

Not David Letterman's Top 10

Before I get into the message of this editorial, I want to thank again those who won the Coatings Education and Technical Achievement awards for their willingness to give back and help us try to move the industry forward. The Coatings Education Award winners were Randy Nixon, Tom Murphy, Bob Murphy, and Larry Pack, and John Bullard won the Technical Achievement Award. We also want to thank the two chapters who were award winners, the Hampton Roads Chapter and the Northern California Chapter. Those two Chapters were recognized for their programs that stressed the goal of educating and providing venues for networking for their members. I also want to thank the JPCL award winners who make the magazine as superb as it is. All these awards are highlighted on page 23 of this issue.



My mother recently forwarded an e-mail to me called the "Philosophy for Old Age." I opened the attachment and saw George Carlin wrote it. Needless to say, I was a little surprised because I did not think my mom would send me something from the same comedian who was famous for "Seven Words You Can Never Say on Television." At the end of the e-mail there were 10 things for a long and healthy life. I do not know if these came from George Carlin, but here are those 10 items for you to think about.

1. Throw out non-essential items. These are things such as age, height, weight, and financial numbers. I worry about these things, and maybe I should not. I was talking with someone who told me that he had lost all his personal wealth. He stated that once you lose it and survive the situation you know you have been through the worst, and you do not worry as much.
2. Keep only cheerful friends. Your friends or co-workers who have bad attitudes tend to bring you down. Here at SSPC, we all have had a bad day, but we try to nip it in the bud. If the person keeps bringing that bad attitude to work day after day, we try to correct the situation.
3. Keep Learning. Alzheimer's is the enemy of the mind, and we all know how debilitating that can be for the person and the individual's family. Read and use a computer. Those simple things do much to stimulate one's thinking.
4. Enjoy the simple things. If you enjoy golfing, like me, gardening, walks, woodworking, etc., follow the Nike motto and "just do it." Do those things you like to do when you are able

to, because we all have to do things that are unpleasant, especially if we are in a supervisory position.

5. Laugh often, long, and hard. I enjoy a good joke and am always willing to laugh at one. I am also willing to laugh at myself, and I sure try not to take myself too seriously. When I came to work this morning, a colleague gave me a thank you card for something I did for them. It was a humorous card

because they knew I would enjoy a good laugh.

6. The tears happen. I have never met anyone who has not cried. The loss of a family member, a friend, or even a career setback can be devastating. Unfortunately, it is part of life, and we must accept it. It is how we deal with the issue and how we move on that speaks volumes about our character.

7. Surround yourself with what you love. If that is family, pets, keepsakes, or hobbies, have them readily available. My wife and I have many collections

that we accumulated when we lived overseas. These are things we enjoy and have them prominently displayed where we can see and enjoy them.

8. Cherish your health. If you are healthy, enjoy that fact. If you have health problems, seek help to try to resolve them. Nothing is more precious in life than good health. I have a very good friend who always says when we leave each other, "Bill, stay healthy." How appropriate.

9. Don't take guilt trips. Things happen and you must accept the situation and try to deal with it. Again, it is how we deal with it that says much about us.

10. Tell people you love them at every opportunity. What can I add to that except I need to do it more often?

The last slide had the following line: "Always remember—Life is not measured by the number of breaths we take, but by the moments that take our breath away." I would like to finish this by saying that I hope everyone has a long, happy, and prosperous life, and lives by an old saying I have used for years: "You only go around once in life, and this is not a dress rehearsal."

Bill

Bill Shoup
Executive Director, SSPC

Dehumidification Technologies Expands Sales Force

Dehumidification Technologies LP (Houston, TX) announced the expansion of its sales force with two new field-level sales representatives and a national sales manager. The moves are part of a long-term growth strategy, the company said.

In Houston, Glenn Phillips has joined the company as a marketing representative. He has 20 years of experience in construction and the petrochemical industry, involving all phases of plant shutdowns, industrial painting, and mechanical installations, including extensive involvement in school construction. He has held positions in operations, sales, and logistics.

Steve Sigmund joined the company as a marketing representative in the Philadelphia area. He has 12 years of sales

and management experience in the equipment-rental business, primarily involving tools and equipment for the construction market in the Philadelphia area.



Glenn Phillips



Don Schnell

Don Schnell, based in the Chicago area, was named national sales manager. He has worked in the industrial coating industry since 1977 and has more than 20 years of experience with dehumidification and temporary climate control, and has played a role in the development and expansion of many climate-control innovations used in the

industrial coating industry, the company said.

Dehumidification Technologies is a supplier of dehumidification and temporary climate-control services, and serves the industrial-painting and construction industries from six offices in the U.S.

Epoxy Coating Named STI Product of Year

The Sherwin-Williams Company's Euronavy ES301 epoxy protective coating has been named the 2009 Affiliate Product of the Year by the Steel Tank Institute. The award was based on the coating's use on the Thunder Horse Field offshore drilling platform in the Gulf of Mexico. The production-drilling-head-quarters (PDQ) is the world's largest production semi-submersible ever built, the company said.

"Sherwin-Williams is extremely pleased to receive this award for an application of one of our most innovative and versatile coatings," said Brad Rossetto, vice president, marketing, for Sherwin-Williams Protective & Marine Coatings. He described the solvent-free, two-component product as a durable, moisture- and surface-tolerant coating that protects steel against corrosion,

even when applied in wet and cold conditions.

Coating application was required at the offshore drilling site due to hurricane damage and the need to refurbish the top-deck plate steel. Surface profiles were nearly smooth due to restrictions against abrasive blasting. Minimal surface preparation included hydroblasting at pressures up to 40,000 psi (ultra-high pressure jetting in accordance with SSPC-SP 12), according to Sherwin-Williams.

Coating restrictions required painting at night, with application in a moist, humid environment that included salt spray and salt fog. The coating was applied by spray and roller in two coats, at 4.0 to 6.0 dry mils per coat, the company said.

RPM Acquires Dutch Company Chemtec

RPM International Inc. announced that its Rust-Oleum Corp. subsidiary has acquired Chemtec Chemicals BV, a manufacturer of industrial cleaners and specialty coatings based in The Netherlands. Terms were not disclosed.

Chemtec, with annual sales of approximately \$6 million, is headquartered in Rotterdam. The company's primary products are specialty cleaners used for a range of exterior surfaces, and it also offers specialty, anti-slip, and antigraffiti coatings. The products are predominantly sold directly to cleaning and painting contractors, with some distribution in paint stores.

RPM, based in Medina, OH, is the holding company for a group of subsidiaries that manufacture specialty coatings, sealants, building materials, and related services for the industrial and consumer markets.

Chemservice and Songwon Form Regulatory Affairs Consultancy

Chemservice S.A. (Grevenmacher, Luxembourg) and Songwon Industrial Co., Ltd. (Ulsan, Korea) announced that they have formed a regulatory affairs consulting company called Chemservice Asia Co. Ltd. The new company is registered in Seoul, Korea, as of February 1.

Chemservice provides a range of services designed to help comply with international chemical control legislation including toxicology, risk assessments, and environmental sciences.

Songwon produces light absorbers, heat stabilizers, surface coating agents, polyurethane, alkyl phenols, and other chemicals.

1780 Registered for the SSPC-JPCL Training Days Webinars

Registrations for the SSPC-JPCL Training Days Webinars held on March 25 and 26 numbered

1,780. The 4 webinars on these days are part of a 20-webinar series to be offered

throughout 2010. A fifth webinar on containment components and structures, originally scheduled for March 26, was postponed until April 8.

Among those who registered for the webinars, 862 participated during the live sessions. It is anticipated that registrants not participating live will use the archived versions for education and SSPC credits.

The SSPC-JPCL Education Series Webinars provide continuing education for SSPC recertifications as well as technology updates on important topics.

The webinars presented during Training Days were

- Fire-Resistant Coatings: Characteristics and Uses
- Adhesion Testing Methods and Equipment
- Determining If Existing Coating Systems Can Be Overcoated, and
- Preparing a Coatings Inspection Plan.

Persons who wish to use the archived versions of these webinars can find them at www.paintsquare.com/education.



Industrial Scientific Hires New VP

Industrial Scientific Corporation (Pittsburgh, PA) hired Jim Quasey as vice president of global operations. He will be responsible for all global manufacturing, manufacturing engineering, supply chain, equality, and operational excellence functions, as well as serving as a member of the Corporate Executive Council (CEC).

Quasey was previously the president and vice president of operations at Vocollect Health Care Systems. He holds a BS in mechanical engineering/design and industrial engineering from Ohio State University and an MBA from Carnegie Mellon's Tepper School of Business. He is a Certified Quality Engineer with the American Society for Quality (ASQ) and has served in various board of director roles with Catalyst Connection and the Pittsburgh Technology Council.



Jim Quasey

Paint BidTracker Introduces Bid Research Tool

Paint BidTracker, a construction reporting service designed for contractors, design

professionals, and material suppliers within the high-performance protec-

tive and marine coatings industry, has announced the launch of a new feature in its public works bid intelligence service.

The new Premium Painting Results Archive allows subscribers to access customized, five-year histories of publicly funded construction projects that include high-performance coatings work.

Paint BidTracker is a product of Technology Publishing/PaintSquare, the publisher of the *Journal of Protective Coatings & Linings (JPCL)*; *Painting and Wallcovering Contractor (PWC)*; the daily electronic newsletter, *PaintSquare News*; and other multi-media publications for the coatings industry.

Visit www.paintsquare.com/bidtracker or call 800-837-8303.



On Safe Surface Prep for Offshore Platforms

To assure compliance with safety requirements on offshore platforms, what are the safest and most effective surface preparation methods (and materials) used prior to coating, and how is this determined (e.g., performance testing)?

Simon Hope

Consultant, Auquharney Associates, Ltd.

The offshore industry tends to be at the forefront of most technologies, and the main drivers for change have always been safety and environmental challenges.

Surface preparation has long been a cause for concern because most traditional methods, such as dry abrasive blasting, needle gunning, and rotary sanding, are dirty, messy, and prone to sparking. The tendency to spark leads to the requirement of "Category 1 Hot Work" permits (Actual Live Spark) for such methods, which demands the highest level of control even in low risk zone areas.

Increasingly, operators are not keen to undertake Category 1 Hot Work when the plant is live unless absolutely necessary. Some plants have blanket bans, full stop. Live, pressurized hydro-carbon lines create their own risks. The bans put increasing pressure on shut-down schedules to get hot work procedures done.

Early attempts to get away from spark-generating and spark-potential methods of surface preparation have had varied success. The simplest method is to hand abrade, a slow and ineffective process. The earliest attempts to make spark-free/low-energy-spark power tools are still used. Copper-beryllium has been used to manufacture traditional tools such as spanners and screwdrivers for use in potentially explosive atmospheres for years. This technology was extrapolated to produce needles for needle guns

and bristles for wire brushes. As tools go, they work but are inefficient, with slow production rates, debatable surface quality, and an inability to remove hard scale. Worst of all, the dust generated from the breakdown of the copper-beryllium is highly carcinogenic.

Matters improved in the early 1980s when rudimentary attempts were made to use water entrainment into the air and abrasive stream to negate the spark. The process worked but required diligently monitoring the work site to ensure that the wet system was being used at all times, not just switched on at the end of the shift to wet the grit. This dangerous practice was overcome with the advent of the wet slurry blasting systems that have become the norm since the 1990s.

Wet slurry blasting on the whole ticks all the boxes.

- No sparks, which means cold work
- Reduced abrasive consumption
- Greatly reduced dust
- Greatly reduced travel of spent abrasive
- Surface washing
- Reduced salt contamination
- Simple to use with minimal training
- Containment of hazardous dusts by wetting down

Equipment design and reliability of wet slurry blasting have continuously improved over the years, but, more importantly, when set up and operated correctly, wet slurry blasting now has production rates comparable to those of conventional dry blasting.

The other main option in the wet preparation arsenal is UHP water jetting.

It, like slurry blasting, has been progressively developed since its inception in the 1990s. The method has proved excellent in many areas. But it tends to be hampered by high capital equipment costs or rental costs plus the need for a large team of highly trained personnel due to the inherent risk of injury and damage from water jets typically running at around 2,500 Bar (40,000 psi) or more. UHP water jetting has rapid production rates on simple geometry items, removes coatings, rust, scale, and contaminants, but does not create a profile, although this has been overcome in some instances by the entrainment of abrasive.

Over the years several, other low risk preparation technologies have been presented with varying degrees of success and uptake, including, but not only, the following.

- Chemical strippers: some have environmental issues, only remove certain generic coatings, and do not remove rust and scale.
- Rust converters: do not remove coatings, work generally by the reaction of phosphoric acid on iron oxide to form iron phosphate, and can be problematic because they tend to be based on a weak generic coating (typically domestic vinyl emulsion) that falls apart when overcoated with stronger systems such as epoxy.
- Soda blast: the use of sodium bicarbonate as an abrasive has many appeals, not the least that it "disappears" when washed; is excellent for cleaning encrusted bakery and food equipment; and is not bad when it comes to stripping thin film coatings from delicate equipment and car body shells. But it is not a lot of good when up against thick coatings, rust, and scale, and it will not produce a meaningful or useful profile.
- Ice blasting/CO₂ blasting: again very similar to soda blasting in that CO₂ pel-

lets used as an abrasive disappear, but again, the process is not as suitable as a 'heavy-duty' preparation method, and it requires care in confined spaces.

A machine that is starting to make headway into the offshore market is a power tool that produces a very effective pseudo-blasted profile on steel using wire bristles "fired" at the surface rather than dragged. This tool will probably have a good future once the initial bugs are ironed out and acceptance is widespread. The only issue is that it still needs a Hot Work permit to use.

PPE (Personal Protective Equipment) for all the above systems has been reviewed regularly and improved over the years. Again, there has been a drive to ensure that proper PPE is provided to workers and is used correctly by them. Use of PPE tends to be very much a part of training, followed by reinforcement at the daily tool box talk. Although PPE is technically classed as the last line of defense, with this type of work it is essential, and no corners should be cut in the protection of the individual.

This response is by no means exhaustive in its analysis and does not fully answer the question. A lot of equipment selection tends to be arbitrary. Operators tend to push for the easy options without considering what is actually needed. There is still the long-term love affair with dry blasting and the thought that coatings and water do not mix.

The coatings manufacturers have invested heavily in the development of coatings designed to perform in far from ideal circumstances, including in temperatures around 0 C (32 F); in humidity over 90%; over damp, moist, and even wet surfaces; over residual flash

rusting; and over poor levels of surface preparation.

Compared with 20 and even 10 years ago, the whole of fabric maintenance technology has taken huge steps forward in providing a safe system of working with useable coatings for one of the most hostile environments we have.

Lyn Evans Chevron Thailand Exploration & Production

With today's emphasis on safety and the environment, many contractors frequently use the argument that surface preparation by dry abrasive blasting be waived for offshore installation and

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hook-up, due to concerns about safety and disposal during simultaneous operations (SIMOPS). Under best management practice (BMP), these concerns are generally unfounded in terms of the overall picture: integrity of coating, logistics, cost, weather exposure, schedule, and future maintenance.

The options for surface preparation

offshore include dry abrasive blasting, wet blasting, and power tool cleaning.

Dry abrasive blasting using mineral grit is common during onshore construction, where problems with SIMOPS, logistics, and disposal are less problematic than for offshore works. Options for abrasives that have been or can be used offshore are listed below.

(a) Aluminium oxide: Considered the best synthetic abrasive in terms of surface cleanliness and environmental concerns, but rarely used due to availability and high cost (>\$1K/MT).

(b) Garnet (calcium iron silicate): A naturally occurring mineral, the current preferred choice at around \$320/MT. Generally high quality abrasive typically obtained from Australia or India. Its health, safety, and environmental (HSE) approval rating is high and it can be used on stainless steels. Disadvantages are limited availability due to high demand, difficulties in achieving suitable profiles for heavy-duty coatings such as glass-flakes, and some incidents of high chloride counts in Indian garnet.

(c) Coal slag (aluminum silicate): A hard, angular glass-like byproduct of coal-fired power-stations, which, according to some testing, is neither toxic nor carcinogenic (although traces of heavy metals and potential HSE risks have been reported in the U.S.). The price is slightly lower than garnet, at around \$315/MT. A downside is the excessive dust created, which appears to be less of a problem with the coal slag now on the market. Many international approvals have been obtained, so its use is increasing, with grades available for a variety of heavy-duty coatings.

In accordance with SIMOPS management and the philosophy of keeping the risk "As Low As Reasonably Practical" (ALARP) for abrasive blasting offshore, "Hazard Identification" (HAZID) checklists should be used with the established "Permit-To-Work System" (PTWS). Blasting hazards, including risks of explosion and other risks to workers, can be minimized by using the right equipment and shielding (e.g., mini-pot blasters or vacuum blasters, where practical), qualified and experienced personnel, and the required PPE.

The second option is some type of water cleaning method, such as wet abrasive blasting (SSPC-TR 2/NACE 6G198, "Technical Report on Wet

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Abrasive Blast Cleaning”) and high to ultra-high-pressure water jetting from 10 kpsi to above 30 kpsi, per SSPC-SP 12/NACE #5, “Surface Preparation and Cleaning of Metals by Waterjetting Prior to Recoating.” Water jetting will not etch or create a surface profile but will expose the original profile beneath an existing coating. But water jetting can provide a clean surface, free of salts and other contamination. A disadvantage is the possibility of flash rusting, which can be offset by accelerated drying and other means.

The third option is mechanical cleaning by hand or power tools, such as wire brushes, scrapers, chipping-hammers, needle guns, and disc sanders. Surface cleanliness should be in accordance with the recommendations of the paint manufacturer’s product data sheets unless the client/owner’s specification is more stringent. SSPC and ISO have a range of surface preparation standards for hand and power tool cleaning.

Specified surface profiles or anchor patterns over 25 μm —35 μm are difficult to achieve with hand or power tool cleaning. The surface becomes more polished as the cleaning goes on; adhesion and surface area covered will generally be superior on a blast-cleaned surface. Where blasting is impractical and hand or power tool cleaning can be used, “surface-tolerant” primers are available, such as zinc-rich epoxies or aluminum-filled epoxy mastics. These products are also suitable for overlapping and tying-in to existing coating systems, something that an original inorganic zinc-silicate is unsuitable for. All blasting oper-

ations require a compressor or compressed air supply, whereas power-tools do not. Furthermore, all blasting is best carried out with the support of power tools, especially for awkward, limited access, or hidden areas. Lastly, power-tool finishes are the best option for roughening existing coatings and feathering back to sound coating at the edges of spot or locally blasted areas.

Whatever method is used, the surface must first be suitably cleaned to remove all visible foreign matter, soluble and insoluble, from the substrate as prescribed in SSPC-SP 1, “Solvent Cleaning,” or an equivalent standard. Before further surface preparation and before paint application, the surface must be checked for non-visible salt contamination with an appropriate method to determine whether it meets or is below the level of contaminants allowed in the specification. If levels of non-visible contaminants are unacceptable, high-pressure water jetting (above 5 kpsi) will be needed for their removal.

