen of the National Surface Treatment Center.

Gossen was recognized for his contribution to SSPC for serving as chair of the Fluorescing Coatings Committee. He was appointed the chair of C.I.11, Inspection of Fluorescent Coatings, in February 2005. Gossen and the committee have worked diligently this past year in producing the revision of SSPC-TU 11, Inspection of Fluorescent Coating Systems.



Eric Kline, KTA-Tator, was recognized with the Technical Achievement Award.

Kline was recognized for his contribution to SSPC for serving as chair on the AISC/SSPC Joint TG on Shop Coating Contractor Qualification. He has chaired the committee since June 2006.

Kline and his committee have worked to overcome the differences in the associations so that owners and specifiers can specify AISC's Sophisticated Paint Endorsement or SSPC's QP 3 Shop Painting Certification and get equivalent programs.

## Executive Director's Award

Patricia Liston was honored by Executive Director Bill Shoup with this year's Executive Director's Award. She was recognized for her 16 years of service at SSPC, culminating in her position as Executive Secretary.

## President's Lecture Series Award

Each year, the SSPC President chooses a technical presentation that he or she feels reflects the essence of the paint and coatings industry. This year, Russ Brown chose "Self-Healing Systems for Industrial and Marine Protective Coatings" by Gerald O. Wilson and H. Magnus Andersson of Autonomic Materials, Incorporated.



Gerald O. Wilson accepts the President's Lecture Series Award from Russ Brown. Wilson co-authored the presentation with H. Magnus Andersson, who also won the award. Both authors are from Autonomic Materials, Incorporated.

Brown chose their presentation for its originality and its relevance and significance to the industry. The presentation covered the principles that emerged in the design of self-healing systems based



## SSPC Awards

on microencapsulated healing agents and how they are presently used in design and optimization of self-healing systems for industrial and marine protective coatings.

The authors gave the paper on Tuesday, Feb. 1, during Session 3 (afternoon): Modern Marvels—How High Performance Coatings Work in the Marine Industry.

### Outstanding Publication and JPCL Editors' Awards

Robert Ikenberry, PCS, of California Engineering Contractors, Inc., was this year's winner of the Outstanding Publication Award for his article, "Controlling Traffic on Highway and Bridge Painting Jobs." The article appeared in the Jan. 2010 JPCL on pgs. 32-43.



Robert Ikenberry

Four papers received this year's JPCL Editors' Award.



Vijay Datta (left) and Mike O'Donoghue (right) received JPCL Editors' Awards for a paper they co-authored with Mike Winter and Carl Reed, who also received the award. All of the authors are from International Paint, LLC.

• "Hubble, Bubble, Tests, and Trouble: The Dark Side of Misreading the Relevance of Coating Testing," by Mike O'Donoghue, Ph.D.; Vijay Datta, MS; Mike



Mike Winter

Winter; and Carl Reed, International Paint, LLC; JPCL, May 2010, pgs. 30-45. The article also was the winner of the PACE 2010 Presidential Lecture Award.

• "Corrosion Protection of Offshore Wind Turbines—A Challenge for the Steel Builder and Paint Applicator," by Karsten Mühlberg, Hempel (Germany) Ltd.; JPCL, March 2010, pgs. 20-32.



Carl Reed



Karsten Mühlberg

• "Dry Film Thickness Measurements: How Many Are Enough?" by Rob Francis, Aurecon Australia Pty Ltd.; JPCL, Dec. 2009, pgs. 22-31.



Rob Francis

• "Preparing Repair Mortars for Waste-water Service: Broom Finish or Blasted Surface?" by Vaughn O'Dea and Rick Schwab, Tnemec Company; JPCL, Sept. 2009, pgs. 32-45.



Vaughn O'Dea



Rick Schwab



Terry Wallace of Tnemec accepts the JPCL Editors' Award for a paper co-authored by Vaughn O'Dea and Rick Schwab, also from Tnemec.

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# SSPC Annual Report

## (January 1, 2010 to December 31, 2010)

### Part I: Introduction

This annual report gives an overview of the activities, plans, and status of SSPC: The Society for Protective Coatings from January 1, 2010, through December 31, 2010. The information enclosed gives the most current figures for all programs.

SSPC had another successful year. The sixth annual PACE conference (February 2010), the launching of many new training programs, and continued progress on the strategic marketing plan were the highlights for SSPC in calendar year 2010.

We continue to look at foreign markets as a way to expand SSPC and the message we are trying to deliver, which is that the use of protective coatings is the best solution to corrosion control. With that, we continue to explore potential international markets.

Marketing efforts continue to focus on core SSPC member demographics that are spread across a broad range of industries. Key member demographics include painting contractors; facility owners; consultants; inspectors; engineers; and coatings, materials, and equipment manufacturers and suppliers. Targeted industries include water/wastewater, transportation, power, marine, defense, and chem/petrochem.

### Part II: Achieving SSPC's Vision

We continue to progress in implementing our present marketing plan to achieve the Society's vision. That vision is: "SSPC will be the worldwide

acknowledged resource and authority for protective coatings technology and information."

A major accomplishment in 2010 was the fact that the Florida Board of Engineers approved the SSPC Conference education program for CEUs. Professional engineers with two Florida licenses who register for the full

Also, in the area of Public Policy Advocacy, SSPC submitted comments to EPA on the proposed Coal Combustion Residual Rule and the Information Collection Request Requirements for Reporting Emissions Due to Paint Stripping Rule.

SSPC also posted headlines on our website relating to government activities that may affect the coatings industry.

In the area of providing information, we had 1,039 technical information inquiries in 2010. This is down from 1,102 in 2009, or 5.7%. We remain a superb resource of information for our members and the industry, and we invite you to make use of the staff capability we have.

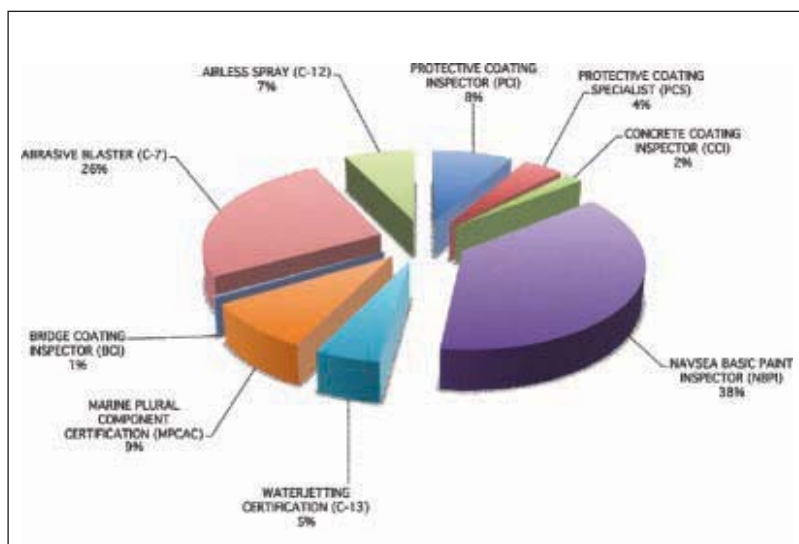


Fig. 1: Individual Certification Programs

conference can receive 15 CEUs toward their license renewals.

As of October 2010, the Bureau of Veteran Affairs approved veterans receiving a reimbursement of up to \$550 for SSPC Training/Certification Exams.

SSPC is a member-based organization. We are evaluated on how well our programs and services meet the needs of our members and the protective coatings industry.

### Standards and Publications

Our core product is our standards. The

### Part III: Member Programs

Table 1: Standards and Publications Completed in Year Ending December 2010

SSPC-Paint 42, Epoxy Polyamide/Polyamidoamine Primer, Performance-Based
SSPC-PS 28.02, Three-Coat Moisture-Cure Polyurethane Coating System, Performance-Based
AISC 420-10/SSPC-QP 3, Certification Standard for Shop Application of Complex Protective Coating Systems
SSPC-SP 16, Brush-Off Blast Cleaning of Coated and Uncoated Galvanized Steel, Stainless Steels, and Non-Ferrous Metals
Revision: SSPC-TU 11, Inspection of Fluorescent Coating Systems was completed in 2010.

standards completed in FY 2010 are listed in Table 1.

### Certification

The past year saw an increase in the total number of certified contractors. Two hundred ninety-one contractors, many holding multiple certifications, have achieved certification, an increase of 6.6% over 2009. The past year also saw an increase in the total number of certified coating and lining inspection entities. Seven companies have achieved Coating and Lining Inspection Company certification, an increase of 250% over 2009. In the Protective Coatings Specialists Certification (PCS) program, we have 252 participants certified, an increase of 7.7% from last year. A breakdown of the certification programs is shown in Figure 1.

### Training

*\*In brackets is the percentage increase or decrease from last year.*

The PCS program, along with other SSPC programs that accept the SSPC C-1, Fundamentals of Protective Coatings, and the C-2, Specifying and Managing Coatings Projects, as part of their pre-requisites for education, has continued to spur an interest in these courses with 181 [-38%] students trained this year. The number of students taking advantage of the value of our online course offerings has increased to 162 [+54%] this year. For Lead Supervisor Competent Person Training (C-3 and C-5), 1,661 [+7.1%] students received training. Another 86 students participated in our Lead Worker training program. The C-7, Abrasive Blasting, course had 445 [+33.7%] personnel trained. Airless Spray (C-12) had 193 [+212%] students trained; Water Jetting (C-13) had 34 [-29%]; and Marine Plural Component (C-14) had 124 [-20%]. The Applicator Train-the-Trainer course had 28 [-6.6%] students. The Quality Control Supervisor course (QCS) had 99 students trained, with another 211 [+93%] taking the course on-line. We

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**Table 2: Board of Governors**

NAME	COMPANY	REPRESENTING
<b>Russ Brown</b> <i>President</i>	Polygon Indianapolis, IN	Other Product Suppliers
<b>Robert McMurdy</b> <i>President-Elect</i>	Mohawk Garnet, Inc. Houston, TX	Other Product Suppliers
<b>Stephen Collins</b> <i>Vice President</i>	Air Products and Chemicals, Inc. Thomaston, GA	Coating Material Suppliers
Gunnar Ackx	SCICON Worldwide bvba Belgium, Germany	Other Service Provider
Derrick Castle	Kentucky Transportation Cabinet Frankfort, KY	Facility Owners
Benjamin S. Fultz	Bechtel Corporation Houston, TX	Facility Owners
Steven Hagman	CanAm Minerals/Kleen Blast Abrasives Danville, CA	Other Product Suppliers
J. Bruce Henley	The Brock Group Beaumont, TX	Coating Contractor
James R. King, Jr.	John B. Conomos, Inc. Bridgeville, PA	Coating Contractors
Doni Riddle	The Sherwin-Williams Company Cleveland, OH	Coating Material Suppliers
L. Skip Vernon	CLT, Inc. Tijeras, NM	Other Service Provider
Gail A. Warner	Northrop Grumman Shipbuilding- Newport News, Newport News, VA	Facility Owners
Robert J. Ziegler	Ziegler Industries, Inc. Nauvoo, IL	Coating Contractors
Carl Angeloff, P.E. Ex-Officio	Bayer MaterialScience LLC Pittsburgh, PA	Coating Material Suppliers

Officers in Bold

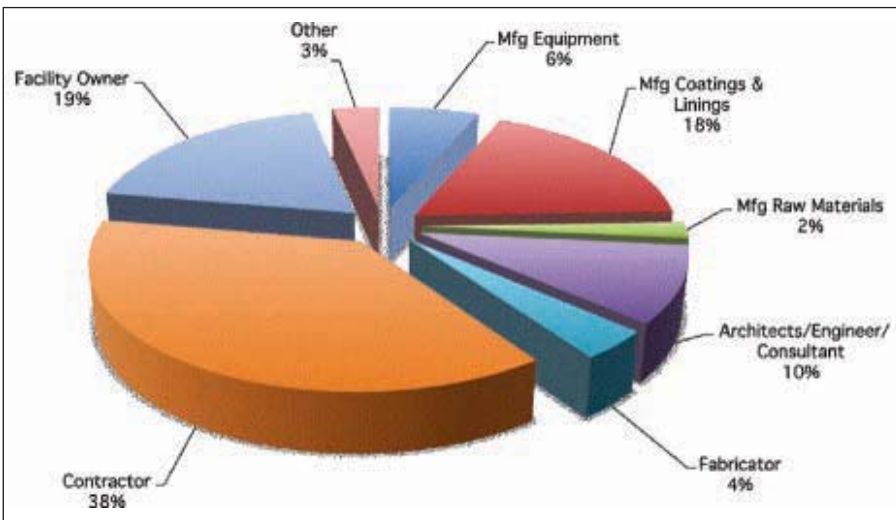


Fig. 2: Individual Membership Demographics

held our first Coating Applicator Specialist exam this year, which was successfully completed by 8 individuals.

SSPC's Inspector Certification Programs had 10 [-29%] students in the

**Continued**



# SSPC Annual Report

**Table 3: Revenue Versus Expense (Unaudited)**

REVENUE	FY 10	FY 09
Memberships	\$995,000	\$978,000
Standards and Publications	\$575,000	\$543,000
Conferences	\$499,000	\$541,000
Certification & Training	\$3,312,000	\$3,357,000
Other *	\$705,000	\$625,000
<b>Total Revenue</b>	<b>\$6,086,000</b>	<b>\$6,044,000</b>
EXPENSE	FY 10	FY 09
Memberships	\$738,000	\$738,000
Standards and Publications	\$477,000	\$497,000
Conferences	\$422,000	\$455,000
Certification & Training	\$2,339,000	\$2,602,000
Other **	\$823,000	\$752,000
<b>Total Expense</b>	<b>\$4,799,000</b>	<b>\$5,044,000</b>
<b>Net Surplus (Loss)</b>	<b>\$1,287,000</b>	<b>\$1,000,000</b>

\* Includes revenue from royalties, interest, and external projects.

\*\* Includes expenses for SSPC chapters, governance, regulatory advocacy, knowledge center, external projects, general administration, and strategic plan implementation.

newly revised Concrete Coating Inspector Program; 415 [-12.7%] stu-

dents in the NAVSEA Basic Paint Inspector (NBPI) program; 58 [-48%] in the Bridge Coating Inspector Program; and 270 [-27%] students completed the Protective Coating Inspector (PCI) Program.

## Webinars

SSPC began offering free webinars in 2010. The webinars are presented once a month. This year's offerings were very successful with 1,498 attendees. SSPC also offers a short online webinar exam that provides Recertification Units toward the

## International Training

SSPC continues to expand its training and certification offerings around the world. We held the NAVSEA Basic Paint Inspector (NBPI) course for the U.S. Navy Command Logistics Group, Western Pacific, in Singapore and for the detachment of Norfolk Ship Support Activity (NSSA) in Bahrain.

Our China Chapter and licensee remain active with the SSPC-C holding two C-2 classes in Shanghai and our licensee in China, Moody International, holding the Protective Coating Inspector (PCI) certification program four times.

The SSPC Philippines Chapter continues to grow. The chapter held their second seminar in June in the Makati City. The Role of Protective Coatings in Corrosion Control II was held several weeks before the chapter held their first Applicator Train-the-Trainer (ATT) Program for 15 students. The chapter also held two PCI classes this year.

## Website

SSPC's goal is to enhance and maintain SSPC Online for the benefit of its members. We continue to offer the popular Tech Features (excerpts from SSPC publications), "Ask SSPC" questions and answers, downloadable standards on SSPC's Marketplace, regulatory news as it happens, SSPC certification, PCCP and PCS news, and up-to-date information on SSPC training.

We continue to offer Featured Links on the homepage for the American Association of State Highway and Transportation officials, "data mines" where individuals from transportation agencies can readily find coatings information. We have enhanced the system, enabling members to set their own password and user ID and fill out individual profile information.

Many of the online forms offered by SSPC have been revised to accommodate newer Internet capabilities, and several of the forms are now offered in

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## Report

downloadable PDF format.

We also added an Onsite Training request form to enable individuals to bring SSPC training courses to their own facilities. New forms for PCS, NBPI, and PCCP have been added for member convenience. We've also updated the online Tools and Links section, and email groups targeting specific market interests.

The average number of unique visitors to our site is 17,735 per month, an increase from last year by 13.4%.

### Part IV: Membership and Administration

#### Membership

During the reporting period, SSPC organizational membership (OM) increased to 792, or 5.2%. Individual membership grew from 8,437 in December 2009 to 8,768 in December 2010, an increase of 3.9%. A breakdown of individual members' demographics is shown in Figure 2; however, it remains nearly the same as the previous year.

We are pleased with the progress in increased organizational and individual membership in these tough economic times. However, we cannot remain satisfied with the status-quo.

#### Governance

The Board of Governors changed in 2010. The Board welcomed Mr. Gunnar Ackx from SCICON Worldwide bvba, our international representative, and Mr. L. Skip Vernon from CLT, Inc. Both individuals represent the Other Service Provider demographic. The present Board is shown in Table 2.

#### Administration

Key staff members remained the same. They are: Bill Shoup, Executive Director; Michael Damiano, Director of Product Development; Barbara Fisher, Controller; Mike Kline, Director of Marketing; and Terry Sowers, Director of Member Services.

*Continued*

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## SSPC Annual Report

### Part U: Finances

We are pleased to report that SSPC, again, met its financial goals for the FY, which ended December 31, 2010. The reserve fund now stands at \$3,162,000, which represents about 51% of the average annual operating revenue. SSPC has met its financial goals by increasing revenue by \$42,000, while decreasing expenses by 5%. The finan-

cial details for the last fiscal year and the prior fiscal year are presented in Tables 3 through 5. Those charts demonstrate that SSPC continues to be a financially sound organization, and all of our financial indicators and ratios are healthy.

Respectfully Submitted:

William L. Shoup, Executive Director

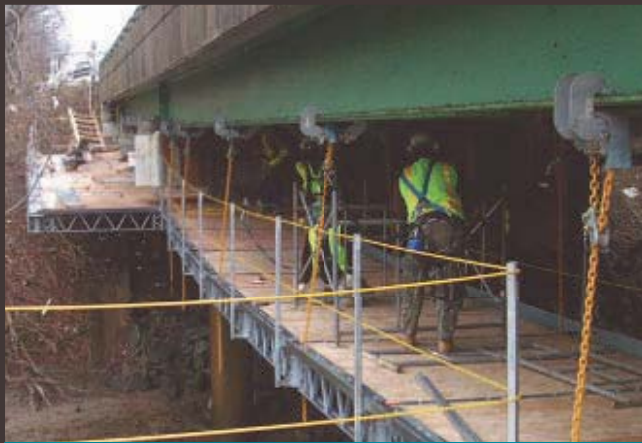
**Table 4: Statement of Financial Position as of 12/31/10 (Unaudited)**

	Total all Funds	General Operating Fund	Reserve Fund
<b>Assets - Current Assets</b>			
Cash	\$1,087,000	\$1,087,000	
Investments	\$6,271,000	\$3,109,000	\$3,162,000
Accounts receivable	\$169,000	\$169,000	
Inventory	\$155,000	\$155,000	
<b>Total</b>	<b>\$7,682,000</b>	<b>\$4,520,000</b>	<b>\$3,162,000</b>
<b>Furniture, Fixtures, and Equipment</b>			
Equipment, Leasehold improvements at cost less: Accumulated Depreciation	\$483,000 <\$362,000>	\$483,000 <\$362,000>	
<b>Total</b>	<b>\$121,000</b>	<b>\$121,000</b>	<b>-0-</b>
<b>Other Assets</b>			
Prepaid expenses	\$407,000	\$407,000	-0-
<b>Total Assets</b>	<b>\$8,210,000</b>	<b>\$5,048,000</b>	<b>\$3,162,000</b>
<b>Current Liabilities</b>			
Accounts payable	\$121,000	\$121,000	
Accrued expenses	\$491,000	\$491,000	
Deferred revenue	\$1,377,000	\$1,377,000	
<b>Total Liabilities</b>	<b>\$1,989,000</b>	<b>\$1,989,000</b>	<b>-0-</b>
<b>Net Assets - Unrestricted</b>	<b>\$6,221,000</b>	<b>\$3,059,000</b>	<b>\$3,162,000</b>
<b>Total Liabilities and Net Assets</b>	<b>\$8,210,000</b>	<b>\$5,048,000</b>	<b>\$3,162,000</b>

**Table 5: Changes in Net Assets (Unaudited)**

	Total all Funds	General Operating Fund	Reserve Fund
Unrestricted net assets - December 31, 2009	\$4,934,000	\$2,553,000	\$2,381,000
Change in net assets as a result of current operation	\$1,287,000	\$914,000	\$373,000
Transfer from general operating fund to reserve fund		<\$408,000>	\$408,000
Unrestricted net assets - December 31, 2010	\$6,221,000	\$3,059,000	\$3,162,000





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## Two CAS Courses Held in Louisiana



RBG USA hosted two sessions of CAS Level 1 with a total of 22 students.

The SSPC Coating Application Specialist (CAS) Level 1 exam was held at RBG USA in Lafayette, LA, on both February 12 to 13 and February 14 to 15. Prior to taking the exam, the students attended a one-day refresher session.

Rick Smith was the instructor for both courses. One course had 10 attendees, and the other had 12.

Ric Beard, project manager for RBG, said, "The CAS program provided by SSPC has helped RBG take the first steps to providing a more qualified workforce in the coatings industry."

## Indonesia Hosts PCI Course

The SSPC Protective Coating Inspector (PCI) course was held at the Pacific Palace Hotel in Batam, Indonesia, on January 17 to 28.



PCI class in Batam, Indonesia.

The instructors were M. Dewadas and Bani Quim. Sixteen students attended.

## Upcoming SSPC Courses

The following is a list of SSPC courses scheduled over the next several weeks.

- March 19 SSPC C7 Abrasive Blast, Norfolk, VA

- March 20-26 SSPC PCI Prot Ctg Insp, Nigeria
  - March 21 SSPC Estimating, Pittsburgh, PA
  - March 21-24 SSPC C3 Lead Paint, Vallejo, CA
  - March 25 SSPC C5 Lead Paint Refresher, Vallejo, CA
  - March 29-30 SSPC Flr Ctg, Orlando, FL
  - April 4 SSPC C7 Abrasive Blast, Port Orchard, WA
  - April 4-5 SSPC CCB Concrete Ctg Basics, Phoenix, AZ
  - April 4-5 SSPC C12 Airless Spray, Waukesha, WI
  - April 4-9 SSPC PCI Prot Ctg Insp, St. Petersburg, FL
  - April 5-6 SSPC C14 Marine, Port Orchard, WA
  - April 6-7 SSPC ATT Train-the-Trainer, Waukesha, WI
  - April 6-9 SSPC CCI Concrete Ctg Insp, Phoenix, AZ
  - April 7-8 SSPC C12 Airless Spray, Port Orchard, WA
  - April 7-8 SSPC QCS Qual Cntrl Spvr, Hawaii
  - April 8 SSPC Thermal Spray, Waukesha, WI
  - April 8 SSPC Lead Worker, Annapolis Junction, MD
  - April 9-10 SSPC QCS Qual Cntrl Spvr, Norfolk, VA
  - April 11-15 SSPC C1 Fundamentals of Ctg, Annapolis Junction, MD
  - April 11-15 SSPC NBPI, Jacksonville, FL
  - April 13 SSPC/JPCL Webinar Coating Contract Eval, 11 a.m. to Noon EST
  - April 14 SSPC Using PA2, Norfolk, VA
  - April 15 SSPC 009-32 Training, Norfolk, VA
  - April 16-17 SSPC C12 Airless Spray, Norfolk, VA
  - April 18 SSPC C7 Abrasive Blast, Hawaii
  - April 18 SSPC NorCA/NV Chapter Event
  - April 19-20 SSPC Floor Coatings, Cincinnati, OH
  - April 19-20 SSPC C14 Marine, Hawaii
  - April 21-22 SSPC C12 Airless Spray, Hawaii
  - May 1-6 SSPC PCI Prot Ctg Insp, Cairo, Egypt
  - May 2-3 SSPC QCS Qual Cntrl Spvr, Port Orchard, WA
  - May 2-6 SSPC C1 Fundamentals of Ctg, Rochester, NY
  - May 3-4 SSPC Floor Coatings, Atlanta, GA
  - May 4-5 SSPC ATT Train-the-Trainer, Port Orchard, WA
  - May 6 SSPC CAS Ctg App Spclst, Port Orchard, WA
  - May 11 SSPC/JPCL Webinar Concrete Repairs, 11 a.m. to Noon EST
  - May 12 SSPC Using PA2, Houston, TX
  - May 13 SSPC Thermal Spray, Houston, TX
  - May 14 SSPC C7 Abrasive Blast, Chesapeake, VA
  - May 14-18 SSPC C1 Fundamentals of Ctg, Saudi Arabia
  - May 16-20 SSPC C1 Fundamentals of Ctg, Norfolk, VA
  - May 16-21 SSPC BCI Bridge Ctg Insp, Waukesha, WI
  - May 17 SSPC Contract, Pittsburgh, PA
  - May 18-19 SSPC Proj Mgmt, Pittsburgh, PA
  - May 21-25 SSPC C2 Planning & Specifying, Saudi Arabia
  - May 23-26 SSPC C5 Lead Paint Refresher, Gardena, CA
  - May 23-26 Safety, Seattle, WA
  - May 23-27 SSPC NBPI, Norfolk, VA, and Hawaii
  - May 26 SSPC PCS Prot Ctg Spclst, Saudi Arabia
  - May 27 SSPC C3 Lead Paint, Gardena, CA
  - May 27 SSPC Estimating, Seattle, WA
  - June 4-5 SSPC C13 Water Jetting, Norfolk, VA
  - June 4-8 SSPC NBPI, Norfolk, VA
  - June 6 SSPC 009-32 Training, Norfolk, VA
  - June 7 SSPC Using PA2, Norfolk, VA
- Visit [www.sspc.org](http://www.sspc.org) for more information.

## COMING UP

### Meetings

March 16-18 ICRI 2011 Spring Convention, Houston, TX, [www.icri.org](http://www.icri.org)

March 20-22 NPRA Annual Meeting, San Antonio, TX, [www.npradc.org](http://www.npradc.org)

March 21-25 ASNT Spring Research Symposium and Conference, San Francisco, CA, [www.asnt.org](http://www.asnt.org)

March 27-31 ACS 241st National Meeting and Expo, Anaheim, CA, [www.acs.org](http://www.acs.org)

March 27-29 NPRA Intl Petrochemical Conference, San Antonio, TX, [www.npradc.org](http://www.npradc.org)

March 29-31 Vincentz Network European Ctg Show, Nuremberg, Germany, [www.coatings.de](http://www.coatings.de)

March 30-April 1 Design-Build for Water/Wastewater Conference, Kansas City, MO, [www.designbuildwaterwww.com](http://www.designbuildwaterwww.com)

April 3-7 ACI Spring Convention, Tampa, FL, [www.concrete.org](http://www.concrete.org)

April 13-15 PDA Annual Meeting, New Orleans, LA, [www.pda-online.org](http://www.pda-online.org)

April 14-16 ASCE SEI 2011 Structures Congress, Las Vegas, NV, [www.asce.org](http://www.asce.org)

March 28-31 KTA-Tator Basic Ctg Insp, Pittsburgh, PA, [www.kta.com](http://www.kta.com)

March 28-April 1 MS&T Basic Comp of Ctg, Rolla, MO, [www.coatings.mst.edu](http://www.coatings.mst.edu)

April 2-6 NACE Basic Corrosion, Khobar, Saudi Arabia, [www.nace.org](http://www.nace.org)

April 4-5 KTA-Tator Ctg Failure Analysis, Pittsburgh, PA, [www.kta.com](http://www.kta.com)

April 9 NACE CIP One Day Bridge, Houston, TX, [www.nace.org](http://www.nace.org)

April 12-14 EMU Emulsion Polymerization and Waterborne Ctg, Ypsilanti, MI, [www.emich.edu/cr](http://www.emich.edu/cr)

April 13 SSPC/JPCL Webinar Coating Contract Eval, 11 a.m. to Noon EST, [www.paintsquare.com/education](http://www.paintsquare.com/education)

### Courses

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# Exceletech Wins Treatment Plant Painting Project

**E**xceletech Coating & Applications, LLC (Clermont, FL) was awarded a contract of \$399,950 by the Clay County Utility Authority (Middleburg, FL) to coat steel structures at six water treatment plants and two wastewater treatment facilities.