Before painting, surface preparation should be assessed using established standards for surface cleanliness, such as the SSPC-VIS 1 to 5 Series or the ISO-8500 Series (ISO-8501, ISO-8502 and ISO-8503). These visual standards are used with the written surface preparation standards specified, typically from the SSPC/NACE or ISO series. ASTM D4417, “Field Measurement of Surface Profile of Blast-Cleaned Steel,” can be used to assess profile.

The real test of the effectiveness of a surface preparation method and material is in the coating performance.

Evaluation of the adhesive and cohesive properties of each paint system used during construction is usually carried out before actual coating operations, via a qualification program on test panels. Acceptable performance is typically based on an agreement between the company (owner or operator) and the contractor, as prescribed in the contract agreement or purchase order. The test program should address touch-up and repair procedures, including the surface preparation procedure, which will most certainly be used offshore.

The properties of the coating are usually evaluated based on the dynamic pull-off values obtained via a standard such as ASTM D4541, “Standard Test Method for Pull-Off Strength of Coatings Using Portable Adhesion Testers,” or an equivalent.

To simplify follow-on work offshore, where it is unusual to do any dynamic adhesion tests, only semi-qualitative tests based on a field standard such as ASTM D3359, “Standard Test Method for Measuring Adhesion by Tape-Test,” or equivalent are used. How these field tests should compare to the desired initial values should be established during initial panel testing.

Thus, for offshore maintenance painting, surface preparation by abrasive blasting is not an absolute necessity. The right combination of solvent and mechanical cleaning methods and products, along with surface-tolerant coatings, can achieve suitably high integrity coatings performance for localized (tie-in) applications. Where contracts require conventional blasting and coating to match preparation and application at onshore construction, the requirements can be readily managed (BMP) with the right mindset and planning, using HAZID, ALARP tools and principles, and the established PTWS. The goal is to achieve the full design life of every coating system, especially where maintenance potential is very low under normal operating conditions.



Lyn Evans is an SSPC Protective Coatings Specialist, NACE 3 Certified Coatings Inspector and an authorized tank, piping, and pressure vessel inspector. He has more than 35 years’ experience in the industry and is currently the Chief Inspector/Deputy QA/QC Manager with Chevron Thailand Exploration & Production on the Platong Gas2 Project construction in Batam, Indonesia. He is on the NACE TCC and participates in standards reviews as part of Specific Technology Groups, STG-02 and STG-10.

The Case of the Not-So-Hot Roof

By E. Bud Senkowski, PE, KTA-Tator, Inc.
Richard Burgess, KTA-Tator, Inc., Series Editor

Coating specifiers, contractors, or manufacturers are often blamed when installed coatings fail to meet service life expectations. The following situation describes the deterioration and ultimate failure of a roof coating system resulting from a combination of factors related to surface preparation, application, and weather.

Facility Description

An office complex consisted of a pair of identical, one-story masonry buildings, designated Buildings No. 1 and 2. Both incorporated a corrugated, galvanized steel panel roofing system. The galvanized panels were coil-coated with a polyester-based coating system. After 15 years of outdoor service, the roof coating displayed serious fading and chalking.

The Repainting Operation

The roof manufacturer recommended the complete removal of the original coating system with dry abrasive blasting, followed by the application of a urethane primer/sealer and a urethane topcoat. Cleaning and painting operations on the buildings began in June and were completed by the end of July. The work was carried out during hot and dry weather. A mineral slag abrasive was used to remove the original roof coating down to the metallic substrate. The stripping operation was followed by pressure washing with water to remove dust and coating debris. The specified repainting system consisted of an aromatic urethane primer/sealer

spray-applied at a dry film thickness (DFT) in the range of 1.5–2.5 mils (38–63 μm) to the bare metal surface. After drying, an aliphatic urethane with a DFT in the range of 2.0–4.0 mils (50–100 μm) was spray-applied over the urethane primer. Both were single-component, moisture-cured materials.



Fig. 1: Overall view of coating roof failure.
Photos courtesy of the author



Fig. 2: Close-up of delaminating topcoat

Due to delays in acquiring materials, approximately two weeks elapsed before the urethane topcoat was applied.

In November, approximately four months after application, the roof on one of the two buildings began to develop areas of distress, with the brown topcoat delaminating from the underlying

orange primer (Figs. 1 and 2). The situation worsened as the finish coat continued to delaminate and was removed by weathering and wind. There were no problems with the other building.

Investigating the Failure

Both corrugated roofs were finished in a brown coating with medium gloss. Building No. 1 displayed no coating loss. The brown finish coat appeared intact over the entire roof. There were, however, occasional small craters and pinholes in the surface of the topcoat.

In contrast, Building No. 2 displayed many areas where the brown finish coat was missing, revealing an orange primer. Where exposed, the primer had a thin layer of chalk that gave it a flat appearance. Topcoat delamination ranged from an estimated 30% to 60% of the total roof area.

Physical Inspection

A physical inspection of the distressed roof (Building No. 2) revealed a varying pattern of both poor adhesion and delamination. Much of the topcoat loss was in the flat areas between the raised corrugations of the roof panels. Adherent topcoat in the flat areas frequently displayed a series of recurring lateral cracks that spanned the flat areas and ran at right angles to the raised ribs. When islands of adherent topcoat were probed with a knife blade, they proved to be loose and undermined with water. In all cases, the brown topcoat could be easily removed from the orange primer, which came

Continued

Cases from the F-Files

away in thin sheets that were brittle and easily broken. However, the orange primer was firmly attached to the metal substrate. The primer could only be removed from the metal by scraping.

The orange primer appeared to be covered with a fine, whitish film that transferred to the hands or a cloth rag when rubbed. In areas where water had infiltrated to the primer interface, the underside of the brown finish coat contained deposits that resembled whitish streaks. In addition, the mating surface between the underside of the brown finish coat and the top of the orange primer was very smooth, and without profile. The surface of the underside of the chip replicated the contours appearing on both surfaces.

Substrate Condition

The primer was removed at several locations to expose the metallic substrate. Free of visible rust, the exposed metallic substrate appeared shiny and lustrous when viewed under a lighted microscope. The substrate profile was measured using replica tape. The tapes indicated a profile range of 2.0 to 3.0 mils (50 to 75 μm), with an average of 2.2 mils (54 μm).

Coating Adhesion

Tests, made in accordance with ASTM Method D 3359 (A), "Measuring Adhesion by Cross-Cut Tape Test," were used to determine coating adhesion levels on the coated roofs. The procedure uses a sharp knife to make two intersecting cuts in the coating system—through the coating to the substrate. An adhesive tape was then applied to the intersection of the cuts and sharply removed. The amount of coating detached was then rated in accordance with an ASTM standard rating scale.

Typical ratings of 4A to 5A are considered to represent good adhesion; 2A to 3A represent fair adhesion, while 0A to 1A represent poor adhesion.

When the test was performed on the

roof of Building No. 1, the adhesion of the coating system to the steel substrate was rated at 4A to 5A. There was essentially no removal of the brown topcoat from the primer. When the adhesion test was performed on Building No. 2, the brown topcoat fractured when subjected to the pressure of the cutting knife and delaminated from the primer without the use of the adhesion tape (rating of 0A). The orange primer remained firmly attached to the metal roof substrate.

Coating thickness measurements were made at selected locations on the roofs of both buildings. The DFT ranges of the primer and topcoat were within the specified limits.

Microscopic Inspection

When viewed at 40X with a stereo microscope, the underside of the delaminated chips appeared relatively smooth. However, they contained many circular holes that penetrated an estimated 50% to nearly 100% into the coating film. When viewed in cross section, the holes became the lower openings of convex voids in the film that resembled bubbles. At the points of deepest penetration, the roof of the void opened to the film surface as a small hole. When the coating chips were held up to a bright light, the light was transmitted through the defects.

What Went Wrong?

Schedule Delays

Through data collection for the painting operation, project records revealed that the roof of Building No. 1 was cleaned and painted over 72 hours (a weekend). However, the work on Building No. 2 was interrupted following the application of the aromatic urethane primer. Due to poor planning and a lack of materials at the manufacturer's warehouse, three weeks elapsed before the urethane topcoat could be applied.

A review of the product data sheet

Continued

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(PDS) for the aromatic urethane primer revealed that the coating should have been re-coated in 4–6 hours and cured hard within 24 hours of application. The maximum recoat window was two weeks at 50–100 F (10–38 C).

Weathering Leads to Poor Adhesion

The passage of approximately three weeks between the application of the primer and topcoat seriously compromised the ability of the coating to develop strong intercoat adhesion. During the period, with daytime surface temperatures of 80–100 F (27–38 C), the darker orange coating absorbed heat and solar energy (ultraviolet [UV] light). Both of these stimuli also promoted accelerated hardening of the surface layer and surface chalking and degraded the potential for good intercoat adhesion.

Unfortunately, there was no evidence of any attempts by the coating contractor to scarify the primer coat or remove the layer of chalk prior to overcoating. In contrast to this performance, the coating system applied to Building No. 1 displayed no delamination failures. According to inspection records, there were no delays between recoating steps. Once the old coating was removed, the primed surface was quickly topcoated. The painting operation was accomplished over a weekend. Under these conditions, there was no opportunity for heat- and UV-induced hardening and chalking of the primer.

Film Formation Problems

Under normal ambient temperatures (65–75 F [18–24 C]), the solvent release rate of the film would not be expected to be a problem. However, the spray application of the materials during the heat of summer to a dark surface, already elevated in temperature by incident sunlight, adversely affected both the rate of film formation and uniformity of the finish coating.

Cases from the F-Files

The application under these conditions caused craters and pinholes in the urethane topcoat. Their effect would be marginalized where there is good adhesion between the coating layers—as in Building No. 1. However, with the poor primer-to-topcoat bond on Building No. 2, the topcoat defects became the entry point for condensation and rainwater infiltrating through the topcoat. The water eventually destroyed any intercoat adhesion, causing massive delamination of the topcoat.

Correcting the Problem

The poor adhesion found between the topcoat and the primer layer on

Building No. 2 suggested that high-pressure water would be an effective means of removing the failed coating and other surface contaminants prior to re-painting. Accordingly, a high-pressure water wash, at a nominal pressure range of 5,000–8,000 psi (34–55 MPa) and employing a 0-degree rotating nozzle, was used to remove all loosely adhered

topcoat and surface chalking. Once the surfaces dried, all attached coatings were roughened by power sanding. Immediately following a compressed air blow-down, a moisture-cured urethane penetrating primer was applied, followed within 24 hours by a moisture-cured aliphatic urethane topcoat.

JPCL



E. Bud Senkowski, P.E., is a senior coatings consultant with KTA-Tator, Inc. He has over 30 years of combined engineering experience

in a variety of coating engineering positions involving nuclear, fossil fuel gas, and hydroelectric facilities.

Mr. Senkowski is a registered professional engineer, a certified nuclear coatings engineer, a SSPC Protective Coatings Specialist, and a NACE-certified Coatings Inspector Level 3. He received a BS in engineering from Pennsylvania State University and an MBA from Drexel University.

Mr. Senkowski has taught courses for the Electric Power Research Institute (EPRI) on protective coatings. He is a member of ASTM Committee D33 on Coatings for Power Generation Facilities and has served as chairman of ASTM Subcommittee D3.06 (Pipeline Coating and Linings) and vice-chairman of ASTM Committee G3 (Durability of Non-Metallic Materials). He has also served on the Steering Committee of the Nuclear Utilities Coating Council (NUCC). Mr. Senkowski is a contributing editor for *JPCL*.



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Weighing Your Options:



What Specifiers and
Contractors Should
Know about
Alternate Dispute
Resolution Clauses
in Contracts

By George MacDonald, QC, McInnes Cooper

Scissors, paper, rock.

**You cut the last
piece of pie in two
and I have first
choice.**

**Let's ask Mom
to decide.**

All of the above are well-known methods of obtaining an answer to a question or solving a dispute. They have stood the test of time because they work and are easy to understand. They enable disputes to be resolved or answers to be obtained, quickly and effectively.

Most commercial contracts are either silent concerning the method to be followed to resolve disputes or contain a clause saying something such as, "All disputes arising under the provisions of this agreement are to be resolved by arbitration."

For some reason, people who draft commercial contracts devote minimal time to the clauses dealing with dispute resolution, or they neglect to include such a clause at all. As a result, when disputes arise the parties to the contract have no choice but to embark on costly litigation or arbitration.

There are some exceptions. For example, standard form contracts prepared by

the governing bodies in the construction industry in the United States and Canada have clauses detailing a dispute resolution procedure. They call for an initial meeting between senior executives of the parties to attempt to resolve the issue. If they fail to reach an agreement, there is mandated mediation. If that is not successful, the parties move on to arbitration or, as a last option, go to court.

This procedure is much better than requiring that all disputes be resolved by arbitration, but it can also give rise to delays and significant expense being incurred by one of the parties while awaiting the resolution of a dispute.

There is no perfect clause that should

be inserted into every commercial contract. Sufficient time should be devoted to this topic when a contract is being drafted, however, to ensure that an appropriate dispute-resolution clause is included in every contract. Otherwise the parties may be forced to go to arbitration or court to obtain an answer to a dispute that could have been resolved quickly, even if you have to use one of the well-known methods referred to above.

I dealt recently with a dispute concerning surface preparation of structural steel and the coating to be applied to the surface of the prepared steel. The specifications contained in the tender documents called for the fabricator to prepare the surface of structural steel to an SSPC-SP 10, Near-White Metal, followed by application of one coat of an epoxy coating at a dry film thickness (DFT) of 5 to 7 mils.

During the tendering period an addendum was issued, and the standard for surface preparation was changed to SSPC-SP 6, Commercial Blast Cleaning. The contractor who was the low bidder prepared its quote on the assumption it would abrasive blast the steel obtained from a mill and then apply the required epoxy coating.

After bids were received, the low bidder and the project manager met to discuss possible ways to lower the bid price, which was somewhat over budget. The low bidder offered a couple of suggestions. The project manager then raised the topic of the coating to be applied to the structural steel. He noted that the steel would be erected on site before other areas of the structure were painted. The project manager suggested that the structural steel merely have a latex primer coat applied by the fabricator, with a finish coat applied by the owner once the steel was erected and the structure was weather tight.

The low bidder offered a price to substitute the application of a latex coating for the epoxy primer coating called for in the specifications. The quote expressly

stated that the steel would be factory cleaned and a latex primer would be applied. A Change Order was issued once the contract was awarded. The contractor obtained structural steel from a steel mill, fabricated the steel to satisfy the requirements of the specifications, factory cleaned the steel to an SSPC-SP 3, Power Tool Cleaning, and applied the agreed-upon latex primer coating. The specifications did not contain a specified DFT for primer paint. The paint manufacturer's specifications called for a minimum DFT of 1.5 to 3 mils.

The structural steel was shipped to the site and erected by the contractor, in accordance with the schedule. The structure was not enclosed for several months, and the structural steel was subjected to winter-weather conditions for several months. When the building was made weather tight and the contractor attempted touch-up painting of the steel, extensive corrosion was discovered on the steel.

The owner took the position that the steel should have been prepared to an SSPC-SP 6 standard before the latex primer coat was applied and insisted that the erected steel had to be prepared to such a standard before painting could take place. The contractor objected, and the owner proceeded to engage another contractor who abrasive blasted all the erected structural steel and then applied both an epoxy primer coat and a finish coat. The contractor and its bonding company were called upon to pay the cost of the remedial work.

The contract between the owner and the contractor contained the standard "All disputes will be resolved by arbitration" clause. There was no contractual obligation for the bonding company to submit to arbitration. After much debate, it was agreed that the bonding company would participate in an arbitration between the owner and the contractor and be bound by the decision. The parties exchanged written pleadings, assembled and exchanged hundreds of documents, conducted depositions, obtained expert reports, and sat through weeks of hearings. A couple of years after the building was erected, the arbitrator dismissed the claim of the owner.

Had the parties given some thought to the types of disputes that could arise in a contract involving fabrication and coating of structural steel, they likely would have directed their attention to potential disagreements as to the expected standard of surface preparation. Such a technical dispute should not be left to be resolved by a judge or an arbitrator who does not know (a) why the surface of steel is prepared to a different standard depending on how and where the steel is to be used or the type and thickness of coating to be applied to the steel; or (b) the importance of the thickness of the coating being applied.

The contract should have contained a dispute resolution clause that required, for example, that the parties submit any dispute concerning required steel preparation, in the first instance, to a knowledgeable coatings expert. Such an expert



George MacDonald, QC, is involved in all aspects of the practice of construction law, including drafting of contracts and litigation, both in courts and arbitration. He is a founding Fellow and Past President of the Canadian College of Construction Lawyers and a Fellow of the American College of Trial Lawyers. He is a Professional Engineer as well as a lawyer. He is recognized as a leading practitioner in the construction law field in both *Lexpert Magazine* and *Best Lawyers in Canada*. He also acts as mediator and arbitrator.

He is the chair of the Business Dispute Resolution Practice Group at McInnes Cooper, which is one of the 20 largest law firms in Canada. The firm is headquartered in Halifax, Nova Scotia.

would know, or quickly understand, the following.

- To those involved in the industry, “factory finish” means to finish the steel to an SSPC-SP 3.
- When steel is finished to an SSPC-SP 6, the resulting steel profile would be 1.5 to 2.8 mils, and a latex primer coating would not provide the necessary protection for the steel, which was to be exposed to winter-weather conditions for several months before a finish coating was to be applied.

If the expert could convince the owner and its advisors to accept this finding, the parties would then discuss the options available to deal with the erected steel, which exhibited significant corrosion. One of the options would be to use a special coating that could be applied over the corrosion before application of a finish coat. The remedial cost would be minimal compared to the actu-

al cost incurred by the owner in this case.

The failure of the parties to include a dispute-resolution clause, which would deal with the various types of disputes that could arise during performance of the contract, resulted in the parties incurring significant costs to deal with a relatively minor dispute concerning a technical issue. This is a very common consequence of the failure to give appropriate consideration to inserting an appropriate dispute-resolution clause in a particular contract.

It is also fundamentally important that a dispute-resolution clause set out the authority, or legislation, whose rules will govern the conduct of the arbitration or mediation. Further, the clause must dictate which law will govern in resolving disputes.

Establishing, in the contract, the governing rules for the dispute-resolution

clause is particularly important when dealing with projects in other countries. Well-known and established rules can be invoked to be used in the resolution of disputes. For example, the American Arbitration Association (AAA), the London Court of International Arbitration, and the United Nations Commission on International Trade Law (UNCITRAL) all have detailed rules governing conduct of arbitrations.

The next time you are preparing documents to be used to obtain bids from contractors or are negotiating the terms of a contract, take some time to consider the type of disputes that can arise. Consider as well what type of process could best be used to obtain a quick, effective, and reasonable resolution of such disputes.

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SSPC Announces Awards at Annual Meeting

At the SSPC Annual Meeting, held at PACE 2010 on February 7, in Phoenix, AZ, awards for SSPC chapters, individual achievements, and publications were presented. The following is a description of the awards ceremony and of those who were honored.