The contract involves abrasive blast cleaning and lining interior surfaces with an epoxy system and pressure-washing and coating exterior surfaces with an epoxy-polyurethane system. The project includes coating ground storage tanks, hydro tanks, a surge basin, secondary clarifiers, aeration basins, and interior building surfaces.



*Photo of Keystone Heights WWTF courtesy of Florida DEP.*

### **P.S. Bruckel Awarded Bridge Coating Contract**

The New York State Thruway Authority awarded a contract of \$8,866,500 to P.S. Bruckel, Inc. (Avon, NY) to recoat 13 bridges in the Albany region. The steel will be abrasive blast-cleaned to a Near-White finish (SSPC-SP 10) and coated with a 3-coat, organic zinc-rich system. The existing coatings may contain lead, necessitating Class A containment according to New York State standards. The contract required SSPC-QP 1 and QP 2 certification.

### **West Virginia DOT Lets Bridge Painting Bid**

The West Virginia Department of Transportation awarded a contract of \$591,887.50 to Tarpon Industrial, Inc. (Tarpon Springs, FL), SSPC-QP 1- and QP 2-certified, to recoat the Big Sandy Creek Bridge in Roane County. The bridge consists of dual structures with lengths of 373 and 376 feet. A total of approximately 502 tons of structural steel will be abrasive blast-cleaned to a Near-White finish (SSPC-SP 10) and coated with an organic zinc-rich primer and two coats of waterborne acrylic finish. The contract includes containing the existing lead-bearing coatings within a Class 2A containment structure (SSPC-Guide 6).

### **Energy Northwest Lets Power Plant Job**



*Photo courtesy of Energy Northwest*

Curran International Corp. (Dickinson, TX) secured a contract of \$195,000 from Energy Northwest to shop-coat the interior surfaces of inlet and outlet replacement water boxes used in the main condenser at the Columbia Generating Station. The Columbia Generating Station is a 1,150-megawatt boiling water reactor power plant outside of Richland, WA. The facility is the only commercially-operated nuclear power plant in the Northwest.

### **Era Valdivia Wins Elevated Tank Painting Job**

Era Valdivia Contractors, Inc. (Chicago, IL), SSPC-QP 1- and QP 2-certified, was awarded a contract of \$1,050,000 from the city of Milwaukee, WI, to recoat a 2 MG elevated water storage tank. The interior surfaces will be abrasive blast-

cleaned to a Near-White finish (SSPC-SP 10) and lined with a zinc-epoxy system on wet surfaces and an epoxy system on dry surfaces. The exterior will be abrasive blast-cleaned to a Commercial finish (SSPC-SP 6) and coated with an acrylic polymer system. The contract requires the use of containment and ventilation.

### **JETCO Secures Water Tower Contract**

The Village of Morton Grove, IL, awarded a contract of \$168,500 to JETCO Ltd (Prospect Heights, IL) to abrasive blast clean and recoat the interior and exterior surfaces of a 300,000-gallon elevated water storage tank. The project includes coating exterior steel with a 3-coat epoxy-urethane system, lining interior wet surfaces with a 3-coat zinc-epoxy system, coating interior dry surfaces with a 2-coat epoxy system, sealing concrete foundation surfaces with a 2-coat epoxy system, and overcoating pit piping.

### **Town Hall Painting Wins DAF Tank Lining Job**

Town Hall Painting (Virginia Beach, VA) was awarded a contract of \$12,750 by its local sanitary authority, the Hampton Roads Sanitation District, to line the interior surfaces of a DAF tank at the Boat Harbor Treatment Plant. The

*Continued*



## Project Preview

dissolved air flotation tank will be spot abrasive blast-cleaned to a Commercial finish (SSPC-SP 6) and lined with an amine epoxy system.

### New Kent Coatings Wins Tank Painting Project

New Kent Coatings, Inc. (Providence Forge, VA) was awarded a contract of \$47,608 by the city of Lynchburg, VA, to perform coatings application and miscellaneous repairs on the 1.4 MG College Hill Water Tank. The project includes overcoating the exterior steel and sealing the concrete foundation. The steel will be pressure-washed at 5,000-10,000 psi; spot-power-tool cleaned to Bare Metal (SSPC-SP 11); and overcoated with a 3-coat epoxy-urethane system. The concrete will be pressure-washed and coated with a waterborne acrylic sealant.

### Virginia DOT Awards Three Bridge Painting Projects

The Virginia Department of Transportation recently awarded three contracts for bridge painting. All three contracts include containment and disposal of hazardous waste, as well as application of paint system B according to state standards.

### U.S. Coast Guard Awards Drydocking Contract

The United States Coast Guard, Maintenance and Logistics Command, Atlantic, awarded a contract of \$169,046.50 to Master Marine, Inc. (Bayou La Batre, LA) to perform drydocking and repairs on the USCGC Heron, a 110-foot-long patrol boat that is homeported in Sabine Pass, TX. The project includes cleaning and coating underwater body, stern tube, and freeboard surfaces.



Photo courtesy of U.S. Coast Guard

The DOT awarded a contract of \$1,875,000 to Saffo Contractors (Wilmington, NC), SSPC-QP 1- and QP 2-certified, to recoat approximately 1,534 tons of structural steel on a bridge over the Rappahannock River in Stafford County. The DOT awarded two contracts to Amstar of Western New York (Cheektowaga, NY), SSPC-QP 1- and QP 2-certified: a \$1,020,000 agreement for coating a total of 856 tons of structural steel on nine bridges in the Lynchburg district and a contract of

\$812,000 for coating a total of 722 tons of structural steel on three bridges in Culpeper County.

### Arkansas HTD Lets Bridge Painting Projects

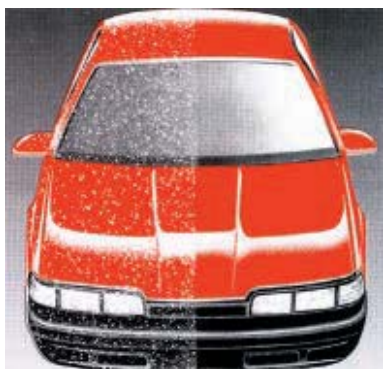
The Arkansas Highway and Transportation Department recently awarded two bridge painting projects that were advertised in the February 23, 2011 letting. The contracts, which required SSPC-QP 1 and QP 2 certification, include removing and containing existing lead-bearing coatings and applying new inorganic zinc-epoxy-polyurethane systems.

Thomas Industrial Coatings, Inc. (Pevely, MO) secured a \$2,062,613.48 contract to recoat a total of 3,187 tons of structural steel on four bridges in Crittenden County. Tarpon Industrial, Inc. (Tarpon Springs, FL) signed a \$1,214,079 agreement to recoat a total of 1,377 tons of structural steel on nine bridges in Lafayette, Miller, and Little River Counties.

### Classic Protective Coatings Wins Tank Rehab

Classic Protective Coatings (Menomonie, WI), SSPC-QP 1- and QP 2-certified, was awarded a contract of

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## Preview

\$666,666 by the city of Shoreview, MN, to rehabilitate a 1.5 MG hydropillar-style elevated water tank. The contract includes coatings application on exterior, interior dry, and interior wet surfaces. The exterior and interior dry surfaces will be abrasive blast-cleaned to a Near-White finish (SSPC-SP 10), followed by zinc-epoxy-urethane system application on the exterior and zinc-epoxy liner application on the interior dry. The interior wet surfaces, which were applied in 2007, will be cleaned and spot-coated with epoxy. The contract includes containment of lead-bearing coatings on the interior dry surfaces.

### Caltrans Awards Overpass Painting Bid

The California Department of Transportation awarded a contract of \$828,750 to Murphy Industrial Coatings, Inc. (Signal Hill, CA) to recoat a 266-foot-long overcrossing in Alhambra, Los Angeles County. The contract, which required SSPC-QP 1 and QP 2 certification, includes erecting containment to capture the existing lead-aluminum and zinc-alkyd systems. The steel will be steam-cleaned or pressure-washed, abrasive blast-cleaned, and refinished with a waterborne system.

### New Jersey DOT Lets Bridge Coating Contract

The New Jersey Department of Transportation awarded a contract of \$9,764,500 to Atsalis Brothers Painting Company (Clinton Township, MI) to recoat fifteen bridges in the city of East Orange. The steel will be abrasive blast-cleaned to a Near-White finish (SSPC-SP 10) and coated with an organic zinc primer, a high-build epoxy intermediate, and a urethane finish. The contract includes capturing the existing lead-bearing coatings within a Class 1A containment structure (SSPC-Guide 6). The contract requires SSPC-QP 2 certification, as well as implementation of a quality control plan with oversight by a NACE Level 1 coatings inspector.

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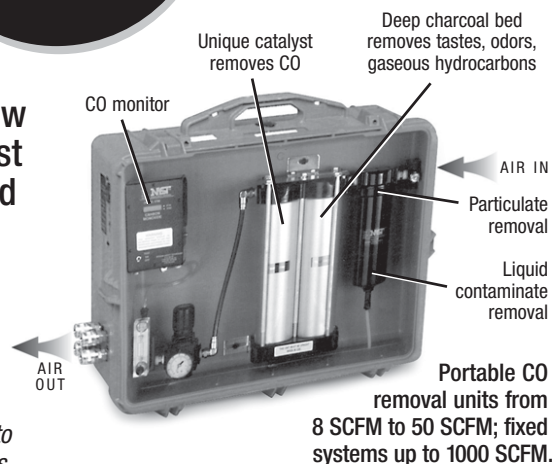
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# Surviving *the* Recession

**A dozen ideas to keep your business healthy, *even in the tough times.***

**By Don Schnell,  
Dehumidification  
Technologies, LP**

**T**he economy has taken an unprecedented turn in the last couple of years. Recovery has been the subject of great debate among financial planners and economists in recent months, with most of them shrugging their shoulders. As industries wrestle with this environment, our businesses face some uncomfortable dilemmas. Companies involved with protective coatings work, from manufacturers and facility owners to contractors and consultants, face the same dilemmas as other businesses. Should we shrink with the economy, just hold on until it comes back, or figure out how to overcome the situation? Regardless of what your strategy is to survive the cur-

rent state of things, there are some tactics and behaviors that you can use to help you succeed.

This article suggests 12 ways to help your organization weather the season and be stronger when the economy improves.

## **Ideas for Your Strategy for Success**

### **1. Retain focus on the customer.**

Organizations often turn inward to solve their problems, ignoring their lifeline. The last thing you want is to lose customers, particularly in a tough economy that makes them even harder to replace.

**2. Simplify things.** What programs are critical to performance and which ones can be streamlined. For example,



organizations often allow their incentive program to get so complex that management cannot determine the real impact. The intent of such programs is to motivate and reward each employee by tying an incentive to every responsibility that the individual has. The program can backfire, especially in a weak economy. If sales were good, but receivables were not, everyone loses. If profitability was satisfactory, but growth was slow, everyone loses. Not only do these programs consume huge amounts of management's energy, but also, they create mistrust and apathy among employees. Take a close look at each process and procedure to see if it is necessary, could be performed by someone else, could be automated, or could be streamlined. The outcome will be higher productivity, morale and profit.

**3. Motivate your workforce and your sales force.** These are scary times for us all. Your valued employees are watching closely to see if they are next. All they want is honesty. They know there are no promises. If they know they can trust their employer to do whatever is possible to save their jobs, they will do the same. There is no stronger motivator than to know that you are a part of the effort, that your contribution is significant. Nobody expects big raises. The people you want on your team are the ones that want to ride it out with you. Make them feel like their efforts mean something.

**4. Of course, control costs.** Monitor, but don't micro-manage. What you want is a culture of responsibility, not one that has the staff hiding and keeping their heads down. Most companies can find significant waste in their operations, and who better to find it than those wasting? Get ideas from your team, accept the

good ones, and hold the team accountable to engage the ideas accepted. Set boundaries and milestones. Follow through so the team knows you are serious.

Be very careful cutting costs that support quality, response, or securing new business. These are the easiest to cut, but can also be the most painful. You can't harbor sacred cows. Decide what is not critical to the operation and target these things for elimination or postponement.

**5. Co-market.** It is possible to multiply your touch points for half the price. A few years ago, some of us got together and produced a one-day technical symposium. The value of this undertaking went way beyond the obvious exposure we enjoyed by assembling a room of captive customers. By assembling the right team of presenters, we all contributed to each other's credibility. Other co-sponsoring ideas include sponsorships at industry events, sharing hot links on your websites, and simply going on joint calls with vendors.

**6. Network.** This is a practice that gets a lot of buzz in the sales and marketing world. As a manager, you can also learn from others in your industry or from peers in business. A great deal of what is gained from trade associations is a sharing of ideas. Someone out there has a better idea than yours. Someone

had a problem like yours and solved it.

There are synergies that you will never discover if you don't talk to people. Many of these events are in the evenings and outside of the normal workday. The achievers are at these events—so how about you? Do you want to mingle with the achievers? It is also as simple as speaking to the person next to you on the plane or in the elevator. Huge opportunities have come to me in these spontaneous conversations.

Encourage your team to connect with someone and report back with the results. The first contact I made in Alaska was Charlie Grimm. He was a master at networking on the phone. I would be speaking to him about a new product or application, and next thing I knew he had me on a three-way call with someone he knew that might use the idea. Boom, just like that—I was connected.

**7. Align vendors with your vision.** Do you believe that your customers value service over price? Then why would you focus on price with your vendors? The concept of just-in-time inventory is a good example of asking vendors to align with your strategy. Can they adjust their inventory, packaging size, shape, or color to complement your product or service? As you evaluate the different aspects of your offering, also consider how your vendors can help you add value.



Don Schnell is the national sales manager for Dehumidification Technologies, LP, which is headquartered in Houston, TX. Schnell is based in the Chicago area. He has worked in the protective coatings industry since 1977 and has more than 20 years of experience with dehumidification and temporary climate control. He has had an important role in the development and expansion of climate-control innovations used in the protective coatings industry.



#### 8. Use incentives for performance.

One of the most powerful motivators I have seen was a silly trophy that was earned month-by-month by the top salesman in an area. It was coveted and displayed proudly. So choose the incentive rewards carefully. Although it is widely accepted that short-term incentives are valuable, monetary incentives can be very tricky.

Someone will almost always try to derail the program, claiming that it is unfair even though it could put money in his or her pocket. People can also begin to expect rewards all the time. Be careful not to reward people for doing their job, but for doing their job well. Incentives should be challenging but achievable. Maybe, in these times when any profit is considered a success, the team should be rewarded for small victories.

One three-month program offered a menu of prizes for exceptional performance in various areas of the business. Everyone could contribute, everyone could earn a prize, and there were some grand prizes. And the success of the program came through heavy promotion. This included posters, a theme, conference calls, and published monthly scorecards. The objective of any incentive should be to place additional focus on a specific activity, practice or goal while promoting enthusiasm and a feeling of belonging.

**9. Focus on strengths.** We often focus our efforts on the weaknesses in our organization. In reality, the best that can be expected from this approach is to correct damaging behaviors and affect mediocre performance in the weak areas. By working to develop strengths, we can see huge improvements in performance as people develop in areas where they are comfortable, capable, and confident. Spend some time discussing and determining what each person is good at. You may be

surprised at the opportunities you uncover.

What many managers fail to do is to quickly reward the right activity or behavior. This is the simplest and easiest way to focus on someone's strength. On a series of monthly conference calls, I asked each manager to share how they had rewarded someone on their team for a job well done. My thought was that they would eventually begin thinking about this a little more. I learned that this simple practice is really very rare, and many managers have difficulty handing out compliments.

**10. Don't fire poor performance—upgrade.** It is said that no one should be surprised when they are fired. The effective leader has given a subordinate all the coaching, training, and guidance needed to succeed. If success is not then achieved, it must be from a lack of either desire or ability. Both desire and ability can be improved, but not always, and at what cost? The effective leader also communicates expectations and progress made. I have seen people who were struggling in their position be reassigned to positions that better suited their strengths and then watched them blossom.

The real mistake in today's climate, is to allow someone to continue to fail. If the employee does not have the desire or the capability, you will do both of you a favor by taking action. What is difficult to watch is when a manager watches the failure unfold and does not look for a replacement. It is very painful to have a position vacant while you recruit. In reality, we should always be looking for that talented replacement that will take the company to the next level. All staff, including you, should know that they must continue to perform and improve or someone else will. That's life in the jungle.

**11. Invest more of your own time.** You want everyone else to step up, so

what about you? Let them see the intensity. Let them see you coming in early and leaving late. How can you expect them to go the extra mile if you don't? An additional side benefit, beyond a healthy example, is the value you get from a better understanding of what's going on in the field.

**12. Execute.** Commit to the plan with the group. Make it visible. As in 12-step programs, you strengthen your commitment by sharing it with others. Let your organization know what the plan is, how you will measure performance in the plan, and what the consequences will be. Then, like raising children, you must be consistent. Employees also develop habits and practice restraint only when they have experienced the continuous commitment to the process by their leaders. One manager stated "What gets measured gets done." Another said "You can't expect what you don't inspect". Oh, and be sure you live by the same rules.

#### Now What?

Pick two or three of the 12 ideas above, figure out how you can implement them, and give them a try. Make sure number 12 is one of them.

Is it not true that the ideas above are the same tactics you would use in a good economy? In my experience, tough times force us to accomplish what we should have been doing all along. This should be no surprise. If we are effective at executing our strategy in the good times, should we change our strategy during the tough times or just do a better job of accomplishing what we set out to do? It seems logical that, if conceived and planned properly, the strategy may still be effective in the bad economy. It just becomes more critical to execute and execute well.

To illustrate, let's consider a customer-centered strategy. Should you abandon such a strategy only because your over-



head may not support all of the planned components? If you identified a strong strategy where you want to command a particular market or product type, why should the strategy and positioning be less important or irrelevant in a recession? Is maintaining a leadership position valuable only in a good economy?

## You Might Need a New Strategy

With all of this being said, it still may be wise to contrive a new strategy. People think of things every day that launch them into financial success, even in the worst of times. Jonathon Swift once wrote, "Necessity is the mother of invention." My grandfather had the good sense to go to auctioneer school during the great depression. He sold farm auctions and came out of the worst financial crisis in history with enough cash in his pocket to start a new business...a state-of-the-art livestock auction market. It was a solid idea, and the business is still flourishing.

Often, managers focus their creativity on cutting costs and resources as the only way to improve the p&l (profit and loss) when sales are down. They think, "We must re-size the organization to match the revenue." Or "How can we reduce payroll without losing sales or productivity?" The company may survive the downturn, but is it the same company? When the economy turns around, are you ready to accelerate to peak performance or are you reeling from the contraction? Are you suffering from poor morale and operating with a fraction of the good talent that helped you build the organization in the first place?

## Some Closing Thoughts

Most companies' personnel are their most valuable resource. My guess is that you cannot operate without employees or customers, and you cannot have happy customers without happy employees. A capable, motivated workforce is a

powerful and crucial component in any strategy to survive an economic downturn. Even the best of plans will fail if the organization is not motivated to execute the plan. It is also true that a mediocre plan can achieve great results with a motivated team that will adapt to

changes and overcome obstacles. As you battle to pull your company through tough times, remember what got you where you are and what is needed for continued success. Most likely, it will be critical to preserve some basic qualities, practices, and behaviors. **JPC**



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Queensland Industrial Coatings																																	
61 Whitehall Ave., Birkdale Qld, 4159 Australia; Aaron Sharman: Fax: 61 7 33933094; kevin.sharman@qic.net.au																																	
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Thomas Contracting																																	
26 Audley St., Woodville North, 5012 Australia; Barry Eldridge: 61 421 150 332 Fax: 61 8 8268 3553; barry.eldridge@thomascontracting.com.au																																	
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BELGIUM																																	
Acotec nv																																	
Industrielaan 8 - Zuid III, Erembodegem, 9320 Belgium; Frederik Van Haute: 32 5 3838660; Fax: 32 5 3836988; info@acotec.be																																	
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ThyssenKrupp Xervon																																	
Industriezone Vloeiende, Leo Baekelandstraat 5, Kapellen, 2950 Belgium; Gert Laureijs: 32 36601530; Fax: 32 36601565; xervon.kapellen@thyssenkrupp.com																																	
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## EXPERIENCE

## CANADA continued

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

### BOLIVIA

#### Futuro Srl

Km 9, 5 Al Norte, Ave. Paraiso, 400 M Adentro, Santa Cruz, Bolivia;  
Remko Tas: 591-3 3411169; Fax: 591-3 3411169; futuro@cotas.com.bo

### BRAZIL

#### CMV Construcões Mecanicas Ltda.

Av. Das Industrias 940, Cachoeirinha - RS, 94930-230 Brazil; Julio Vieira:  
55 5130418989; Fax: 55 130416644; julio@cmv.com.br

#### Engetintas

Rua Padre Anchieta, 1251 Apto 401, Curitiba, Brazil; Avelino Petrykowski:  
55 11 3668-4034

#### Rust Engenharia Ltda.

Rua Bahia, 109, Diadema-Sao Paulo, 09941-740 Brazil; Flavio Gomes:  
55 11 4070 5145; Fax: 55 11 4070 5145; rust@rust.com.br

#### Setaviso Engenharia E Manutencao Industrial Ltda.

Ave. Mississippi, 332 Bairro Jardim Canada, Nova Lima, 34000-000 Brazil;  
A. Rosa: 55-31- 9991-8645; Fax: 55-31-3297-7672; setaviso@setaviso.com.br

### BRUNEI

#### GCE

LTS 5209, Lrg Setia Di-Raja, Kg Sungai Duhon, Kuala Belait., KA3131 Brunei;  
Jason Bowker: 673 3 332256; Fax: 673 3 332279; jason.bowker@nautika.net

### CANADA - ALBERTA

#### Abrasive Blast and Paint Inc.

1207 - 16th Avenue, Nisku, AB T9E 0A8 Canada; Lorne Fedoruk:  
780-955-3616; Fax: 780-955-3924; lorne@abrasiveblastandpaint.com

#### AirPac Enterprises Ltd.

8715 40th Street S.E., Calgary, AB T2C 2P1 Canada; Stuart Hazelton:  
403-279-8171; Fax: 403-279-1852; stuart.hazelton@airpacenterprises.com

#### Altus Energy Services

1607 - 10th Street, Nisku, AB T9E 0A7 Canada; Jeff Stern: 780-955-2856;  
Fax: 780-955-7215; jeff.stern@altusenergy.com

#### Brother's Specialized Coating Systems Ltd.

6150 76 Ave., Edmonton, AB T6B 0A6 Canada; Brian Payne: 780-440-2855;  
Fax: 780-440-1050; brotherscoating@shaw.ca

#### Concrete Solutions Inc.

#53 4216 54 Ave. S.E., Calgary, AB T2C 2E3 Canada; Mr. Kelly McAra:  
403-203-8733; Fax: 413-203-8753; concretesolutions@shaw.ca

#### Corrcoat Services Inc.

7829 Coronet Road NW, Edmonton, AB T6E 4N7 Canada; Norm Raitt:  
780-468-1278; norm@corrcoat.ca

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Marine & Shipyard
Offshore Oil & Gas
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Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

#### Dalco Services Inc.

211, 37565 Hwy. 2, Red Deer, AB T4E 1B4 Canada; Derrin B. Dalton:  
403-348-5554; Fax: 403-348-5545; ddalton@dalco.ca

#### Derochie Painting Ltd.

4010 - 24 Avenue North, Lethbridge, AB T1H 6L7 Canada; Randy Derochie:  
403-466-8134; Fax: 403-455-4300; rderochie@shaw.ca

#### Desco Coatings of Alberta Ltd.

8017 Coronet Road, Edmonton, AB T6E 4N7 Canada; Daryl Samcia:  
780-466-3101; Fax: 780-466-7241; daryl.samcia@desco.cc

#### Desert Blasting & Painting Ltd.

Box 93, Brooks, AB T1R 1B2 Canada;  
Corey Harink: 403-362-7460

#### Dragon Sandblasting & Painting 2001 Ltd.

PO Box 57038, Sherwood Park, AB T8A 5L7 Canada; Angus MacDonald:  
780-472-6969; Fax: 780-472-6760; angus@dragonsandblasting.com

#### Groves Sandblasting Ltd.

#3 9899 112 Ave., Ste. 2020, Grande Prairie, AB T8V 7T2 Canada; C. Groves:  
780-402-7789; Fax: 780-539-9303; curtisg@grovesandblasting.com

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

#### Hall Industrial Contracting Ltd.

Box 147, Blackfalds, AB T0M 0J0 Canada; Gerald Revet: 403-885-8885;  
Fax: 403-885-8886; info@hallindustrialcontracting.com

#### IPAC Services Corp.

RR 3, Site 1, Box 29, Lot 27 County Industrial Pk.,  
Grande Prairie, AB T8V 5N3 Canada; Chris Rimmer: 780-532-0077;  
Fax: 780-402-2194; chris.rimmer@ipacservices.com

#### Momentum Industrial Coatings

10567-31 Ave., Edmonton, AB T6J 3K1 Canada; Jeff Stern: 780-984-4402;  
Fax: 780-461-5822; jeffstern@momentumcoatings.com

#### National Oilwell Varco (Dreco)

6415 75th Street, Edmonton, AB T6E 0T3 Canada; Gary Posein: 780-944-3835;  
Fax: 780-469-0316; gary.posein@nov.com

#### Norpoint Sandblasting & Painting Ltd.

6750 51st Ave., Edmonton, AB T6B 2P4 Canada; Steve Adams: 780-469-6271;  
Fax: 780-469-9427; admin@norpoint.com

#### NWS Construction

5104 55th Avenue N.W., Edmonton, AB T6B 3C6 Canada; Larry Niedzielski:  
780-485-6201; Fax: 780-437-9751; lniedzielski@nwsconstruction.com

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# Directory of Industrial Painting Contractors

CANADA continued																	EXPERIENCE																																	
Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting	Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting																	
<b>Park Derochie</b> 11850 28th St. N.E., Edmonton, AB T6S 1G6 Canada; Jim Panko: 780-478-4688 Fax: 780-475-9832 jpanko@parkderochie.com																	<b>Clark &amp; Pattison</b> No. 6, 929 Ellery Street, Victoria, BC V9A 4R9 Canada; Mike Mousseau: 250-386-5232; Fax: 250-386-5234; mikemousseau@telus.net																	<b>Loyalist Painting Ltd.</b> P.O. Box 68, St. John, NB E2L 3X1 Canada; Geoffrey Kelson: 506-658-1205; geoff.loyalist@rogers.com																
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Park Derochie has over 50 years of industrial experience and offers turnkey shop and field services in tank exteriors and linings, secondary containment, abrasive blasting, UHP waterjetting, bridges, structural steel, lead abatement, metalizing, pipe coating, underground pipe, railcars, and water towers. We also specialize in fireproofing and mechanical insulation. See our display ad, p. 51.																	<b>Corrcoat Services Inc.</b> 19330 94 Avenue, Surrey, BC V4N 4E4 Canada; Clint Batke: 604-881-1268; Fax: 604-881-1258; sales@corrcoat.ca																	<b>MacDonald Applicators Ltd.</b> P.O. Box 1264, Saint John, NB E2J 4Y7 Canada; Andrew MacDonald: 506-633-1981; Fax: 506-633-1971; andrew@macdonaldapplicators.ca																
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<b>Deco Plus</b> 2976 Mira Place, Burnaby, BC V3J 1B6 Canada; Joseph Horvath: 604-351-1666; decoplus@shaw.ca																	<b>Lorrich Enterprises Ltd.</b> 2465 Arken Terrace, Mill Bay, BC V0R 2P2 Canada; Richard McLeay: 778-678-6275; Fax: 250-733-2966; richard.lorrich@shaw.ca																	<b>NOVA SCOTIA</b>																
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<b>Midway Wheelabrating</b> 120-667 Sumas Way, Abbotsford, BC V2S 7P4 Canada; Daryl Schuurman: 604-855-7650; Fax: 604-852-2136; daryl@midwaywheelabrating.com																	<b>Redi-Strip Metal Cleaning Canada Ltd.</b> 7691 Vantage Way, Delta, BC V4G 1A6 Canada; Therese Arseneau: 604-946-7761; Fax: 604-946-5936; info@redi-strip.com																	<b>AML Painting Ltd.</b> PO Box 1608, Bras D'or, NS B1Y 3Y6 Canada; Joan Prince: 902-736-1144; Fax: 902-736-0266; a.macleod@ns.sympatico.ca																
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<b>Premier Coating Services Ltd.</b> RR #1, Wembley, AB T0H 3S0 Canada; John J. Tribo: 780-766-3328; Fax: 780-766-2569																	<b>Seaside Painters &amp; Blasters, Inc.</b> 10095 179th St., Surrey, BC V4N 4J7 Canada; Bob Callegaro: 604-583-6758; Fax: 604-583-1223; bob@seasidepainters.com																	<b>MacKinnon and Olding Ltd.</b> 7 Ralston Ave., PO Box 37, Dartmouth, NS B2Y 3Y2 Canada; Don MacKinnon: 902-468-5157; mackinnon.olding@ns.sympatico.ca																
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<b>Procoat Coatings Ltd.</b> 6632 90th Ave. S.E., Calgary, AB T2C 2T3 Canada; Pat McKay: 403-236-0988; Fax: 403-236-0993; procoatc@telus.net																	<b>Versatile Painting &amp; Sandblasting (Div. Western Coatings, Ltd)</b> 710 B Enterprise Ave., Kitimat, BC V8C 1A9 Canada; G. Theriault: 250-632-3241; Fax: 250-632-7116; gtheriault@versatilepainting.ca																	<b>Parker Kaefer Inc.</b> 130 Eileen Stubbs Ave., Ste. 7 South, Dartmouth, NS B3B 2C4 Canada; Tom Fitzpatrick: 902-860-3344; Fax: 902-481-1106; tom.fitzpatrick@parkerkaefer.com																
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<b>BRITISH COLUMBIA</b>																	<b>Western Coating Ltd.</b> 710 Enterprise Ave, Kitimat, BC V8C 2E6 Canada; Guy Theriault: 250-632-3241; Fax: 250-632-7116; gtheriault@versatilepainting.ca																	<b>Smith &amp; McCarthy Png. Contractors Ltd.</b> PO Box 262 41 James Boyle Dr., Mount Uniacke, NS B0N 1Z0 Canada; Tim McCarthy: 902-866-1079; Fax: 902-866-0381; smithmccarthy@eastlink.ca																
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<b>Aegis Industrial Finishing Ltd.</b> Unit 103 19097 26th Avenue, Surrey, BC V3S 3V7 Canada; Chris McKinnon: 778-294-5595; info@aegisfinishing.com																	<b>MANITOBA</b>																	<b>ONTARIO</b>																
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<b>Allweld Mobile Sandblasting Ltd.</b> 2620 Bedford Street, Port Coquitlam, BC V3C 3K6 Canada; Don Leyes: 604-299-0932																	<b>Central Sandblasting Ltd.</b> 600 Gunn Rd., Box 11, Grp 514, RR 5, Winnipeg, MB R2C 2Z2 Canada; Darin Wager: 204-222-3829; Fax: 204-222-0309; censand@mts.net																	<b>All Services Incorporated</b> 199 Wentworth St. East, Oshawa, ON L1H 3V6 Canada; Brian Vogel: 905-434-6128; Fax: 905-579-5126; allservices@sympatico.ca																
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<b>Certified Coating Specialists Inc.</b> 1109 Venables St., Vancouver, BC V6A 2E3 Canada; Cliff Harper: 866-822-5900; Fax: 250-365-3390; charper@ccscoatings.ca																	<b>Vector Construction Ltd.</b> 474 Dovercourt Drive, Winnipeg, MB R3Y 1G4 Canada; Garth Fallis: 204-489-6300; vector@vectorgroup.com																	<b>All Tank Corp.</b> 2460B Royal Windsor Dr., Mississauga, ON L5J 1K7 Canada; Marco Petrucci: 905-822-9700; alltank@rogers.com																
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Certified Coating Specialists Inc., formerly KPC, is a team of certified professionals who are committed to exceeding customer expectations through the effective delivery of project-specific safety, QC, and environmental management programs. We are experts in lead and zinc abatement, high production blasting and jetting, and industrial and marine contracting.																	<b>Western Industrial Services Ltd.</b> 300 Dawson Road N., Winnipeg, MB R2J 0S7 Canada; Luc Turenne: 204-956-9475; Fax: 204-956-9470; lturenne@wisl.ca																	<b>Associated Coating Services</b> 10 Canvarco Rd., Unit 50, Toronto, ON M4G 1L3 Canada; Julian Hay: 416-429-9717; Fax: 416-429-9718; info@acspainting.com																
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<b>Chem-Star Industries Ltd.</b> 8603 N. Kelly Road, Prince George, BC V2K 2W7 Canada; Dom Zavaglia: 250-962-2322; Fax: 250-962-7665; domz@chemstar.bc.ca																	<b>Byron MacDonald Ltd.</b> 714 South Napan Road, Napan, MB E1N 4W5 Canada; Stephen MacDonald: 506-773-5845; Fax: 506-773-7220; byron@nbnnet.nb.ca																	<b>Automatic Coating Ltd.</b> 211 Nugget Ave., Toronto, ON M1S 3B1 Canada; Ian Goulbourne: 416-335-7500; acl@automaticcoating.com																
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<b>Clara Industrial Services Ltd./Clara, Inc.</b> 34613 Vye Road, Abbotsford, BC V2S 8J7 Canada; Mark MacKave: 604-859-8608; Fax: 604-859-8607; info@claraindustrial.com																	<b>Jamac Painting &amp; Sandblasting Ltd.</b> PO Box 174, 96 McIveen Dr., Saint John, NB E2L 3X8 Canada; Bart MacDonald: 506-648-1990; jamactld@nbnnet.nb.ca																	<b>Blastal Coatings Services Inc.</b> 353 Clarence Street, Brampton, ON L6W 1T6 Canada; Brian Jeans: 905-459-2001; Fax: 905-459-9320; brian@blastal.com																
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<b>Clara Industrial Services Ltd./Clara, Inc.</b> 34613 Vye Road, Abbotsford, BC V2S 8J7 Canada; Mark MacKave: 604-859-8608; Fax: 604-859-8607; info@claraindustrial.com																	<b>Blastech Corporation</b> 57 Old Onondaga Road West, Brantford, ON N3T 5W4 Canada; Steve Beaulieu: 519-754-3722; Fax: 519-753-1453; steveb@tffwarren.com																																	
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# Directory of Industrial Painting Contractors

## CANADA continued

## EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Brant Corrosion Control Inc.</b>																
30 Garnet Road, Brantford, ON N3T 5M1 Canada; Ted MacMillan: 519-757-3565; Fax: 519-759-2580; tedm@tfwarren.com																
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<b>Clara Industrial Services Ltd.</b>																
1130 Commerce Street, Thunder Bay, ON P7E 6E9 Canada; David Clara: 807-475-4608; Fax: 807-475-4051; info@claraindustrial.com																
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<b>Darran Green Sandblasting &amp; Painting</b>																
51 Billy Brews Rd., Deseronto, ON K0K 1X0 Canada; Darran Green: 877-442-5278; Fax: 613-396-5626; info@darrangreen.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>ECL Engineered Coatings Ltd.</b>																
417 Harmony Rd., Ayr, ON N0B 1E0 Canada; Thomas Corbett: 519-622-8811; Fax: 519-622-1881; thomas@engineeredcoatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Franklin Sandblasting &amp; Painting Ltd.</b>																
600 Pattullo Ave., Woodstock, ON N4S 7V8 Canada; Chad Franklin: 519-539-8119; franklinsandblasting@execulink.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Glavin Coating &amp; Refinishing</b>																
72823 Parr Line, Zurich, ON N0M 2T0 Canada; Matt Glavin: 519-236-4022; mglavin@glavin.net																
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<b>Greenfield Painting Services</b>																
6772 Fourteenth Ave., Markham, ON L6B 1A8 Canada; Rob Barnes: 905-294-7090																
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<b>Greetham Industrial Services</b>																
12 Loyalist Dr., PO Box 613, Brighton, ON K0K 1H0 Canada; Mark Mullin: 613-475-0500; greetham@on.aibn.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Hanco, Inc.</b>																
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✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

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Dan Orrett: 905-686-7171  
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### Industrial Waterblast Services

312 Marsland Dr., Waterloo, ON N2T 3Z1 Canada; Glen Smith: 519-897-2112; Fax: 519-746-6634; glen@industrialwaterblast.com

### Inscan Contractors

212 Wyecroft Rd., Unit #33, Oakville, ON L6K 3T9 Canada; Brent Chaston: 905-842-5075; Fax: 905-842-5895; bchaston@inscancontractors.com

### Kema Coatings Limited

Unit 904, 60 Wyndham Street South, Guelph, ON N1E 7H7 Canada; Mark Gibson: 888-733-5362; Fax: 519-826-0614; info@4pipelines.com

### L.M. Temperature Control Inc.

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### Lorenzo Limited

45 Maplebank Crescent, Stouffville, ON L4A 0R8 Canada; Sam Corvo:  
416-786-3130; Fax: 905-591-0204; lorblast@gmail.com

### Maden Industrial Ltd.

2064 Manning Rd., Tecumseh, ON N8N 2L9 Canada; John-Mark Jurak:  
519-735-6671; Fax: 519-735-1204; jjurak@maden.ca

### Manz Contracting Services Inc.

2680 Temple Dr., Windsor, ON N8W 5J5 Canada; David Batten:  
519-974-2899; Fax: 519-974-6063; richard@manzcontracting.com

### Morin Industrial Coatings Ltd.

Box 4274, Lively, ON P3Y 1N3 Canada; Richard Morin: 705-682-2812;  
Fax: 705-682-3463; information@morinindustrial.com

### Permashell Coating Services

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905-850-1250; Fax: 905-850-1252; mail@permashell.com

### Rescom Coatings Inc.

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905-772-1653; Fax: 905-772-6219; daysatyrk@aol.com

### Rogers Industrial

1150 Blair Road, Unit No. 6, Burlington, ON L7R 4L6 Canada; Paul Rogers:  
905-634-8400; Fax: 905-634-1772; paul@rogersindustrial.ca

### Ross Hartrick (1978) Limited

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RR 1, Scotland, ON N0E 1R0 Canada; Jerry Senko:  
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80 Birmingham Street, Hamilton, ON L8L 6W5 Canada; Ed Terry:  
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### Entreprise Corrojet, Inc.

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Michel Boudreault: 418-672-4776; Fax: 418-672-2096; corrojet@corrojet.com

### Nor-Lag Coatings Ltd.

105 Nordic Ave., Pointe-Claire, QC H9R 5E4 Canada; Norman Lagendyk:  
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### Pro-Flex Cote-Nord (Putti & Fils Inc.)

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418-962-3671; Fax: 418-962-4464; pfcn@pfflex.ca

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514-737-8566

### Versailles (48) Inc.

139 Montreal-East Blvd., Montreal-East, QC H1B 5P1 Canada; Daniel Crousset:  
514-645-2216; Fax: 514-645-0197; abeauulieu@versailles48.com

### Yvon Couture, Inc.

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Robert Couture: 819-375-8263; yvoncoutureinc@bellnet.ca

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### Commercial Sand Blasting and Painting

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Corman Industrial Park, PO Box 26053, Saskatoon, SK S7K 8C1 Canada;  
Robert Phillips: 306-931-2820; Fax: 306-931-3344; office@csbp.ca

### Dutch Industries Ltd.

Box 568, Pilot Butte, SK S0G 3Z0 Canada; Steve Langmaier: 306-781-4820;  
Fax: 306-781-4877; slangmaier@dutchind.com

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### Park Derochie

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306-934-6665; Fax: 306-934-9903; dbarker@parkderochiesk.com

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DENMARK																INDIA																IRAN															
Gardit A/S Erik Glippingsvej 6-8, Viborg, DK 8800 Denmark; Karsten Nilsen: 45 86 62 44 99; Fax: 45 86 61 11 99; kn@gardit.dk																Avis Software Plot No. 3758 Sector 22-D, Chandigarh, 160022 India; 91 1723013240; Fax: 91 1722655494; surendera@avissoftware.com																PT Suprabakti Mandiri Graha Supra Building Jl. Danau Sunter Utara Blok A No. 9, Jakarta Utara, 14250 Indonesia; Susanto Houtama: 62811 82 0075; Fax: 6221 658 31 666; info@beltcare.com															
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Serinco Km. 14.5 Carretera a El Salvador Lote 17, Puerta Parada, Santa Catarina Pinula, Guatemala; Erwin Deger Asturias: 50 2 56328481; Fax: 50 2 66339748; edeger@serinco.net																																															



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<b>FRP Products Company Private Limited</b> No. 8, Tuas Avenue 14, Singapore, 638954 Singapore; Richard Kho: 65 6861 8766; Fax: 65 6861 2766; khosukia@frp-products.com																			
<b>Keppel Fels Singapore</b> Blk 477 #09-354 Jurong West Street 41, Singapore, 640477 Singapore																			
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### Coating Systems, Inc.

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### International Marine And Industrial Applicators LLC

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Fax: 251-626-4293; fgriffith@imiallc.com

### Quality Lining Company, Inc.

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Fax: 256-498-0073; qlining@qlining.com

### Southeastern Industrial Construction

180 Commerce Dr., Pelham, AL 35124; Mike Jezdimir: 205-663-1024;  
Fax: 205-663-1612; m.jezdimir@hotmail.com

### Tank Pro, Inc.

5500 Watermelon Road, Northport, AL 35473; Dave Caswell: 205-310-5362;  
Fax: 205-750-0464; dave@tankproinc.com

### Three Rivers Services, Inc.

PO Box 3388, Hueytown, AL 35023; Gordon G. Hancock: 205-482-6108;  
Fax: 205-744-3811; ghancock6108@charter.net

### US Coatings, Inc.

260 Baldwin Rd., Satsuma, AL 36572; Cecil Williams: 251-445-2388;  
Fax: 251-445-2393; cwilliams@uscoatingsinc.com

### Vulcan Painters, Inc.

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dye@mtaonline.net

### Bush Painting, Inc.

P.O. Box 60031, Fairbanks, AK 99706; Bill Bush, Jr.: 907-452-8098;  
billbush@gci.net

### Dunkin & Bush, Inc.

PO Box 7119, Nikiski, AK 99635; Mark Rondeau: 503-285-0100;  
Fax: 503-285-7925; mrondeau@dunkinandbush.com

### Joe Schwierking Inspection (JSI)

176 Pond Reef Road, Ketchikan, AK 99901; Joe Schwierking: 907-617-3035;  
Fax: 907-247-5028; jschwierking@kpnunet.net

### Kane, Inc.

P.O. Box 20097, Anchorage, AK 99520; James Kane: 907-258-9449;  
Fax: 907-258-9448; jfkane@acsalaska.net

### K-C Corporation

2964 Commercial Dr, Anchorage, AK 99501; Byron D. Kohfeld: 907-258-2425;  
Fax: 907-278-8018; bkohfeld@kccorporation.com

### Mike's Painting Inc.

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jeff@apif.com

### Arizona Coating Applicators, Inc.

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Nick Androsiuk: 602-263-9065  
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case.sandblasting@yahoo.com

### CRSI, Inc.

11030 N. 21st Avenue, Phoenix, AZ 85029; Tom Lemons: 877-207-2774;  
Fax: 602-678-0821; tomlemons@crsi-inc.com

### DeLeon Painting Inc.

1055 S. Euclid Ave., Tucson, AZ 85719; Hugo DeLeon: 520-624-5503;  
Fax: 520-620-1419; hdeleon@qwestoffice.net

### Environmental Coatings

4702 E. Virginia Street, Mesa, AZ 85215; Joe Nuciforo Sr.: 480-984-7608;  
info@sewershield.com

### Garrett Painting & Sandblasting Inc.

7780 E. Dream Catcher Dr., Prescott Valley, AZ 86315; Mike Garrett:  
928-237-0910; Fax: 928-441-0597; garrettpns@hotmail.com

### JPCI Services

4702 E. Virginia Street, Mesa, AZ 85215; Becky Durfee: 480-986-1212;  
bdurfee@jpciservices.com

### Michael L. Riddle Painting, Inc.

5922 N. Black Canyon Highway, Phoenix, AZ 85017; Mike Riddle:  
602-277-3461; sharon@riddlepainting.com

### National Polymer Systems

PO Box 42496, Phoenix, AZ 85080; Leigh Adelman:  
602-757-0469; ladelmann@npsystems.net

### OPT CO

5136 South Desert View Dr., Apache Junction, AZ 85120; Allen Kauffman:  
480-844-1990; Fax: 480-844-2499; allen.k@optcoaz.com

### Peak Painting

2015 W. Mountain View Road, Phoenix, AZ 85021; Todd Sickels:  
602-462-0938; Fax: 602-462-0967; todd@peak-painting.com

### Skyline Builders & Restoration, Inc.

2401 North 24th Avenue, Phoenix, AZ 85009; Art Ruff: 602-404-0842;  
Fax: 602-404-0843; art@azsbr.com

### Southwest Environmental Testing, Inc.

9452 N. 16th Ave., Phoenix, AZ 85021; Don McDowell: 602-331-0888;  
Fax: 602-331-5012; info@swetinc.com

### Ullrich Construction Services LLC

1857 S Rincon Rd., Maricopa, AZ 85239; Joseph G. Ullrich: 520-251-3313;  
ujoepaint@gmail.com

### Universal Global Coatings

60 W. Baseline Rd., #103, Mesa, AZ 85210; Ric Bisbee: 480-844-8833;  
Fax: 480-464-1577; linerbiz@yahoo.com

## ARKANSAS

### American Maintenance & Coating Corp. Inc.

P.O. Box 1015, Mayflower, AR 72106; Ike Salater: 501-329-7888;  
ikesalater@aol.com

### Arkansas Painting & Specialties

815 Thomas, Little Rock, AR 72202; Rudy McCormick: 501-376-4617;  
Fax: 501-374-8659

### Brock Services, Ltd.

1610 S. Constitution Avenue, Ashdown, AR 71822; Mike Crittenden:  
409-833-6226; mcrittenden@brockgroup.com



EXPERIENCE

CALIFORNIA

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

**Downs Enterprises**

PO Box 343, Magnolia, AR 71754; Pat Downs: 870-234-1816;  
Fax: 870-234-1824

**Leher Painting Enterprises, Inc.**

167-A Hwy 89 North, Mayflower, AR 72106; Jason Leher: 501-470-9675;  
tankmasterj@aol.com

CALIFORNIA

**A. J. Fistes Corporation**

2214 Atlantic Ave., Long Beach, CA 90806; A. J. Fistes: 562-424-2230;  
Fax: 562-988-8669; ajfistes@yahoo.com

**Advanced Industrial Services, Inc.**

7831 Alondra Blvd., Paramount, CA 90723; Rex D. Johnston Jr.: 562-940-8305;  
Fax: 562-940-8306; rexjr@adinservices.com

**AJC Sandblasting Inc.**

932 Schley Avenue, Wilmington, CA 90744; James Monzon: 562-755-0811;  
Fax: 562-436-8120; monzonje@aol.com

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

**American Coatings**

316-A N. First St., Lompoc, CA 93436; Greg Kappos: 805-736-4282;  
Fax: 805-736-4473; americancoatings@dfkinc.com

**Andy's Painting**

2331 Carleton St., Berkeley, CA 94704; Andy: 510-530-9679;  
andy@andyspainting.biz

**Applied Coatings & Linings Inc.**

3224 N. Rosemead Blvd., El Monte, CA 91731; Rich Thompson or Jim Horton:  
626-280-6354; Fax: 626-288-3310; info@appliedcoatings.com

**Arena Painting Contractors**

525 E. Alondra Blvd., Gardena, CA 90248; Guy Grant: 310-856-0120;  
Fax: 310-856-0126; guygrant@arenapainting.biz

**Birdwell Bros. Painting**

444 Laurellen Rd., Marysville, CA 95901; Bryan Birdwell: 530-742-6339;  
Fax: 530-742-5833; bbpbryan@aol.com

**Blason Industries Inc.**

1830 S. California, Monrovia, CA 91017; Gordon Link: 626-301-0550;  
Fax: 626-301-0039; gordon@blasonindustries.com

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

**Blastco Inc. California**

11905 Regentview Ave.

Downey, CA 90241

Gregory Weber: 310-539-0024

gregw@tfwarren.com

Blastco California, a member of the T F Warren Group, offers a wide range of field coating services. We are specialists in the restoration of elevated and ground storage tanks, including steel repairs and lead paint removal. We are SSPC-QP 1- and QP 2-certified and employ certified coating inspectors. Our over 25 years of experience ensures our jobs are safely completed on time and budget.

**California Engineering Contractors, Inc.**

20 Happy Valley Rd., Pleasanton, CA 94566; Robert Ikenberry:  
925-461-1500; Fax: 925-461-0510; rikenberry@cecmain.com

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# Directory of Industrial Painting Contractors

## CALIFORNIA

## EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Cannon Sline Industrial, Inc.

1411 W. Gaylord St., Long Beach, CA 90813

L. Steven Moore: 562-786-6200

Fax: 562-786-6299

lstevenmoore@k2industrial.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Full-service SSPC-QP 1, QP 2, QS 1, and QP 5 industrial contractor offering field applications and linings, abrasive blasting, lead abatement, NACE/ANSI/NQA-1-certified management and inspection with a highly respected safety program. Since 1916, Cannon Sline has serviced refineries, nuclear, fossil, hydro, government, marine, pulp & paper, petrochemical, and other industries.

### CAWC Waterproofing & Restoration

800 Burlway Rd., Burlingame, CA 94010; Roy Mayer: 650-347-1404; Fax: 650-344-7728; roy@cawcwaterproofing.com

✓

### CB&I Inc.

4388 Old Santa Fe Road, San Luis Obispo, CA 93401; Mitchell Scott: 805-503-6131; Fax: 805-546-8105; mscott@cbi.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### Certified Coatings Company, Member of the Muehlhan Group

2320 Cordelia Road, Fairfield, CA 94534

David Brockman: 707-639-4414; Fax: 707-

432-0574; brockman@muehlhan.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Certified Coatings provides high-quality containment, access, lead abatement, maintenance painting, abrasive blasting, and coating and lining services. We are an SSPC-QP 1- and QP 2-certified company with NACE-certified inspectors. As a member of the Muehlhan Group, we strive to stay on the cutting edge of technology and innovation in the field of industrial coatings.

### CL Industrial Coatings, Inc.

PO Box 92917, Long Beach, CA 90809

Al Richter: 562-230-3182

Fax: 866-887-1461

arichter@nacoatings.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

CL Industrial Coatings is a full-service industrial coating contractor specializing in the application of high-performance coatings and fireproofing materials for the petrochemical, pharmaceutical, power, offshore, manufacturing and commercial industries. CL Coatings is an SSPC PCCP-certified contractor with a commitment to quality installations and a safe workplace.

### Commercial Sandblast/GCM Coatings

PO Box 58184, Vernon, CA 90058; Mark Quesada: 323-587-1256; Fax: 323-589-2121; mark@commercialssandblast.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Cor-Ray Painting

10114 Shoemaker Avenue, Santa Fe Springs, CA 90670; David Tracy: 562-447-2573; Fax: 562-447-2593; dtracy@corraypainting.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### CRM Construction Inc.

343 W. Fletcher Ave., Orange, CA 92865; Gary Tracy: 800-501-8676; pat4teamcrm@msn.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### Demac Construction Services Inc.

25379 Wayne Mills Pl., #241, Valencia, CA 91355; David McGraw: 661-257-6866; Fax: 661-257-6890; demac\_24@yahoo.com

✓

### Devco Sandblasting & Industrial Coatings, Inc.

575 E. Redlands Rd., San Bernardino, CA 92408; Billy Leever: 909-792-2293

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### Dunkin & Bush, Inc.

6837 Krebs Rd., Bakersfield, CA 93308; Mark Rondeau: 503-285-0100; Fax: 503-285-7925; mrondeau@dunkinandbush.com

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### E. Turman & Co, Inc. DBA Turman Commercial Painters

2055 Research Dr., Livermore, CA 94550

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### Fox Brothers Painting

21 Loma Linda Drive, Bakersfield, CA 93305; Curtis Fox: 661-204-9406; Fax: 661-637-1477; foxbrotherspainting@yahoo.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### General Coatings Corporation

6711 Nancy Ridge Dr., San Diego, CA 92121; Craig Kinsman: 858-587-1277; Fax: 858-587-2122; ckinsman@gencoat.com

✓

### Goodwest Rubber Linings

8814 Industrial Ln., Rancho Cucamonga, CA 91730; Patrick Sears: 909-758-4725; Fax: 909-484-4261; psears@goodwestlining.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### Green's Industrial Painting, Inc.

3045 E. Inland Empire Blvd., Ontario, CA 91764; Don Green: 800-747-1553; Fax: 909-944-7589; dongreen9226@aol.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### Hallmark Painting Services, Inc.

11242 Woodrush Crt., San Diego, CA 92128; Gul Erel: 858-613-9357; hallmarkptng@gmail.com

✓

### Hansen Painting

PO Box 5385, Sacramento, CA 95817; Phil Sadler: 916-392-9020; phil@hansenpaints.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### HCS Consulting Services

1205 Echo Ct, Paso Robles, CA 93446; Ron Hogeland: 805-441-9153; ronhogeland@sbcglobal.net

✓

### Henry Company

909 N. Sepulveda Blvd., Ste 650, El Segundo, CA 90245; Product Support: 800-486-1278; Fax: 866-223-1285; productsupport@henry.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### IM Painting

1031 Calle Cordillera, Unit 104, San Clemente, CA 92676; Bob Belhumeur: 929-492-7388; Fax: 949-492-7387; bob@impainting.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### Imperial Industrial Coatings, Inc.

1186 Center St., Ste. A, Riverside, CA 92507; Forrest McKinley: 951-779-2900; imperialcoatings@sbcglobal.net

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Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Industrial Coatings & Fireproofing

1398 E. 29th Street, Signal Hill, CA 90755

Jim Monzon: 562-426-7105; Fax: 562-426-

7108; jmonzon@nacoatings.com

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Industrial Coatings and Fireproofing is a full-service industrial coating contractor with offices in Prairieville, Louisiana; and Signal Hill, California, specializing in the application of high-performance coatings and fireproofing materials for the refining, pipeline, petrochemical, power, offshore, manufacturing, and commercial industries. SSPC PCCP-certified contractor.

### Industry Coatings

1881 N. Gaffey Street, Suite F, San Pedro, CA 90731; Mike Fistes: Fax: 310-668-7575; industrycoatings@um.att.com

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### Innovative Painting & Waterproofing, Inc.

250 N. Orange Ave., Brea, CA 92821; Donald Dancy: 714-257-0200; Fax: 714-256-0800; don@911waterproofing.com

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### J. Colon Coatings, Inc.

6047 Carol Ave., Alta Loma, CA 91701; Joe Colon: 909-989-6507; Fax: 909-989-1591; jcolon9477@aol.com

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### James L. Harris Painting & Decorating, Inc.

10000A Hillview Road, Newcastle, CA 95658; Chris Harris: 530-888-0580; Fax: 530-888-6039; cjh@jlhpainting.com

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### Jeffco Painting & Coating Inc.

P.O. Box 2015, Vallejo, CA 94592; Rich Dreyer: 707-562-1900; richdreyer@jeffcoptg.com

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### Jerry Thompson & Sons, Inc.

3 Simms Street, San Rafael, CA 94901

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### K M & Company Professional Painting

778 Perkins Way, Sacramento, CA 95818; Keith E Mundy: 916-441-5424; keithmundy20@hotmail.com

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### Kelso's Painting Inc.

6373 Landmark Rd., Stockton, CA 95215; Kevin Kelso: 209-931-4135; kkelso@comcast.net

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### KNK Painting & Coating, Inc.