SSPC Chapter Awards

Terry Sowers, SSPC Director of Services, announced the winners of SSPC's Annual Chapter Awards. This year, two chapters were given Outstanding Chapter Awards. Sowers stated, "I am always inspired by the amount of work chapters manage to do as volunteers. This year, as we reviewed activities for all of the chapters, once again two chapters stood out. Considering all of their numerous accomplishments, it was impossible to single out only one of them as the outstanding chapter."

The first Outstanding Chapter Award went to the Northern California/Nevada Chapter, which Sowers says operates "like a well-oiled machine." Activities held by the chapter in 2009 included Understanding Re-Coat Windows, Issues, Consequences, and Remedies (50 attendees); Coatings Failures, Lessons Learned (50 attendees); The Shop Coating Process from Fabrication to Field (150 attendees, including 20 apprentices from the Merit Shop Apprentice Program); SSPC Standards: How They Are Best Used to Get Results (35 attendees); Golf Outing (50 attendees); and Coating Concrete Surfaces (50 attendees). The chapter also held two SSPC training courses

with 34 students.

The officers for the Northern California/Nevada Chapter are Chair Ron Robison of Redwood Painting Company; Vice Chair Dan Zavesky of Carboline Company; Secretary Arthur



Ralph Trallo accepts the Honorary Life Member Award.



David Boyd (r) receives the John D. Keane Award of Merit from SSPC President Steve Roetter (l). All photos courtesy of PACE 2010.

Grice of the Sherwin-Williams Company; and Treasurer Burt Olhiser of Vantage Point Consulting.

The second Outstanding Chapter Award was presented to the Hampton Roads Chapter. Sowers said of this chapter, "Sometimes it seems like the

Hampton Roads Chapter is an extension of the SSPC Office in Pittsburgh. This chapter does a great deal of training and really exemplifies the intention of the mission of SSPC Chapters to disseminate information about SSPC."

The 2009 activities held by this chapter were the Installation of the 2009 Officers and General Business Meeting (27 attendees); New Things in Surface Preparation (32 attendees); Proven Process for Stabilizing Lead Based Paint (26 attendees); Dinner and a Presentation by State Senator Frank W. Wagner (33 attendees); Golf Tournament (22 teams and 88 players); and a Tour of Mariners' Museum and Election of New Officers (68 attendees). The chapter held eight training courses with 82 students and also gave out \$6,000 in scholarships to the children of six SSPC members in the chapter area.

The officers of the chapter are Chair Frank Saunders of the Sherwin-Williams Company; Vice Chair Dan Kaidel of Munters Corporation; Secretary Jamie Whitham of Vanwin Coatings; and Secretary Gary Duschl of Virginia Materials-Opta Minerals.

Individual and Author Awards

Several awards were presented to recognize individual achievement in the protective coatings industry. Recipients were selected by ballot.

- Ralph A. Trallo received the Honorary Life Member Award for his career-long contributions to the industry. Trallo has worked for over 41 years in construction management, including 30 in industrial painting. He is past president and CEO of Cannon Sline, a national industrial painting contractor.

Continued

He now directs the business development initiative at CL Coatings. Trallo was the 1997-1998 president of SSPC, served on the SSPC Board as well as several SSPC committees, and was instrumental in establishing the SSPC contractor certification program. He has played key roles in other industry associations, as well. From 1992 to 2002, he chaired and served on the board of the Marketing Committee of the Painters and Allied Trades Labor Management Cooperative Initiative; he is a charter board member of the Finishing Contractors' Association's Labor and Workforce Committees and chaired them from 1997 to 2002; and he was co-chairman and board member of the International Painters and Allied Trades Industry Pension Fund.

- The John D. Keane Award of Merit was presented to David R. Boyd, president of Vulcan Painters, Inc. Boyd's company is an ISO 9001-certified painting contractor business founded in 1952 and specializing in industrial and commercial painting projects. Also a leader in establishing SSPC's contractor certification programs, Boyd is committed to the training and education of his own employees and others in the industry. Boyd co-chairs the DC 77 Training Fund, is past president of the Painting and Decorating Contractors of America's (PDCA) Southeastern Council, and is past chair of the Industrial Painting Committee (IPC) when it was with PDCA (IPC is now

part of SSPC). In 2007, SSPC honored him with its Coatings Education Award for his strong and innovative contributions to improving the industry through worker training. Vulcan is the first coating contractor firm to earn six SSPC QP certifications.

- Coatings Education Awards were presented to Robert L. Murphy, The

Concrete Coating Inspector Training and Certification (C-11). He has been very active in SSPC educational programs over the years, serving as a reviewer during the initial development of C-10 and C-11. He was also the chief technical editor for the SSPC publication, *The Fundamentals of Cleaning and Coating Concrete*.

All four recipients of the award worked as a committee to develop a new career path for those working in the concrete coatings industry, starting with the new C-10 course. Thomas Murphy and Larry Pack authored the course for the inexperienced worker, focusing on the basic educational information needed to begin a career in the concrete coatings industry. Nixon authored C-11, with Robert Murphy acting as a subject matter reviewer.

The award winners are planning more programs to follow in the near future.

- John Bullard, engineer for the Port Authority of New York and New Jersey, was this year's recipient of the Technical Achievement Award. Bullard has

worked at the Port Authority of New York and New Jersey for over 20 years. He is being recognized for his study to determine the best surface preparation and coating systems for protecting ASTM A-490 High-Strength Black Bolts and ASTM A-325 Heat Treated Steel Bolts, which are often found exposed on utility towers and antennas. The results of his study were reported at the World



Robert Murphy (r) and Randy Nixon (l) are presented their Coatings Education Awards. Thomas Murphy and Larry Pack were also honored.



John Bullard receives the Technical Achievement Award.

Sherwin-Williams Company; Thomas A. Murphy, iSqFt; Randy Nixon, Corrosion Probe; and Larry D. Pack, The Sherwin-Williams Company.

Nixon oversaw the revision of the SSPC Concrete Coatings Inspector (CCI) Program, allowing SSPC to better serve the concrete coatings industry by breaking the course into two levels—Concrete Coatings Basics (C-10) and



Bill Shoup, SSPC Executive Director, presents the Executive Director's Awards to Thomas Jones and Aimee Beggs.

Steel Bridge Symposium in November 2009, presented at PACE 2010, and published in the March 2010 *JPCL*.

Bullard has been active in many committees within SSPC. He chairs the SSPC Technical Committee on Surface

Preparation of Non-Ferrous Metals, which recently completed work on a new surface preparation standard, SSPC-SP 16, Brush-Off Blast Cleaning of Non-Ferrous Metals. He is an active member of the SSPC Zinc-Rich Coatings

Committee and the SSPC Hazardous Debris Containment and Disposal Committee.

- Executive Director's Awards went to Aimee E. Beggs and Thomas A. Jones,

Continued

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both from SSPC.

Beggs has been the SSPC's liaison for the Society's many technical committees, keeping track of chairpersons, meetings, standards, and other documents from initial draft to final approval. Her contributions to SSPC, especially in its function as a standards-writing body, are invaluable. Although her thirtieth anniversary is, technically, in August of this year, when she will be honored at the association's headquarters in Pittsburgh, Shoup chose to also honor her publicly at the Annual Meeting, in the midst of many of the members who have benefited from her long service.

Bill Shoup chose to honor Tom Jones because of his selfless dedication to the organization and for carrying forward

the vision and mission of SSPC. Jones uses every opportunity to introduce SSPC to coatings professionals all over

addition, he also teaches SSPC courses in Inspection (PCI, NBPI) and Surface Preparation and Application (C-7 and C-14) and is the creator and lead instructor for the SSPC Quality Control Supervisor (QCS) course. Jones has become the key liaison with many international members and has assisted in the development of local chapters in Japan, Indonesia and the Philippines.

Jones has over 30 years experience in the coatings industry. He holds several SSPC certifications including: Protective Coating Specialist (PCS), NAVSEA Basic Paint Inspector (NBPI), Protective Coating Inspector (PCI), and SSPC Abrasive Blaster (C-7).

For the fourth time, the SSPC Outstanding Publication Award went to



SSPC President Steve Roetter presents Dr. Michael O'Donoghue (l) and Vijay Datta (r) with the SSPC Outstanding Publication Award.

the world.

Jones is Senior SSPC Technical Auditor for the SSPC QP Programs. In

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National Institute for Occupational Safety and Health- August, 2007

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KTA CEO Ken Tator accepts a JPCL Editors' Award for Kirk Wissmar and Jay Helsel.

Dr. Michael O'Donoghue and Vijay Datta of Devoe High Performance Coatings, International Paint LLC, this year for their article "The VOC Odyssey: An Epic Tale of the Green World of Coating Formulators," which appeared in the May 2009 JPCL.

Dr. Mike O'Donoghue, Vijay Datta, Mike Winter, and Carl Reed of International Paint LLC won the SSPC Presidential Lecture Award for their paper, "Hubble Bubble Tests and Trouble: The Dark Side of Misreading the Relevance of Coating Testing." They received the award and presented the paper on Wednesday, February 10, at

PACE. This is the second year in a row that O'Donoghue and Datta received the award. The 2010 paper will be published in the May 2010 JPCL.

The 2009 JPCL Editors' Awards were presented to

- Fred R. Goodwin, BASF Construction Systems Technical Center, and Frank V. Apicella, BASF Construction Chemicals, for "Evaluation of Resistance to Cracking of Concrete Repair Materials" (Jan. 2009 JPCL)
- J. Peter Ault, PE., Elzly Technology Corp., and Christopher Farschon, CCC&L, for "20-Year Performance of Bridge Maintenance Systems" (Jan. 2009 JPCL)
- Jay Helsel and Kirk Wissmar, KTA-Tator, Inc., for their article "Estimating the Cost and Service Life of Protective Coatings" (July 2008 JPCL)
- Sankara Papavinasam, Michael Attard, and R. Winston Revie, CANMET Materials Technology Laboratory, and Bertrand Balducci, GDF SUEZ Group of France, for "Testing Coatings for Pipeline—New Laboratory Methodologies to Simulate Field Operating Conditions of External Pipeline Coatings" (Feb. 2009 JPCL)



Fred Goodwin receives the JPCL Editors' Award for an article he co-authored with Frank Apicella.

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SSPC/JPCL Offer 4 Webinars During Spring and Summer

The SSPC/JPCL Webinar Series: Education and Training in Protective Coatings will include 4 one-hour sessions from May through August: Challenges of Coating Windtowers, One-Coat Systems for Steel Bridge Structures, Moisture Evaluation and Remediation for Concrete, and Etching Concrete without Environmental Drawbacks.

The webinars provide continuing education credits for SSPC's recertifications, as well as technology updates on important topics.

Participation in the webinars is free, but for those who wish to receive continuing education credits from SSPC, a test is available after each webinar. Cost of the test service is \$25. All participants, however, will receive a certificate of completion without cost.

Spring and Summer Webinar Schedule

• May 26
11:30 a.m.—12:30 p.m.: Challenges of Coating Windtowers

The webinar on exterior windtower coatings will explain how to select coatings for these structures, taking into account environmental conditions and durability requirements. Steve Milhous of PPG will present this webinar.

• June 8
11:00 a.m.—Noon: One-Coat Systems for Steel Bridge Structures

The webinar on one-coat systems for steel bridges provides results of a 2-year study conducted by the Federal Highway Administration that evaluated per-

formance of 8 separate one-coat systems. Included in the evaluation were electrochemical impedance spectroscopy, surface failure characterization, rust creepage at the scribe, pull-off adhesion, and visual changes to color and gloss.

• July 13
11:00 a.m.—Noon: Moisture Evaluation and Remediation for Concrete

This webinar will review the current methods for measuring moisture in concrete, identify the important standards, and explain the remediation methods.

• August 10
11:00 a.m.—Noon: Etching Concrete without Environmental Drawbacks

In this webinar, the presenter will describe the current methods of surface preparation of concrete. He will then review standards for the chemical etching of concrete, identify etching materials that meet the standard, and explain the environmental advantages of the new etching materials.

To register for one or more of these webinars, go to paintsquare.com/education.



SSPC's May Training Schedule

In addition to joint Webinars with JPCL, SSPC will offer several of the association's training courses nationally, internationally, and online throughout May. The schedule includes

- May 1–6: Protective Coatings

- Inspector Program (PCI), Egypt
- May 3–8: Bridge Coating Inspector-Tech Level, Hammond, IN
- May 3–7: Fundamentals of Protective Coatings (C1), Rochester, NY
- May 11: Evaluating Common Coating

Contract Clauses, Pittsburgh, PA

- May 11–12: Floor Coating Basics, Phoenix, AZ
- May 11–14: Fundamentals of Protective Coatings (C1), Philadelphia, PA
- May 12–13: Project Management for the Industrial Painting Contractor, Pittsburgh, PA
- May 15: Online Courses—Applicator Training Basics; Basics of Concrete Surface Preparation; Basics of Nonferrous Surface Preparation; Basics of Steel Surface Preparation; Fundamentals of Protective Coatings (C1); Marine Coatings; Planning and Specifying Industrial Coatings Projects (C2); Quality Control Supervisor (QCS)
- May 17–18: Concrete Coating Basics, Houston, TX
- May 17–21: Planning and Specifying Industrial Coatings Projects (C2), Newport News, VA
- May 17–22: Protective Coatings Inspector Program (PCI), Port Orchard, WA
- May 19–22: Concrete Coating Inspector Program (CCI), Houston, TX
- May 22: Protective Coatings Specialist (PCS), Newport News, VA
- May 24–25: Airless Spray Basics (C12), Lakewood, WA
- May 24–29: Protective Coatings Inspector Program (PCI), Jakarta, Indonesia

For future training, visit www.sspc.org or see the *JPCL* calendar. To register, contact Dee Boyle at boyle@sspc.org or 877-281-7772, ext. 2202.

C2 Course Held in Tulsa

Anchor Paint Mfg. Co. (Tulsa, OK) held a modified SSPC Specifying Industrial Coatings Projects (C2) Course on February 4. Twenty students attended the course, which was led by veteran instructor Earl Bowry.

Chuck Taylor, president of Anchor Paint Mfg. Co., stated, "While SSPC offers many excellent training pro-

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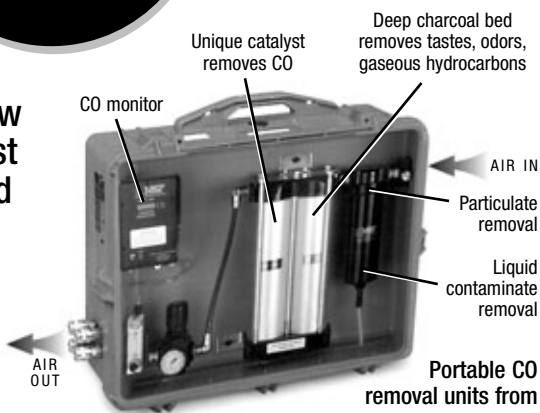
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ATT Course Held at PACE

SSPC held its Applicator-Train-the-Trainer (ATT) course at PACE 2010 in Phoenix, AZ, on February 5–6.

Seventeen students participated in the course, which was led by instructors Tom Jones and Rick Smith. The hands-on exam was held at the Central Arizona Project (CAP) water management facility.



Students of the ATT course at PACE 2010 in Phoenix, AZ.

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SSPC Certifies GPI-Southeast to QP 5

SSPC has announced that GPI-Southeast, Inc., of Florida, has met the certification requirements of the SSPC-QP 5 inspection program.

SSPC-QP 5, Coating and Lining Inspection Company Certification Program, is a national certification standard for inspection companies whose focus is the industrial coating and lining industry. It evaluates an inspection company’s ability to provide consistent, high-quality coating and lining inspection services. SSPC developed the program to set a standard of practice for coating and lining inspection companies, and SSPC independently audits companies to determine whether it has the capabilities to provide comprehensive protective coating inspection services in accordance with the standard.

GPI-Southeast is a civil engineering and coatings company with offices throughout Florida. The company specializes in steel bridge rehabilitation and has successfully completed the Dames Point Bridge, one of the largest projects in the state of Florida. GPI consultants and inspectors have completed one or more of the following certifications or training: SSPC-PCS, SSPC-BCI, SSPC-C3, and NACE CIP. More information can be found at www.gpinet.com

For more information on SSPC and its programs, visit www.sspc.org, or contact Shawn Nedley, Certification Program Specialist, at nedley@sspc.org or 877-281-7772 x210.

Research Funded for Marine Coatings Work, Shipyard Safety

Studies related to coating work are among projects funded this year by the National Shipbuilding Research Program's (NSRP) Executive Control Board (ECB). Each year, the NSRP ECB funds a portfolio of new research and development projects under the execution of the Ship Production Panels, to fulfill its core mission to reduce the costs associated with Navy shipbuilding and repair.

The panels often identify project opportunities that are not well suited for funding via the major project solicitation process, but that NSRP still considers important to the shipbuilding industry. Typically, the ECB funds relatively small (less than \$100K), short-term (12 months or less) projects.

Recently, the ECB selected 14 new research and development projects for awards totaling approximately \$1.2 million. The following are descriptions of some of the recent awards relevant to the *JPCL* readership.

- "Analysis of Injuries & Fatalities in Shipbuilding Industry Associated with 'Struck By,' 'Struck Against,' or 'Caught In' Incidents" (Award: \$23K) Atlantic Marine is the project lead.
- "Safe Practice of Common Shipyard Rigging Equipment" (Award: \$81K) The project is lead by GD NASSCO.
- "Study to Determine an Alternative Coatings System Environment Recorder" (Award: \$92K) Northrop Grumman Shipbuilding—Newport News will lead this project.
- "Study to Determine the Level of Salt Mitigation as Related to the Accuracy of the Measurement and Cost Benefits" (Award: \$79K) This project is led by Lydia Frenzel.
- "The Cost of U.S. Navy Coatings QA/QC" (Award: \$81K) Global Inspection Group will lead the project.

For more information on NSRP, current projects, and how to submit a project, visit www.nsrp.org.

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Hercules Painting to Recoat Carter Memorial Bridge

Hercules Painting Company (New Castle, PA), SSPC-QP 1- and QP 2-certified, secured a contract of \$13,328,657 from the West Virginia Department of Transportation to recoat a total of 7,155 tons of existing structural steel on the Eugene A. Carter Memorial Bridge.

The structure, which is known locally as the Fort Hill Bridge, carries the state's heaviest traffic burden over the Kanawha River. The 17-span, 2,246 foot-long bridge includes ten continuous deck girder spans, a 465-foot-long

simple through truss main span, and six continuous concrete box beam spans.

The project includes coating 6,097 tons of steel on the mainline of the structure, including the 465-foot-long main span, as well as coating 1,058 tons of approach ramp steel. The steel will be abrasive blast cleaned to a Near-White finish (SSPC-SP 10) and recoated with an organic zinc-rich primer, a waterborne acrylic intermediate, and a waterborne acrylic finish. The contract includes containment of the existing lead-bearing coatings.

Hames Contracting Wins Beaufort Channel Drawbridge Painting Bid



Photo courtesy of NC DOT

Hames Contracting, Inc. (Alpharetta, GA) was awarded a contract of \$890,000 by the North Carolina Department of Transportation to perform coatings application and grid floor replacement on the 673-foot-long by 28-foot-wide Beaufort Channel Drawbridge. The contract, which requires SSPC-QP 2 certification, includes recoating 18,626 square feet of steel on the bridge, including the two 68.5-foot-long leaf spans. The majority of the steel will be abrasive blast-cleaned to a Near-White finish (SSPC-SP 10) and coated with an organic zinc-rich primer, an epoxy intermediate, and a polyurethane finish, while hard-to-access steel will be hand-tool cleaned (SSPC-SP 2) and coated with an aluminum epoxy mastic system. The contract includes erecting Class 2A containment (SSPC-Guide 6) to control the emission of the existing lead-bearing coatings into the waterway below.

www.paintsquare.com



The United States Coast Guard Maintenance and Logistics Command, Atlantic, let a contract of \$92,369 to International Flooring & Protective Coatings, Inc. (Norfolk, VA), SSPC-QP 1-certified, to resurface the flight deck on the USCGC Thetis, a 270-foot-long medium-endurance cutter. Photo courtesy of United States Coast Guard.

Allied Painting Secures Basilone Memorial Bridge Coating Contract

Allied Painting, Inc. (Franklinville, NJ), a SSPC-QP 1- and QP 2-certified company, won a contract of \$5,550,607 from the New Jersey Turnpike Authority to recoat structural steel on the John Basilone Veterans Memorial Bridge over the Raritan River. The project includes cleaning and coating approximately 155,800 square feet of carbon steel and approximately 107,100 square feet of weathering steel on the

approach spans and main river unit. The steel will be abrasive blast-cleaned to a Near-White finish (SSPC-SP 10) and coated with a zinc-epoxy-polyurethane system. The contract includes erecting Class 1A containment (SSPC-Guide 6) to control emissions of the existing lead-bearing coatings. The project also includes installing a membrane waterproofing system on 7,700 square feet of substructure surfaces as a portion of the related repair work.

Continued

Project Preview

JPI Painting Awarded Tank Rehabilitation

JPI Painting, Inc. (Poland, OH) secured a contract of \$2,141,200 from the City of Yonkers, NY, to rehabilitate a 1 MG, fluted-column, elevated water storage tank. The project includes abrasive blast-cleaning and recoating the interior and exterior

surfaces. The interior wet surfaces will be abrasive blast-cleaned to a Near-White finish (SSPC-SP 10) and lined with a 100%-solids, elastomeric polyurethane system, which will require artificial heat and desiccant dehumidification to facilitate proper curing. The interior dry surfaces will be abrasive blast-cleaned to a

Commercial finish (SSPC-SP 6) and coated with a zinc-epoxy system. The exterior surfaces will be abrasive blast-cleaned to a Commercial finish and coated with a zinc-epoxy-polyurethane or zinc-epoxy-polysiloxane system. The contract includes erecting a Class 2A containment structure to control the release of the existing lead-bearing coatings.

Jeffco Painting to Repair Clarifier Coatings

Jeffco Painting & Coating, Inc. (Vallejo, CA) was awarded a contract of \$642,000 by the City of San Jose, CA, to clean and recoat metal components associated with five clarifiers at a water pollution control plant. The contract, which requires SSPC-QP 1 and QP 2 certification, includes abrasive blast-cleaning and recoating submerged metals, bridges, railings, and catwalk decks, as well as power-tool cleaning and recoating miscellaneous exposed metals. The metals will be coated with various high-solids epoxy, epoxy-urethane, and skid-resistant epoxy systems.

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CONTAINMENT

Cascade Industries Northwest Wins Polyurea Coating Contract

Cascade Industries Northwest, Inc. (Bothell, WA) was awarded a contract of \$14,430.50 by the City of Bellingham, WA, to repair and line the interior surfaces and miscellaneous metals in a concrete raw water flume at a water treatment plant. The project includes applying a 100%-solids, pure polyurea coating system to approximately 910 square feet of flume surfaces. The contract includes furnishing a third-party, NACE Level III-certified coatings inspector to perform quality control services.

For more information on Paint BidTracker, contact Brian Churray at bchurray@paintsquare.com.



TOP CONTRACTORS

Focus on Quality and Innovation

By Joe Maty, *JPCL*

For the first time, *JPCL* has given a face to its Industrial Contractor Directory, with this profile of top contractors, as measured by revenues from painting and related activities.

These top contractors are listed and described; and in most cases, their leaders' views about their success are reported.

The profiles describe what ten top contractors do and explain how they achieved their successes. Through these profiles, readers will learn about important practices and innovations, such as Jerry Brock's development of middle managers (project managers); K2's diversification of its customer base to minimize business cycle disruptions; Park Derochie's focus on educating customers about the value of strong maintenance painting programs; the expansion of services beyond painting to satisfy large customers' needs, as seen with Mobley Industrial Services and Dunkin &

Bush; and investment in rigorous training for workers, named as a key to success by many companies.

The picture created by these profiles shows that successful industrial painting contractors have sophisticated management skills, strong technical knowledge, and the energy and desire to create innovations in their services. In short, these are very impressive companies.

To acquire information for these profiles and the contractor directory itself, a survey was sent to 2500 contractors known to do industrial coating work. To be eligible for inclusion in the profiles, contractors had to give us a revenue range, and then their revenues for 2009 rounded to the nearest million. A few top contractors declined to participate in this way, or declined to be interviewed, so the rankings are not totally comprehensive.

The table on p. 41 lists top contractors and indicates their QP status in SSPC's Painting Contractor Certification Program.

The Brock Group

Houston, Texas

2009 revenue: \$223 million

Industries served: Chemical processing, gas utility, offshore oil & gas, power (conventional & nuclear), pulp & paper, refinery/petrochemical, pipeline

From its modest beginnings in the 1940s in Southeast Texas, The Brock Group has grown to become the biggest protective coatings contractor in North America and South America, with 2009 revenue of approximately \$223 million.

The company started life in 1947 as Service Painting Company of Beaumont, the creation of Cecil and Jack Anderson. Early on, the company bid on most any kind of work, says Bruce Henley, a longtime company executive who carries the title vice president, technical support.

Jerry Brock, whose wife's uncles were Cecil and Jack Anderson, joined



Coal tube painting in the Carolinas. Courtesy of The Brock Group

the company in 1954 and presided over the company's strong expansion program. Brock, who eventually acquired the company in 1980, espoused a business philosophy focused on "bringing in good people," and giving them responsibility for operation of different business units located at various sites, Henley says. Eventually, Brock Enterprises was formed as a holding company in 1982 as the umbrella corporation for the vari-

ous units.

Jerry Brock also brought innovation to the company by creating a "project manager" approach to the business, where company representatives took on greater responsibility in the planning and execution of painting and related activities at customer sites. This approach represented a departure from the traditional owner-superintendent arrangement, and generated additional

Table 1: Top Industrial Painting Contractors by Revenue Reported

Company	2009 Revenue (approx.) (Painting, related activities)	Location	SSPC Certifications*
The Brock Group	\$223 million	Houston, TX	QP 1, QP 2
K2 Industrial Services	\$100 million	Hammond, IN	QP 1, QP 2, QP 3
Mobley Industrial Services	\$56 million	Deer Park, TX	QP 1
Park Derochie Coatings Ltd.	\$55 million	Fort McMurray, Alberta, Can.	QP 1, QP 3, QP 6
Avalotis Corp.	\$55 million	Verona, PA	QP 1, QP 2
Dunkin & Bush	\$41 million	Kirkland, WA	QP 1, QP 2, QP 3
FD Thomas Inc.	\$38 million	Tacoma, WA	QP 1, QP 2
Parker Kaefer Inc.	\$35 million	Dartmouth, Nova Scotia, Can.	
United Coatings (UCC)	\$33 million	Portsmouth, VA	QP 1, QP 2
CL Coatings	\$27 million	Mokena, IL	QP 1, QP 2
Thomas Industrial Coatings	\$27 million	Pevely, MO	QP 1, QP 2
Hartman Walsh Painting Company	\$25 million	St. Louis, MO	QP 1, QP 2
Long Painting Company	\$25 million	Portland, OR	QP 1, QP 2
Purcell Painting & Coatings, LLC	\$25 million	Tukwila, WA	QP 1, QP 2
Vulcan Painters Inc.	\$21 million	Bessemer, AL	QP 1, QP 2, QP 3, QP 8, QP 9, QS 1
Austin Industrial Inc.	\$20 million	Houston, TX	
Southeastern Industrial Construction	\$12 million	Pelham, AL	
PCI Roads LLC	\$10 million	St. Michael, MN	

*Guide to SSPC Certifications

SSPC-QP 1, Field Surface Preparation and Coating Application; SSPC-QP 2, Hazardous Coating Removal; SSPC-QP 3, Shop Painting; SSPC-QP 6, Thermal Spray Coatings
SSPC-QP 8, Installation of Polymer Coatings and Surfacing on Concrete or other Cementitious Substrates; SSPC-QP 9, Application of Architectural Paints and Coatings—Commercial and Institutional Structures; SSPC-QS 1, Advanced Quality Management Systems (QMS)

revenue-producing opportunities, Henley says.

"Jerry created a mid-management level that could raise the professional level of the company," Henley says. "In this way we could provide services a conventional painting contractor could not." In practice under this approach, the company could bring to the table expertise to formulate painting programs at client sites, based on assessment of the maintenance needs at the given location. This approach proved valuable in situations where streamlining or cost-cutting at facilities resulted in the loss of in-house departments or personnel that previously held responsibility for such programs. This service also allowed Brock Group to assume a role that consultants or other vendors might otherwise fill, Henley says.

Jeff Davis was one of the original project managers hired by Jerry Brock and is now the CEO of The Brock Group.

Today, Brock Group's portfolio includes painting, insulation, scaffolding, janitorial/yards and grounds maintenance, roofing, and lead and asbestos abatement with total revenue in excess of \$1.2 billion. The majority of the company was sold to the private-equity firm Lindsay Goldberg, and since then Brock Group has made a number of acquisitions, including Atlantic Industrial Inc. and XServ Inc., Henley says.



Jeff Davis

Brock Group operates in North and South America, with offices strategically located in the U.S., Canada, the Caribbean, and Venezuela. The portfolio is

almost exclusively industrial, nearly all of it in the private sector. Key markets are petrochemical, power, offshore, pulp and paper, and pipeline. A relatively small volume of commercial work originates from the Joliet office.

Henley says that, as is the case with other companies in the business, "we're in a service business, so it's all about service. They (the customer) have to be convinced that the service is good. It's their view of this level of service that matters, not ours."

Also crucial to success is the mandate to stay current with technology, and to focus strongly on training programs for personnel, he adds.

While companies continue to be affected by the economic times, Brock has actually gained market share and is poised for a bright future. This is a testimony to the diverse service offerings of Brock, their management approach, and the value delivered to their clients.

"We just want to make sure we're in a position to grow when things turn around."

The Brock Group is certified to SSPC-QP 1 and SSPC-QP 2.

K2 Industrial Services

Hammond, Ind.

2009 revenue: \$100 million

Industries served: Bridge & highway, chemical processing, power (conventional & nuclear), pulp & paper, refinery/petrochemical, pipeline, wastewater treatment, water works

K2 Industrial Services is the holding company for several business units active in the protective coatings industry, including Mansfield Industrial, Cannon Sline, KM Industrial, Manta Industrial, and KM Plant Services.

Through strategic acquisitions and internal resource growth, K2 Industrial says it has transformed itself from a major painting and industrial cleaning

contractor into a diversified provider of industrial coatings, fireproofing, insulation, refractory, industrial cleaning, roofing, scaffolding, and metal building erection services. Combined, the company has 22 operating sites across the country.

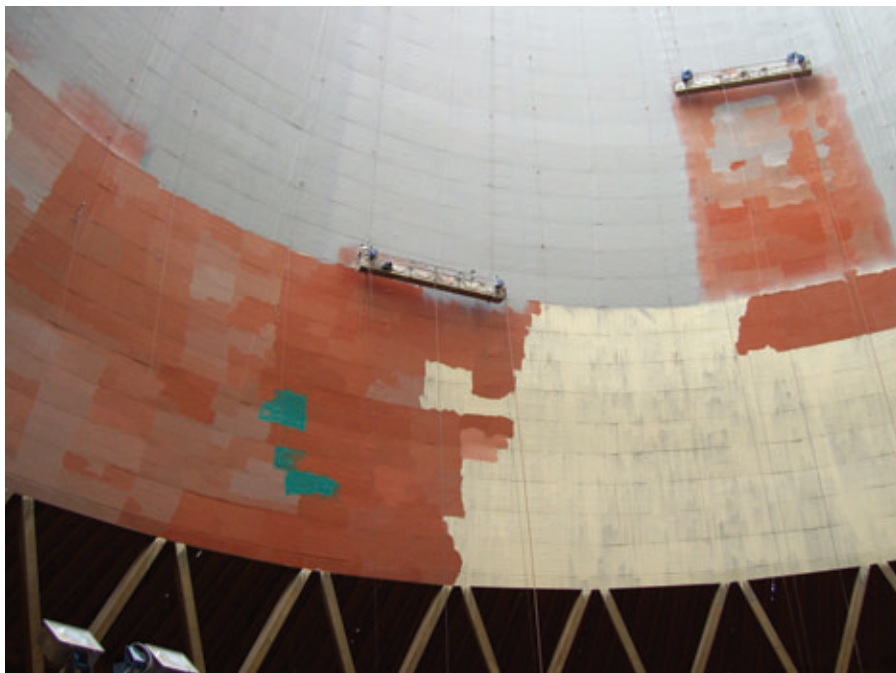
The companies' combined annual revenue is approximately \$150 million, with painting and specialty coatings accounting for about 65% of sales. Industrial cleaning contributed another 20%, with insulation and other services generating the remaining revenue.

Founded in 1975, Mansfield Industrial operates in the merit shop sector and is based in Pensacola, Fla., with satellite offices in Mobile, Ala.; Baton Rouge,



*From a tank farm painting project
Courtesy of K2 Industrial Services*

La.; Houston, Texas; and the Bahamas. Mansfield is K2's largest protective coatings contracting business, with about \$60 million in annual revenue. While primarily providing services in the Southeast and Gulf Coast regions, Mansfield has done coatings work throughout the Midwest and in the Bahamas. The company's guiding business philosophy is quite simple, says Ted Mansfield, K2 CEO and president of Mansfield Industrial. "To be successful we know we must execute our work safely while consistently meeting customer expectation in quality, cost, and schedule. We are committed to supplying our customers with the safest and



Interior painting of cooling tower. Courtesy of K2 Industrial Services

highest quality services possible.”

Cannon Sline traces its roots to 1916, when Oliver B. Cannon started the company in Philadelphia. Initially, the company was a commercial painting contractor but evolved to focus on industrial painting in the 1940s and 1950s. Over the years, the company has expanded its operating facilities along the eastern seaboard from Pennsylvania to Florida, and in the Midwest.

Cannon Sline benefits from considerable diversity in its customer base, says Mark Chuplis, president. “Cannon Sline specializes in challenging, time-sensitive, highly complex jobs. We don’t have one segment that accounts for the majority of our business. We’re fairly well spread out among new construction, maintenance, pulp and paper, power, marine, and petrochemical.”

In assessing prospects for the near term, Chuplis echoes the opinions of others in the industrial painting trade in observing that companies in the business normally experience a delayed

effect from economic downturns, and often can escape a direct hit thanks to ongoing maintenance programs. Keys to riding out tough times, he says, are flexibility on pricing and terms.

With offices in California and Nevada, KM Industrial serves customers in the power generation and wastewater treatment industries. The company is headed by co-presidents Chuplis and Will Colon.

Manta Industrial, founded in 1908, ranks as K2’s senior painting and specialty coatings business. Situated in the nation’s industrial heartland, Manta specializes in the application of corro-



Ted Mansfield

sion-inhibiting protective coatings for the industrial and heavy commercial markets. Tony Bochniak, company president, exudes confidence about the com-

pany’s capabilities. “With over 100 years of experience, we can handle the most challenging coating projects, regardless of their location, complexity, or material requirements.”

KM Plant Services is K2’s industrial-cleaning specialist. Led by president Will Colon, the company serves the Midwestern industrial market.

The recently acquired KA Industrial is a supplier of nonunion painting and other services in the Northeast. Chuplis, also president of KA, says investment in the company has strengthened its service offerings and expanded its customer reach.

Regarding prospects for the longer term, Chuplis says K2 Industrial will continue to emphasize innovation and advanced technical capabilities such as robotic blasting and application and other high-tech expertise. “We’re certified with just about every major supplier of coatings, and are proficient with everything from plural-component products, to hot mixes, to conventional alkyds,” he says.

Mansfield says success in the industry will come the way of companies that possess the capital resources and equipment to meet quality requirements, training standards, and certifications, particularly for jobs in the public sector, which he says is likely to offer greater opportunities than private industry in the near term. The energy market will provide growth potential as well, while other manufacturing industries are likely to lag behind.

“Our company is performing well in this very challenging economic environment, and we are pleased with the speed at which our team has been able to adjust to changing market conditions. Our financial position is strong, enhancing our capability to weather near-term storms, invest for future growth and improve stakeholder value.”

TOP CONTRACTORS

K2's Cannon Sline, KM Industrial, Mansfield Industrial, and Manta Industrial have certification to SSPC-QP 1 and SSPC-QP 2. Manta Industrial is also certified to SSPC-QP 3.

Mobley Industrial Services

Deer Park, Texas

2009 revenue: \$56 million

Industries served: Aerospace, bridge & highway, chemical processing, electronics, equipment manufacturing, food & pharmaceutical, gas utility, marine & shipyard, metals & mining, power (conventional & nuclear), pulp & paper, rail-car and railway vehicle, recreation, refinery/petrochemical, pipeline, waste treatment, water tanks/works

Mobley Industrial Services marked 30 years in business in 2009, but 2010 figures to deliver significantly stronger results than the anniversary year, the company says.

The company was founded by Jack Mobley, who got his start in the business painting communications towers around the country and bridges over the Mississippi and Kansas rivers. Jack Mobley worked for two other painting companies before forming Mobley Industrial Painters Inc. His sons Chuck,



Photos this page courtesy of Mobley Industrial Services

Todd, and Jeff joined the company not long after the startup.

Over the years, the company expanded beyond painting, and today offers a range of services that includes coatings and linings, control of corrosion under insulation and fireproofing, fireproofing, grounds maintenance, insulation, janitorial, lead and asbestos abatement, scaffolding, and asset management.

Revenue was approximately \$56 million in 2009, but a major improvement is anticipated this year, with projected revenue of \$80 million, says Chuck Mobley, Jack's son and president of Mobley Industrial Services Corpus Christi.

The company serves a range of



industries across the South and Midwest, including petrochemical, power, pulp and paper, food and beverage, cryogenics, and marine. Nimble management is cited as a strength, and is attributed to the company's family-owned tradition, the hands-on involvement of key executives, and dedicated, long-term employees. The company's work force ranges from 500 to 1,000, depending on workload.