42095 Zevo Dr., Unit 14, Temecula, CA 92590; Charles Price: 951-296-5301; cprice@knkpc.com

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### KR Surface Industries

180 Constitution Drive #6, Menlo Park, CA 94025; John (Jay) Koval: 650-330-1584; Fax: 650-330-1589; info@krsurface.com

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# Directory of Industrial Painting Contractors

CALIFORNIA																EXPERIENCE																															
Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting	Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting														
<b>Larry Bashor Sandblasting &amp; Protective Coating</b> PO Box 82336, Bakersfield, CA 93380; Larry Bashor: 661-588-4737; lsbashor@netzero.com																<b>ProTech Coatings Co.</b> 133 E. De La Guerra St., #187, Santa Barbara, CA 93101; Lawrence Price: 805-569-0625; Fax: 805-569-0624; lawrence@protechwater.com																<b>Superior Sandblasting &amp; Coating</b> 8315 Beech Avenue, Fontana, CA 92335; Richard G. Weller: 909-428-9994; Fax: 909-428-9995; rgweller@pacbell.net															
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<b>LP Painting</b> 26811 Hobie Circle, Ste.11, Murrieta, CA 92562; Louis: 951-677-6530; Fax: 951-677-6548; lppaint@verizon.net																<b>QED Systems, Inc.</b> 1330 30th Street, Suite D, San Diego, CA 92154; Bill Weatherford: 619-424-3225; Fax: 619-424-3113; bweatherford@qedsysinc.com																<b>Superior Tank Co. Inc.</b> 9500 Lucas Ranch Road, Rancho Cucamonga, CA 91730; George Marquez: 909-912-0580; Fax: 909-912-0588; sales@superiortank.com															
							✓																		✓		✓																				
<b>Lynco Associates, Inc.</b> 14952 Wilson Street, Midway City, CA 92655; Bruce Cossett: 714-892-3536; sales@lyncoassociates.com																<b>Raider Painting &amp; Coatings</b> P.O. Box 1749, Atascadero, CA 93423; Allen Tabrizi: 714-377-1427; Fax: 714-377-9818; info@raiderpainting.com																<b>Techcoat Contractors Inc.</b> 15720 Garfield Avenue, Paramount, CA 90723; Dan Rennison: 562-529-5700; Fax: 562-663-1593; info@techcoat.com															
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<b>Meyer Coatings, Inc.</b> 606 N. Eckhoff St., Orange, CA 92686; Dino Romero: 714-467-4600; Fax: 714-467-4606; dromero@meyercoatings.com																<b>Ram-Mar Painting, Inc.</b> 11768 Mariposa Rd., Hesperia, CA 92345; Judi Sanders: 760-949-4844; Fax: 760-949-7437; judis@ram-mar.com																<div><b>Techno Coatings, Inc.</b> 1391 S. Allec Street Anaheim, CA 92805 Bruce Birney: 714-635-1130 bbirney@technocoatings.com</div>															
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<b>Mobile Pipe Wrappers</b> 12766 Violet Rd., Adelanto, CA 92301; Jim Harvey: 760-246-4707; Fax: 760-246-4348; jharvey@mobilepipewrappers.com																<b>Redwood Painting Co., Inc.</b> 620 West 10th Street, Pittsburg, CA 94565; Charles Del Monte: 925-432-4500; Fax: 925-432-6129; charlesd@redwoodptg.com																															
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<b>Modern Masters</b> 9380 San Fernando Road, Sun Valley, CA 91352; 800-942-3166; info@modernmasters.com																<b>Rhino Industrial</b> 9151 Rehco Road, San Diego, CA 92121; John Henningsen: 800-747-6966; Fax: 858-450-6881; jhenningsen@rhinolinnings.com																															
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<b>Multiple Plant Services, Inc.</b> 795 E. Debra Lane, Anaheim, CA 92805; Bruce Birney: 714-635-4070; bbirney@multipleplantservices.com																<b>RPI Coating, Inc.</b> 10114 Shoemaker Avenue, Santa Fe Springs, CA 90670; Philippe Goutagny: 562-906-9002; Fax: 562-906-9004; pgoutagny@rpiccoating.com																															
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<b>Murphy Industrial Coatings, Inc.</b> 2704 Gundry Avenue, Signal Hill, CA 90755; Mario Godinez: 562-427-7720; Fax: 562-426-6751; mgodinez@murphy.ac																<b>S.C. Coatings Corporation</b> 38372C Innovation Ct., #307, Murrieta, CA 92563; Mike Podratz: 951-461-9777; Fax: 951-461-7014; mpodratz@scocoatings.com																															
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<b>National Sandblasting Co.</b> 7101 S McKinley Ave., Los Angeles, CA 90001; Kelly Bruton: 323-753-3281; Fax: 323-753-9440; info@nationalsandblasting.com																<b>San Diego Powder and Protective Coatings</b> 1702 N. Magnolia Ave., El Cajon, CA 92020; 619-956-0987; Fax: 619-956-0986; sales@sandiegopowdercoating.com																															
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<b>Nor-Cal Coatings</b> 9506 Patte Way, Orangevale, CA 95662; David R. Lasky: 916-987-1986; Fax: 916-987-1986; norcalcts@sbcglobal.net																<b>Shumate's Sandblasting &amp; Painting</b> 4411 Vineyard Ave., Oxnard, CA 93036; Dave Floyd: 805-647-8657; Fax: 805-672-2427; shumates1@sbcglobal.net																															
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<b>Nor-Cal Industrial Floors, Inc.</b> 1230 N. 13th St., San Jose, CA 95112; Dennis Perez: Fax: 408-988-2379; dperez@norcalfloors.com																<b>Sierra Rainbow Painting &amp; Decorating</b> Box 504, Homewood, CA 96141; Larry Scott: 530-583-1083																															
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<b>Nu Flow</b> 7150 Carroll Rd., Ste. 100, San Diego, CA 92121; Sven Haynie: 800-834-9597; Fax: 905-433-9687; info@nuflowtech.com																<b>Simpson Sandblasting &amp; Special Coatings, Inc.</b> 9880 Indiana Ave., Ste. #1, Riverside, CA 92503; Robert Chambers: 951-358-0123; Fax: 951-358-0199; rwchambers@prodigy.net																															
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓							✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓	✓	✓	✓															
<b>Pacific Titan, Inc.</b> 17 Commercial Ave., Riverside, CA 92507; Patrick Riccardi: 951-788-2070; Fax: 951-788-2077; pat@ptitan.com																<b>Skil-Painting Incorporated</b> 42300 Boyce Road, Fremont, CA 94538; Bruce Rodgaard: 510-651-0210; Fax: 510-651-0284; rodhog97@sbcglobal.net																															
✓							✓	✓	✓	✓							✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓	✓	✓	✓															
<b>Parada Painting, Inc.</b> 14281 Palisades Dr., Poway, CA 92064; Jacqueline Parada: 858-748-3540; Fax: 858-748-3774; parada@cox.net																<b>Socco Plastic Coating Company</b> 11251 Jersey Boulevard, Rancho Cucamonga, CA 91730; Jim Grace: 909-987-4753; Fax: 909-987-6335; jgrace99@earthlink.net																															
✓																	✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓	✓	✓	✓															
<b>Paso Robles Tank Inc.</b> 3883 Wentworth Dr., Hemet, CA 92345; Larry Wombles: 951-925-2288; Fax: 951-925-1288; lwombles@pasoroblestank.com																<b>Specialized Painting Co. Inc.</b> 530 W. Central Ave., Ste. A, Brea, CA 92821; Kimberly Gurzi: 714-671-0106; Fax: 714-671-0128; sppaint@gmail.com																<b>Superior Tank Co. Inc.</b> 9500 Lucas Ranch Road, Rancho Cucamonga, CA 91730; George Marquez: 909-912-0580; Fax: 909-912-0588; sales@superiortank.com															
✓																	✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓	✓	✓	✓															
<b>Premier Industrial Painting Company</b> 8040 Remmet Ave., #10, Canoga Park, CA 91304; Jerry Watterson: 818-704-9940; Fax: 818-704-4811; jerry@premierptg.com																<b>Sun Country Painting</b> 21 Viburnum Way, Ladera Ranch, CA 92694; Rick Moniak: 949-310-1912; Fax: 949-429-3417; suncountrypainting@cox.net																<b>Techcoat Contractors Inc.</b> 15720 Garfield Avenue, Paramount, CA 90723; Dan Rennison: 562-529-5700; Fax: 562-663-1593; info@techcoat.com															
✓																	✓	✓	✓	✓	✓			✓	✓	✓	✓	✓	✓	✓	✓	✓															



## EXPERIENCE

## CONNECTICUT

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

### Calco Painting

2045 S. Valentia St., Unit 10, Denver, CO 80231; Ross Haymes:  
303-656-9883; Fax: 303-265-9324; info@calcopainting.com



### Coblaco Services, Inc.

700 Billings St., Unit L, Aurora, CO 80011

Brett Allison: 303-690-7148

Fax: 303-750-5170

brett@coblaco.com



Coblaco Services has provided abrasive blasting and protective coating and lining in the Rocky Mountain region since 1977. We are QP 1-certified with NACE-certified inspectors on staff. We cover a variety of industrial markets both in the field and at our 40-acre facility. We are committed to exceeding expectations through quality workmanship with on time results in a safe environment.

### Forbes Painting Company Inc.

16425 Electra St., Brighton, CO 80603; Jane Forbes: 303-659-0300;  
Fax: 303-659-8810; forbespainting@comcast.net



### High Country Coatings

715 Ventura St., Aurora, CO 80011; Paul Sullivan: 303-367-4446;  
Fax: 303-367-4448; customerservice@highcountrycoatings.com



### KDW Associates, Inc.

1050 Cody St., Lakewood, CO 80215; Kim Williams: 303-232-7754;  
Fax: 303-232-9501; kdwassoc@comcast.net



### M&R Painting

724 North 30th Street, Colorado Springs, CO 80904; Michael Rogers:  
719-520-0910; mandrpainting@earthlink.net



### M.A. Bemus Painting, Inc.

3373 Yarrow Court, Wheat Ridge, CO 80033; Mark Bemus:  
303-431-8445; mabemus@bttdsl.com



### National Coatings

2715 W. 8th Ave., Denver, CO 80204; Jim Minster: 303-825-0155;  
Fax: 303-825-0490; jminster@nationalcoatings.biz



### Norveill Construction, LLC

5745 Industrial Pl., Unit H, Colorado Springs, CO 80916; Dory Richardson:  
719-550-1311; Fax: 719-550-1795; doryrichardson@msn.com



### Pat's Painting LLC

6357 South Ingalls Street, Littleton, CO 80123; Pat Giddens:  
303-347-1528; Fax: 303-347-1627



### Petrochem Insulation, Inc.

13770 Deere Ct., Longmont, CO 80504; Robert Breitting:  
801-288-1155; robert.breitting@petrocheminc.com



### Quality Linings & Painting Inc.

8250 E. 40th Ave., Denver, CO 80207; Lalit Mehra: 303-307-1313;  
Fax: 303-307-1302; sales@qlapi.com



### Seal It Up

CR 28, Longmont, CO 80504; Chris Edwards:  
970-535-0133; seal-it-up@hotmail.com



Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

## CONNECTICUT

### A. Laugeni & Son, Inc.

P.O. Box 26034, 370 Ardale St., West Haven, CT 06516; Tom Laugeni:  
203-934-5302; Fax: 203-934-0562; tlaugeni@yahoo.com



### Adco Services, Inc.

27 Peters Rd., Bloomfield, CT 06002; Mark Derrick: 860-243-8329;  
Fax: 860-243-1593; mark@adco2000.com



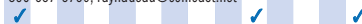
### Blast All, Inc.

148 Mill Rock Rd. E., Old Saybrook, CT 06475; Todd Davenport:  
860-388-5464; davenport@ecsone.com



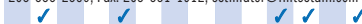
### Eagle Specialty Coatings

P.O. Box 186, Colchester, CT 06415; Raymond Nadeau:  
860-537-3759; raynadeau@comcast.net



### F.M. Testani, Inc.

250 Black Rock Turnpike, Fairfield, CT 06425; Mark L. Testani:  
203-335-2569; Fax: 203-331-1912; estimator@fctestani.com



Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

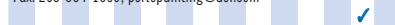
### Fine Specialty Construction, LLC

67 Poland Street, Bridgeport, CT 06605; Francesco Zaffina: 203-334-5100;  
Fax: 203-362-1040; fzaffina@decco-int.com



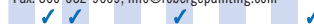
### Porto Painting & Decorating, Inc.

720 Brewster St., Bridgeport, CT 06605; Richard Porto: 203-333-1426;  
Fax: 203-334-1569; portopainting@aol.com



### Roberge Green Choice Painting Company, Inc.

29 Church Ave., Bristol, CT 06010; Peter Roberge: 860-582-6131;  
Fax: 860-582-9659; info@robergepainting.com



### Rotha Contracting Co, Inc.

40 Waterville Road, Avon, CT 06001; Jack T.: 860-678-7600;  
Fax: 860-678-7617

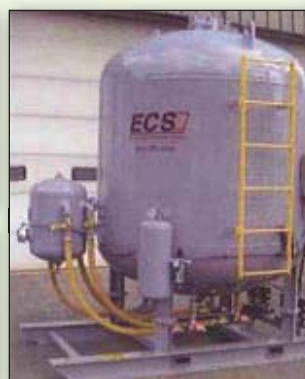


### Total Interiors LLC

2290 Foxon Road, North Branford, CT 06471; Charles Taft:  
203-488-4602; chas@totalinteriorsllc.com



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## Understanding Coating Contracts Is Subject of SSPC/JPCL Webinar

L. Skip Vernon, who holds both a law degree and SSPC certification as a Protective Coatings Specialist, will present the free SSPC/JPCL Education Series Webinar, "Introduction to Common Coating Contract Evaluation" on April 13 at 11 a.m. to Noon, EST.

The webinar will provide a basic overview of contract clauses most common to coating contracts. Using a standard construction contract as an example, the webinar will identify key provisions that may be missing from the contract, causing the potential for legal disputes. It will explain that by making simple contract adjustments, you can avoid the timely and expensive dispute resolution process.

**Date:**  
**April 13, 11:00 a.m. E.S.T.**

**Register at**  
**[paintsquare.com/education](http://paintsquare.com/education)**

## Directory of Industrial Painting Contractors

### DELAWARE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### DELAWARE

#### Brian Littleton & Sons Painting

107 Manderly Court, Bear, DE 19701; Brian Littleton:  
302-836-9385; [delpainter@comcast.net](mailto:delpainter@comcast.net)

#### Burke Painting Company LLC

25 Brookside Drive, Wilmington, DE 19804; Robert Burke:  
302-888-2440; [rgburke@burkepaintingco.com](mailto:rgburke@burkepaintingco.com)

#### Cannon Sline Industrial, Inc.

2 Lukens Drive, Suite 600  
New Castle, DE 19720; Glenn Baughman  
302-658-1420; Fax: 302-658-1430  
[glennbaughman@k2industrial.com](mailto:glennbaughman@k2industrial.com)

Full-service SSPC-QP 1, QP 2, QS 1, and QP 5 industrial contractor offering field applications and linings, abrasive blasting, lead abatement, NACE/ANSI/NOA-1-certified management and inspection with a highly respected safety program. Since 1916, Cannon Sline has serviced refineries and nuclear, fossil, hydro, government, marine, pulp & paper, petrochemical and other industries.

#### Cassidy Painting, Inc.

475 Old Airport Road, New Castle, DE 19720; Michael Cassidy:  
302-326-2412; Fax: 302-326-2418; [mike@cassidypainting.com](mailto:mike@cassidypainting.com)

#### Color Works Painting, Inc.

251 Edwards Avenue, New Castle, DE 19720; Peter McManus:  
302-324-8411; Fax: 302-324-8464; [peter@colorworkspainting.com](mailto:peter@colorworkspainting.com)

#### County Environmental

461 New Churchmans Rd., New Castle, DE 19720; James W. Betley:  
800-326-8946; Fax: 302-322-2894; [cgc@countygrp.com](mailto:cgc@countygrp.com)

#### Fasttrak Coatings Company

1500 Eastlawn Avenue, Wilmington, DE 19802; Gus Thomas: 302-761-5454;  
Fax: 302-761-5459; [fasttrak@fasttrakcoatingsco.com](mailto:fasttrak@fasttrakcoatingsco.com)

### FLORIDA

#### ABPC, Inc.

1175 Windingdale St. SE, Palm Bay, FL 32909; Michael J Owens:  
321-508-4026; [abpcinc@aol.com](mailto:abpcinc@aol.com)

#### American Eagle Decorating, Inc.

6439 Milner Blvd., Ste. 2, Orlando, FL 32809; Keith Lavin: 407-240-9376;  
Fax: 407-240-1236; [keithlavin@americaneagledec.com](mailto:keithlavin@americaneagledec.com)

#### Amherst Maintenance Inc.

25400 U.S. Highway 19 North, Suite 229, Clearwater, FL 33763; Nick Boubaris:  
727-781-6500; Fax: 727-726-8729; [amherstmaintenance@verizon.net](mailto:amherstmaintenance@verizon.net)

#### The Avalon Group Southeast LLC

P.O. Box 1385, Sorrento, FL 32776; Eric Love: 352-516-8911;  
Fax: 352-383-6250; [eric@theavalongroupllc.com](mailto:eric@theavalongroupllc.com)

### EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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#### Bayside Sandblasting & Painting, Inc.

11959 46th St. N., Clearwater, FL 33762; Keith Begin Jr.: 727-573-1133;  
Fax: 727-573-0615; [keith@bayside-sandblasting.com](mailto:keith@bayside-sandblasting.com)

#### Bell Painting, Inc.

551 NE 27th Street, Suite A, Pompano Beach, FL 33064; Tom Waldo:  
888-777-2981; Fax: 954-782-8896; [twaldo@bellpainting.com](mailto:twaldo@bellpainting.com)

#### Biscayne Painting Corporation

2019 Wilson Street, Hollywood, FL 33020; Marlon Luis or Leon Loggins:  
954-922-4935; Fax: 954-925-3992; [info@biscaynecorp.com](mailto:info@biscaynecorp.com)

#### BlueGreen Technologies, LLC

2005 Murcott Drive, Unit G, Saint Cloud, FL 34771; Craig Grason:  
407-466-4427; Fax: 407-498-0507; [craig@farrow4u.com](mailto:craig@farrow4u.com)

#### Boyd Hart Company, Inc.

3244 39th St., Orlando, FL 32839; Bruce Wohl: 407-843-1584;  
Fax: 407-843-1589; [boydhartcompany@bellsouth.net](mailto:boydhartcompany@bellsouth.net)

#### Bridge Masters Construction, LLC

1212 Crossbow Lane, Tarpon Springs, FL 34689; Antonios Vezropoulos:  
727-504-4480; [bridgemasters@gmail.com](mailto:bridgemasters@gmail.com)

#### Chariot Robotics, LLC

4398 SW Port Way, Palm City, FL 34990; John Odwazny: 772-403-2373;  
Fax: 772-403-2376; [jodwazny@chariotrobotics.com](mailto:jodwazny@chariotrobotics.com)

#### CL Coatings, LLC

5840 Brannen Rd. South  
Lakeland, FL 33813; Nik Manias  
863-709-1809; Fax: 863-709-8408  
[nmanias@nacoatings.com](mailto:nmanias@nacoatings.com)

CL Coatings is a full-service industrial coating contractor with offices in Lakeland, Florida; and Mokena, Illinois. CL Coatings is an SSPC-PCCP-certified contractor with a commitment to quality installations and a safe workplace providing coating services to Kennedy Space Center, power, petrochemical, theme park, pipeline, and industrial facilities.

#### Construct Corps LLC

5301 West Cypress Street, Tampa, FL 33609; John Valenti: 665-326-7772;  
Fax: 866-532-6777; [jvalenti@constructcorps.com](mailto:jvalenti@constructcorps.com)

#### Corrocoat USA

6525 Greenland Road, Jacksonville, FL 32608; Carlos Puente:  
904-268-4559; [carlosp@corrocoat.com](mailto:carlosp@corrocoat.com)

#### D. S. Industries

2195 N. Andrews Ave. Ext., Ste. 10, Pompano Beach, FL 33069; Dan Shields:  
954-973-1700; Fax: 954-973-2108; [dshie23683@aol.com](mailto:dshie23683@aol.com)

#### Diversified Container

8831 Moncrief-Dinsmore Road, Jacksonville, FL 32219; Roy Alexander:  
904-613-7066; Fax: 904-765-4018; [roy@divconjax.com](mailto:roy@divconjax.com)

#### Downs Painting Corp.

604 Lambton Lane, Naples, FL 34104; Tom Downs: 239-777-1965;  
Fax: 239-352-9304; [tom@downspainting.com](mailto:tom@downspainting.com)



## EXPERIENCE

## FLORIDA continued

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Draygon Enterprises, Inc.</b> 15 Blake Way, Osprey, FL 34229; Ray Vankouwenberg: 585-329-9718; Fax: 941-485-3456; ray@draygon.com																
✓									✓		✓		✓			
<b>E &amp; D Hauling &amp; Equipment, Inc.</b> 1792 Meyers Cove Drive, Tarpon Springs, FL 34689; Erick: 727-940-5614																
✓										✓	✓	✓				
<b>Exceleco Coating &amp; Applications, LLC</b> 901 12th Street, Clermont, FL 34711; Larry Muzia: 352-394-2155; lm@excelecoatings.com																
			✓							✓	✓	✓		✓	✓	
<b>Finishing Systems of Florida, Inc.</b> 160 Dog Track Road, Longwood, FL 32750; Brenda Soper: 407-834-6280; Fax: 407-834-2631; sales@finishingystems.us																
✓											✓			✓		
<b>Fusion Painting Corp.</b> PO Box 297171, Hollywood, FL 33029; Felix Ferrer																
											✓					
<b>Gaffin</b> P.O. Box 1637, Riverview, FL 33568; Mark Gaffin: 813-376-1141; Fax: 813-741-1030; mark@gaffin.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Gemini, Inc.</b> 4871 Blue Jay Circle, Palm Harbor, FL 34683; Michael Monokandilos: 727-938-6922; mgeminik@aol.com																
✓								✓	✓	✓	✓					
<b>Gemstone, LLC</b> 1010 Kennedy Drive, Suite 406, Key West, FL 33040; Cameron Jewell: 305-294-3233; Fax: 305-292-6361; cjewell@gemstoneinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>H.I.S. Painting, Inc.</b> 8680 Schirra Ct., Titusville, FL 32780; Dave Heyne: 321-385-9155; Fax: 321-383-9109; daveheyne@hispaintinginc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Harry's Painting &amp; Enterprises Inc.</b> 5250 Avery Road, New Port Richey, FL 34652; Harry Tsioukanaras: 727-848-1950; Fax: 727-847-3474; harry@harryspainting.com																
											✓	✓	✓	✓	✓	✓
<b>High Structure Maintenance, Inc.</b> 3101 SW 34th Ave., Suite 425, Ocala, FL 34474; Nadeene Horak: 352-207-6227; Fax: 352-621-0840; nadeene@radomes.com																
✓											✓	✓	✓	✓	✓	✓
<b>J. Mori Painting, Inc.</b> 2561 W. 80th St., Hialeah, FL 33016; Joe L. Mori: 305-825-7144; Fax: 305-825-7145; jlmori@jmoripainting.com																
✓					✓						✓	✓	✓			
<b>Lamphier &amp; Company Inc.</b> 131 Commerce Way, Sanford, FL 32771; Bob Lamphier: 407-330-1628; Fax: 407-330-0068; lamphier1@aol.com																
✓											✓	✓	✓			
<b>Lewis &amp; Lewis Painting Inc.</b> 6972 W. Atlantic Blvd., Margate, FL 33063; 386-843-2841; lewis_painting@yahoo.com																
<b>M &amp; J Construction Company Of Pinellas County Inc.</b> 809 S. Safford Avenue, Tarpon Springs, FL 34689; James Boutzoukas: 727-938-6478; mjconstruction@mjconstruction.net																
✓	✓												✓	✓	✓	✓
<b>Mansfield Industrial Inc.</b> 1325 W. Detroit Blvd., Pensacola, FL 32534; 800-347-4813; Fax: 850-477-8670; tedmansfield@k2industrial.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Matrix Coatings, Inc.</b> 3575 Investment Lane, West Palm Beach, FL 33404; Jack Thygesen: 561-848-1288; Fax: 561-848-5325; matrixcoatings@aol.com																
✓													✓			✓
<b>Merkury Development</b> 7300 Biscayne Blvd., Suite 204, Miami, FL 33138; Willy Gomez: 305-758-9888																
✓					✓						✓	✓	✓			
<b>Olympus Painting Contractors, Inc.</b> 556 Anclote Rd., Tarpon Springs, FL 34689; Leon Mavromatis: 727-942-4149; Fax: 727-938-6297; opci@olympuspainting.com																
✓									✓	✓	✓	✓	✓	✓	✓	✓
<b>OxiGuard International, Inc.</b> 5418 Aruba Place, Sarasota, FL 34233; Russell Scovill: 941-378-3350; russellscovill@usa.net																
														✓		
<b>Paveway Construction, Inc.</b> 924 D East 124th Ave., Tampa, FL 33612; Mark Fox: 813-632-3500; paveway1@verizon.net																
✓											✓	✓				
<b>Plummer Painting and Waterproofing</b> 610 Hickman Circle, Suite 100, Sanford, FL 32771; Steve Krout: 407-585-0210; Fax: 407-585-0220; stevekrout@plummerinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Poseidon Construction, Inc.</b> 2142 Sunnydale Blvd., Clearwater, FL 33765; Demi Tiliakos: 727-446-7785; Fax: 727-441-3185; dtiliakos@aol.com																
✓											✓			✓		
<b>Protection, Inc.</b> 4578 Barnacle Dr., Port Orange, FL 32127; Mike Gonzales: 386-523-6100; protection@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Professional Tank Cleaning</b> 3160 NE 3rd Ave., Oakland Park, FL 33334; Alex Pellerito: 954-325-8338; Fax: 954-533-1013; alex@protank.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>R &amp; R Structures</b> 3017 Jasmine Street, Atlantic Beach, FL 32233; 904-894-7231																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>R.G. Industrial Services</b> 7990 Baymeadows Rd., Apt. 720, Jacksonville, FL 32256; Ricardo Gallegos: 904-307-4662; Fax: 904-641-1555; gallegos.ricardo@att.net																
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<b>S. David &amp; Co., Inc.</b> 4856 Victor St., Jacksonville, FL 32207; Blake Sherrod: 904-636-7788; Fax: 904-636-8877; dave@sddavid.com																
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Offshore Oil & Gas
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Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

### Seminole Equipment, Inc.

204 Tarpon Industrial Dr., Tarpon Springs, FL 34689; Jim Klimis: 727-944-4481; Fax: 727-945-0882; jim3ds@hotmail.com

✓

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Wastewater Treatment
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Lead Paint Removal
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### Service Painting Corporation

1423 West Long Street, Orlando, FL 32805; Todd Monroe: 407-872-7555; Fax: 407-872-7782; tmonroespc@aol.com

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1028 S. 50th Street, Tampa, FL 33619; Marcy Roy or Michael Schroeder: 813-247-5421; mikeschroeder@tampabay.rr.com

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### South Gulf, Inc.

PO Box 605, Bonifay, FL 32425; Mike Howell: 850-547-0920; Fax: 850-547-5560; southgulfinc@mchsi.com

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### Southern Painting & Blasting, LLC

2616 Pemberton Drive, Apopka, FL 32703; Larry Stempkowski: 407-822-1760; Fax: 407-822-1762; lstemp@southern-paint.com

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### Southland Painting Corp.

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Fax: 954-748-2901

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### Sunrise Systems of Brevard, Inc.

P.O. Box 3188, Cocoa, FL 32924; Mark Ancona: 321-636-1618; Fax: 321-639-7397; mancona@sunrisesbi.com

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### Sunstate Coatings, Inc.

11501 Mellowood Dr., Riverview, FL 33569; Mike R. Makela: 813-598-0802; Fax: 813-672-6172; sunstatecoatings@msn.com

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### Tarpon Industrial, Inc.

1055 N. Pinellas Ave., Tarpon Springs, FL 34689; Anthony Saroukos: 727-937-9825; Fax: 727-937-8485; tarponindustrial@yahoo.com

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### Total Containment Solutions, Inc.