Safety ranks as a priority for the company, which says it conducts 25 different safety training programs involving all





From l to r: Jack Mobley, CEO, Mobley Industrial Services and Mobley Corpus Christi, Inc.; Kirk Mobley, Risk Manager; Chuck Mobley, President, Mobley Industrial Services Corpus Christi, Inc.; and Todd Mobley, President, Mobley Industrial Services, Inc.

aspects of work, including hazard communication, ladder safety, fall protection, hand safety, respirator safety, hearing safety, confined-space entry, and abrasive blasting, among others. The company recently marked one million safe man-hours at BP's Texas City, Texas, site; one million safe man-hours at 11 LyondellBasell sites combined; and 100,000 safe man-hours at Chevron Phillips' Cedar Bayou site in Baytown, Texas. The company has received a host of safety and training awards from the Associated Builders and Contractors organization.

Continuing its record of growth, the company recently opened a branch office in Corpus Christi, Texas, and plans additional offices in Beaumont, Texas, and in Louisiana.

The company says it is currently focused on maintaining and securing work to ride out the tough economic times, while keeping a tight rein on costs. But it also is keeping an eye to future growth prospects, making key hires to be well positioned for the next growth cycle.

Mobley is certified to SSPC-QP 1.

Park Derochie Coatings Ltd.

Fort McMurray, Alberta

2009 revenue: \$55 million

Industries served: Bridge & highway, chemical processing, gas utility, marine & shipyard, metals & mining, offshore oil & gas, power (conventional & nuclear), pulp & paper, railcar/railway vehicles, recreation, refinery/petrochemical, pipeline, waste treatment, water tanks/works

Park Derochie's fortunes are closely tied to the oil industry in the Canadian province of Alberta, home to extensive oil sands deposits. Not surprisingly,

those fortunes took a hit during the downturn of 2008 and 2009, says President Jeff Granberg.

Park Derochie was founded in 1956 by Merle Derochie and Jim Park. Park remained with the business for a few years, but was bought out by Derochie. The company started as a commercial painting business, then made the transformation to industrial painting over a two- to three-year period, due to greater opportunities for expansion in that sector.

Granberg says that for many years, revenue fluctuated from around \$7 to \$12 million a year. For a Canadian company focused primarily on painting work in the field, Granberg says growth prospects are somewhat limited by the window of opportunity during the calendar year. Essentially, this means getting things done during the period from April 15 to Oct. 15, although technology advances have extended the season modestly, he says. When Granberg joined the company in 1997, he says he examined ways the company might ease the off-season chill on sales.

The answer was taking painting inside, in a new shop for painting and fireproofing that opened in 2000. The facility was expanded in 2002 and 2003, Granberg says. The work done in the shop is primarily for new construction.



*Tank at Battle River Terminal at Gibsons Hardisty East Terminal
Courtesy of Park Derochie Coatings, Ltd*



*Interior tank painting, Hardisty, AB, Canada
Courtesy of Park Derochie Coatings Ltd.*

The shop painting operation has played a major part in the company's growth. Fueled by the expanded capabilities and a booming energy industry, protective coatings and fireproofing revenue by 2008 soared to \$93 million. Boom times had come to the western Canadian oil sands region, and Park Derochie was there to tap into the bonanza. With additions to personnel and equipment, the company's offerings included underground pipe coating, painting of massive oil storage tanks, painting of structural steel and aboveground piping, and fireproofing.

The flip side arrived in the last two years, as the recession curtailed activities in the Alberta oil patch, and Park Derochie's revenue took a hit of approximately 40%. "We feel we will be able to maintain the current level, at about \$55 million, for the next couple of years. Then we see growth starting in 2012," Granberg says.

The company also has sought greater diversification, expanding into bridge painting activities and opening an office in Saskatchewan, where the potash mining industry offers potential for additional growth. The company also is active in many other Canadian provinces, ranging from British Columbia eastward through Manitoba,

Ontario, Quebec, and the Maritimes.

"Diversification and geographic expansion will help us grow from 2012 on out," Granberg says. "Alberta lived in a bubble due to oil sands, but at the end of 2008 that went in the other direction, and other companies had moved in to compete for the business. Now we almost have market saturation."

Looking ahead, Granberg says painting contractors such as Park Derochie must demonstrate that maintenance painting pays off in the long run for industrial customers, in the form of critical corrosion control and



Jeff Granberg

infrastructure integrity. "The challenge is making sure the client looks at it as an important part of an ongoing maintenance program," he says.

Referring to the current "bare-bones" approach to maintenance painting by many customers, Granberg says contractors must drive home the point that the cost of repair and replacement of steel "is going to be much more costly than maintenance with coatings."

In addition, he says painting contractors that succeed "will be diversified, better trained, and will focus on cost control." Commercial painting may assume greater importance as well for Park Derochie, which is in the running for work at new schools and a new prison in Alberta. "Anything a coating goes on, we need to take a look at it," Granberg says.

Park Derochie is certified to SSPC-QP 1, SSPC-QP 3, and SSPC-QP 6.

Avalotis Corp.

Verona, Pa.

2009 revenue: \$55 million

Industries served: Bridge & highway, chemical processing, equipment manufacturing, food & pharmaceutical, gas utility, marine & shipyard, metals & mining, power (conventional and nuclear), pulp & paper, refinery/petrochemical, waste treatment, water tanks/works

Avalotis Corp. entered the protective coatings industry in 1965, when George Aivaliotis started the business with a focus on the steel and power industries. Since then, the company has expanded its reach to include a range of market segments, including the steel, power, marine, bridge, sport facility, chemical, beverage, and pharmaceutical industries.

Commercial painting also figures in the company's portfolio.

Chris Aivaliotis, vice president, says annual sales volume over the last three years averages \$55 million, although he adds, "we have seen a pullback in all sectors with the exception of bridge projects." In addition, he says, competition has grown, pressuring margins.

The outlook is tied to the fortunes of the industries the company serves, Aivaliotis says.

The company offers a range of services in addition to painting, including asbestos and lead abatement, fireproofing, industrial cleaning, insulation, and roofing.

The company, with offices in Pittsburgh, Philadelphia, Chicago, and Tampa Bay, is certified to SSPC-QP 1 and SSPC-QP 2.

Dunkin & Bush

Kirkland, Wash.

2009 revenue: \$41 million

Industries served: Aerospace, bridge & highway, chemical processing, electronics, equipment manufacturing, food and pharmaceutical, gas utility, metals



Deidre Dunkin

& mining, offshore oil & gas, power (conventional & nuclear), pulp & paper, railcar and railway vehicle, refin-

works—mostly highway bridges—power, pulp and paper, and metals and mining.

Currently, the petrochemical segment is probably the biggest single industry served by the company. Geographically, Dunkin & Bush serves customers in Alaska, the West Coast including California, Hawaii, and east to the Rockies.

The industry continues to change and present new challenges, Deidre Dunkin says, and contractors must adapt and evolve to keep pace.

"Our customers are becoming increasingly sophisticated. They want to deal with fewer contractors, not more, so a company will have to provide more than one industrial service." An example, she says, is Dunkin & Bush's recent entry into scaffolding and insulation work.

"The days of being just a painting contractor are past; the opportunities are fairly limited," she says.

Dunkin envisions continued sluggishness in key market segments for the company in the near term, observing that "our customers have been some of the last to be hit, and may be last to recover" from the recession, particularly in the chemical business. "I would not expect improvement in 2010, but hope that 2011 will see a recovery. It could be longer, but I don't see it happening any sooner."

Dunkin notes that Dunkin & Bush is one of the few industrial painting contractor businesses that is majority owned by a woman; the company's application for formal status as a woman-owned business is pending. Dunkin & Bush retains its family-business heritage as well: Deidre's brother, Tom Dunkin III, is a project manager with the company.

Dunkin & Bush is certified to SSPC-

QP 1, SSPC-QP 2, and SSPC-QP 3.

FD Thomas Inc.

Tacoma, Wash.

2009 revenue: \$38 million

Industries served: Bridge & highway, chemical processing, electronics, food & pharmaceutical, power (conventional & nuclear), pulp & paper, waste treatment, water tank/works

From its beginnings in the late 1970s as a residential painting contractor going by the name of "Dan's Quality Painting," F.D. Thomas Inc. has evolved to become a major protective-coatings company serving a range of markets, with particular coatings expertise in high-tech industries such as semiconductor manufacturing.

Dan Thomas, founder and president of F.D. Thomas, took his young painting company into the realm of larger-scale commercial and industrial activities in the early 1980s, with work in the lumber, fruit, and mining industries.



Dan Thomas

Significant projects early on included extensive restoration projects at the Jackson County, Ore., courthouse and the Point Arena and Point Cabrillo light-

houses on the northern California coast. Thomas expanded his operations with the acquisition of the assets of several painting contractors in the San Francisco Bay area, adding capabilities such as spray polyurethane foam (SPF) insulation and more extensive abrasive blasting equipment.

The company was incorporated as F.D. Thomas Inc. in 1988, and entered

ery/petrochemical, pipeline, wastewater treatment, water tank/works

Probably not many protective-coatings contractors can trace their origins to founding by a Baptist missionary, but at least one can—Dunkin & Bush, started in 1943 in Fairbanks, Alaska, by C.O. Dunkin.

Dunkin ventured north to Alaska to build a mission, and after the mission was established, he teamed up with a friend to start a painting company, says Deidre Dunkin, a fourth-generation Dunkin to lead the business, now based in Kirkland, Wash., east of Seattle.

"My grandfather (C.O.'s son), Tom Dunkin Sr., joined the business, and ran it until my father, Tom Dunkin II, also joined it in 1969," says Deidre, president and CEO. The company's primary office remained in Fairbanks until a Seattle office was opened in 1966.

For many years, the company's portfolio was mainly commercial, with industrial painting entering the picture in the late 1970s. Industrial became the sole focus due to several factors, Deidre Dunkin says. "My father felt the future was in maintenance of industrial facilities, so we shifted in that direction." Key markets included petroleum and chemical facilities, some public

the technically demanding field of chemical-resistant coatings for tank linings and secondary containment. High-tech manufacturing came to figure prominently in the company's portfolio, with work for Hewlett-Packard, Intel, Micron, IBM, Motorola, WaferTech, Microchip, Samsung, and Novellus. The high-tech industry remains central to F.D. Thomas's fortunes.

The semiconductor industry fueled continued expansion for F.D. Thomas, and the company's reach extended to work in the Northeast, Virginia, Texas, Arizona, New Mexico, and California. More recently, F.D. Thomas added expertise in wastewater treatment, power, and other major industrial categories, and also entered the field of building and structure restoration. The company's Sacramento, Calif., office has completed many landmark projects in the San Francisco area.

F.D. Thomas in 2000 acquired Engineered Coating Applicators, a business with strengths in parking garage restoration, carbon-fiber installations, concrete restoration, and other specialties.

In 2003, F.D. Thomas, working with Bechtel, was awarded coatings application work for the Hanford Waste Treatment Plant, also known as the VIT plant. The massive, ongoing project has a target completion date of 2019. F.D. Thomas says it is one of only two companies to successfully meet the requirements of BSL 4 containment coatings.

Assessing prospects for the protective coatings industry, Dan Thomas says he sees a "mixed bag."

"On one hand we have this incredibly competitive work that you will find all contractors bidding in, and then there is a restrictive arena mainly in the private sector that is putting safety requirements and other barriers to

entry in place that are in many cases above what good, responsible contractors can meet.

"And then there are the varying government agencies using creative RFP processes that eliminate competition and rely on very ambiguous factors to decide the contractor of choice. In many ways the federal government is going from an agency that strived to guarantee opportunity to one that is striving to guarantee outcomes by regulations and requirements that are above the norm."

Thomas says he is convinced that the health and safety requirements for workers will become even more stringent, and contractors will need to add CIH (Certified Industrial Hygienists) to staffs "to monitor and confirm that compliance is met."

As for growth potential, Thomas says he envisions continued weakness in the private sector, and greater reliance on infrastructure projects.

Thomas also says that, despite high unemployment rates, "qualified workers that perform quality work safely are hard to find.

"As a union contractor I see a huge investment by both the contractor and union to train a better industrial work force. It is a big risk, because if the union contractors don't get the work, the worker will go to the nonunion sector that has the work."

F.D. Thomas is certified to SSPC-QP 1 and SSPC-QP 2.

Parker Kaefer Inc.

Dartmouth, Nova Scotia

2009 revenue: \$35 million

Industries served: Bridge & highway, chemical processing, gas utility, marine & shipyard, metals & mining, offshore oil & gas, power (conventional & nuclear), pulp & paper, refinery/petrochemical, pipeline, waste treat-

ment, water tanks/works.

After a lull in revenue growth during the recent economic downturn, Parker Kaefer Inc. anticipates a return to brighter fortunes in the near future, says Tom Fitzpatrick, general manager, Atlantic Canada.

"The revenue outlook in the short term here in eastern Canada is slow," Fitzpatrick says. "It will pick up in 2011 and 2012." But, he adds, "there are no major projects on the books for 2010,



Tom Fitzpatrick

so between the competitors there is quite the squabble to get what work there is."

Parker Kaefer was created by the purchase of the former

Parker Brothers by Kaefer, based in Bremen, Germany, in 2006. Parker Kaefer's fortunes are tied closely to the energy sector, which has enjoyed something of a boom in Canada's Maritime Provinces and adjacent off-shore fields.

Kaefer also owns Albrinco Kaefer, a western Canada company primarily engaged in the insulation business. Overall, Kaefer's various business units work in the painting, scaffolding, passive fire protection, lead abatement, and asbestos-abatement fields. Parker Kaefer also operates offices in New Brunswick and Newfoundland.

Following acquisition by Kaefer, Parker Kaefer has expanded from its original Nova Scotia base to Newfoundland and adjacent offshore sites, and has pursued opportunities in maintenance coatings for offshore and land-based gas operations, commercial painting, and other energy segments,



Compression hook-up, Offshore Nova Scotia. Photos courtesy of Parker Kaefer, Inc.



as well as work generated by new building construction, Fitzpatrick says. The company managed to record its best year in 2009, which he attributes to previously approved customer projects that went forward as planned. The outlook is less upbeat for 2010 and 2011, with prospects for improvement in 2012 as substantial projects are expected to come online. Fitzpatrick anticipates a retreat in revenue growth this year, with 2011 bringing a return to 2009 levels or slightly below, followed by a return to expansion.

"The keys will be the company leadership's ability to find and execute work, and of course economic growth. If

everyone's afraid to spend money, we'll have to hunker down and cut overhead until business gets going again," he says.

Fitzpatrick says Parker Kaefer places a premium on a highly professional, rigorously trained work force, with certifications by NACE and SSPC a priority. "Substandard work is not acceptable. If the spec is not right for the application, we advise revisions if we see it as needed," he says.

"The technology future is moving faster now than it ever has. All of our managers and 90% of our craftsmen are gaining certifications from SSPC and NACE that were at the consultant level 10 years ago. Now we need these levels in order to even have a chance at getting some of the offshore, nuclear, and even marine and industrial projects.

"The business is way smarter. You need more than just on-the-job training now to make it in the application business. You have to almost have one up on the engineers, consultants, manu-

facturers, and the owners."

CL Coatings

Mokena, Ill.

2009 revenue: \$27 million

Industries served: Aerospace, bridge & highway, pharmaceutical, power, refinery & petrochemical, pipeline

CL Coatings, based in Mokena, Ill., is a relative newcomer to the protective coatings industry, dating to 2005. That's when Jim Sourbis, Allen DeLange, Leo Manta, Michael Chakos, and Nik Manias teamed up to launch the business. Sourbis is the current president of CL Coatings.

All five had been veterans of J.L.Manta Inc., an industrial contractor dating back to 1919.

The company, with an office in Lakeland, Fla., in addition to the headquarters in Illinois, is quite diversified, with a mix of about 30% in the power market, 20% in petrochemical and pharmaceutical, 20% refining and pipeline, and about 20% spread among transportation, NASA, and other government agencies, DeLange says. Primary geographic markets are Florida, Illinois, Indiana, and other southeastern and Midwestern states.

DeLange, CL Coatings vice president,



Jim Sourbis

says the company has steadily built the business since its launch in 2005. A key to the company's initial and subsequent success, he says, is

a partnership that taps into the skills of the partners—Chakos's in financial; Manta's long-term experience in the trade; DeLange's expertise in technical and engineering; Manias's Florida base of operations; and Sourbis's considerable operations and management skills.

"We've all been in the business for a long time, and bring different skills to the



Courtesy of CL Coatings, LLC

company," DeLange says.

Notable recent projects include the repainting of the exterior and extensive lead abatement of the space vehicle building at the Kennedy Space Center in Florida. Last year, the company also installed new pool linings at the Shedd Aquarium in Chicago.

Central to success currently and in the future, DeLange says, are a focus on employee safety training, reducing insurance costs, and technical qualifications that are crucial in bidding for jobs.

"Those are really the drivers. The customers we have are focused on safety, qualifications, and performance. That's what's getting us our share of the market."

The company recently achieved a milestone—Working 1,000,000 Man-Hours without a Lost Time Accident.

CL Coatings is certified to SSPC-QP 1 and SSPC-QP 2.

Thomas Industrial Coatings **Pevely, Mo.**

2009 revenue: \$27 million

Industries served: Aerospace, bridge & highway, equipment manufacturing, gas utility, marine & shipyard, metals & mining, power (conventional), pulp & paper, railcar/railway vehicle, recreation, refin-

ery/petrochemical, pipeline, waste treatment, water tank/works
"Wherever there's anything to do with water and rust, that's where I'm at."

Such is Thomas Industrial Coatings owner Don Thomas's succinct summation of the majority of the

work of his company, based in Pevely, Mo., situated along the Mississippi River south of St. Louis.

Bridges, water towers, locks and dams, and other marine-way infrastructure and vessels make up the lion's share of Thomas Industrial's job portfolio, supplemented by general industrial maintenance painting, lead abatement, and casino work.

Thomas Industrial has grown steadily since Thomas launched the business in 1990 following jobs with other painting companies. Revenue was \$27 million in 2009, with \$30 million projected for 2010, he says. Both figures represent high-water marks, and growth from a range of \$24-\$25 million that had become the typical range in recent years.

Not bad for a guy who quit high school

his senior year and went to work as a vacuum operator, recovering blast residue on river barges that were undergoing maintenance. From there, he moved on to work as a painter, then a foreman, and finally a superintendent and company executive. He was a vice president with the former Schield Painting of St. Louis when the company went under, and he decided to take a risk by starting his own company. From annual revenue of about \$1 million starting out, Thomas has grown the company to the brink of the \$30 million plateau. Not one for fancy job titles,

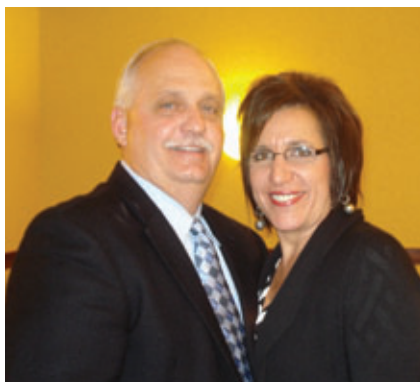


*Huey P. Long Bridge Project
Courtesy of Thomas Industrial Coatings*

he simply says he's the company owner.

Thomas gives a great deal of the credit for his success to "surrounding myself with people a lot smarter than me." And he says 70% of his business is from repeat customers, going back to clients he started with. He also likes to say that "safety, safety, safety is number one; quality, quality is number two; and quantity is number three. But without the first two, you won't get number three."

Thomas's all-union work force is com-



Mr. and Mrs. Don Thomas

posed of "150 guys, and 100 have never worked for anyone but me."

From his humble beginnings, Thomas has transformed the business into an operation that sends crews to sites all over the Midwest and South, and as far as Seattle and New Jersey. The portfolio includes lead abatement, tanks, structures of various types, barges, tugboats, and other marine vessels and infrastructure. He estimates that 70% of his work is marine related.

Assessing prospects for his company and the industry going forward, Thomas says he's confident the industrial market will continue to grow, with maintenance requirements dictating the need for repainting.

Companies must continue to emphasize safety programs and offer the client "more than just a paint job," he says. "They're looking for security, that we're highly trained and qualified, that we do what we say we are going to do, and that at the end of day they don't have environmental or lead issues. And we also must continue to educate employees."

Thomas Industrial Coatings is certified to SSPC-QP 1 and SSPC-QP 2.

Other Major Protective Coatings Contractors

Several other major coating contractors participated in the JPCL survey, with a company officer reporting 2009 revenue. They are listed below in order of revenue. (See Table on p. 41.)

United Coatings (UCC)

Portsmouth, VA

2009 revenue: \$33 million

Industries served: Chemical processing, marine & shipyard, power (nuclear), pulp & paper, refinery/petrochemical, wastewater treatment, water tank/works.

United Coatings is certified to SSPC-QP 1 and SSPC-QP 2.

Hartman Walsh Painting Company

St. Louis, Mo.

2009 revenue: \$25 million

Industries served: Aerospace, bridge & highway, chemical processing, electronics, equipment manufacturing, food & pharmaceutical, gas utility, marine & shipyard, metals & mining, offshore oil & gas, power (conventional & nuclear), pulp & paper, recreation, refinery/petrochemical, pipeline, wastewater treatment, water tank/works

Hartman & Walsh is certified to SSPC-QP 1 and SSPC-QP 2.

Long Painting Company

Portland, Ore.

2009 revenue: \$25 million

Industries served: Aerospace, bridge & highway, chemical processing, electronics, equipment manufacturing, food & pharmaceutical, marine & shipyard, power (conventional & nuclear), pulp & paper, recreation, refinery/petrochemical, pipeline, wastewater treatment, water tank/works

Long Painting is certified to SSPC-QP 1 and SSPC-QP 2.

Purcell Painting & Coatings, LLC

Tukwila, Wash.

2009 revenue: \$25 million

Industries served: Aerospace, bridge & highway, chemical processing, equipment manufacturing, food & pharmaceutical, gas utility, marine & shipyard, metals & mining, offshore oil & gas, power (conventional & nuclear), pulp & paper, refinery/petrochemical, pipeline, wastewater treatment, water tank/works

Purcell is certified to SSPC-QP 1 and SSPC-QP 2.

Vulcan Painters Inc.

Bessemer, Ala.

2009 revenue: \$21 million

Industries served: Aerospace, bridge & highway, chemical processing, equipment manufacturing, food & pharmaceutical, gas utility, metals & mining, power (conventional), pulp & paper, railcar/railway vehicle, refinery/petrochemical, pipeline, wastewater treatment, water tank/works

Vulcan Painters is certified to SSPC-QP 1, SSPC-QP 2, SSPC-QP 3, SSPC-QP 8, SSPC-QP 9, and SSPC-QS 1.

Austin Industrial Inc.

Houston, Texas

2009 revenue: \$20 million

Industries served: Chemical processing, equipment manufacturing, food & pharmaceutical, gas utility, power (conventional & nuclear), pulp & paper, refinery/petrochemical, wastewater treatment, water tank/works

Southeastern Industrial Construction

Pelham, Ala.

2009 revenue: \$12 million

Industries served: Aerospace, chemical processing, electronics, equipment manufacturing, food & pharmaceutical, gas utility, metals & mining, power (conventional), pulp & paper, railcar/railway vehicle, recreation, refinery/petrochemical, pipeline, wastewater treatment, water tank/works

PCI Roads LLC

St. Michael, Minn.

2009 revenue: \$10 million

Industries served: Bridge & highway, chemical processing, food & pharmaceutical, metals & mining, power (conventional), pulp & paper, refinery/petrochemical, pipeline, wastewater treatment, water tank/works.

Directory of Industrial Painting Contractors

ARGENTINA

EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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ARGENTINA

Anticorr S.A.

Rodriguez Pena 431, 5 A/C,
Buenos Aires, Argentina

Tankcoating S.A.

Jaramillo 1731 Piso 1, Buenos Aires, 1429 Argentina; Alberto A Martinez:
54 1 147 015313; Fax: 54 1 147 015313; tankcoating@tankcoating.com.ar

ARUBA

Douhsar N.V.

Rooi Koochi 42 C, Savaneta, Aruba; Gene: 29 75843580
gboekhoudt@douhsar.com

AUSTRALIA

Contract Resources

PO Box 222, Morphett Vale, Adelaide, 5162 Australia; John McCormack:
61 41-8807804; Fax: 61 883265070; johnmc@contractresources.com

Corrocoat Engineering (Aus) Pty Ltd.

P O Box 1423, Canning Vale WA, 6970 Australia; Gary Hussey:
61 894 722500; info@corrocoat.com.au

Denberth Pty Ltd. t/a Grant Painters

Unit 4 - 30 Whitehouse Street, Garbutt, Townsville, 4810 Australia;
Stuart Grant: 61 4775 7228; Fax: 61 4775 7338; gpaint@bigpond.net.au

Eptec Pty. Ltd.

PO Box 782, Broadway, NSW 2007 Australia; Joe Viglione: 61 2 903 46969;
Fax: 61 2 903 46970; jviglione@eptec.com.au

Giovenco Industries (Aust) Pty Ltd.

3 Benson Road, Ingleburn, 2565 Australia; Paul Giovenco: 61 296 186300;
Fax: 61 2961-86311; paulgiovenco@giovencoind.com

McElligott Partners Pty. Ltd.

2-6 Hume Road, Laverton North, Victoria, 3026 Australia; Michael Harrington:
61 3 936 96711; Fax: 61 3 936 96157; enquiries@mcelligotts.com.au

Queensland Industrial Coatings

PO Box 7003, Hemmant QLD, Australia; Aaron Sharman: Fax: 61 7 339 33094;
kevin.sharman@qic.net.au

RMP Abrasive Blasting

7 Hudson Place, Mulgrave, Sydney, NSW 2756 Australia; Raymond Ellis:
61 2 458 79006; Fax: 61 2 458 79004; rmp@abrasiveblasting.com.au

Superyacht Solutions

PO Box 334, Runaway Bay, QLD 4216 Australia; Steve Wicks:
61 7 550 28255; Fax: 61 7 550 28266; info@superyacht.com.au

ThyssenKrupp Xervon

Industriezone Vloeiende, Leo Baekelandstraat 5,
Kapellen, 2950 Belgium; Gert Laureijs: 32 3 660-1530; Fax: 32 3 660-1565;
xervon.kapellen@thyssenkrupp.com

BELGIUM

BRAZIL

Rust Engenharia LTDA.

Rua Bahia, 109, Diadema-Sao Paulo, 09941-740 Brazil; Flavio Gomes:
55 1 140 705145; Fax: 55 1 140 705145; rust@rust.com.br

BRUNEI

GCE LTS 5209, Lrg Setia Di-Raja, Kg Sungai Duhon, Kuala Belait, KA3131

Brunei; Jason Bowker: 67 3 333-2256; Fax: 67 3 333-2279;
jason.bowker@nautika.net

Mashhor General Contractor Sdn Bhd

G22, Lot 3698, Jalan Pangsa, Seria, KB 1190 Brunei;
67 3 3222088; Fax: 67 3 3222088

CANADA - ALBERTA

Abrasive Blast and Paint Inc.

1207 - 16th Avenue, Nisku, AB T9E 0A8 Canada; Lorne Fedoruk:
780-955-3616; Fax: 780-955-3924; lorne@abrasiveblastandpaint.com

Advance Coating Solutions

10130 24th Street, Edmonton, AB T6P 1W9 Canada; Chris Repchinsky:
780-449-1700; Fax: 780-449-1563; riq@advancecoating.com

AirPac Enterprises Ltd.

8715 40th Street S.E., Calgary, AB T2C 2P1 Canada; Lorne Kostiuk:
403-279-8171; lkostiuk@airpac.ab.ca

Altus Energy Services

1607 - 10th Street, Nisku, AB T9E 0A7 Canada; Wayne Duncan:
780-955-2856; Fax: 780-955-7215; wayne.duncan@altusenergy.com

Brother's Specialized Coating Systems Ltd.

6150 76th Ave., Edmonton, AB T6B 0A6 Canada; Brian Payne:
780-440-2855; Fax: 780-440-1050; brotherscoating@shaw.ca

Corrocoat Services Inc.

7829 Coronet Road NW, Edmonton, AB T6E 4N7 Canada; Norm Raitt:
780-468-1278; norm@corrocoat.ca

Derochie Painting Ltd.

4010 - 24 Avenue North, Lethbridge, AB T1H 6L7 Canada; Randy Derochie:
403-466-8134; Fax: 403-455-4300; rderochie@shaw.ca

Desco Coatings of Alberta Ltd.

8017 Coronet Road, Edmonton, AB T6E 4N7 Canada; Daryl Samycia:
780-466-3101; Fax: 780-466-7241; daryl.samycia@desco.cc

Desert Blasting & Painting Ltd.

Box 93, Brooks, AB T1R 1B2 Canada; Keith Harink: 403-362-7460;
desertblasting@hotmail.com

Dragon Sandblasting & Painting 2001 Ltd.

PO Box 57038, Sherwood Park, AB T8A 5L7 Canada; Angus MacDonald:
780-472-6969; Fax: 780-472-6760; angus@dragonsandblasting.com

Endura

12425 - 149 St., Edmonton, AB T5L 2L6 Canada; Mark Morris:
markmorris@enduramail.ca

Groves Sandblasting Ltd.

#3 9899 112 Ave., Ste. 2020, Grande Prairie, AB T8V 7T2 Canada;
Curtis Groves: 780-402-7789; curtisg@grovesandblasting.com

Hall Industrial Contracting Ltd.

Box 147, Blackfalds, AB T0M 0J0 Canada; Chris Hall:
403-885-8885; hallind@telus.net

IPAC Services Corp. RR 3, Site 1, Box 29, Lot 27 County Ind. Park,

Grande Prairie, AB T8V 5N3 Canada; Chris Rimmer: 780-532-0077;
Fax: 780-402-2194; chris.rimmer@ipacservices.com

Momentum Industrial Coatings

10567-31 Ave., Edmonton, AB T6I 3K1 Canada; Jeff Stern: 780-984-4402;
Fax: 780-461-5822; jeffstern@momentumcoatings.com

Paintability Ltd.

Box 115, Aldersyde, AB T0L 0A0 Canada; Steve Marchbank: 403-601-8745;
Fax: 403-601-8746; paintability@platinum.ca

Park Derochie Coatings Ltd.

11850 28th St. N.E., Edmonton, AB
T6S 1G6 Canada; Doug Barker
780-478-4688; Fax: 780-475-9832
dbarker@parkderochie.com

Park Derochie has over 50 years of industrial experience and offers turnkey shop and field services in tank exteriors and linings, secondary containment, abrasive blasting, UHP waterjetting, bridges, structural steel, lead abatement, metalizing, pipe coating, underground pipe, railcars, and water towers. We also specialize in fireproofing and mechanical insulation. See our display ad, p. 61.

Park Derochie Coatings Ltd.

#104, 425 Gregoire Drive, Fort McMurray, AB T9H 4K7 Canada; Doug Barker:
780-701-9269; Fax: 780-475-9832; dbarker@parkderochie.com

Procoat Coatings Ltd.

6632 90th Ave. S.E., Calgary, AB T2C 2T3 Canada; Pat McCay:
403-236-0988; Fax: 403-236-0993; procoat@telus.net

True Grit/Argolis Construction Ltd.

Site 6, Box 12, St. Albert, AB T8N 1M8 Canada; Demetrius Bazos:
780-459-1996; demetrius@truegritcanada.com

Directory of Industrial Painting Contractors

CANADA continued

EXPERIENCE

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Tanks/Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

BRITISH COLUMBIA

Altworld Mobile Sandblasting Ltd.

2620 Bedford Street, Port Coquitlam, BC V3C 3K6 Canada;
Don Lyles: 604-299-0932

Certified Coating Specialists Inc.

1840 Co-Op Lane, Castlegar, BC V1N 4K2 Canada; Cliff Harper:
866-822-5900; Fax: 250-365-3390; charper@kpcocoatings.com

Clara Industrial Services Ltd./Clara, Inc.

34613 Vye Road, Abbotsford, BC V2S 8J7 Canada; Mark MacKave:
604-859-8608; Fax: 604-859-8607; info@claraindustrial.com

Clark & Pattison

No. 6, 929 Ellery Street, Victoria, BC V9A 4R9 Canada; Mike Mousseau:
250-386-5232; Fax: 250-386-5234; cpvictoria@telus.net

Coating Solutions

2976 Mira Street, Burnaby, BC V3J 7X2 Canada; Joseph Horvath:
604-351-1666; decoplus@telus.net

Corrcoat Services Inc.

19330 94 Avenue, Surrey, BC V4N 4E4 Canada; Clint Batke: 604-881-1268;
Fax: 604-881-1258; sales@corrcoat.ca

Deco Plus

2976 Mira Place, Burnaby, BC V3J 1B6 Canada; Joseph Horvath:
604-351-1666; Fax: 604-351-1666; decoplus@shaw.ca

Midway Wheelabrating

120-667 Sumas Way, Abbotsford, BC V2S 7P4 Canada; Daryl Schuurman:
604-855-7650; Fax: 604-852-2136; daryl@midwaywheelabrating.com

Redi-Strip Metal Cleaning Canada Ltd.

7691 Vantage Way, Delta, BC V4G 1A6 Canada; Therese Arseneau:
604-946-7761; Fax: 604-946-5936; info@redi-strip.com

Versatile Painting & Sandblasting (Div. of Western

Coatings, Ltd.) 710 B Enterprise Ave., Kitimat, BC V8C 1A9 Canada;
G. Theriault: 250-632-3241; Fax: 250-632-7116; gtheriault@versatilepainting.ca

Western Coating Ltd.

710 Enterprise Ave., Kitimat, BC V8C 2E6 Canada; Guy Theriault:
250-632-3241; Fax: 250-632-7116; gtheriault@versatilepainting.ca

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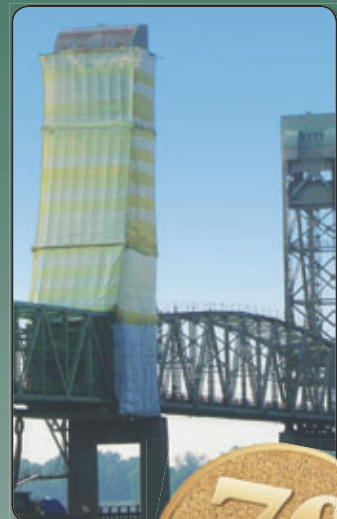
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Rakesh Singh: 966-33410063; Fax: 966-38574838; info@otcsaudi.com

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65 9-0079365; Fax: 65 6-7766075; pnaren@ashmarine.com.sg

FRP Products Company Private Limited

No. 8, Tuas Avenue 14, Singapore, 638954 Singapore; Richard Kho:
65 6-861-8766; Fax: 65 6-861-2766; khosukia@frp-products.com

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Fax: 27 1 848-41179; prothaneind@yahoo.com

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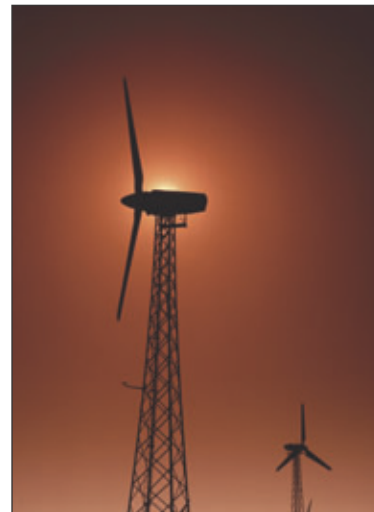
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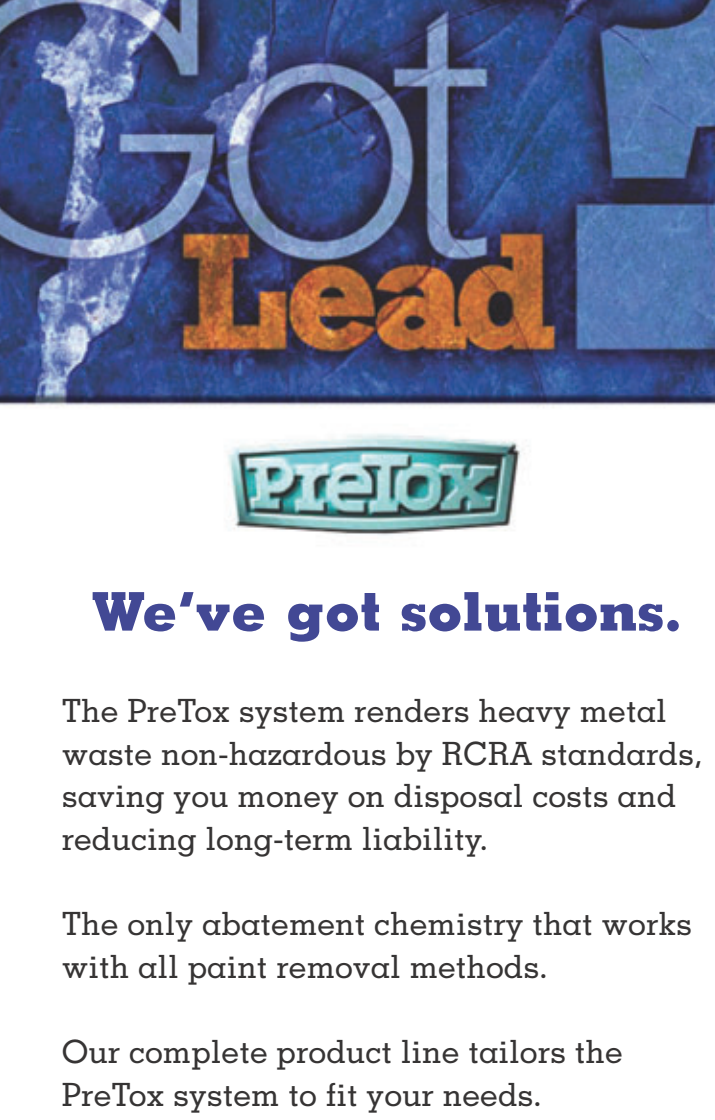
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bbirney@technocoatings.com

TCI specializes in painting, coating, and abrasive blasting for a variety of industries, including petrochemical, tanks, food and beverage, power generation, offshore, wastewater, and amusement. TCI excels in architectural, commercial, and industrial projects and has maintenance programs to fit any budget.