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Fax: 239-275-6412; mike@fsicoatings.com

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<b>United Decorating Services Inc.</b>																
525 Belmist Ct., Dunedin, FL 34698; David Lucariello: 727-481-7830; Fax: 727-857-4261; davidlucariello@yahoo.com																
<b>Universal Painting Corporation</b>																
2234 Old Tampa Highway, Lakeland, FL 33815; John Aldrich: 863-686-2320; Fax: 863-686-1954; jaldrich@universalpainting.com																
<b>V.H.P. Enterprises, Inc.</b>																
728 Wesley Ave., Tarpon Springs, FL 34689; Niki Vavlas: 727-938-9765; info@vhenterprises.com																
<b>Vanguard Vinyl Coatings Inc.</b>																
5099 S.R. 21 North, Keystone Heights, FL 32656; Roy Jensen: 888-282-4777; Fax: 352-473-0212; inc5546@bellsouth.net																
<b>Vico Painting Contractors, LLC</b>																
2648 W. 84th St., Hialeah, FL 33016; Raul Ivan: 800-970-8426; Fax: 786-953-7535; info@vicopainting.com																
<b>Wheelblast Inc.</b>																
3951 Copeland Dr., Zephyrhills, FL 33542; Mike Lynch: 813-715-7117																

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<b>Worth Contracting, Inc.</b>																
2112 Jernigan Rd., Jacksonville, FL 32207; Joe Worth III: 904-396-6363; goworth@aol.com																
<b>GEORGIA</b>																
<b>All-Safe Industrial Services, Inc.</b>																
P.O. Box 566, Augusta, GA 30903; Adam Rubendall: 866-774-0441; Fax: 803-489-0098; natalie@all-safe.com																
<b>Alpha Insulation &amp; Waterproofing</b>																
1300 Williams Dr., Marietta, GA 30066; Cameron Frost: 770-424-8600; Fax: 770-424-4509; cfrost@alphaiwp.com																
<b>Augusta Industrial Coatings Inc.</b>																
911 Hayes Dr., Augusta, GA 30901; William R. Kirkland: 706-432-0454; Fax: 706-432-0459; augindct@aol.com																
<b>Beatty Coating Company, Inc.</b>																
475 Embury Lane, N.E., Marietta, GA 30066; Randall J. Beatty: 770-422-8986; Fax: 770-424-9932; rjb1019@comcast.net																

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<b>Benson Industrial Solutions, Inc.</b>																
1371 Aqueduct Way, Marietta, GA 30062; Alec Benson: 770-579-0866; abenson@benisonindustrial.com																
<b>Black Dog Painting</b>																
100 Buck Trail, Social Circle, GA 30025; Keith Trammel: 678-342-5457; Fax: 770-978-1304; ktrammel@blackdogpainting.com																
<b>Coating Systems Inc.</b>																
4618 Old Louisville Rd., P.O. Box 7512, Savannah, GA 31418; Mike McMahon: 912-964-7884; Fax: 912-964-0584; m.mcmahon@coatingsystems.net																
<b>DACA Industrial Painting &amp; Abatement Services</b>																
2255 Button Gwinnett Dr., Suite 105, Atlanta, GA 30340; David Joiner: 770-331-4715; Fax: 770-664-1854; djoiner@dacapainting.com																
<b>Hames Contracting, Inc.</b>																
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<b>Industrial Painting Services, Inc.</b>																
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**Industrial Technical Coatings, Inc.**  
56 Telfair Place, Ste. B, Savannah, GA 31415; Tommy Flowers:  
912-341-8800; tommy.flowers@indtechcoatings.com

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404-872-0434; Fax: 404-892-0250; mopac@mopac.biz

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**South GA Tower & Tank, Inc.**  
180 Banks Dr., Brunswick, GA 31523; Robert W. Harper: 912-265-4568;  
Fax: 912-265-3793; sgatt@comcast.net

**Superior Epoxies & Coatings**  
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Fax: 770-808-6777; john@superiorepoxies.com

**Taylor Tank Painting Co.**  
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Valdosta, GA 31602

**Williams Specialty Services, LLC**  
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Fax: 503-285-7925; mrondeau@dunkinandbush.com

**Endo Painting Service, Inc.**  
841 Alua St., Wailuku, HI 96793; Greg Endo: 808-244-9139;  
Fax: 808-242-9546; epsmaui808@hawaii.antel.net

**Honolulu Painting Co., Ltd.**  
2809 Mokumoa St., Honolulu, HI 96819; Ronald H. Yanagi: 808-839-2777;  
honolulu.painting@honpaint.com

**Kawika's Painting, Inc.**  
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oahu@kawikapainting.com

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Darlene Martin: 808-682-1333

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808-847-1900; Fax: 808-847-1901; jim@pdfhawaii.com

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#### All-Tech Decorating Co.

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#### Am-Coat Painting, Inc.

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#### American Coatings and Containment, Inc.

PO Box 436, Orland Park, IL 60462; Richard Hasenbank: 708-301-5170; Fax: 708-301-5121; richhasenbank@yahoo.com

#### Astroblast, Inc.

1141 E. Green St., Franklin Park, IL 60131; Robert Gill: 630-595-0240; Fax: 630-595-0196

#### Atlantic Painting Co., Inc.

10019 SW Highway, Oak Lawn, IL 60453; Rozina Janis Karnavas: 708-636-2040; bids@atlanticpainting.com

#### Atlantic Plant Services

2210 Oakleaf St., Joliet, IL 60436; Rodney Mcknight: 708-822-0251; Fax: 866-218-3331; rodney.mcknight@atlanticii.com

#### Central Illinois Painting Inc.

5 Woodland Trail, Rochester, IL 62563; Chris Sparling: 217-498-9252; Fax: 217-498-9253; c.sparling@comcast.net

#### Certified Painting Company Inc. DBE/WBE

11601 S. Keeler, Alsip, IL 60803; Maria Kochilas: 708-389-5333; Fax: 708-389-5384

#### Chicago Coatings Group

2409 West Main Street, Evanston, IL 60202; 877-516-9514; Fax: 847-859-2771; warren@chicagocoatingsgroup.com

#### Chicago Tank Lining Sales, Inc.

2409 West Main Street, Evanston, IL 60202; Warren Brand: 847-328-0500; Fax: 847-328-0620; sales@chicagotanklining.com

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#### Concare, Inc.

2081 N. 15th Ave., Melrose Park, IL 60160; Ron Puszyński: 708-681-8800; Fax: 708-681-8929; ron.puszyński@concare.com

#### Crown Painting, Inc.

10124 W. 187th St., Mokena, IL 60448; Eve Conversa: 708-478-0505; Fax: 708-478-0608; paint@crownpainting.net

#### Custom Fabrications and Coatings

1107 22nd St., Granite City, IL 62040; Chris Carron: 618-452-9540; chris@customfabandcoatings.com

#### DBM Services

16 W. 107 83rd Street, Burr Ridge, IL 60527; Mike Lynch: 630-321-9060; mike@dbmservicesinc.com

#### Eagle Painting & Maintenance Co.

1865 Bernice Road, Lansing, IL 60438; Steve Sakoutis: 708-862-8712; Fax: 708-862-8718; eagle\_paul@sbcglobal.net

#### Era Valdivia Contractors, Inc.

11909 South Avenue O, Chicago, IL 60617; Saul Valdivia: 773-721-9350; Fax: 773-721-8027; general@eravaldivia.com

#### Georgia and Company, Inc.

PO Box 8266, Bartlett, IL 60103; Jay Mortensen: 866-252-7285; Fax: 866-475-3647; customerservice@georgiaandco.com

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105 E. Louis, Sigei, IL 62462; Gerald Hanfland: 217-844-3322; hanflandcontrs@consolidated.net

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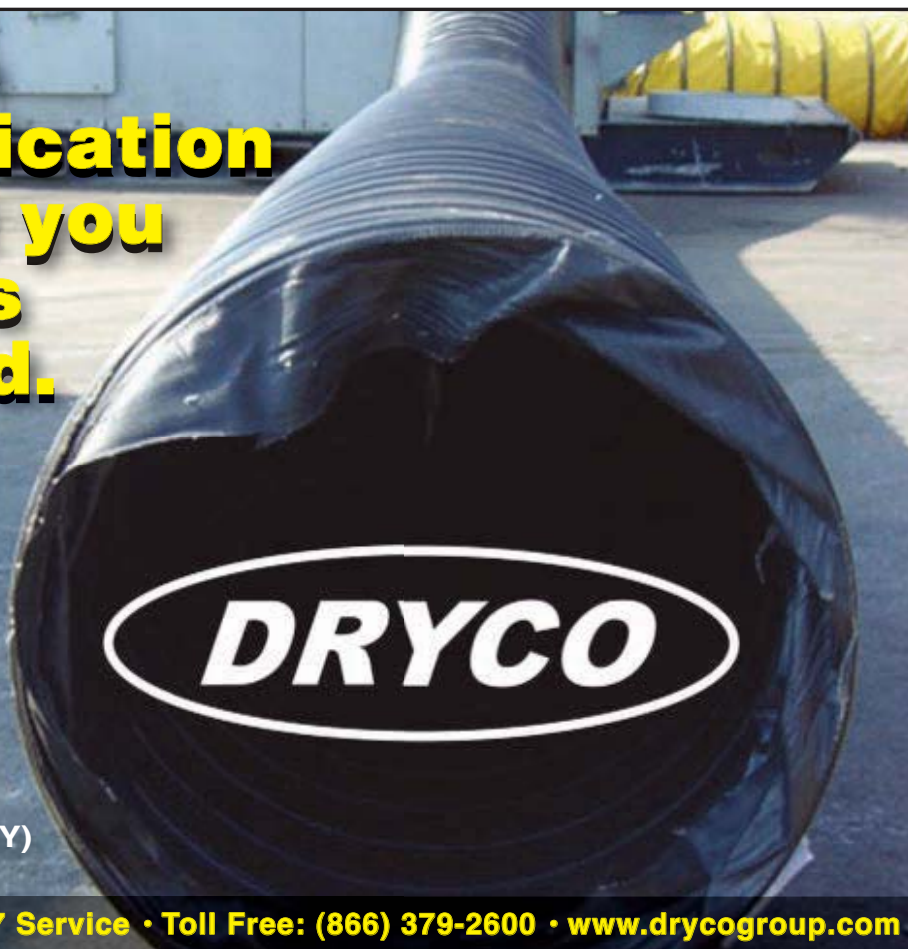
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<b>Lankford Construction</b> 1455 Karlens Way, Johnsburg, IL 60051; Mark Zamiar: 708-774-5838; Fax: 708-385-0549; mzamiar@lcco.com																
<b>Marley Industrial Services</b> 21329 N. 11th Ave., Fillmore, IL 62032; Paul Marley: 217-710-1840; Fax: 217-538-2025; marleyindustrialserv@gmail.com																
<b>McCahill Painting Company</b> 324 Rochaar Drive, Romeoville, IL 60446; Dean McKenna: 888-886-5544; Fax: 815-886-4141; dmckenna@mccahillpainting.com																
<b>Metro Coatings 2 LLC</b> P.O. Box 2411, Decatur, IL 62524; James K. Burnett: 217-972-7450; Fax: 217-972-7450; metro972@earthlink.net																
<b>Mirage Floor Coatings &amp; Treatments, Inc.</b> 620 Heartland Rd., PO Box 1076, Sugar Grove, IL 60554; Jeff Chada: 630-466-4800; Fax: 630-466-4183; mirageconcrete@sbcglobal.net																
<b>Morrissey Contracting Company</b> PO Box 67, Godfrey, IL 62035; Barbara Morrissey McGrew: 618-466-9006; Fax: 618-466-9558; mccpainter@morrisseycontracting.com																
<b>Ostrom Painting &amp; Sandblasting, Inc.</b> 1110 8th Avenue, P.O. Box 4120, Rock Island, IL 61204; Robert Walker: 309-788-1933; Fax: 309-788-1952; rwalker@ostrompainting.com																
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<b>Paint-Right Painting Inc.</b> 225 Cedarbrook Rd., Naperville, IL 60565; Kathy Wright: 630-961-9249; Fax: 630-961-6468; prpwright@msn.com																
<b>Pecover Decorating Services, Inc.</b> 1033 Oliver Avenue, Aurora, IL 60506; William Nielsen: 630-892-9100; info@pecover.com																
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<b>Pyramid Painting &amp; Decorating, Inc.</b> 5205 Deerfield Dr., Morris, IL 60450; Mark: 815-634-0771; Fax: 815-634-0772; pyramidpainting@yahoo.com																
<b>Quincy Industrial Painting Co.</b> 2000 N. 24th St., Quincy, IL 62301; Curt A. Hilbing: 217-222-6710; Fax: 217-222-6732; quipco1@yahoo.com																
<b>Red Feather Painting Co.</b> 707 Skokie Blvd., Suite 602, Northbrook, IL 60062; Ian Wennerstrom: 847-724-4936; Fax: 847-724-4953; info@redfeathergroup.net																
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 Fax: 317-536-0212; info@acs-indy.com  
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**Busy Bee Painters, Inc.**  
 2315 Wayne Trce., Fort Wayne, IN 46803; Gary Lambroff: 260-422-9390;  
 Fax: 260-492-5854; busybepaintersinc@aol.com  
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓


**Collins Industrial Services**  
 6675 E. US Highway 33, Churubusco, IN 46723; Joe Collins: 260-693-2956;  
 Fax: 260-693-1176; randcoll@yahoo.com  
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

**Colt Industrial Sales**  
 15207 Herriman Blvd., Noblesville, IN 46060; Ken Schaefer: 317-773-1133;  
 Fax: 317-776-1992; colt9@mac.com  
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

**Concrete Flooring Specialties d/b/a Garage Concepts of Indiana LLC** 2600 S. Henderson St., Suite 103, Bloomington, IN 47401  
 Marco: 312-325-1633; sales@concreteflooringspecialties.com  
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

**D2 Industrial Services, LLC**  
 11452 SR 62, Suite 174, Charlestown, IN 47111; Doug Sawyer: 812-256-6900;  
 Fax: 812-256-6908; doug.sawyer@att.net  
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

**Deco Group, Inc.**  
 7216 US 31 South, Indianapolis, IN 46227; Laura Blechl: 317-889-9290;  
 laurab@decogroup.biz  
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓



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# Directory of Industrial Painting Contractors

## INDIANA continued

## EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Shelby Coatings, Inc.</b> 4575 West Range Road, Shelbyville, IN 46176; Garrick A. Ballard: 317-850-0155; Fax: 317-729-5774; amigarrick@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Shield Painting Company</b> 500 Rangeline Road, Morristown, IN 46161; Andrew Robertson: 317-326-5500; Fax: 317-462-8119; andrew@shieldpainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Simms Painting Co., Inc.</b> 1600 S. New York Ave., Evansville, IN 47714; Bert Parravicini: 812-428-6900; Fax: 812-428-6910; simmspainting@sbcglobal.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Specialty Construction Services</b> 2915 Bristlecone Dr., Schererville, IN 46375; John S. Tsahas: 219-531-5300; Fax: 219-531-5301; jtsahas@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Standard Coating Service Inc.</b> 511 East Troy Avenue, Indianapolis, IN 46203; Arup Das: 317-331-8826; Fax: 317-536-2310; standcoat@sbcglobal.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Three Star Painting</b> 2880 E. 84th Pl., Merrillville, IN 46410; Gus or John Tsahas: 219-947-3021; Fax: 219-947-3031; spongis13@aol.com																
✓											✓	✓	✓			

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>W. Kendall &amp; Sons, Inc.</b> 10270 W. US Hwy. 30, P.O. Box #9, Wanatah, IN 46390; Gary Rice: 219-733-2412; Fax: 219-733-2032; wkendalls@frontier.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

## IOWA

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Allen Blasting and Coating Inc.</b> 814 East Adams Street, New London, IA 52645; Bill Bryant: 800-760-9186; Fax: 319-367-5566; bill@allenblastingandcoating.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Arndt Enterprises, Inc.</b> 2557 195th St., Dewitt, IA 52742; Michael LeBlanc: 563-659-1174; Fax: 563-659-1174; arndtsales@gmail.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Central Tank Coatings</b> 22528 Canoe Rd., Elgin, IA 52141; Kelly Koehn: 563-380-2647; Fax: 563-426-5641; ctcnc@alpinecom.net																
✓											✓	✓	✓	✓		
<b>Color, Inc.</b> 214 S. 35th St., Bettendorf, IA 52722; Don Pruitt: 563-2651-2651; Fax: 563-355-8522																
✓											✓		✓			

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>D.A. Bunch Co.</b> 4003 J Street SW, Ste. 4, Cedar Rapids, IA 52404; Craig Dostal: 319-399-1735; Fax: 319-399-1731; dabunch@qwestoffice.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Mobile Media Blasting</b> 21503 Old Lincoln Hwy., Crescent, IA 51526; Clarence W. Reynolds: 712-256-5550; cwork4fun@gmail.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Pospisil Painting, Inc.</b> 728 58th Ave., Court SW, Cedar Rapids, IA 52404; Cliff Mohling: 319-362-4356; Fax: 319-362-6822; cliff@pospisilpainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

## KANSAS

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Bennett-Rogers Pipe Coating, Inc.</b> 900 Kindelberger Rd., Kansas City, KS 66115; Champ Bennett: 913-371-3880; cc Bennett@everestkc.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Gray &amp; Company, Inc.</b> 625 SE Hancock, Topeka, KS 66607; Walker Gray: 785-232-0913; walker@graynco.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>J. F. McGivern, Inc.</b> 3333 SE 21st St., Topeka, KS 66607; John A. McGivern: 785-354-1787; Fax: 785-354-1812; johnamcgivern@jfmccgivern.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Neale Painting &amp; Special Coatings</b> 5449 Randolph Avenue, Topeka, KS 66609; Steve Neale: 785-862-8629; Fax: 785-862-8616; nealepainting@msn.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Pro-Kleen Inc.</b> 5351 SW 100th St., Augusta, KS 67010; Kevin Turpin: 316-775-6898; Fax: 316-775-7208; kevin@prokleenindustries.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Prosoco, Inc.</b> 3741 Greenway Cir., Lawrence, KS 66046; Stephen Falls: 785-830-7390; Fax: 785-830-9797; stephen.falls@prosoco.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Rob Carroll's Sandblasting and Painting, Inc.</b> 12046 292nd Road, PO Box 646, Arkansas City, KS 67005; Rob Carroll: 620-442-1361; Fax: 620-442-1364; rcsp@rcspblast.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Utility Maintenance Contractors</b> 4421 W. Harry, Wichita, KS 67209; Greg Bruggeman or Paul Banzet: 316-945-8833; Fax: 316-942-9731; gregb@wildcatconstruction.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

## KENTUCKY

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Abco Technologies, Inc.</b> 2901 Magazine Street, Louisville, KY 40211; Paul A. Wallender: 502-772-6001; abcotech@bellsouth.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>AST Acme, Inc.</b> 728 South 13th Street, Louisville, KY 40210; Wayne Cundiff: 502-583-8355; Fax: 502-583-2290; wayne.cundiff@tanklining.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

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Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>B.L. Radden &amp; Son, Inc.</b>																
1018 East New Circle Road, Lexington, KY 40505; Jim Wilson: 859-252-1445; Fax: 859-255-4675; raddenpainting@aol.com																
✓	✓			✓						✓	✓	✓	✓	✓		✓
<b>Camaco, Inc.</b>																
P.O. Box 675, Lebanon, KY 40033; Mitchell Cambron: 270-692-3174																
✓									✓	✓	✓					
<b>Earl True &amp; Son Painting Contractors</b>																
P.O. Box 2226, Ashland, KY 41105; David True: 606-324-6510; Fax: 606-325-2323; earltruelpaint@yahoo.com																
✓	✓			✓			✓	✓	✓	✓	✓	✓	✓	✓		✓
<b>FloorPro, Inc.</b>																
PO Box 11999, Louisville, KY 40251; Phyllis Cook: 800-523-5667; Fax: 502-776-7022; phyllis@floorproinc.com																
				✓	✓	✓			✓	✓	✓					
<b>Huffman Tank &amp; Tower Inc.</b>																
210 Burksville Rd., Albany, KY 42602; Philip Huffman: 606-387-6103; Fax: 606-387-6407; arpennycuff@hotmail.com																
									✓		✓				✓	
<b>J &amp; J Properties Inc.</b>																
2631 River Rd., Hawesville, KY 42348; Jeff Gillette: 270-929-0963; j.j.properties@prodigy.net																
✓	✓	✓				✓		✓	✓	✓	✓	✓	✓	✓		✓
<b>McKinney Painting, Inc.</b>																
104 Kuhlman Drive, Versailles, KY 40383; Matthew Gamlin: 859-983-4515; Fax: 859-873-1312; matt@mcKinneypainting.com																
				✓					✓	✓	✓			✓		
<b>Peak Industrial Coatings &amp; Linings</b>																
PO Box 16560, Louisville, KY 40256; David Brooks: 502-592-9169; peakcoatings@aol.com																
✓	✓						✓	✓	✓	✓	✓	✓	✓	✓		✓
<b>Pittsburg Tank &amp; Tower Co.</b>																
P.O. Box 913, Henderson, KY 42419; Don Johnston: 270-826-9000; Fax: 270-827-4417; sales@watertank.com																
									✓	✓					✓	
<b>R.E. Moore &amp; Sons, Inc.</b>																
219 E. Broadway, Madisonville, KY 42431; Ed Moore: 270-821-3000; Fax: 270-821-3078; re.moore@att.net																
✓	✓			✓					✓	✓	✓					
<b>Rizzo Brothers Painting Contractors, Inc.</b>																
1564 Water St., Covington, KY 41014; Paul J. Rizzo: 859-431-4700; Fax: 859-655-7943; paul@rizzobrothers.com																
✓							✓		✓					✓		
<b>West Ky Painting, L.L.C.</b>																
PO Box 2695, Paducah, KY 42002; Jerry Smallwood: 270-554-2696; wkyp@bellsouth.net																
✓			✓	✓					✓						✓	

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# Directory of Industrial Painting Contractors

## LOUISIANA

## EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### LOUISIANA

#### BIS Salamis

510 La Flamme Road, Broussard, LA 70518; Farrel LeBoeuf: 337-289-0092; Fax: 337-837-3096; fleboeuf@bissalamis.com

#### Brand Energy & Infrastructure Services

13527 Airline Hwy., Baton Rouge, LA 70817; R. L. Oubre: 225-754-1101; Fax: 225-756-5868; roubre@beis.com

#### Brock Services, Ltd.

200 Smith Street, West Monroe, LA 71292; Kenneth Harrell: 318-878-8778; kharrell@brockgroup.com

#### CleanBlast, LLC

22154 Crowley/Eunice Hwy., Crowley, LA 70526; Mike Fogleman: 337-788-3000; Fax: 337-788-3350; mike@cleanblastllc.com

#### Coating Services, Inc.

10405 Boudreaux Rd., Gonzales, LA 70737; Bill Foust: 225-644-3337; Fax: 225-644-3339; bfoust@coatingservicesinc.com

#### Commercial Coating Services Intl., LLC

3500 Old Spanish Trail E, New Iberia, LA 70560; Michael Waldmann: 337-364-5741; Fax: 337-367-7055; mikew@commercialcoating.com

#### Crescent Coatings & Services

PO Box 19346, New Orleans, LA 70119; Al Hebert: 504-394-1195; Fax: 504-394-1196; rdugan@ccs-dig.com

#### Decorative Concrete Coatings

2124 Dogwood Dr., Monroe, LA 71201; Billy Sanders: 318-398-1885; billy@artonconcrete.com

#### Eagle Industrial

230 Barrios St., Lockport, LA 70374; Rick Ledet: 985-532-5700; rick@eagleie.com

#### Empire Scaffold

9680 South Choctaw Drive, Baton Rouge, LA 70815; Coy Smith: 225-924-4243; Fax: 225-924-4266; csmith@empirescaffold.com

#### Environmental Coating Services, LLC

P.O. Box 249, LaPlace, LA 70069; Ryan Louque: 985-535-2628; Fax: 985-479-5278; ryan@ecspaint.com

### Industrial Coatings & Fireproofing

37009 LiRochi Park, Prairieville, LA 70769  
Rene Godoy: 225-590-3131; Fax: 225-754-9104; rgodoy@nacoatings.com

Industrial Coatings and Fireproofing is a full-service industrial coating contractor with offices in Prairieville, Louisiana, and Signal Hill, California, specializing in the application of high-performance coatings and fireproofing materials for the refining, pipeline, petrochemical, power, offshore, manufacturing, and commercial industries. SSPC PCCP-certified contractor.

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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#### Industrial Coatings Contractors, Inc.

PO Box 1320, Prairieville, LA 70769; T. David Cohen: 225-673-4490; Fax: 225-673-3572; tdavid@industrialcoating.com

#### Infrastructure Rehabilitation Inc. dba Poly-Triplex of TX

401 Edwards St., Ste. 2100, Shreveport, LA 71101; Tina: 888-277-5485; Fax: 800-340-2672; texas@polytriplexoftx.com

#### Laiche & Co., Inc.

P.O. Box 640519, Kenner, LA 70064

#### Lanehart, Inc.

6530 Exchequer Dr., Baton Rouge, LA 70809; Gary Joyner: 225-756-5050; Fax: 225-756-8342; garyjoy@lanehart.net

#### Lining Technologies, Inc.

30150 Eden Church Rd., Denham Springs, LA 70726; C. R. Dunbar: 225-664-9936; Fax: 225-664-9938; lti@ltninings.com

#### Martin Specialty Coatings, LLC

5015 Flournoy Lucas Rd., Shreveport, LA 71129; Kenneth W. Martin: 318-686-2400; Fax: 318-686-2499; kmartin@martinsc.com

#### Muehlan Marine

2720 West Willow Street, Scott, LA 70583; Charles Graft: 281-878-3331; Fax: 281-878-3197; graft@muehlan.com

#### Petrin Corporation

PO Box 330, Port Allen, LA 70767; Jason Elliott: 225-343-0471

#### Professional Application Services

15525 Knox Dr., Baton Rouge, LA 70817; Mark Alexander: 225-756-4593; Fax: 225-751-0666; professappl@bellsouth.net

#### RBG USA, Inc.

110 Matrix Loop, Lafayette, LA 70507; Marlin Lester: 832-228-1346; marlin.lester@rbg-group.com

#### Structural Protection Services, LLC

P.O. Box 1222, 710 East Airline Hwy., Gramercy, LA 70052; Dale Abreo: 225-938-4105; Fax: 225-869-3676; spslc@cox.net

#### Topcor Quality Applications

12025 Industriplex Blvd., Baton Rouge, LA 70809; Adam Saucier: 225-753-7067; Fax: 225-753-7077; adams@topcor.com

### Vermillion Painting & Construction, Inc.

PO Box 669, Benton, LA 71006  
J.W. Kamphuis or Phillip Simmons  
318-469-8710; vermillion@aol.com

Vermillion Painting & Construction provides painting, coating, and abrasive blasting services to the petrochemical, tank, food and beverage, power generation, water/wastewater, amusement, and other industries. Vermillion specializes in industrial, commercial, and architectural projects, and our flexible maintenance programs are designed to fit any budget.

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### MAINE

#### Central Maine Industrial Painting

26 Prescely Dr., Skowhegan, ME 04976; Brian R. Parlin: 207-474-7672; industrialpainting@yahoo.com

#### Copia Specialty Contractors, Inc.

PO Box 547, Brewer, ME 04412; Lee Stanley: 207-989-3082; Fax: 207-989-1740

#### Knowles Industrial Services Corp.

295 New Portland Rd., Gorham, ME 04038; Tim Rich: 207-854-1900; Fax: 207-854-4996; trich@knowlesindustrial.com

#### Marcel A. Payeur Inc.

113 Otis Allen Rd., Sanford, ME 04073; Marcel A. Payeur: 207-324-0786; Fax: 207-490-5843; cell@metrocast.net

#### Marston Industrial Services

109 Ridge Road, Fairfield, ME 04937; Holly Marston: 207-514-4816; Fax: 207-872-0451; marston@gwi.net

#### Newport Industrial Fabrication, Inc.

445 Elm St., PO Box D, Newport, ME 04953; Tom Rumpf: 207-368-4344; Fax: 207-368-5552; tom@nif-inc.com

#### Northeast Painting & Coatings, Inc.

PO Box 7091, 145 River Road, Lewiston, ME 04243; Gerald E. Pleau: 207-784-9273; Fax: 207-784-5780; nepc@nepainting.net

#### Theodore Logan & Sons, Inc.

PO Box 1629, Portland, ME 04104; John Logan: 207-774-6321; Fax: 207-772-8108; john@loganforpainting.com

### MARYLAND

### Alpha Painting & Construction Co. Inc.

6800 Quad Ave., Baltimore, MD 21237  
Betsy Aikaterinidis: 410-288-6800; Fax: 410-288-6805; betsy@alphapainting.net

Alpha Painting & Construction Co., Inc. is an SSPC-QP 1- and QP 2-certified contractor specializing in lead abatement, containment, and the blast cleaning and coating of complex bridges and other steel structures. Innovative approaches to work platforms and containment allow us to deliver a quality project on time and within budget, while emphasizing a safe working environment.