Techno West
1391 S. Allec St., Anaheim, CA 92805; Chris Radovich: 714-635-4078;
chris@technocoatings.com

Tri County Painting
Riverside, CA 92508; Jon Premo: 951-489-8905;
Fax: 951-697-6592; tri.countypainting@yahoo.com

Walls Painting
2825 S. Rodeo Gulch, Ste. 10, Soquel, CA 95073; Jim Harmon: 831-476-1223;
Fax: 831-476-1224; walls@wallspainting.com

Wear & Repair
1831 Polk St., Concord, CA 94521; Jim Wood: 925-825-9046;
Fax: 925-687-5048; wearrepair@astound.net

West Coast Industrial Coatings
PO Box 245, Paso Robles, CA 93447; Ron Hogeland: 805-238-5523;
Fax: 805-237-8400; ron@wcicinc.com

Wilson & Hampton
PO Box 9949, Anaheim, CA 92812; Douglas Hampton: 714-772-5091;
Fax: 714-284-4900; dough@wilsonhampton.com

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Tanks/Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

COLORADO

AB-Selby Painting
PO Box 18354, Colorado Springs, CO 80935; Arlene: 719-331-7503;
ab-selbypainting@q.com

All West Surface Prep
6620 E. 56th Ave., Commerce City, CO 80022; Chuck Wagner: 303-573-7737;
Fax: 303-761-7783; info@allwestsurfaceprep.com

Applewood Painting Company
14000 W. 78th Ave., Arvada, CO 80005; Jimmy Anderson: 303-425-9071;
Fax: 303-425-6656; jimmyanderson@qwestoffice.net

BH Waterproofing, Inc.
2323 W. 72nd Ave., Denver, CO 80221; Richard (Butch) Herring:
303-451-5668; Fax: 303-451-9289; butch@bhwaterproofing.com

Calco Painting
2045 S. Valentia St., Unit 10, Denver, CO 80231; Ross Haymes:
303-656-9883; Fax: 303-265-9324; info@calcopainting.com

Coblaco Services, Inc.

700 Billings St., Unit L, Aurora, CO 80011
Brett Allison: 303-690-7148
Fax: 303-750-5170
brett@coblaco.com

Coblaco Services has been servicing the Rocky Mountain region since 1977. Our services include abrasive blasting and protective coating and lining applications in the field and at our 40-acre facility. We are committed to providing quality workmanship on time and in a safe environment. We cover a variety of markets throughout the U.S. NACE inspectors on staff.

Craig Birchford Painting
2615 S. Troy Ct., Aurora, CO 80012; Craig Birchfield: 303-981-2384;
nhf53@comcast.net

Focal Point Inc.
8180 West 81st Drive, Arvada, CO 80005; Eric Anderson: 303-638-1113;
focalpointproperty@yahoo.com

Forbes Painting Co. Inc.
16425 Electra St., Brighton, CO 80603; Jane Forbes: 303-659-0300;
forbespainting@comcast.net

High Country Coatings
715 Ventura St., Aurora, CO 80011; Paul Sullivan: 303-367-4446;
Fax: 303-367-4448; customerservice@highcountrycoatings.com

JDH Waterproofing
9281 W. Louisiana Ave., Lakewood, CO 80232; John Hubbard:
303-248-6985; Fax: 303-353-9798; sales@jdhwatproofing.com

Justine's Painting (JJ's Painting)
1332 Ilium Dr., Lafayette, CO 80026; Jaimy Weber: 720-366-6403;
omnidirect@hotmail.com

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Water Tanks/Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

M&R Painting
724 North 30th Street, Colorado Springs, CO 80904; Michael Rogers:
719-520-0910; mandrpainting@earthlink.net

M.A. Bemus Painting, Inc.
3373 Yarrow Court, Wheat Ridge, CO 80033; Mark Bemus: 303-431-8445;
mabemus@qwestoffice.net

National Coatings
2715 W. 8th Ave., Denver, CO 80204; Jim Minster: 303-825-0155;
Fax: 303-825-0490; jminster@nationalcoatings.biz

Pat's Painting LLC
6357 South Ingalls Street, Littleton, CO 80123; Pat Giddens:
303-347-1528; Fax: 303-347-1627;

Seal It Up
CR 28, Longmont, CO 80504; Chris Edwards: 970-535-0133;
seal-it-up@hotmail.com

The Base Group
1516 Xavier St., Denver, CO 80204; Rich Purnell: 720-280-2001;
contact@basepainters.com

TRS Incorporated
6621 West 56th Avenue, Arvada, CO 80439; Nick Williams: 303-499-6722;
nwilliams@trsinc.us

CONNECTICUT

A. Laugent & Son, Inc.
370 Ardale St., P.O. Box 26034, West Haven, CT 06516; Tom Laugeni:
203-934-5302; Fax: 203-934-0562; tlaugeni@yahoo.com

Blast All, Inc.
148 Mill Rock Rd. E., Old Saybrook, CT 06475; Todd Davenport:
860-388-5464; davenport@ecsone.com

Eagle Specialty Coatings
P.O. Box 186, Colchester, CT 06415; Raymond Nadeau: 860-537-3759;
raymondnadeau@sbcglobal.net

Fine Specialty Construction, LLC
67 Poland Street, Bridgeport, CT 06605; Francesco Zaffina: 203-334-5100;
Fax: 203-362-1040

Mohawk Northeast, Inc.
PO Box 311118, Newington, CT 06131; Steven C. Stanton: 860-666-1451;
estimating@mohawknortheast.com

Porto Painting & Decorating, Inc.
720 Brewster St., Bridgeport, CT 06605; Richard Porto: 203-333-1426;
Fax: 203-334-1569; portopainting@aol.com

Roberge Painting Company, Inc.
171 Central Street, Bristol, CT 06010; Peter Roberge: 860-582-6131;
Fax: 860-582-9659; info@robergepainting.com

Total Interiors LLC
2290 Foxon Road, North Branford, CT 06471; Charles Taft: 203-488-4602;
chas@totalinteriorsllc.com

DELAWARE EXPERIENCE

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Seminole Equipment, Inc. 204 Tarpon Industrial Circle, Tarpon Springs, FL 34689; Jim Klimis: 727-944-4481; Fax: 727-945-0882; jim3ds@hotmail.com	✓										✓	✓				
Service Painting Company of Florida 12140 Metro Parkway, Suite K, Fort Myers, FL 33966; Kenneth L. Kelly: 239-939-7622; Fax: 239-225-0955; kenkelly@servicepainting.net			✓						✓	✓					✓	
Shield Coatings & Weatherproofing 1028 S. 50th Street, Tampa, FL 33619; Marcy Roy/ Michael Schroeder: 813-247-5421; mikeschroeder@tampabay.rr.com											✓					
Southland Painting Corp. 2635 NW 4th St., Ft. Lauderdale, FL 33311; Jef Verhelst: 954-748-2770; Fax: 954-748-2901; liz@southlandpainting.com									✓	✓	✓				✓	✓
Sunrise Systems of Brevard, Inc. P.O. Box 3188, Cocoa, FL 32924; Mark Ancona: 321-636-1618; Fax: 321-639-7397; mancona@sunrisesbi.com	✓	✓	✓								✓	✓				✓

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Plummer Painting and Waterproofing
610 Hickman Circle, Suite 100, Sanford, FL 32771; Steve Krout:
407-585-0210; Fax: 407-585-0220; stevekrout@plummerinc.com

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franchiseinfo@meritnow.com

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Transmission Pipeline
Wastewater Treatment
Water Tanks/Works
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Shop Painting
Tank Linings
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11501 Mellowood Dr., Riverview, FL 33569

Mike R. Makela: 813-598-0802

Fax: 813-672-6172

sunstatecoatings@msn.com

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Superior Painting & Wallpaper, Inc.
2705 Hidden Creek Drive, Jacksonville, FL 32226; Perry Edwards:
904-714-1558; perry.edwards@comcast.net

Tarpon Industrial, Inc.
1055 N. Pinellas Ave., Tarpon Springs, FL 34689; Lynn Alexander:
727-937-9825; Fax: 727-937-8485; tarponindustrial@yahoo.com

The Avalon Group Southeast LLC
7 West Main Street, Suite 800, Apopka, FL 32703; Eric Love: 407-814-8366;
Fax: 407-814-8376; eric@theavalongroupllc.com

Total Containment Solutions, Inc.
11000 Metro Parkway, Suite 20, Fort Myers, FL 33966; Michael D. Whitener:
239-275-6235; mike@fscocoatings.com

Tropex Construction Services, Inc.
14395 SW 139 Court, Suite 102, Miami, FL 33186; Angel M. Pareja:
305-234-8355; Fax: 305-675-0342; tropex@tropexcon.com

United Decorating Services Inc.
525 Belmont Ct., Dunedin, FL 34698; David Lucariello: 727-481-7830;
Fax: 727-857-4261; davidlucariello@yahoo.com

Universal Painting Corporation
2234 Old Tampa Highway, Lakeland, FL 33815; John Aldrich: 863-686-2320;
Fax: 863-686-1954; info@universalpainting.com

V.H.P. Enterprises, Inc.
728 Wesley Ave., Tarpon Springs, FL 34689; Niki Vavlas: 727-938-9765;
info@vhenterprises.com

Vanguard Vinyl Coatings Inc.
5099 S.R. 21 North, Keystone Heights, FL 32656; Roy Jensen: 888-282-4777;
Fax: 352-473-0212; inc5546@bellsouth.net

VIP Painting, Inc.
11540 Wiles Road, Coral Springs, FL 33076; Alex Caldwell: 954-344-4413;
alex@vippainting.com

Worth Contracting, Inc.
2112 Jerigan Rd., Jacksonville, FL 32207; Joe Worth III: 904-396-6363;
goworth@aol.com

GEORGIA

Action Contractors

2600 Collins Springs Road, Smyrna, GA 30080; Tim Smith: 404-799-3551;
tsmith@actioncontractors.com

All-Safe Industrial Services, Inc.

P.O. Box 566, Augusta, GA 30903

Adam Rubendall: 866-774-0441

Fax: 803-489-0098; natalie@allsafe1.com

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Augusta Industrial Coatings Inc.
911 Hayes Dr., Augusta, GA 30901; William R. Kirkland: 706-432-0454;
Fax: 706-432-0459; augindct@aol.com

Beatty Coating Company, Inc.
475 Embury Lane, N.E., Marietta, GA 30066; Randy Beatty: 770-422-8986;
Fax: 770-424-9932; rjb1019@comcast.net

Benson Industrial Solutions, Inc.
1371 Aqueduct Way, Marietta, GA 30062; Alec Benson: 770-579-0866;
abenson@bensonindustrial.com

Black Dog Painting
100 Buck Trail, Social Circle, GA 30025; Keith Trammel: 678-342-5457;
Fax: 770-978-1304; ktrammel@blackdogpainting.com

Coating Systems Inc.

4618 Old Louisville Rd., P.O. Box 7512
Savannah, GA 31418; Michael McMahon
912-964-7884; Fax: 912-964-0584
m.mcmahon@coatingsystems.net

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404-402-0303; Fax: 770-458-6015; info@colorfastpainting.com

Custom Concrete Applications, LLC
5385 Peachtree Dunwoody Rd. NE, Ste. 103, Atlanta, GA 30342;
Biren Soni: 404-419-6466; Fax: 404-419-6466; info@ccallc.us

DACA Industrial Painting & Abatement Services
2255 Button Gwinnett Dr., Suite 105, Atlanta, GA 30340; David Joiner:
770-331-4715; Fax: 770-451-8594; djoiner@dacapainting.com

Hames Contracting, Inc.
11460 N. Fulton Ind. Blvd., Alpharetta, GA 30009; Perry G. Hames:
770-442-1396; Fax: 770-664-1854; pghames@bellsouth.net

Industrial Painting Services, Inc.
PO Box 1568, Buford, GA 30515; Bob DeNyse: 770-271-9370;
Fax: 770-614-4029; bobdenyse@yahoo.com

Industrial Technical Coatings, Inc.
56 Telfair Place, Ste. B, Savannah, GA 31415; Tommy Flowers:
912-341-8800; tommy.flowers@indtechcoatings.com

Toole Floor Coating
2709 Upland Court, Albany, GA 31721; Keith Callaway: 229-888-6900;
Fax: 229-888-6994; kflanagan@toolefloors.com

Williams Specialty Services, LLC
100 Crescent Centre Parkway, Ste. 1240, Tucker, GA 30084; Douglas A. Page:
770-879-8800; Fax: 770-879-3719; drabine@wisgrp.com

HAWAII

Bay Harbor Honolulu, LLC

P.O. Box 30925, Honolulu, HI 96820; Billjeane Kam-Takashima: 808-842-5858;
Fax: 808-842-5860; bkam@bayharborhnl.com

CB Tech Services, Inc.
5 Sand Island Access Road, Unit 102, Honolulu, HI 96819; Edwin A. Bocoboc:
808-848-0060; Fax: 808-843-8801; cbtsi@cbtechservice.com

D. Zelinsky & Sons of Hawaii, Inc.
91-310 Komohana St., Kapolei, HI 96707; Lari Zelinsky-Bloom:
808-682-1321; Fax: 808-682-1535; lbloom@zelinskyco.com

Dunkin & Bush, Inc.

604 Kaimalino St., Kailua, HI 96734
Don Hovde: 360-733-8033
Fax: 360-733-8035
dhovde@dunkinandbush.com

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Endo Painting Service, Inc.
841 Alua St., Wailuku, HI 96793;
Greg Endo: 808-244-9139; Fax: 808-242-9546

Honolulu Painting Co., Ltd.
2809 Mokumoa St., Honolulu, HI 96819; Ronald H. Yanagi: 808-839-2777;
honolulu.painting@honpaint.com

EXPERIENCE

ILLINOIS continued

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Kawika's Painting & Waterproofing Inc. 2147 Eluene Street, Honolulu, HI 96819; David Dunham: 808-848-0003; david@kawikaspainting.com																
										✓						
Pacific Diversified Finishes, Inc. 24 Sand Island, Access Road #14, Honolulu, HI 96819; Jim Maynard: 808-847-1900; jim@pdfhawaii.com																
✓	✓								✓							
Primo Custom Painting LLC 7018 Hawaii Kai Dr., Unit 308, Honolulu, HI 96825; Marcelo Da Silva: 808-395-7644																
										✓						
Protex Painting 74-5602 Alapa St., Ste. A, PMB 871, Kailua Kona, HI 96740; David Gramlich: 808-960-2299; david@protepaintinghi.com																
									✓	✓	✓					

IDAHO

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Advanced Coatings Systems 443 S 45th E., Idaho Falls, ID 83401; Greg Pimentel: 208-529-1649; lnbpcpr@live.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

ILLINOIS

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
A Pearson Company 15941 S. Harlem Ave., Ste. 254, Tinley Park, IL 60477; Robert Berg: 708-301-7914; robpberg@comcast.net																
✓							✓	✓	✓							
AAA Painting Contractors Inc. 529 W. Roosevelt Road, Wheaton, IL 60187; Cheryl Murphy: 630-231-8350; Fax: 630-293-9580; info@aaapaintco.com																
✓							✓		✓	✓	✓	✓				
All Pro Overspray 108 W. Ruth St., Sesser, IL 62884; Darren Clark: 866-403-0492; Fax: 618-625-6141; info@allprooverspray.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
All-Tech Decorating Co. 1227 Naperville Dr., Romeoville, IL 60410; Dawn Gabry: 630-378-0003; Fax: 630-378-0004; dgabry@alltechdecorating.com																
✓										✓						
American Coatings and Containment, Inc. PO Box 436, Orland Park, IL 60462; Richard Hasenbank: 708-301-5170; Fax: 708-301-5121; richhasenbank@yahoo.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Central Illinois Painting Inc. 5 Woodland Trail, Rochester, IL 62563; Chris Sparling: 217-498-9252; c.sparling@comcast.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Certified Painting Company Inc. DBE/WBE 11601 S. Keeler, Alsip, IL 60803; Maria Kochilas: 708-389-5333; certifiedptg@msn.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Chicago Tank Lining Sales, Inc. 2409 West Main Street, Evanston, IL 60202; Warren Brand: 847-328-0500; Fax: 847-328-0620; sales@chicagotanklining.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
CL Coatings, LLC 8450 W. 191st St., Unit 19 Mokena, IL 60448; Jimmy Sourbis 815-464-3053; Fax: 815-464-3060 info@nacoatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CL Coatings is a full-service industrial coating contractor with offices in Lakeland, Florida; and Mokena, Illinois. CL Coatings is an SSPC PCCP-certified and pipeline qualified contractor with a strong commitment to quality installations and a safe workplace. Alliance contracts and extended performance warranties are available.																