#### Barrett Coatings

7521 Cemetery Lane, Suite 201, Elkridge, MD 21075; Bruce Barrett: 410-796-8669; Fax: 410-796-8659; bruce@barrettcoatings.com

#### Bay Town Painting

33 Stahl Point Rd., Baltimore, MD 21226; George Tarantino: 410-609-2626; Fax: 410-609-0303; baytownpainting@aol.com



# Directory of Industrial Painting Contractors

## MARYLAND continued

## EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

### Blastech Enterprises Inc.

2200 Van Daman St., Suite 100, Baltimore, MD 21224; John Korfiatis: 410-633-7070; johnk@blastechenterprises.com

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

### Eastern Waterproofing & Restoration

7175 Montevideo Road, Jessup, MD 20794; Keith Wright: 410-799-3202; Fax: 410-799-3206; info@ewrcompanies.com

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

### Eastwood Painting & Contracting Inc.

7008 5th Ave., Baltimore, MD 21222; Steven Zaffris: 410-282-6417; Fax: 410-282-6418; eastwoodpainting@aol.com

### Innovative Floor Systems Inc.

1708 Whitehead Road, Suite 102B, Baltimore, MD 21207; Robert Brodsky: 410-303-7100; Fax: 410-510-1999; brodsky@gmail.com

### J E K Painting

813 S Broadway #2, Baltimore, MD 21231; James Kerr: 443-732-0535

### Jet Blast

6800 Fort Smallwood Road, Baltimore, MD 21226; Audrey Miller: 410-636-0730; industrialsales@jetblast.net

### Klicos Painting Company, Inc.

7738 Harford Rd., Baltimore, MD 21234; George Klicos

### Marcor Environmental LP

246 Cockeysville Rd., Hunt Valley, MD 21030; Ron Acee: 443-506-4535; Fax: 970-384-2430; racee@marcor.com

### Mediterranean Construction Co. Inc.

6903 N. Point Rd., Baltimore, MD 21219; Margie Laskaridis: 410-477-2852; Fax: 410-388-2129; laskaridis1954@aol.com

### O.T. Neighoff & Sons, Inc.

117 Holsum Way, Glen Burnie, MD 21060; Alan Hoyas, Sr.: 410-766-3000; Fax: 410-766-5263; info@otneighoff.com

### Pro Coat, LLC

26538 Siloam Road, Salisbury, MD 21801; David Ennis: 410-749-7491; Fax: 410-944-9924; dennis@procoatdmv.com

### RAM Resinous Flooring & Quartz Supply, Inc.

1708 Whitehead Road, Suite 102B, Baltimore, MD 21207; Robert Brodsky: 410-303-7100; Fax: 410-510-1999; brodsky@gmail.com

### Reglas Painting Co., Inc.

4128 North Point Rd., Baltimore, MD 21222; Chris Reglas: 410-477-8024; Fax: 410-477-4384; tgreglas@aol.com

### Shore Painting, Renovation & Restoration

204 15th St., Ocean City, MD 21842; Gail: 410-289-4771; Fax: 410-289-3400; shorepnt@beachin.net

### Symmetric Painting, LLC

505 Blueball Rd., Bldg. 120F, PO Box 701, Elkton, MD 21922; Laki Paliouras: 410-398-7717; Fax: 410-398-7774; laki@symmetricllc.com

### Titan Industrial Services, Inc.

4054 North Point Rd., Baltimore, MD 21222; Pete Forakis: 410-477-1857; Fax: 410-477-1859; pete@titanindustrialservices.com



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## MASSACHUSETTS

### A & G Industrial Services, Inc.

214B South Meadow Rd., Plymouth, MA 02360; Peter Krukiel: 508-591-8400; Fax: 508-591-8401; peter@aandis.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

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<b>Advanced Prep Coat</b>																
41 Sutton Ln., Worcester, MA 01603; Bob Peltier: 800-230-2937; Fax: 508-755-4184; <a href="mailto:bobpeltier@prepcoat.com">bobpeltier@prepcoat.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>AK Services, Inc.</b>																
347 Third St., Everett, MA 02149; Patrick Canonica: 617-884-9252; Fax: 617-889-5245; <a href="mailto:pcanonica@akservices.com">pcanonica@akservices.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>All-Set Corp.</b>																
1 Maureen Lane, Georgetown, MA 01833; Tom Higgins: 978-376-8141; <a href="mailto:info@allsetcorp.com">info@allsetcorp.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Amex, Inc.</b>																
256 Marginal St., East Boston, MA 02128; John C. Flanagan: 617-569-5630; <a href="mailto:johnxema@aol.com">johnxema@aol.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Aulson Company, Inc.</b>																
49 Danton Drive, Methuen, MA 01844; Chris Pocoli: 800-998-0212; <a href="mailto:chrisp@aulson.com">chrisp@aulson.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>The Aulson Company, LLC</b>																
199 Pond Street, Georgetown, MA 01833; Chris V. Pocoli: 978-609-7526; Fax: 978-685-0753; <a href="mailto:chrisp@aulson.com">chrisp@aulson.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>CAAS Maintenance</b>																
431 East St., South Hadley, MA 01075; Dan: 413-210-5930; Fax: 866-627-1456; <a href="mailto:caas@comcast.net">caas@comcast.net</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>CJM Services Inc.</b>																
P.O. Box 424, 50 Kerry Place, Norwood, MA 02062; Charles J. Morris: 781-440-0000; Fax: 781-440-0046; <a href="mailto:charlesmorris@cjmsservicesinc.com">charlesmorris@cjmsservicesinc.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>The Duncan Group</b>																
69 Norman St., Everett, MA 02149; Howard Levine: 617-389-8440; Fax: 617-389-8440; <a href="mailto:hlevine@duncangalvanizing.com">hlevine@duncangalvanizing.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Fluid Applications Corporation</b>																
42 Prospect St., Clinton, MA 01510; Kevin Laughlin: 774-836-6696; Fax: 617-249-1831; <a href="mailto:klaughlin@fluidappcorp.com">klaughlin@fluidappcorp.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>John W. Egan Co., Inc.</b>																
3 Border St., West Newton, MA 02465; Marc Cote: 617-244-6390; Fax: 617-244-6108; <a href="mailto:mcote@johnwegan.com">mcote@johnwegan.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Plastacor Inc.</b>																
100 Research Road, Hingham, MA 02043; Jim Mitchell: 724-942-0582; <a href="mailto:jemplastacor@aol.com">jemplastacor@aol.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Prime Coatings, Inc.</b>																
161 Elm St., Salisbury, MA 01952; Richard Capolupo: 978-465-2556; Fax: 978-465-6600; <a href="mailto:primerc@comcast.net">primerc@comcast.net</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>R.J. Forbes Painting Contractor Inc.</b>																
228 O'Neil Blvd., Attleboro, MA 02703; Ross J. Forbes: 508-226-4858; Fax: 508-222-0874; <a href="mailto:rjforbes@verizon.net">rjforbes@verizon.net</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>T.C. Painting, L.L.C.</b>																
PO Box 185, South Deerfield, MA 01373; Ted Cycz: 413-665-4042; Fax: 413-665-4785; <a href="mailto:tcycz@comcast.net">tcycz@comcast.net</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Tower Blast &amp; Paint, Inc.</b>																
119R Foster Street., Bldg #13, 1C, Peabody, MA 01960; Rick Tower: 978-774-5662; Fax: 978-774-2227; <a href="mailto:rtower@towerblastpaint.com">rtower@towerblastpaint.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

## EXPERIENCE

## MICHIGAN continued

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Warren Environmental, Inc.

PO Box 1206, Carver, MA 02330; Danny Warren: 508-947-8539;  
Fax: 508-947-3220; jane@warrenenviro.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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## MICHIGAN

### A & S Industrial Coatings, Inc.

23800 Amber Avenue, Warren, MI 48089; Kirk Niatsikas: 586-754-3702;  
niatsikask@aol.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Associated Painting Corporation

9750 Shaver Road, Portage, MI 49024; Glen B. Weller: 269-323-1577;  
Fax: 269-323-8886; awoodwyk@boumabetten.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Atsalis Brothers Painting

24595 Groesbeck Highway, Warren, MI 48089;  
Garry D. Manous

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Beech & Rich Inc.

525 N 20th St., Battle Creek, MI 49037; Bernie Mills: 269-968-8012;  
Fax: 269-968-9711; bernie@beechandrich.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Bosk Corporation

2020 North 19th Street, P.O. Box 461, Escanaba, MI 49829; Robert Bosk:  
906-786-1883; Fax: 906-786-1885; bpaint@up.net

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Boss Electrostatic, Inc.

3974 Linden S.E., Grand Rapids, MI 49548; Michael Lynch: 616-575-0577;  
Fax: 616-575-0578; sales@bosselectrostatic.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Concrete Services Inc.

330 E Maple, Suite 167, Birmingham, MI 48009; David Howell:  
248-645-0110; drhowell@iwon.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Dave Cole Decorators, Inc.

325 Martindale Street, Sparta, MI 49345; Robert Cole:  
616-887-9465; Fax: 616-887-9464; bob@dcdinc.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Eason Painting Inc.

20502 Hall Rd., Clinton Twp, MI 48038; Kevin Eason: 586-465-5081;  
Fax: 866-205-2934; info@easonpainting.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Eckhoff & DeVries Painting & Wallcovering, Inc.

1407 Chicago Drive, S.W., Grand Rapids, MI 49509; Jim DeVries:  
616-452-7611; Fax: 616-452-9554; jimd@eckhoffdevries.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Endurance Coatings, Inc.

25630 Plymouth Rd., Redford, MI 48326; James Winter: 313-937-4970;  
jwinter@endurancecoatings.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Farrs Inc. - Painting & Decorating

35560 Grand River Ave., Ste. 191, Farmington, MI 48335; Robert Farr:  
248-477-7764; Fax: 248-477-8749; robertfarr@juno.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Foster Coating Concepts

526 West 14th Street, #200, Traverse City, MI 49684; Brian Foster:  
231-342-8445; fosterconcepts@hotmail.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### George Kountoupes Painting Co.

661 Southfield Rd., Lincoln Park, MI 48146; Cary Kountoupes:  
313-388-9400; gkpc@aol.com

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Green Earth Coatings LLC

50586 Pontiac Trail, Wixom, MI 48393; Douglas Drew: 248-255-3594;  
Fax: 800-827-6520; greendrew101@att.net

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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### Industrial Painting Contractors, Inc.

25163 Darin Rd., Taylor, MI 48180;  
Angelo Bakas: 734-946-7506

✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
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# Directory of Industrial Painting Contractors

## MICHIGAN continued

## EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>JD Quality Painting Co.</b> 7172 E Michigan Ave., Saline, MI 48176; John: 734-429-0084; john@jdqualitypainting.com																
<b>John A. Papalas &amp; Company</b> 1187 Empire Ave., Lincoln Park, MI 48146																
<b>K &amp; M Floor Coating LLC</b> 23166 Amber Ave., Warren, MI 48089; Mark Jones: 586-261-7000; Fax: 586-261-7200; mark@kmfloorcoating.com																
<b>Lake State Decorating</b> 3240 W St. Joseph Rd., Lansing, MI 48917; Jack Stohr: 517-364-9000; info@lakestatedecorating.com																
<b>Liddle Painting</b> 15222 Weller Ct., Holly, MI 48442; Bob Liddle: 810-577-4263; rliddle923@comcast.net																
<b>Line-X of Lansing</b> 5504 S. Cedar St., Lansing, MI 48911; John Moe: 517-394-1222; Fax: 517-394-3957; linexoflansing@tds.net																
<b>M.K. Painting Inc.</b> 4157 7th, Wyandotte, MI 48192; John Bethell: 313-999-8367; Fax: 734-285-5862; jbethellmkpainting@comcast.net																
<b>Mastercraft Coatings Inc.</b> 31376 Industrial Rd., Livonia, MI 48150; Christa Schmidt: 734-266-1500; Fax: 734-266-1616; chris@mastercraftcoatings.com																
<b>Metallizers of Mid-America, Inc.</b> 16280 Martinsville Rd., Belleville, MI 48111; Matt Burley: 734-752-8378; Fax: 734-699-4446; metallizers@comcast.net																
<b>National Coatings, Inc.</b> 3520 Rennie School Rd., Traverse City, MI 49685; Dave Kaley: 231-943-2557; Fax: 231-943-4262; dkaley@nationalcoatings.biz																
<b>Niles Construction Services</b> 5048 Pilgrim Rd., Flint, MI 48507; Tom Niles: 810-238-9100; Fax: 810-736-0473																
<b>Ojibway Inc.</b> 3720 High St., Ecorse, MI 48229; Paul Bresette: 313-381-5444; paul@ojibwayinc.com																
<b>Paintworks</b> 2159 Spinnaker Lane, W. Bloomfield, MI 48324; Eric: 248-333-2918; paintworks2159@comcast.net																
<b>Pennington Brothers, Ltd.</b> 5340 Holton Rd, PO Box 410, Twin Lake, MI 49457; Ken Smith: 231-828-4555; Fax: 231-828-4651; ksmith@penningtonbrothers.com																
<b>Performance Floor Coating Systems, Inc.</b> 165 N. Gratiot Avenue, Mt. Clemens, MI 48043; Billy Campbell: 586-468-3400; Fax: 586-468-8440; bill@toledofloor.com																
<b>Precision Ice Blast Corporation</b> N3908 Highway 41, Wallace, MI 49893; Keith Boye: 708-205-1141; Fax: 906-864-2425; kboye@precision-iceblast.com																
<b>Richard Brothers Painting</b> 7730 Jackson Rd., Suite No. 4, Ann Arbor, MI 48103; Laura Bosko: 734-424-1406; staff@richardbrotherspainting.com																
<b>SaniCrete</b> 24535 Hallwood Court, Farmington Hills, MI 48335; Keith Kwasny: 248-893-1000; info@sanicrete.com																



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<b>Schwartz Blast &amp; Paint</b>																
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<b>Skyline Painting Inc.</b>																
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<b>Star-10, Inc.</b>																
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<b>Stathakis Painting</b>																
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<b>Triton Services, Inc.</b>																
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<b>Abhe &amp; Svoboda, Inc.</b>																
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<b>Budget Sandblasting &amp; Painting Inc.</b>																
6202 Concord Blvd., Inver Grove Heights, MN 55076; Steven Barry: 651-450-7992; bs-p@msn.com																

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<b>Coating Specialties LLC</b>																
Box 363, Montevideo, MN 56265; Clint Lecy: 320-269-6421; Fax: 320-269-6331; clecy@coatingspec.com																
<b>Diversified Coatings, Inc.</b>																
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900 Rike Drive, Millstone Township, NJ 08535; Tom Sulkowski: 609-448-2444; Fax: 609-448-9444; [ustankpainting@yahoo.com](mailto:ustankpainting@yahoo.com)

#### West Virginia Paint LLC

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Marine & Shipyard
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Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

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### D & R Tank Company

1210 Prosperity SE, Albuquerque, NM 87105; Sabrina Ansley: 505-873-1101; Fax: 505-877-6548; info@drtank.com

### JTC, Inc.

PO Box 25885, Albuquerque, NM 87125; Dean Ford: 505-858-0300; Fax: 505-858-0020; contact@jtccoatings.com

### Piedmont Contractors

236 West Lisa Drive, Chaparral, NM 88081; Steven Piemontese: 505-859-0597; Fax: 866-906-1446; piemontese@aol.com

### Riley Industrial Services, Inc.

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## NEW YORK

### Ahern Painting Contractors Inc.

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### Americlean Industrial Painting

51 Harrison Avenue, South Glens Falls, NY 12803; Mark Miller: 518-793-9274; mark@paintersandcleaners.com

### Amstar of Western New York, Inc.

825 Rein Road, Cheektowaga, NY 14225; Bruce Cozad: 716-204-9755; Fax: 716-204-9761; bcozad@amstarwny.com

### Atlas Painting & Sheeting Corp.

465 Creekside Drive, Amherst, NY 14228; James Frangos: 716-564-0490; Fax: 716-564-0494; atlaspaint@hotmail.com

### Bison Painting & Decorating

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### Blast Off Inc.

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### Culbertson Company of NY

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### Elite Contractors, Inc.

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999 Rein Rd., Cheektowaga, NY 14225; Nick Hallios: 716-634-6746; Fax: 716-634-0838; nhallios@eriepaint.com

### FCS Group LLC.

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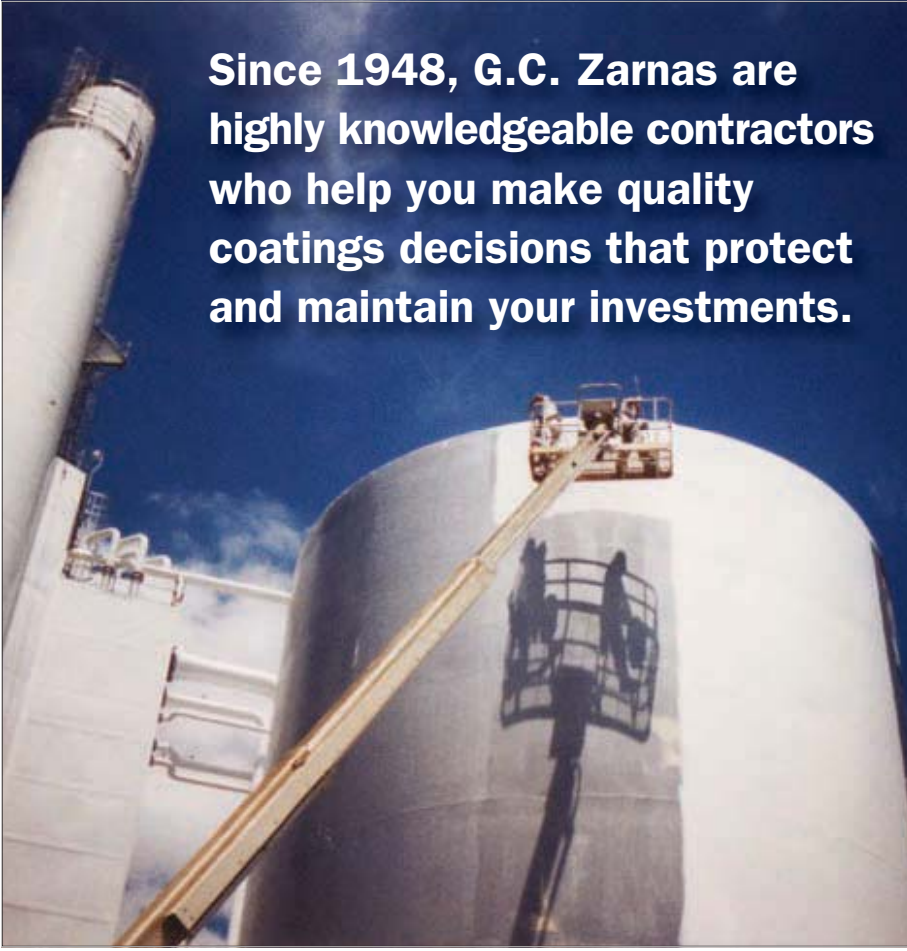
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<b>Blair Duron Restoration, LLC</b> 1317 Kirkland Road, Suite 108, Raleigh, NC 27603; John McDougall: 919-247-2853; Fax: 919-833-4955; <a href="mailto:john@blairduron.com">john@blairduron.com</a>																
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<b>Callaway Industrial Services</b> P O Box 3128, Mooresville, NC 28117; Paul Callaway: 704-664-7022; Fax: 704-664-7028; <a href="mailto:paul@callawayindustrial.com">paul@callawayindustrial.com</a>																
✓	✓															✓
<b>Carolina Management Team</b> PO Box 1409, Enka, NC 28728; Wendy Banks: 828-648-7708; <a href="mailto:wendy@cmtcoatings.com">wendy@cmtcoatings.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Charlotte Paint Company, Inc.</b> PO Box 765, 1604 Lane Rd., Mount Holly, NC 28120; 704-827-1391; Fax: 704-827-4957																
✓																
<b>EZ Sandblasting, Painting &amp; Repair</b> 646 Taylor Rd., PO Box 176, Chocowinity, NC 27817; Donald Beacham: 252-945-7598; Fax: 252-946-4658; <a href="mailto:ezsandblasting@suddenlink.net">ezsandblasting@suddenlink.net</a>																
<b>Falcon Engineers USA</b> 1210 Trinity Rd., Raleigh, NC 27607; 919-871-0800																
<b>FloorTech, Inc., Industrial Floor Coatings</b> 8715 Sidney Circle, Suite 700, Charlotte, NC 28269; Jay Cullinan: 800-955-0078; Fax: 704-948-7552; <a href="mailto:floortech@floortechinc.com">floortech@floortechinc.com</a>																
✓																
<b>Galvan Industries, Inc.</b> PO Box 369, Harrisburg, NC 28075; David Prior: 704-455-5102; Fax: 704-455-5215; <a href="mailto:dprior@galvan-ize.com">dprior@galvan-ize.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>GCS Construction Services LLC</b> PO Box 758, Holly Springs, NC 27540																
<b>J &amp; W of North Carolina, Inc.</b> P.O. Box 1069, Vanceboro, NC 28586; Paul Murphy: 252-244-3600; Fax: 252-244-3605; <a href="mailto:jandw@coastalnet.com">jandw@coastalnet.com</a>																
<b>Liquid Floor Systems</b> 10801 Johnston Rd. #215, Charlotte, NC 28226; Lee Davis: 704-543-7565; <a href="mailto:lee@liquidfloors.com">lee@liquidfloors.com</a>																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Mecklenburg Paint Company, Inc.</b> PO Box 411186, Charlotte, NC 28241; Howard Etheredge: 704-588-3113																
<b>Pro-Tec Finishes</b> PO Box 765, 1604 Lane Road, Mt. Holly, NC 28120; Larry Garland: 704-827-3330; Fax: 704-827-4957																
✓																

### NORTH CAROLINA



## EXPERIENCE

## OHIO continued

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>SouthEnd Painting Contractors Inc.</b> 1800 Camden Rd., Ste. 107 #217, Charlotte, NC 28203; 704-334-5299; Fax: 704-525-0024; info@southendpainting.com																
											✓	✓				✓
<b>Southern Corrosion Inc.</b> 738 Thelma Road, Roanoke Rapids, NC 27870; Jim Dotson: 800-828-0876; Fax: 252-535-3215; sci@tankcare.net																
<b>Southern Paint and Waterproofing</b> 3306 Liberty Rd., Greensboro, NC 27406; Richard Bramlett: 336-378-1103; Fax: 336-273-5847; richard@spwinc.com																
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Specialty Coating Solutions, LLC</b> 2904 Treasure Hill Ct., Matthews, NC 28105; Harry Heise: 704-847-6435; Fax: 704-847-6435; harry@scs-us.com																
	✓															✓
<b>SteelFab, Inc.</b> PO Box 19289, Charlotte, NC 28117; Marsh Spencer: 704-394-5376; mspencer@steelFab-inc.com																
	✓															
<b>Superior Industrial Maintenance Company</b> 4801 Stough Road, Concord, NC 28027; Steven E. Smith: 704-795-0001; Fax: 704-795-0008; sesmith@gosuperior.net																
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Villanueva Painting Company Inc.</b> 2639 Cherry Creek Drive, Durham, NC 27703; Patrick: 919-485-9281; Fax: 919-237-9173; villanuevapaint@aol.com																
	✓	✓														
<b>Western Waterproofing Company of America</b> 2500 Allen Road South, Charlotte, NC 28269; Louise Novy: 704-598-5098																
	✓	✓	✓								✓	✓	✓	✓	✓	✓

## NORTH DAKOTA

<b>Concrete Coatings 360</b> 41 75th St. E, Williston, ND 58801; Lowell Nelson: 701-572-2056; Fax: 775-535-4790; concretecoatings360@nemont.net																
	✓															
<b>H &amp; H Coating's Inc.</b> 404 Roberts Street, Devils Lake, ND 58301; Tammy Rutten: 701-662-8190; Fax: 701-662-3889; hhcoat@gondtc.com																
											✓	✓	✓	✓	✓	✓
<b>Mandan Steel Fabricators</b> 2522 Memorial Hwy., Mandan, ND 58554; Jim Mellmer: 701-323-3991; Fax: 701-663-1724; msf@mandansteel.com																
	✓													✓		

## OHIO

<b>Adelphi, Inc., DBA G Force Contracting</b> 585 Moore Drive, Campbell, OH 44405; Emanuel Gialousis: 330-755-0900; Fax: 330-755-0970; emgialousis@embarqmail.com																
	✓															✓
<b>Advanced Recycling Systems</b> 4000 McCartney Rd., Lowellville, OH 44436; Vic Pallotta: 330-536-8210; arsvic1@aol.com																
	✓	✓	✓								✓					
<b>Aerco Sandblasting Co.</b> 429 N. Jackson St., Lima, OH 45801; Bryan Zoskie: 419-224-2464; Fax: 419-224-8968; aerco@wcoil.com																
														✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>All Aspects Coatings LLC, dba All Aspects Services</b> 1242 Mt. Vernon Rd., Unit 202, Newark, OH 43055; Doug Henry: 740-345-5842; Fax: 740-587-0302; doug@allaspectservices.net																
							✓				✓	✓	✓	✓		✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>American Suncraft Construction</b> 10836 Schiller Road, Medway, OH 45341; Ron Boling: 937-849-9475; fries07@gmail.com																
											✓					
												✓				

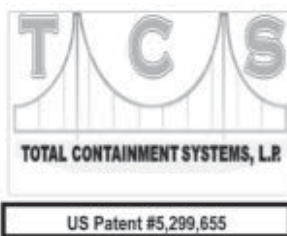
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Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Apollon Painting Company, Inc.</b> 9200 George Avenue, Cleveland, OH 44105; Michael S. Nicholas: 216-883-4990; Fax: 216-883-4991; apollonpainting@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Athos Contracting, Inc.</b> 7207 Rustic Oval, Independence, OH 44131; Irene Scordos: 216-573-1433; Fax: 216-642-0271; athoscontracting@cox.net																
✓											✓					
<b>Boville Industrial Coatings Inc.</b> 7459 Leichy Road, Smithville, OH 44677; Larry Boville Jr: 330-669-8558; Fax: 330-669-8560; larryjr@boville.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Brian Brothers Painting</b> 4808 W. Versailles Rd., Piqua, OH 45356; Chris Rohrer: 937-773-3458; Fax: 937-773-5736; crohrrer@brianbrospainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Centaur Contracting LLC</b> 1518 Main St., Peninsula, OH 44264; James Hammond: 216-701-2708; Fax: 330-657-2661; centaur2347@windstream.net																
✓											✓	✓	✓	✓	✓	✓
<b>Central Painting and Sandblasting</b> 8543 Riverland Ave. S.W., Navarre, OH 44662; Michael Ritterbeck: 330-756-2043; Fax: 330-756-3144; cps@ssnet.com																
											✓	✓	✓	✓	✓	✓
<b>Charter Contracting Corp.</b> P.O. Box 535, Campbell, OH 44405; 330-755-2205; Fax: 330-755-2209; chartercontracting@yahoo.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Colonial Surface Solutions, Inc.</b> 4599 Campbell Road, Columbus Grove, OH 45830; Gene Heitmeyer: 419-659-5639; Fax: 419-659-5689; gene.heimmeyer@colonialsurfacesolutions.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Composite Industrial Group</b> 4400 Roubush Lane, Batavia, OH 45103; David Goldbach: 513-732-1123; Fax: 513-732-1124; linda@compositeindustrial.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Contract Masters Inc.</b> 360 Jeanne Marie Dr., Dover, OH 44622; Doug or Christopher Cathis: 330-602-8570; Fax: 330-602-8571; dcathis@roadrunner.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Corcon, Inc.</b> 3763 McCartney Road, Lowellville, OH 44436; Louis G. Lyras: 330-536-2133; Fax: 330-536-6875; lgyras@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Corrosion Prevention &amp; Environmental Services Co.</b> PO Box 756, Columbia Station, OH 44028; Dave Deptowicz: 407-484-0422; Fax: 440-748-0057; cpsales@neohio.twcbc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Cosmos Industrial Services</b> 9103 Detroit Avenue, Cleveland, OH 44102; Stan Vitakis: 216-861-8361; Fax: 216-861-4032; stan@cosmosindustrial.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Custom Concrete &amp; Coatings</b> 3626 Road H, Leipsic, OH 45856; Ryan Hovest: 419-235-1748; ryanhovest@yahoo.com																
✓							✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Cutting Edge Decorative Concrete</b> 4767 Brecksville Rd., Richfield, OH 44286; Gregory Mata: 330-659-6686; cuttingedgeconcrete@roadrunner.com																
															✓	
<b>Dependable Painting Co. Inc.</b> 4403 Superior Ave., Cleveland, OH 44103; Joe Shieff: 216-431-4470; Fax: 216-431-6670; joes@dependableptg.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

### Derrick Co., Inc.

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Gary Schmid: 513-321-8122  
Fax: 513-321-8125  
gschmid@derrickcompany.com

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### E. B. Miller Contracting, Inc.

1701 Mills Avenue, Cincinnati, OH 45212; Daryl Smith: 513-531-7030; Fax: 513-531-0775; dsmith@ebmiller.com

### Enerfab, Inc.

4955 Spring Grove Ave., Cincinnati, OH 45232; Steve Ries: 513-482-7706; steve.ries@enerfab.com

### Epoxy Systems Blasting & Coating, Inc.

5640 Morgan Road, Clevel., OH 45002; Ray Litmer: 513-924-1800; Fax: 513-924-1900; rlitmer@fuse.net

### George Steel Fabricating, Inc.

1207 US Route 42 South, Lebanon, OH 45036; John George: 513-932-2887; Fax: 513-932-2059; john@georgesteel.com

### G-Force Contracting

585 Moore Dr., Campbell, OH 44405; Leo Gialousis: 330-980-2882; Fax: 330-755-0970; gialousisl@yahoo.com

### Gheens Painting Inc.

50771 Rainbow Ridge, Long Bottom, OH 45743; Manuel Gheen: 740-949-0405; Fax: 740-949-0206; gpi@hughes.net

### Great Looking Floors, LLC

332 Oak Dr., Cincinnati, OH 45246; Tom Smith: 513-772-3648; Fax: 513-772-3648; tomsmithgreatfloors@cinci.rr.com

### Henry Painting Co., Inc.

2295 Scioto Harper Dr., Columbus, OH 43204; John Morgan: 614-351-3544; henrypainting@msn.com

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<b>Howard Painting Inc.</b> P.O. Box 3, Defiance, OH 43512; Sheana Behringer: 419-782-7786; sheana@howardpainting.com																
			✓	✓					✓	✓	✓	✓	✓			
<b>Hy-Blast Inc.</b> P.O. Box 602, Middletown, OH 45042; Bob Cunningham: 513-424-0704; Fax: 513-424-5272; rwcunningham@hyblastinc.com																
			✓	✓	✓	✓	✓	✓	✓	✓				✓	✓	✓
<b>Ingle-Barr Inc.</b> 20 Plyleys Lane, P.O. Box 874, Chillicothe, OH 45601; Jeffrey Poole: 614-421-0201																
						✓			✓	✓			✓			
<b>J.E. Peters, Inc.</b> 425 Clinton Street, Circleville, OH 43113; Ed Peters: 740-474-5057; Fax: 740-474-1366; edatjepinc@aol.com																
	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓			✓	
<b>JPI Painting</b> 58 South Main Street, Suite 1, Poland, OH 44514; Angelo Missos: 330-707-9077; jpainting@sbcglobal.net																
										✓						
<b>Lima Sandblasting &amp; Painting Company</b> 4310 East Road, Lima, OH 45807; Bill Smith: 419-331-2939; limapaint@embarqmail.com																
											✓	✓	✓	✓		
<b>M &amp; J Painting Company</b> P.O. Box 604, 2 Short St., Campbell, OH 44405; Michael Kerpelis: 330-755-4988; mkerpelis@sbcglobal.net																
	✓										✓					
<b>Martin Painting &amp; Coating Co.</b> 2040 Longwood Ave., Grove City, OH 43123; John Martin: 614-875-8733; sales@martinpainting.com																
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>May Painting, Inc.</b> 446 N. Wood Street, Fremont, OH 43420; Tim May: 419-332-1363; Fax: 419-332-7110; tim@maypainting.com																
	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		
<b>Mike McGarry &amp; Sons, Inc.</b> 1200 E 46th St., Cleveland, OH 44114; Joe Burger: 216-361-1271; jburger@mcgarryandsons.com																
	✓	✓														
<b>MPW Industrial Services</b> 9711 Lancaster Road SE, Hebron, OH 43025; Business Development: 800-827-8790; Fax: 740-928-8033; info@mpwservices.com																
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Mullin Bros. Painting</b> 1300 E 260th, Euclid, OH 44132; Paul Mullin: 216-731-9070; mullinbros@sbcglobal.net																
													✓		✓	
<b>Newbury Sandblasting &amp; Painting</b> PO Box 378, 9992 Kinsman Road, Newbury, OH 44065; Nelson Peterson: 440-338-5513; Fax: 440-564-8187; pete@newburysandblasting.com																
				✓	✓	✓	✓	✓	✓	✓			✓			✓
<b>Nick's Painting Company</b> 1884 N River Road NE, Warren, OH 44483; Nick Kotsatos: 330-372-9618; Fax: 330-372-9601; user581165@aol.com																
							✓		✓	✓	✓	✓	✓	✓	✓	✓
<b>North Star Painting Co. Inc.</b> 3526 McCartney Road, Youngstown, OH 44505; Nick Kalouris: 330-743-2333; Fax: 330-743-3434; kalouris@neo.rr.com																
			✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Ohio Valley Painting Co. Inc.</b> 270 Vermont Ave., Dayton, OH 45404; Paul Melton: 937-224-7361; Fax: 937-224-7578; paul@ohiovalleypainting.com																
													✓	✓	✓	✓
<b>P &amp; W Painting</b> 3031 Front Street, Toledo, OH 43605; Ed Branstutter: 419-698-2209; Fax: 419-698-4866; pwpaintinginc@aol.com																
					✓								✓	✓		
<b>The Painting Company</b> 6969 Industrial Pkwy., Plain City, OH 43064; Chuck Pfeiffer: 614-873-1334; Fax: 614-873-1809; chuck@thepaintingcompany.com																
	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Permafloor, Inc.</b> 2449 Sandover Rd., Columbus, OH 43220; David W. Busch: 614-451-9485; Fax: 614-457-2200; dbusch1@columbus.rr.com																
	✓															
<b>Precision Industrial Coatings, Inc.</b> 45990 N Ridge Road, Amherst, OH 44001; 440-985-1280; Fax: 440-985-1233																
	✓															
<b>Preferred, LLC—Cleveland</b> 4871 NEO Parkway, Cleveland, OH 44128; Rick Marshall: 216-587-0957; Fax: 216-587-1169; rmarshall@preferredcleveland.com																
	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>RAK Corrosion Control, Inc.</b> 7455 S. Dewey Rd., Amherst, OH 44001; Guy Reph: 440-985-2171; Fax: 440-985-2174; greph@rakcorrosioncontrol.com																
	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>RDR Certified Coating Consultants</b> 10906 Ohio Ave., Cincinnati, OH 45241; Rick Ravenscraft: 513-709-7425; naceguy@gmail.com																
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Skinner Painting &amp; Restoration</b> 4633 West US Route 36, Piqua, OH 45356; David Middleton: 937-773-3858; Fax: 937-615-1264; tpattick@skinnerpainting.com																
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Spartan Contracting LLC</b> 627 Dumont Ave., Campbell, OH 44405; Nick Hazimihalis: 330-318-3644; Fax: 330-856-4147; choletta@aol.com																
	✓														✓	
<b>Stark Sandblasting &amp; Painting Co.</b> 1501 Raff Rd. S.W., Canton, OH 44710; Stelio Flamos; Fax: 330-478-0005; sflamos@sandblastandpaint.com																
	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Tank Services Co.</b> 4936 Southway S.W., PO Box 80070, Canton, OH 44708; Mike LaCroix: 330-479-9267; Fax: 330-479-9271; mlacroix@tankservices.com																
							✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

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### Thomarios

One Canal Square Plaza, Akron, OH 44308; Adam Thomarios: 330-670-9900;  
Fax: 330-670-9993; adam@thomarios.com

### 360 Construction Company Inc.

1252 Industrial Pkwy.,  
Brunswick, OH 44212

### UCL, Inc.

2025 Stapleton Ct., Cincinnati, OH 45240; Pete Kontopos: 513-674-1666;  
unitedpainting@fuse.net

## OKLAHOMA

### Bond Painting Corporation

17600 E. Admiral Place, Tulsa, OK 74116; Clay Donaldson: 918-234-4141;  
claybondpt@sbcglobal.net

### Cherokee Portable Painting

62478 E. 322nd Lane, Grove, OK 74344; Jim Elgin: 918-320-9244;  
Fax: 918-787-6274; jimmywe@sbcglobal.net

### CRTS, Inc.

1807 N 170th E Ave., Tulsa, OK 74116; Mark Bezinque: 918-877-5210;  
Fax: 918-877-5211; sales@coatingrobotics.com

### Ground-Up Inc.

PO Box 270443, Oklahoma City, OK 73137; William Phillips: 405-789-4327;  
justin24case@yahoo.com

### Industrial Maintenance Contractors, Inc.

1908 E Esoco Road, Cushing, OK 74023; Kenneth Byrd: 918-225-2151;  
Fax: 918-225-2229; kbyrd@imconinc.net

### Kimery Painting Incorporated

PO Box 1447, 6800 South Highway 97, Sapulpa, OK 74067;  
Robert Kimery: 918-248-5160; Fax: 918-248-5164; r.kimery@swbell.net

### Luckinbill, Inc.

304 E. Broadway, Enid, OK 73701; Terry Vaughn: 580-213-2011;  
Fax: 580-213-2013; paint@luckinbill.com

### Mark Holt Painting Inc.

3549 S Irvington Place, Tulsa, OK 74135; Mark Holt: 918-851-0725;  
holtpainting@cox.net

### Midwest Coatings

3701 SE 89th St., Oklahoma City, OK 73135; Wayne Whitehead:  
405-424-6550; Fax: 405-424-6511; mdiamond@midwestcoatings.com

### Mike Banks Painting And Paperhanging

301 W Don Tyler Ave, Dewey, OK 74029;  
Fax: 918-534-9107

### Nelson Industrial Services, Inc.

6021 Melrose Lane, Oklahoma City, OK 73127; Les Smith: 405-495-9797;  
Fax: 405-495-4994; lsmith@nelsonindustrial.com

## OREGON

### Dennis Harding Painting

PO Box 17196, Portland, OR 97217; Bert Moffitt: 503-240-3449;  
Fax: 503-240-3424; bert@coatingservices.com

### Dunkin & Bush, Inc.

12005 N. Burgard Street, Portland, OR 97203; Mark Rondeau:  
503-285-0100; Fax: 503-285-7925; mrondeau@dunkinandbush.com

### F.D. Thomas, Inc.

P.O. Box 4663, Medford, OR 97501; Dan Thomas: 541-664-3010;  
Fax: 541-664-1105; fdt@fdthomas.com

### Fine Painting and Allied Services, LLC

804 N. Killingsworth Ct., Portland, OR 97217; Ray Clevenger: 503-286-5328;  
rayclevenger@fine-or.com

### A Fresh Coat Painting, LLC

3340 SW 178th Ave., Beaverton, OR 97006; Paul Schroder: 503-591-8373;  
Fax: 503-591-8373; info@webpotential.com

### Heritage Painting & Fine Finishing 1 LLC

PO Box 2309, Roseburg, OR 97470; Lisa Welding: 541-673-6869;  
Fax: 541-673-6875; heritagepainting1@yahoo.com

### Long Painting Company

2663 NW St. Helens Rd., Portland, OR 97210; Vince Guymon: 503-226-6757;  
Fax: 503-226-6959; vinceg@longpainting.com

### Mr. Goodbrush

PO Box 41809, Eugene, OR 97404; Craig Kowarsky: 541-689-4572;  
Fax: 541-747-1251; craig@mrgoodbrush.com

### Performance Coatings Center DBA Miller Paint Co.

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Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

### Pro-Tect Plastic & Supply, Inc.

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Sharri Griffin: 541-774-5506

Fax: 541-745-5508

info@pro-TECT.net

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### S&K Painting, Inc.

15355 SE Industrial Way, Clackamas, OR 97015; Steve Smith:

503-557-5544; Fax: 503-557-5566; office@skpainting.com

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### Simpson & Associates, Inc.

P.O. Box 8270, Medford, OR 97501; Tim P. Simpson: 541-734-9849;

Fax: 541-734-2223; tsimpsons@charter.net

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Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

### Specialty Finishes, LLC

5555 N. Channel Avenue, Portland, OR 97217; Clint Krueger: 503-247-1727;

Fax: 503-247-1924; ckrueger@specfinishes.com

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## PENNSYLVANIA

### Alaron

2138 State Route 18, Wampum, PA 16157; Mike Miller: 724-535-5777;

Fax: 724-535-1165; millerm@alaron-nuclear.com

✓

### Arbonite, a Div. of P&R Industries, Inc.

3826 Old Easton Rd., Doylestown, PA 18902; Roger Hughes: 215-348-2950;

Fax: 215-345-1251; roger@arbonite.com

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### Avalotis Corporation

P.O. Box 6, 400 Jones St., Verona, PA 15147; Emanuel Aivalotis:

412-828-9666; mika@avalotis.com

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### Bradley Painting Inc.

25 Twig Ln., Levittown, PA 19054; Timothy Bradley: 267-549-2403;

Fax: 215-949-8702; bradleypaint@msn.com

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Bridge & Highway
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Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

### C. W. Beal, Inc.

7051 Edinboro Rd., Erie, PA 16509; Stephen Potthoff: 814-868-0861;

cwbeal@velocity.net

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### Cannon Sline Industrial, Inc.

422 Hoffman Blvd., Ashland, PA 17921; Mark Chuplis: 570-875-3980;

Fax: 570-875-3982; markchuplis@k2industrial.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

### Centaur Contracting Coatings & Consulting

318 Mathews Way, New Castle, PA 16101; Ronald Fosnaught:

724-333-4315; centaurecc@aol.com

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### Certa Pro Painters

150 Greentree Road, Oaks, PA 19456; Rich Wilson: 800-462-3782;

Fax: 610-650-9997

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### Chemsteel Construction

150 Technology Dr., Canonsburg, PA 15317; Diane Lomago or Dave Cimini:

724-746-9250; Fax: 724-746-9256; dcimini@chemsteel.com

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### Coating Technology, Inc.

26-B North Bacton Hill Rd., Malvern, PA 19355; Basil Mucha:

610-296-7722; bmucha@coatingtechnology.com

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**PENNSYLVANIA continued**97

## PENNSYLVANIA continued EXPERIENCE

[illegible]

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Wenrich Painting, Inc.</b>																
116 West Chestnut, Ephrata, PA 17522; Tim Hannahoe: 717-738-0916;																
Fax: 717-738-2738; tim.hannahoe@wenrichpainting.net																
✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			✓
<b>Wexford Contracting</b>																
149 Davidson Rd., Mars, PA 16046; Jim Roach: 412-760-6149;																
Fax: 801-881-1565; wexblast@zoominternet.net																
✓			✓	✓					✓	✓	✓					✓

<b>PUERTO RICO</b>																
<b>Demaco Corporation</b>																
PO Box 8283, Ponce, PR 00732; Luigi Dessy: 787-835-2222;																
Fax: 787-835-2210; info@demacopr.com																
			✓		✓				✓	✓		✓	✓			
<b>El Dorado Technical Services</b>																
PO Box 361040, San Juan, PR 00936; Lee Humbert: 787-754-7025;																
Fax: 787-764-2707; lee@eldoradotechnical.com																
✓			✓		✓			✓	✓					✓		

<b>RHODE ISLAND</b>																
<b>American Painting &amp; Sandblasting Inc.</b>																
57 Reservoir Rd., Coventry, RI 02816; Scott Crowe: 401-826-1649;																
Fax: 401-823-8088; americanpainting76@yahoo.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		
<b>Century Drywall, Inc.</b>																
244 Louisquisset Pike, Lincoln, RI 02865; 401-333-2140;																
Fax: 401-334-2013; info@centurydrywallinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓					✓	
<b>Inter-City Contracting, Inc.</b>																
127 Limerock Rd., Smithfield, RI 02917; Kevin Bouthillette: 401-231-5025;																
Fax: 401-232-7351; blasting@intercitycontracting.com																
✓			✓				✓	✓	✓	✓	✓	✓	✓	✓		
<b>J. Goodison Company, Inc.</b>																
244 Burlingham Ave., North Kingstown, RI 02852; Jack Goodison:																
401-667-5935; Fax: 401-667-5939; jackgoodison@jgoodison.com																
	✓															✓
<b>L. F. Clavin &amp; Company, Inc.</b>																
221 Hallene Rd., Warwick, RI 02886; Bill Clavin: 401-737-3900;																
bill@lfclavin.com																
✓	✓	✓		✓			✓	✓	✓	✓	✓	✓	✓	✓		✓
<b>Pyramid Painting</b>																
45 Bateman Ave., Cranston, RI 02920; Alex Perry: 401-573-9360;																
perryalex888@yahoo.com																
											✓					

<b>SOUTH CAROLINA</b>																
<b>Carolina Painting Co., Inc.</b>																
PO Box 1201, Easley, SC 29641; Scott Gembola: 864-855-0600;																
sgembola@carolinapainting.com																
✓			✓					✓		✓				✓		
<b>Classic Finish Inc.</b>																
10 Seabrook Point Drive, Seabrook, SC 29940; Shelby Manuel:																
843-524-6930; Fax: 843-846-0172; classicfinishinc@hotmail.com																
											✓	✓				
<b>Davis Painting Contractors Inc.</b>																
PO Box 6097, North Augusta, SC 29861; Richard Littleton: 803-441-6464;																
Fax: 803-819-1257; ralittleton@aol.com																
✓				✓				✓	✓	✓						



# Directory of Industrial Painting Contractors

## SOUTH CAROLINA continued

## EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Dunlap, Inc.

110 Carrie Court, Greenville, SC 29615; Steve Dunlap: 864-458-8401; Fax: 864-458-8563; jsdunlap@bellsouth.net

### Dun-Right Services, Inc.

910-B Parker Drive, Florence, SC 29501; Gregg Davis: 843-317-1144; Fax: 843-317-1184; dunrightinc@bellsouth.net

### ESS Technologies

1306 Rutherford Rd., Greenville, SC 29609; Brent Faid: 864-444-7379; Fax: 864-609-0077; info@epoxysystems specialists.com

### Fisher Tank Company

104 Fisher Tank Drive, Leesville, SC 29070  
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### Hacquard & Compton Industrial Maintenance Contractors, Inc.

3160 Quandy Rd., Sumter, SC 29150; Mike Compton: 803-494-3856; Fax: 803-494-3861; hacquardcompton@ftc-i.net

### Industrial Services Group, Inc. DBA Universal Blastco

318 Neeley Street, Sumter, SC 29150; Tripp Waynick: 803-773-6388; Fax: 803-778-4185; twaynick@isginc.us

### Main Industries, Inc.

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N. Charleston, SC 29405  
Meredith Challoner: 843-744-9020  
machalloner@mainindustries.com

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### Nelson Preferred Painting Co., Inc.

238 Swartz Rd., Lexington, SC 29072; David P. Nelson: 803-520-8240; Fax: 803-520-8242; d.nelson@nelsonpreferred.com

### Osborn Contract Services, Inc.

125 Sunbelt Ct., Greer, SC 29650; Jeff Hargett: 864-877-2535; jeff@osborninc.com

### Phillips Industrial Services Corp.

1841 Bushy Park Road, P.O. Box 37, Goose Creek, SC 29445; Michael Pilley: 843-884-8566; Fax: 843-884-7985; mpilley@phillipsindsv.com

### Quality Paperhanging & Painting Co. Inc.

4821 White Fawn Dr., Hopkins, SC 29061; Vince Reese: 803-783-5400; Fax: 803-834-4918; qpvince@yahoo.com

### Southern Industrial Maintenance Inc

PO Box 651, 185 Pine Grove Rd., Lugoff, SC 29078; Larry McCallum: 803-438-2633; Fax: 803-438-2633; southind@earthlink.net

### Southern Specialty Coatings

422 Addison St., Edgefield, SC 29824; Matt Wash: 877-788-4969; matt\_wash@bellsouth.net

### Taylor & Burns Coating Services, Inc.

P.O. Box 99, Neeses, SC 29107; Franklin Taylor: 803-247-3737; Fax: 803-247-3738; taylorandburns@aol.com

## SOUTH DAKOTA

### Berendse & Sons

10 E. Main Drive, Rapid City, SD 57701; Tony Berendse: 605-342-5283; Fax: 605-342-9117

### Carr Coatings

P.O. Box 159, Belle Fourche, SD 57717; Chad Carr: 605-723-2677; chad@carrcoatings.com

### Midwest Paint Service Inc.

PO Box 582, Black Hawk, SD 57718; Craig Bower or Angel Hubert: 605-390-6444; info@agpainting.com

### Wheeler Tank Mfg., Inc.

4001 N. 4th Ave., Sioux Falls, SD 57104; Chris Wheeler: 605-332-2012; cwheeler@wheeler-tank.com

## TENNESSEE

### Acme Industrial Piping

4301 Rossville Blvd., PO Box 72936, Chattanooga, TN 37407; Jim Bailey: 238-671-0011; Fax: 423-867-3305; info@acmeindustrialpiping.com

### Brown Painting Co.

344 Bennett Rd., Oliver Springs, TN 37840; Danny Brown: 865-435-0649; brownpaintingco@aol.com

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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### Commercial Painting, Inc.

350 Herron Drive, Nashville, TN 37210; Ken W. Darby: 615-242-8212; Fax: 615-256-5627; kwdarby@cpinash.com

### Fuller Industries, Inc.

61 Visco Ct., Nashville, TN 37210; Russell Fuller: 615-255-1199; Fax: 615-255-6922; russell\_fuller@bellsouth.net

### Gardner Paint Services, Inc.

PO Box 5096, Johnson City, TN 37602; O.J. Gardner

### IPL Industrial Services Inc.

8359 Highway 51 South, Brighton, TN 38011; Dale Smith: 901-837-7020; Fax: 901-837-6006; officeipl@bigriver.net

### M&D Coatings, Inc.

PO Box 280033, Memphis, TN 38168; Michael Mays: 901-353-3066; Fax: 901-353-3664; sales@mdcoatings.com

### Milan Decorators, Inc.

2047 Kefauver Dr., Milan, TN 38358; Michael Fitzgerald Jr: 731-686-7211; Fax: 731-686-2282; michael@milandecorators.com

### Planet Inc.

920 N. Front Avenue, Rockwood, TN 37854; Charles Hurst: 865-354-0605; Fax: 865-354-0901; planetinc@comcast.net

### Pro-Coat, Inc.

519 E. 10th Street, Chattanooga, TN 37403; Chuck Bialeschki: 423-266-9474; Fax: 423-265-4798; cbialeschki@pro-coatinc.com

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### Southern Professional Painting

1003 Kensington Blvd., Maryville, TN 37803; David Jenkins: 865-740-2080; Fax: 865-379-8310; davidbjenkins@charter.net

### Specialty Coatings Inc.

P.O. Box 680425, Franklin, TN 37068; Richard David: 615-566-6806; Fax: 615-661-9792; rdavid@specialtycoat.com

### Universal Coatings Corp.

835 Radford Lake Road, Henry, TN 38231; Doug Myers: 731-243-3266; Fax: 731-243-3270; dmyersucc@aol.com

# Directory of Industrial Painting Contractors

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Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting	Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
TEXAS																																	
<b>Acotec, Inc.</b> 3200 Southwest Fwy., Suite 3300, Houston, TX 77027; David Rozene: 800-536-4826; Fax: 866-316-2882; drozene@aol.com																																	
<b>Apache Industrial Services</b> 9011 Sheldon Rd., Houston, TX 77049; Craig Coverdale: 281-609-8823; Fax: 713-450-2447																																	
<b>Artistic Painting Co., Inc.</b> 2477 Doreen St., Grand Prairie, TX 75050; Jody M. Favia: 214-201-1305; Fax: 214-201-1308; jody@apcind.com																																	
<b>Austin Industrial, Inc.</b> PO Box 87888, Houston, TX 77287; Roger Gossett: 713-641-3400; Fax: 713-641-2424; rgossett@austinindl.com																																	
<b>B &amp; I Coating Company</b> PO Box 60476, Midland, TX 79711; Phillip: 432-563-0449; Fax: 432-563-0459; pllawnson@aol.com																																	



## EXPERIENCE

## TEXAS continued

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<b>Epoxy Design Systems, Inc.</b> P.O. Box 19485, Houston, TX 77224; Hank Taylor: 713-461-8733; hank@epoxydesign.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>G&amp;C Contracting Co. Inc.</b> PO Box 1241, Levelland, TX 79336; Ken or Rob Williams: 806-894-4547; Fax: 806-897-1089; gandcccontract@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Gartner Coatings, Inc.</b> 2433 Max Rd., Pearland, TX 77581; Devin Myers: 281-997-3500; Fax: 281-997-3610; dmyers@gartnercoatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>GCE Inc.</b> 102 Treeview Ct., Fort Worth, TX 76126; Dino Kalfuntzos: 817-443-3990; gceinc@ix.netcom.com																
✓								✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Correll Coatings</b> 2307 Lathan Lane, Taylor, TX 76574; Farrel Correll: 512-563-3597; moonsmadness@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Gulf State Protective Coatings</b> 201 North 16th Street, La Porte, TX 77571; Cody Taylor: 281-842-7319; Fax: 281-842-7309; gspci2@spcglobal.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Intercoastal Paint Co.</b> 14029 W. Hardy Rd., Houston, TX 77060; Karl Knight: 281-448-5258; intercoastalpaint@hotmail.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>International Chem-Crete</b> 800 Security Row, Richardson, TX 75082; Michael Neff: 800-480-0878; Fax: 972-238-0307; mneff@chem-crete.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>International Metal Fusion Corporation</b> PO Box 23279, Houston, TX 77228; Carl Tudor: 609-670-2200; Fax: 409-419-0762; sales@metalyze.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Intracoat Pipeline Svcs.</b> 2440 Chambers St., Unit B, Venus, TX 76084; Ed Peacock: 817-477-1008; info@intracoat.com																
✓	✓							✓								
<b>J &amp; B Painting &amp; Construction</b> 801 Legacy Dr., #1412, Plano, TX 75023; John Bowen: 972-943-3993; johnbow5@netscape.net																
								✓	✓	✓						
<b>J &amp; B Wallcoverings</b> P.O. Box 741493, Dallas, TX 75374; Bo Thornton: 214-349-4342; Fax: 877-968-8472; bothornton@msn.com																
<b>Jonsco, Inc.</b> 1225 W. College Ave., Suite #408, Carrollton, TX 75006; John Zimmerer: 972-323-6899; Fax: 972-245-5794; johnz@jonsco.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Keith, Inc.</b> 5914 E. Örem (Willardville), Houston, TX 77048; Brian Keith: 713-991-5670; bkeith@keithinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Landmark Structures</b> 1665 Harmon Road, Fort Worth, TX 76177; Jim Climo: 817-439-8888; Fax: 817-439-9001; jclimo@teamlandmark.com																
								✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Lankford Company, Inc.</b> PO Box 4729, Corpus Christi, TX 78469; Jim Lankford: 361-289-5600; Fax: 361-289-5605; lankford@lpc.org																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>LoneStar Corrosion Services, Inc.</b> 9220 Taub Rd., Houston, TX 77064; Glen Cronin: 281-955-1313; Fax: 281-955-1331; gcronin@lonestarcorrosion.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>M R K Industrial Flooring Inc.</b> 1001 Noble Ave., Lantana, TX 76226; Edgar Almgier: 214-663-0905; mrkflooring@verizon.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓



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## EXPERIENCE

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<b>Metco</b>																
10980 Metronome, Houston, TX 77043; Daniel Woyt: 713-299-2007; Fax: 713-827-7854; dwoyt@metco-ndt.com																
<b>Missouri Valley, Inc.</b>																
4614 McCarty Blvd., Amarillo, TX 79110; George Cumming: 806-352-2765; info@mvconstruction.com																
<b>Mobile Enterprises, Inc.</b>																
832 Southway Circle, Fort Worth, TX 76115; John Pierce: 817-429-5889; Fax: 817-429-7300; jpierce@mobileenterprises.com																
<b>Mobley Industrial Services, Inc.</b>																
PO Box 596, Deer Park, TX 77536; Charles E. Mobley: 281-470-9120; Fax: 281-470-0426; cmobley@mobleyservices.com																
<b>The Montes Group LLC</b>																
5212 N. Stewart Rd., Mission, TX 78573; Juan: Fax: 956-583-9777; montesgroup@sbcglobal.net																
<b>North Basin Coating Inc.</b>																
P.O. Box 730, 2041 W. State Rd. 300, Levelland, TX 79336 Rodney Blocker: 806-894-1531																

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Performance Blasting &amp; Coating, LP</b>																
610 Main Ave., Port Arthur, TX 77642; Kevin Conley: 409-962-2222; Fax: 409-962-5066; kevin_conley@performanceblasting.com																
<b>Praxair Surface Technologies (formerly Sermatech Int'l)</b>																
7615 Fairview St., Houston, TX 77041; Greg Groff: 443-831-1536; Fax: 713-983-0631; greg_groff@praxair.com																
<b>Pro-Tect Services, Inc.</b>																
12235 Hwy. 105 East, Conroe, TX 77306																
Steve Scott: 713-589-4638																
Fax: 713-589-5612																
sales@pro-TECTservices.com																
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<b>Redford Corporation</b>																
1075 Kingwood Dr., Ste. 206, Kingwood, TX 77339; Keith Redford: 281-358-4100; Fax: 281-358-9043; keithredford@redfordcorporation.com																
<b>S &amp; S Bridge Painting, Inc.</b>																
PO Box 2189, Kerrville, TX 78029; Wesley Skains: 830-896-5208; Fax: 830-257-4789; ssaint@kbc.com																
<b>San-Coat Inc.</b>																
13248 Donop Rd., Elmendorf, TX 78112; Phil Moy: 210-633-2880; Fax: 210-633-2901; philm@sancoat.com																
<b>Sand-Tech Coatings, Inc.</b>																
4608 Navajo Trail, Balch Springs, TX 75180; Gerald Sanders: 972-287-5308; Fax: 972-287-5409; gsand10594@sbcglobal.net																
<b>Scott Derr Painting</b>																
PO Box 1848, Friendswood, TX 77549; Scott Derr: 281-480-0158; Fax: 281-480-0157; office@sdpcilc.com																
<b>Semac Inc.</b>																
PO Box 591399, Houston, TX 77259; Greg Spitzenberger: 281-957-9623; Fax: 281-957-9670; gspitz@semac-inc.com																



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<b>APC Chemicals and Supply Co.</b> 3418-A Mangrove Ave., Norfolk, VA 23502; Richard Brennan: 757-564-1154; dbrenn@mac.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>ASCO - American Stripping Co.</b> 865 W. 39th St., Norfolk, VA 23508; 757-423-8600 ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>ATS Acoustical Thermal Spray, Inc.</b> 510 East Main St., Christiansburg, VA 24073; Greg Hale: 540-382-6532; Fax: 540-382-3715 ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>B.R. Flowers &amp; Company Inc.</b> 102 N. Mallory St., Hampton, VA 23663; Belan R. Flowers: 757-722-4555; Fax: 757-722-4669; brflowers1@verizon.net ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Blue Ridge Coatings &amp; Supply, Inc.</b> 3802 Brambleton Ave. SW, Roanoke, VA 24018; David Trail: 540-989-3319; Fax: 540-989-5046; mail@brcsinc.net ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Brickwood Contractors, Inc.</b> 11306 Industrial Road, Manassas, VA 20108; Peter Kalos: 703-392-0228; bcibrickwood@aol.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Cannon Sline Industrial, Inc.</b> 300 E. Poythress Street, Hopewell, VA 23860; Shawne Boyle: 804-541-0285; Fax: 804-541-0932; jiba@boylesrus.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Cannon Sline Industrial, Inc.</b> 5304 Aviator Dr., Ste. 101, Virginia Beach, VA 23453; Lewis O'Neill: 757-427-0878; Fax: 302-658-1430; lewisoneil@k2industrial.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Capitol Finishes, Inc.</b> 2506 Colley Avenue, Norfolk, VA 23517; Randy Pulley: 757-622-3700; Fax: 757-622-3775; rnpulley@capitolfinishes.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Chemcorr Inc.</b> 3388 Princess Anne Rd., Ste. 1001, Virginia Beach, VA 23456; Michael Harkin: 757-368-2222; Fax: 757-368-2220; harkinma@chemcorrinc.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Chesapeake Coatings &amp; Decks, Inc.</b> PO Box 4508, Norfolk, VA 23523; Matthew Schaltegger: 757-772-0411; Fax: 757-772-0442; matthew.schaltegger@gmail.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Coatings &amp; Painting, LLC</b> 501 Westover Ave., Hopewell, VA 23860; Bobby Seamans: 804-458-1555; Fax: 804-458-8521; bcmans@embarqmail.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Corfu Contractors, Inc.</b> 2405 Oakmont Court, Oakton, VA 22124; Nick Kollas: 703-698-7887; nkollas@corfucontractorsinc.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Cullen Painting &amp; Sandblasting</b> 2506 Glenlawn Pl., Herndon, VA 20171; Gene Cullen: 703-796-0496; genecullen@aol.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>Diniaco Inc.</b> 3558 Western Branch Blvd., Suite C, Portsmouth, VA 23707; Stan Diniaco: 757-816-9636; diniaco@msn.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
<b>E. Caligari &amp; Son, Inc.</b> 1333 Ingleside Rd., Norfolk, VA 23502; Richard Gerloff: 757-853-4511; Fax: 757-855-9424; richard@ecaligariandson.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																



## EXPERIENCE

## VIRGINIA continued

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<b>Epacoat, Inc.</b> 4500 Oakleys Lane, Richmond, VA 23231; David Whittaker: 804-513-7222; Fax: 804-521-9922; dwhittaker@epacoat.com																
<b>Greenstar Coatings LLC</b> 1004 Windsor Road, Virginia Beach, VA 23451; Dave (Willy) Williamson: 757-575-7785; Fax: 757-227-3132; willy@greenstarcoatings.net																
<b>Industrial Cryogenic Enterprises, Inc.</b> 1318 East Washington Street, Petersburg, VA 23805; Sean Clements: 804-733-9204; Fax: 804-861-6161; sean@industrialcryo.com																
<b>International Flooring Inc.</b> 4675 East Princess Anne Rd., Norfolk, VA 23502; Wayne Edwards: 757-855-5286; Fax: 757-853-5980; wedwards@internationalflooring.com																
<b>J&amp;A Construction</b> 705 Sherwood Ln., Fredericksburg, VA 22407; 540-760-0823																
<b>Jerroco Inc.</b> 5547 Creek Hill Rd., St. Paul, VA 24283; Larry Palmer: 276-395-6516; jerroco_inc@yahoo.com																

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Line-X of Virginia Beach</b> 5305 Cleveland St., Ste. 103, Virginia Beach, VA 23462; Jeff Fletcher: 757-560-5200; Fax: 757-490-8647; info@linexbv.com																
<b>Lyons Shipyard Inc.</b> Foot of Brown Ave., P.O. Box 2180, Norfolk, VA 23501; Dan Davis: 757-622-4661; Fax: 757-622-8580; ddavis@lyonshipyard.com																
<b>Main Industries, Inc.</b> 107 E Street, Hampton, VA 23661 Michael Challoner 757-380-0180 main@mainindustries.com  Main Industries, a QP 1-certified company, performs complete marine and industrial surface preparation and coatings application for internal/external surfaces. Main specializes in tank coating, UHP blasting, abrasive blasting, complex staging installations, and airless & plural-component coating application.																

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<b>Mid-Atlantic Coatings, Inc.</b> 3505 Business Center Drive, Chesapeake, VA 23323; Thomas Dawson IV: 757-485-0400; tdawson50@aol.com																
<b>Premier Decking LLC</b> PO Box 7992, Norfolk, VA 23509; Tracy Williams: 757-449-0396; Fax: 757-351-2526; twilliams@premierdeckingllc.com																
<b>Rad Craft</b> 8405 Buckland Mill Rd., Gainesville, VA 20155; Ken Shoup: 703-521-0838; radcraft@yahoo.com																
<b>Raytheon Technical Services, LLC</b> 2555 Ellsmere Ave., Norfolk, VA 23513; Mike Kallestad: 757-544-3989; Fax: 757-852-2189; michael_j_kallestad@raytheon.com																
<b>Sodablast of Virginia LLC</b> P.O. Box 263, Oilville, VA 23129; Chip or Linda Carpenter: 804-556-5250; Fax: 804-556-5254; info@sodablastofvirginia.com																
<b>Spensieri Diversified, LLC</b> 803 Industrial Ave., Chesapeake, VA 23324; Daniel Gibbens: 757-543-7070; Fax: 757-543-5870; dgibbens6224@yahoo.com																

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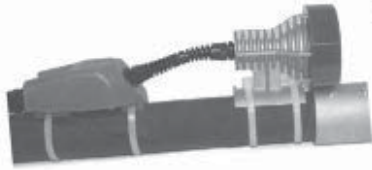
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<b>UHP Projects, Inc.</b> 4811 Mercantile Dr., Newport News, VA 23607; Mickey Boyer: 757-928-1890; Fax: 757-928-1946; m.boyer@uhpprojects.com																	<b>C D S Painting &amp; Coatings Inc.</b> E. 11125 Rinear Road, Valleyford, VA 99036; Dean Soelberg: 509-922-2044; Fax: 509-922-0256; cds.ptg@gmail.com																	<b>Fairhaven Shipyard</b> 201 Harris Ave., Bellingham, WA 98225; Matt Wallberg: 360-647-0080; Fax: 360-647-8886; mwallberg@fthshipyard.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
<b>United Coatings (UCC)</b> 650 Chautauqua Avenue, Portsmouth, VA 23707; Jean Blanchard: 757-398-0785; jeanb@earl-ind.com																	<b>Cascade Industries Northwest, Inc.</b> 217 240th St. SE, Bothell, WA 98021; Rick Hemp: 425-483-0102; Fax: 425-485-3790; rick.cascade@frontier.com																	<b>Hancock Sandblast &amp; Paint LLC</b> 900 North Avery, Pasco, WA 99301; Don Gammell: 509-545-5005; Fax: 509-545-5110; dongammell@centurytel.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
<b>Vanwin Coatings of Virginia, LLC</b> 2601-A Trade Street, Chesapeake, VA 23323; Chris Lewis: 757-487-5080; Fax: 757-487-6073; chrislewis@vanwincocoatings.com																	<b>Coatings Unlimited Inc.</b> 18420 68th Ave. So., Kent, WA 98032; Baldy Tonella: 425-251-3268; Fax: 425-251-3269; btonella@coatingsunlimited.com																	<b>HCI Industrial &amp; Marine Coatings, Inc.</b> PO Box 1573, Brush Prairie, WA 98606; Kim Hasselbalch: 360-260-9250; Fax: 360-260-0096; kim@hci-coatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
<b>W.W. Enroughty &amp; Son Inc.</b> 4500 Oakleys Lane, Richmond, VA 23231; Wayne Enroughty: 804-752-7562; wenroughty@enroughty.com																	<b>Dunkin &amp; Bush, Inc.</b> PO Box 97080, Kirkland, WA 98083; Mark Rondeau: 503-285-0100; Fax: 503-285-7925; mrondeau@dunkinandbush.com																	<b>Hunnicutts Inc.</b> 3910 Bakerview Spur, Bellingham, WA 98226; Drew Sabrowski: 360-734-9859; Fax: 360-734-4601; drew@hunnicutts.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
WASHINGTON																																																		
<b>All-Star Cleaning &amp; Preservation</b> 320 National Ave., Bremerton, WA 98312; 360-405-0868; Fax: 360-405-4067; ascap0202@msn.com																	<b>Dunkin &amp; Bush, Inc.</b> 4648 Pacific Hwy., Bellingham, WA 98226; Mark Rondeau: 503-285-0100; Fax: 503-285-7925; mrondeau@dunkinandbush.com																	<b>Leewens Corporation</b> P.O. Box 2549, Kirkland, WA 98083; Patrick Leewens: 425-827-7667; Fax: 425-827-8358; leewens@leewens.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
<b>Anchor Industrial Coatings</b> 2241 Port of Tacoma Road, Tacoma, WA 98423; Marty Moloney: 253-377-3856; marty@anchoric.com																	<b>Energy Northwest</b> PO Box 968, Mail Drop 975, Richland, WA 99352; Fax: 509-377-8638																	<b>Long Painting Company</b> 21414 68th Ave. South, Kent, WA 98032; Bill Newcomb: 253-234-8050; Fax: 253-234-0034; billn@longpainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
<b>Blue Vase Services</b> 1600B SW Dashpoint Road, #171, Federal Way, WA 98023; Jeff Carter: 206-286-3830; blue_vase@juno.com																	<b>Everhart Painting Limited</b> 12322 E. 1st Ave., Spokane Valley, WA 99216; Dave Klein: 509-927-0920; Fax: 509-891-9968; daveeverhart@aol.com																	<b>Mathwig Painting Services</b> 290 Granat St., Port Orchard, WA 98367; Mike Mathwig: 360-286-7062; contact@mathwigpaintingservice.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
<b>Brooklyn Iron Works, Inc.</b> 2401 E. Brooklyn Ave., Spokane, WA 99217; Brandon Deal: 509-468-2310; Fax: 509-468-0254; bdeal@biwinc.us																	<b>Extrem Coatings, Inc.</b> P.O. Box 1184, Pasco, WA 99301; Dan Olson: 509-545-0570; Fax: 509-545-0580; dolson@eci-svcs.com																	<b>North Pacific Industrial Coatings LLC</b> 2900B Lind Ave. SW, Renton, WA 98055; Lueder Pestl: 425-251-0335; Fax: 425-251-0336; lpestl@northpacific.us																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	
<b>F.D. Thomas Inc.</b> 8018 Portland Ave. E., Tacoma, WA 98404; Mike Mitchel: 253-548-1600; Fax: 253-548-1605; mike@fdthomas.com																	<b>Northwest Sandblast &amp; Paint, LLC</b> E. 5916 Baldwin, Spokane Valley, WA 99212; Cris Keener: 509-534-2146; Fax: 509-536-8143; nwsand@yahoo.com																																	
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																	

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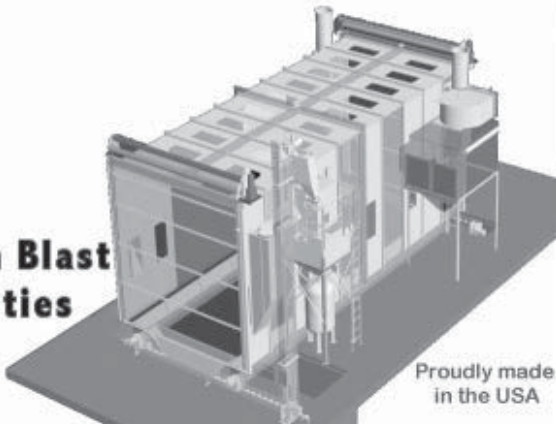
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<b>Northwest Steel Fabrication, Inc.</b> 2205 E. Crawford Avenue, Deer Park, WA 99006; Dan Kovach: 509-276-1592																
✓				✓					✓				✓			
<b>Paintmaster Services Inc.</b> PO Box 5399, Benton City, WA 99320; Marc Duarte: 509-588-6421; Fax: 509-588-5604; office@paintmasterservices.com																
							✓		✓	✓						
<b>Picture Perfect Painting Inc.</b> PO Box 1148, Graham, WA 98338; Steve Freemire: 253-854-4781; Fax: 253-854-4863; pictureperfectpainting@comcast.net																
							✓		✓	✓						
<b>Pro-Tect Construction Services</b> 18420 68th Ave. S., #109, Kent, WA 98032; Christy Snider: 877-850-9727; Fax: 425-251-4995; christy@protectionconstruction.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓						
<b>Puget Sound Coatings</b> 9220 8th Ave. S., Seattle, WA 98108; Richard Tieman: 206-767-3800; Fax: 206-767-5817; rich@pugetsoundcoatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	✓	✓
<b>Puget Sound Environmental Corp.</b> 3233 Chico Way, Ste. B, Bremerton, WA 98312																
					✓											

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>Purcell Painting and Coatings</b> 6456 S. 144th Street, Tukwila, WA 98168; Dave Purcell: 206-835-6878; Fax: 206-835-6979; davep@purcellpainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>S &amp; S Coatings, Inc.</b> 815 N. Lily Rd., Spokane Valley, WA 99212; Mark Schultz: 509-924-6120; sales@s-scoatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Scott Coatings LLC</b> 326 8th St. SW, Auburn, WA 98002; Rob Scott: 253-333-8588; Fax: 253-333-0565; rob@scottcoatings.com																
									✓	✓	✓		✓			
<b>Slater Painting Company Inc.</b> 721 W. Ivanhoe Rd., Spokane, WA 99218; Kevin L. Slater: 509-465-9550; Fax: 509-465-9550; paintin2006@comcast.net																
											✓		✓			
<b>Specialty Products, Inc. (SPI)</b> 2410 104th St., Ct. So., Suite D, Lakewood, WA 98499; Cliff Haskins: 800-627-0773; Fax: 253-588-7196; info@specialty-products.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
<b>Sturtz Finishes, Inc.</b> P.O. Box 29708, Bellingham, WA 98228; David Sturtz: 360-966-2466; Fax: 360-392-6022; davidsturtz@msn.com																
✓							✓				✓	✓	✓			

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
<b>T Bailey Inc.</b> 12441 Bartholomew Road, Anacortes, WA 98221; Michael Jackson: 360-293-0682; Fax: 360-293-3893; mjackson@tbailey.com																
									✓				✓	✓		
<b>Tracy's Quality Painting, Inc.</b> 3801 14th Ave. NW, Gig Harbor, WA 98335; Curt or Daniel: 253-858-8242; curt@tracysqualitypainting.com																
				✓	✓				✓	✓	✓					
<b>Washington Industrial Coatings</b> 9730 Lathrop Dr. SW, #E-1, Tumwater, WA 98512; Steve Bentley: 253-830-2494; office@waindustrial.com																
✓											✓	✓	✓	✓	✓	✓
<b>Western Industrial, Inc.</b> 11709 Cyrus Way, Mukilteo, WA 98275; Mark Jackson: 425-290-8300; Fax: 425-290-8301; mark@westernindustrialinc.com																
✓	✓								✓	✓	✓	✓	✓	✓	✓	✓
<b>Wilbur Fletcher, Inc.</b> P.O. Box 41, Dayton, WA 99328; Bruce Larkin: 509-382-4461; jblarkin@my180.net																
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WEST VIRGINIA																	WISCONSIN																																	
<b>Beam, Inc.</b> 100 Harris Drive, Poca, WV 25159; Joe Beam: 304-755-9435; Fax: 304-755-9438; jbeam.beam@earthlink.net																	<b>Aero Painting, Inc.</b> 610 Aero Dr., Elkhart Lake, WI 53020; Shirley A. Quinn Reinhardt: 920-876-3553; Fax: 920-876-3580; shirley@aeropaintingcorp.com																	<b>Goldsmith Painting &amp; Cleaning, Inc.</b> 425 Forest Avenue, Sheboygan Falls, WI 53085; Beth Goldsmith: 920-467-4651; Fax: 920-467-4653; bgoldsmith@goldsmithpainting.com																
<b>Custom Applicators LLC</b> 1511 Badgley Fork Rd., Mineral Wells, WV 26150; Roger Shawver: 304-489-1990; Fax: 304-489-1688; customappwv1@frontier.com																	<b>Classic Protective Coatings, Inc.</b> N 7670 State Hwy. 25, Menomonie, WI 54751; Pete Pappas: 715-233-6267; Fax: 715-233-6268; pete@classicprotectivecoatings.com																	<b>Howard Grote &amp; Sons Painting Inc.</b> 4900 Ivywood Trail, McFarland, WI 53558; Kurt Grote: 608-838-6756; info@groteandsons.com																
<b>Federal Industrial Services WV Inc.</b> 2724 Staunton Turnpike, Parkersburg, WV 26104; Michael Rowh: 304-679-3283; Fax: 304-679-3285; mikeroth@cs.com																	<b>Coatco Enterprise, Inc.</b> PO Box 617, Kaukauna, WI 54130; Ron Butt: 920-766-7600; ronbutt@profilefinishing.com																	<b>Klein-Dickert Co., Inc., Paint Division</b> 302 W Beltline Hwy., Madison, WI 53713; Francis X. Dickert: 608-258-3310; Fax: 608-258-3305; paint66@klein-dickert.com																
<b>Specialty Groups, Inc.</b> PO Box 96, Bridgeport, WV 26330; James E. Herron: 304-623-3844; Fax: 304-623-3843; service@specialtygroups.com																	<b>D. A. Drost Construction</b> S. 22 W. 25475 Harris Highland Dr., Waukesha, WI 53188; Dave Drost: 262-547-2956; dadrost@choiceonemail.com																	<b>Lakehead Painting Company, Inc.</b> 910 Hammond Ave., Superior, WI 54880; Mark Vieau: 715-394-5799; painting@lakeheadpaint.com																
<b>W. Q. Watters Company</b> 1081 Kanawha State Forest Drive, Charleston, WV 25314; Kenneth P. Bowen: 304-744-9431; Fax: 304-744-9433; wqw@frontier.com																	<b>General Painting Corporation</b> N7173 McKinley Road, Casco, WI 54205; Leonard J. Frank: 920-845-5344; Fax: 920-845-5344; genptg@gbonline.com																	<b>Lane Tank Company, Incorporated</b> 2367 Fern Lane, Mosinee, WI 54455; Arnold Napiwocki: 715-693-4667; lanetank@charter.net																
																																		<b>M &amp; W Protective Coating Co. LLC</b> 2239 16th Ave., Rice Lake, WI 54868; Doug Winkel: 715-234-2251																



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<b>Madison Brush Works Inc.</b> 5586 Ralph Rd., Oregon, WI 53575; Pete Curtis: 608-835-6555; Fax: 608-835-6555; pete@madisonbrushworks.com																
<b>Midtek</b> 229 W. Park Avenue, Hartland, WI 53029; Frederick Ott: 262-367-3994																
<b>Midwest Industrial Coatings-WI, LLC</b> 1217 S. Grandview Blvd., Waukesha, WI 53188; Peter Bakke: 262-524-8110 Fax: 262-524-8266; peter@mic-llc.com																
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<b>Oak Ridge dba Coating Holdings Ltd.</b> 575 Commercial Avenue, Green Lake, WI 54941; Jed Stellmacher: 800-625-9577; Fax: 920-294-6830; chlttd@coatingholdings.com																
<b>Porta-Painting, Inc.</b> 313 Travis Ln., Waukesha, WI 53189; Bruce Ash: 262-970-9713; Fax: 262-970-9723; bruce.a@portapainting.com																
<b>Quality Sandblasting and Coatings, LLC</b> 1144 Ashwaubenon Street, Green Bay, WI 54304; Nick Wold: 920-337-2010; Fax: 920-337-9620; nick@qualitysandblasting.com																
<b>Rockwell Painting Inc.</b> 1766 Drotning Rd., Stoughton, WI 53589; Vincent H. Rockwell: 608-441-9350; Fax: 608-205-0007; rockwellptg@netscape.net																
<b>Rucinsky's Painting &amp; Decorating, LLC</b> 3680 N. Main Street, Oshkosh, WI 54901; Jon Rucinsky: 920-236-9055; info@rucinskyspainting.com																
<b>Safway Services, LLC</b> N19 W24200 Riverwood Dr., Waukesha, WI 53188; Jerry Dolly: 800-582-9391; info_request@safway.com																
<b>Schneider &amp; Schneider, Inc.</b> 216 W. McWilliams St., Fond du Lac, WI 54935; Joseph Schneider: 920-921-7575; Fax: 920-921-2244; schneider@sbcglobal.net																
<b>Service Painting Corp.</b> 2727 W. Mill Road, Milwaukee, WI 53209; Will Stevens: 414-247-9400; will@servicepaintingcorp.com																

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<b>Showcase Painting LLC</b> 3313 N. 15th Street, Sheboygan, WI 53083; 920-452-0901; Fax: 920-452-6593; showcasepainting@charterinternet.com																
<b>Specialty Coating Solutions LLC</b> 693 Yorkshire Rd., Neenah, WI 54956; Jim Ruzicka: 920-720-9885; jim@scs-us.com																
<b>Spectrum Contracting Corporation</b> 815 Beech Street, Grafton, WI 53024; Rob Stelter: 262-377-5500; Fax: 262-377-0033; rstelter@spectrumcontracting.com																
<b>Spiegel Sandblasting &amp; Specialty Coatings, LLC</b> N 4125 Menzel Road, Tigerton, WI 54486; Everette Spiegel: 715-535-3179; Fax: 715-535-2896; spiegel_6@msn.com																
<b>Spies Painting and Decorating, Inc.</b> N 8003 Highway 151, Fond du Lac, WI 54937; Erik Spies: 920-921-7107; Fax: 920-921-5608; erik@spiespainting.com																
<b>Surf Prep, Inc.</b> P.O. Box 470, Pewaukee, WI 53072; Adam Zelmer: 262-746-1013; Fax: 262-746-1011; azelmer@surfprep.com																
<b>Svenco Ltd.</b> PO Box 165, 636 State Rd. 65, Amery, WI 54001; Steve Rodwell: 715-554-3444; Fax: 715-268-5110; steve@svencoLtd.com																
<b>Symet Inc.</b> 3282 N. 35th St., Milwaukee, WI 53216; Tim Ash: 414-449-8770; Fax: 414-449-5116; info@symet.com																
<b>TRS Restorations</b> 2954 State Hwy. 13 N., Wisconsin Rapids, WI 54495; Tadd Hoffman: 715-423-0909; Fax: 715-712-0910; tadd@trsrestorations.com																
<b>WYOMING</b>																
<b>Arctural Painting Inc.</b> PO Box 12611, Jackson, WY 83002; Scott Berger: 307-690-6884; Fax: 307-734-0616; artpaintinc@gmail.com																
<b>National Coatings Inc.</b> 9829 W. Landmark Ln., Casper, WY 82604; Micheal Jensens: 208-941-5239; Fax: 307-234-6551; bklose@nationalcoatings.biz																
<b>S &amp; L Industrial</b> PO Box 126, Cowley, WY 82420; David Rael: 307-548-2242; Fax: 307-548-2678; sli@tctwest.net																

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# Training & Certification Schedule April 2011

## Surface Preparation & Coatings Application

April 4	Abrasive Blasting Program (C7)	QED Systems	Port Orchard, WA	March 14
April 4-5	Airless Spray Basics (C12)	Midwest Industrial Coatings	Waukesha, WI	March 14
April 5-6	Marine Plural Component Program (C14)	QED Systems	Port Orchard, WA	March 15
April 6-7	Applicator Train-the-Trainer Program	Midwest Industrial Coatings	Waukesha, WI	March 16
April 7-8	Airless Spray Basics (C12)	QED Systems	Port Orchard, WA	March 17
April 16-17	Airless Spray Basics (C12)	SSPC Hampton Roads	Norfolk, VA	March 26
April 18	Abrasive Blasting Program (C7)	Solomon Resources	Hawaii	March 28
April 19-20	Floor Coating Basics	Sherwin-Williams	Cincinnati, OH	March 29
April 19-20	Marine Plural Component Program (C14)	Solomon Resources	Hawaii	March 31
April 21-22	Airless Spray Basics (C12)	Solomon Resources	Hawaii	March 31

## Inspection

April 4-9	Protective Coatings Inspector (PCI)	KTA-Tator	St. Petersburg, FL	March 14
April 6-9	Concrete Coating Inspector (CCI)	Central Arizona Project	Phoenix, AZ	March 14
April 11-15	NAVSEA Basic Paint Inspector (NBPI)	Atlantic Marine	Jacksonville, FL	March 21
April 12-13	Paperless QA	Sherwin-Williams	Norfolk, VA	March 22
April 25-30	Protective Coatings Inspector (PCI)	SSPC HQ	Pittsburgh, PA	April 4
Apr 25-May 6	Protective Coatings Inspector (PCI)	SSPC	Cebu, Philippines	April 4

## Coatings Technology, Management & Safety

April 4-5	Concrete Coating Basics	Central Arizona Project	Phoenix, AZ	March 14
April 8	Thermal Spray Basics	Midwest Industrial Coatings	Waukesha, WI	March 18
April 8	Lead Worker Safety	Greenman-Pederson	Annapolis Junction, MD	March 18
April 9-10	Quality Control Supervisor (QCS)	SSPC Hampton Roads	Norfolk, VA	March 19
April 11-15	Fundamentals of Protective Coatings (C1)	Greenman-Pederson	Annapolis Junction, MD	March 21
April 14	PA-2	Sherwin-Williams	Norfolk, VA	March 24
April 25-26	Quality Control Supervisor (QCS)	Solomon Resources	Hawaii	April 17

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