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ComPro Painting & Decorating Services, Inc. 10 S. 160 Ramm Dr., Building C, Naperville, IL 60564; Jeffrey Tokar: 630-820-0192; Fax: 630-820-0809; jtkompro1@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Concare, Inc. 2081 N. 15th Ave., Melrose Park, IL 60160; Ron Puszyński: 708-681-8800; Fax: 708-681-8929; ron.puszyński@concare.com																
✓																

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Crown Painting, Inc. 10124 W. 187th St., Mokena, IL 60448; Eve Conversa: 708-478-0505; Fax: 708-478-0606; paint@crownpainting.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Custom Fabrications and Coatings 1107 - 22nd St., Granite City, IL 62040; Chris Carron: 618-452-9540; chris.carron@customfabandcoatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
DBM Services 16 W., 107 83rd Street, Burr Ridge, IL 60527; Mike Lynch: 630-321-9060; mike@dbmservicesinc.com																
✓	✓									✓	✓	✓	✓	✓	✓	✓
Era Valdivia Contractors, Inc. 11909 South Avenue O, Chicago, IL 60617; Saul Valdivia: 773-721-9350; Fax: 773-721-8027; general@eravaldivia.com																
✓				✓						✓	✓	✓	✓	✓	✓	✓
Georgia & Company, Inc. 1296 Cobblers Crossing Ct., Elgin, IL 60120; Jay Mortensen: 847-452-8485; Fax: 877-472-4082; jay@georgiaandco.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Guy Matson Decorating, Inc. 152 W. Sunnyside Place, Libertyville, IL 60048; Guy Matson: 847-362-8355																
															✓	



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EXPERIENCE

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 Fax: 317-536-0212; sales@acs-indy.com
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Busy Bee Painters, Inc.
 2315 Wayne Terrace, Fort Wayne, IN 46803; Gary Lambroff: 260-422-9390;
 busybee paintersinc@aol.com
 ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Collins Industrial Services
 6675 E. US Highway 33, Churubusco, IN 46723; Joe: 260-693-2956;
 randcoll@mchsi.com
 ✓

Colt Industrial Sales
 15207 Herriman Blvd., Noblesville, IN 46060; Ken Schaefer: 317-773-1133;
 Fax: 317-776-1992; colt9@mac.com
 ✓ ✓ ✓ ✓

Concrete Flooring Specialties dba Garage Concepts of Indiana LLC
 2600 S. Henderson St., Suite 103, Bloomington, IN 47401;
 Eric Brown: 812-325-1633; sales@concreteflooringspecialties.com

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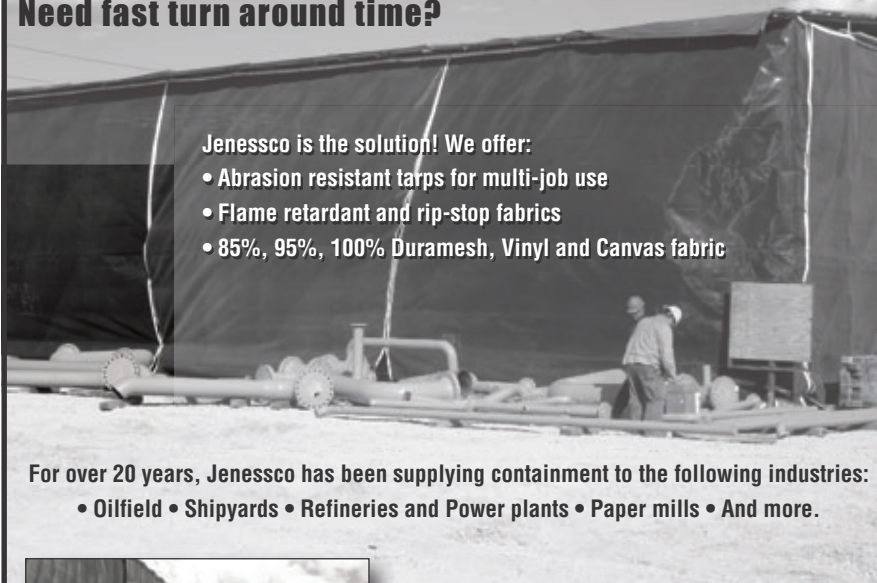
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JD Quality Painting Co.
7172 E Michigan Ave., Saline, MI 48176; John: 734-429-0084;
john@jqualitypainting.com

K & M Floor Coating LLC
23166 Amber Ave., Warren, MI 48089; Mark Jones: 586-261-7000;
mark@kmfloorcoating.com

Lake State Decorating
3240 W St. Joseph Rd., Lansing, MI 48917; Jack Stohr: 517-364-9000;
info@lakestatedecorating.com

Liddle Painting
15222 Weller Ct., Holly, MI 48442; Bob Liddle: 810-577-4263;
rliddle923@comcast.net

LINE-X of Lansing
5504 S. Cedar St., Lansing, MI 48911; John Moe: 517-394-1222;
Fax: 517-394-3957; linexoflansing@tds.net

M.K. Painting Inc.
4157 7th St., Wyandotte, MI 48192; John Bethell: 313-999-8367;
Fax: 734-285-5862; jbethellmkpainting@comcast.net

Metallizers of Mid-America, Inc.
16280 Martinsville Rd., Belleville, MI 48111; Matt Burley: 734-752-8378;
Fax: 734-699-4446; metallizers@comcast.net

Metro Floor Coating Supply, LLC
23166 Amber Street, Warren, MI 48089; Mark Jones: 586-261-7500;
Fax: 586-261-7200; sales@metrofloorcoating.com

National Coatings, Inc.
3520 Rennie School Rd., Traverse City, MI 49684; Dave Kaley: 231-943-2557;
dkaley@nationalcoatings.biz

MICHIGAN continued EXPERIENCE

Abhe & Svoboda, Inc.
17066 Revere Way, Prior Lake, MN 55372
Gail Svoboda: 952-447-6025
Fax: 952-447-1000
gail@integraonline.com

[illegible]

EXPERIENCE

MISSOURI

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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Rainbow Inc.

7324 36th Avenue North, Minneapolis, MN 55427; Mike Debuhr:
763-535-4041; mdebuhr@rainbowincmn.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Steinbrecher Painting, Inc.

1408 7th Street N., Princeton, MN 55371; Pat Brogan: 763-389-3887;
pat@steinbrecherpainting.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Swanson & Youngdale, Inc.

6565 W 23rd St., Minneapolis, MN 55426; Patrick Skodje: 952-545-2541;
Fax: 952-525-1945; pskodje@swansonyoungdale.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

TMI Coatings, Inc.

3291 Terminal Drive, St. Paul, MN 55121; Tracy Gliori: 651-452-6100;
Fax: 651-452-0598; tgliori@tmicoatings.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

United Painting & Sandblasting, Inc.

4980 Canasia Road, Saginaw, MN 55779; Lee Sandstrom: 218-729-7100;
Fax: 218-729-7222; unitedpaintings@aol.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Virnig Painting Company

65 - 43rd Street Northeast, Sauk Rapids, MN 56379; Patrick Virnig:
320-259-5411; Fax: 320-259-8779; pjvirnig@clearwire.net

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

MISSISSIPPI

Just Like New Overspray Management

2314 Broadmoor Pl., Gulfport, MS 39501

Gregg Goodhart: 866-746-1445

claims@justlikew-overspray.com

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Fax: 662-561-1943; wlawrence@lawrence-crane.com

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McGuffie Painting & Sandblasting Co.

P.O. Box 5326, Jackson, MS 39296; Dennis McGuffie: 601-981-4243;
Fax: 601-605-1651; dmofms@aol.com

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MS&G Painting Inc.

1032 Raintree Dr. N., Pelahatchie, MS 39145; Mark: 601-854-7846;
Fax: 601-854-7846; msmithson@yahoo.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

MISSOURI

A.T. Switzer Painting Co., Inc.

4710 Blue Parkway, Kansas City, MO 64130; Alan Switzer: 816-861-1700;
aswitzer@atswitzer.com

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MISSOURI continued

EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting	Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting																	
<div><div>Aetna Coatings, Inc.</div><div>2135 Schuetz Road, St. Louis, MO 63146</div><div>Robert B. Pavelka: 314-567-4000</div><div>Fax: 314-567-4222</div><div>uglybob@aetnacoatings.com</div></div> <div><div>Our work covers all types of surface preparation and coatings across the U.S. From chemical, petroleum, power, and manufacturing plants to RR and amusement, Aetna Coatings can accomplish the job. We are continually training our personnel in NACE, SSPC, OSHA, Lead Licensing, USDOT, and FRA Worker Standards.</div></div>																	<div><div>Goad Ccompany</div><div>16164 Westwoods Business Park, Ellisville, MO 63021; Curtis Goad: 636-394-6334; Fax: 636-394-2169; curtis@goadco.com</div></div> <div><div>Goens Brothers Painting</div><div>7514 North Oak Traffic Way, Gladstone, MO 64118; Shawn Neal: 816-436-6193; Fax: 816-468-6663; neal@goens.com</div></div> <div><div>Hartman Walsh Painting Company</div><div>7144 N. Market St., St. Louis, MO 63133; Ed Smith: 800-899-3535; esmith@hartmanwalsh.com</div></div> <div><div>MA Painting</div><div>9819 St. Charles Lane, St. Louis, MO 63074; 314-867-3505; Fax: 314-428-2276</div></div> <div><div>Nooter Construction - Thermal Spray Services</div><div>1500 S. 2nd St., St. Louis, MO 63104; Kros Kitchen: 314-421-7600; Fax: 314-421-7745; thermalspray@nooter.com</div></div> <div><div>Ozark Applicators, LLC</div><div>P O Box 398, Van Buren, MO 63965; Penny Treadway: 573-323-6450; tankpainters@yahoo.com</div></div> <div><div>Sam Melvin Painting Company</div><div>838 W. Olive, P.O. Box 308, Springfield, MO 65801; Sam Melvin: 417-866-1838; Fax: 417-866-0935; smelvinptg@sbcglobal.net</div></div> <div><div>Superior Coatings Company</div><div>P.O. Box 317, Chillicothe, MO 64601; Jim Deardorff: 660-646-6355; jdeardorffsupt@yahoo.com</div></div> <div><div>The Gateway Company</div><div>6425 Graham Rd., St. Louis, MO 63134; Kelly Houston or Kevin Kaemmerer: 314-524-7440</div></div> <div><div>Thomas Industrial Coatings, Inc.</div><div>2070 Highway Z, Pevely, MO 63070; Wayne Long: 636-475-3500; wlong@thomasindcoatings.com</div></div>																	<div><div>Utility Service Maintenance, Inc.</div><div>9909 Clayton Rd., Ste. 107, St. Louis, MO 63124; Cris Conner: 314-997-6900; Fax: 314-997-2855; info@utilityservice.net</div></div> <div><div>Wehmeier Painting, Inc.</div><div>1233 Hwy. P, O'Fallon, MO 63366; Tim Muldoon: 314-568-4328; tmuldoon@centurytel.net</div></div> <div><div>Whitehead Brothers Painting Inc.</div><div>9639 Persimmon Point, Hillsboro, MO 63050; Gerard Marley (Jerry): 217-556-8766; Fax: 636-688-5379; guyc@charter.net</div></div>																
✓				✓	✓	✓	✓	✓	✓	✓	✓	✓		✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓																		

MONTANA

Kustom City Fiberglass, Inc.
PO Box 6038, Great Falls, MT 59406; Fritz Kummert: 406-452-1046;
Fax: 406-761-8137; kcfglass@hotmail.com

NEBRASKA

Gerst Contracting
20214 Veterans Drive, Elkhorn, NE 68022; Mike Gerst: 402-289-1010;
project@gerstcontracting.com

Heiser's
5936 Cornhusker St., Lincoln, NE 68507; Todd Rose or Keith Heiser:
402-325-0075; Fax: 402-325-0078; trose@heisersconcretesupply.com

J. R. Stelzer Company
5850 Russell Drive, Ste. 1, Lincoln, NE 68507; James R. Stelzer:
402-466-0726; jrstelzer@msn.com

Lindner Painting, Inc.
701 S. Coddington Ave., Suite 100, Lincoln, NE 68522; John Puelz:
402-421-8027; Fax: 402-421-8097; mail@lpcoatings.com

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NEBRASKA continued

EXPERIENCE

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Todd Rose Decorative Concrete 5936 Cornhusker Hwy., Lincoln, NE 68507; Todd Rose: 402-325-0075; Fax: 402-325-0078; trose@toddrosedecorativeconcrete.com																
✓									✓		✓				✓	
Wittrock Sandblasting Inc. 12501 N 148 St., Waverly, NE 68462; Mike Wittrock: 402-786-5171; Fax: 402-786-2093																
✓									✓	✓	✓		✓	✓		✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
TSI (Tri-State Painting, Inc.) PO Box 1240, Tilton, NH 03276; Pam LaCroix: 603-286-7657; Fax: 603-286-7882; placroix@gototsi.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Fine Painting & Decorating Co. 1160 Route 22 W., Mountainside, NJ 07092; Greg Singh: 908-301-1040; gregsingh@fine-nj.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

NEW JERSEY

NEVADA

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Airway Sandblast & Paint LLC 4874 E Leonesio Dr., Sun Valley, NV 89433; James P. Hale: 775-527-1529; Fax: 775-448-6750; airwaysbp@yahoo.com																
									✓	✓						
ASD 305 Duke Circle, Las Vegas, NV 89107; Ron Orr: 702-870-2618; as- dlvinc@aol.com																
✓									✓	✓	✓	✓	✓	✓		
Bryan Painting & Decorating, Inc. 2550 N. Nellis Blvd., Las Vegas, NV 89115; Larry Bryan: 702-452-7299																
								✓	✓	✓	✓	✓	✓	✓		
Farr Construction Corporation 525 Spice Island, Unit F, Sparks, NV 89431; Jeff Farr: 775-826-9898																
✓								✓	✓	✓	✓	✓	✓	✓		
Lindell's Painting Service PO Box 50698, Sparks, NV 89435; Sherri Key: 775-825-8951; Fax: 775-825-5250; info@lindellspringing.com																
✓								✓	✓	✓	✓	✓	✓	✓		
M. J. Schiff & Associates, Inc. 2630 Wind Spinner St., Las Vegas, NV 89135; Al Perez: 702-236-8740; Fax: 866-910-1390; aperez@schiffassociates.com																
								✓	✓	✓	✓	✓	✓	✓	✓	✓
Midwest Pro Painting, Inc. 5008 Cecile Avenue, Las Vegas, NV 89115; Nick Lionas: 702-362-8484; Fax: 702-362-8595; nlionas@mpp-inc.com																
								✓				✓				
Olympus & Associates, Inc. 405 Lovitt Lane, Reno, NV 89506; Lazarus Tsipos: 775-322-0346; Fax: 775-322-0288; gtsipos@aol.com																
								✓	✓	✓	✓	✓	✓	✓		
Southwest Specialty Coatings, Inc. 9508 Mulroona Ct., Las Vegas, NV 89129; Jeff Rathje: 702-405-7900; Fax: 702-405-7800; jrathje@southwestsc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

NEW HAMPSHIRE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Fletcher's Sandblasting & Painting, Inc. 52 Shirling Rd., Epping, NH 03042; Bill Fletcher: 603-679-3400; Fax: 603-679-3465; fletcher@sandblasting@hotmail.com																
✓	✓								✓	✓	✓	✓	✓	✓		
John K's Painting Co., LLC 55 Nelson St., 2nd Floor, Manchester, NH 03103; John S. Kyriazis: 603-624-8674; jkyriazis@aol.com																
									✓	✓	✓					
Modern Protective Coatings, Inc. PO Box 119, Hudson, NH 03051; Scott Roystan: sroystan@comcast.net																
✓												✓				

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Accent Contracting Inc. 6 Kimberly Court, Manalapan, NJ 07726; Irving Sovern: 732-792-7171; Fax: 732-333-4617; accentpaint@aol.com																
All Jersey Painting, Inc. 15 Susquehanna Ave., Lincoln Park, NJ 07035; Steve Pruzinsky: 973-694-2299; steve@alljerseypainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Allstate Power-Vac, Inc. 928 E Hazelwood Ave., Rahway, NJ 07065; Mark Wileczek: 732-680-4100; mwileczek@aspvac.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Alpine Painting & Sandblasting Contractors 17 Florida Ave., Paterson, NJ 07503; Sam Scaturro: 800-773-3201; Fax: 973-279-3991; info@alpinepainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Audra Frank Associates LLC 134 Hillside Ave., Metuchen, NJ 08840; Audra Frank: 908-755-2212; audrafrankassociates@yahoo.com																
											✓					

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
C. I. M. East Coast Inc. 619 Homestead Rd., Brielle, NJ 08730; Tim Sigler: 732-223-8368; Fax: 732-528-9507; tsigler08730@yahoo.com																
											✓	✓	✓			

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Carneys Point Metal Processing, Inc. 351 N. Virginia Ave., Carneys Point, NJ 08069; Ron Iannitti: 856-351-9570; Fax: 856-351-9571; cpmpp@verizon.net																
											✓	✓	✓	✓		

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Classic Protective Coatings P.O. Box 4376, Warren, NJ 07059; Tom Karasewicz: 908-526-8030; cpccnc@optonline.net																
											✓	✓	✓	✓		

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Colonial Processing, Inc. 1930 S. 6th Street, Camden, NJ 08104; Steve & Brian Gove: 856-966-3313; Fax: 856-541-2409; bgove@cp1971.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Corrosion Control Corporation 177 US Route 130, Pedricktown, NJ 08067; Rick Ward: 856-299-4200; Fax: 856-299-5286; ccc@tankcare.com																
✓				✓					✓	✓	✓	✓	✓	✓		

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Dowco Painting Co. Inc. 1 Rena St., PO Box 115, Newfield, NJ 08344; William Cox, Jr.: 856-697-1350; dowcopainting@comcast.net																
												✓				

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Elite Management Industries LLC 12 Echo Place, Elmwood Park, NJ 07407; Kirk Savarese: 201-704-9804; Fax: 201-796-2560; elitemanagement@elitemanagement.info																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Euro Star 2000 Painting & Contracting, Inc. 775 Bloomfield Avenue, Clifton, NJ 07013; Albert F. Smith: 973-928-5477; info@eurostar2000painting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Off
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NEW MEXICO

EXPERIENCE

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Tanks/Works
Concrete Coating & Repair
Lead Paint Removal
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NEW MEXICO

A & M Tank & Steel Fab Inc.

7900 Market Place, Las Cruces, NM 88007; Wayne Mangan: 575-526-2700; wayne88033@yahoo.com

✓ ✓ ✓ ✓ ✓ ✓

Advanced Painting and Construction Svc, LLC

3816 Edith Blvd. NE, Albuquerque, NM 87107; Mark Stephanz: 505-243-1954; marks@nmia.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Brown-Minneapolis Tank Co.

8301 Broadway, SE, Albuquerque, NM 87105; Mike Morris: 505-563-4790; Fax: 505-563-4799; mmorris@bmt-tank.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

D & R Tank Company

1210 Prosperity SE, Albuquerque, NM 87105; Sabrina Ansley: 505-873-1101; sabrina@drtank.com

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JTC, Inc.

PO Box 25885, Albuquerque, NM 87125; Dean Ford: 505-858-0300; contact@jtcpainting.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Riley Industrial Services, Inc.

2615 San Juan Blvd., Farmington, NM 87401; Ralph Doolin: 505-327-4947; Fax: 505-326-0305; ralphd@rileyindustrial.com

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NEW YORK

Acacia Concrete Designs

39 Roselawn Ave., Troy, NY 12180; Bob Wood: 518-271-6592; sweetconcrete@yahoo.com

✓

Ahern Painting Contractors Inc.

69-24 49th Ave., Woodside, NY 11377; Kieran Ahern: 718-639-5880; kieran@aherncontractors.com

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Allstate Power-Vac, Inc.

180 Varick Avenue, Brooklyn, NY 11237; Mark Wileczek: 718-456-7779; mwileczek@aspvac.com

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Americlean Industrial Painting

51 Harrison Avenue, South Glens Falls, NY 12803; Mark Miller: 518-793-9274; mark@paintersandcleaners.com

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Amstar of Western New York, Inc.

825 Rein Road, Cheektowaga, NY 14225; Bruce Cozad: 716-204-9755; Fax: 716-204-9761; bcozad@amstarwny.com

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Anjac Enterprises, Inc.

310 Nassau Ave., Brooklyn, NY 11222; George Georgakis: 718-387-4881; Fax: 718-486-6746; anjace@aol.com

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Blast Off Inc.

29 Bycrus Dr., Buffalo, NY 14228; Jesse Telaak: 716-568-7502; info@blastoffny.com

✓

C.A. Reed Associates, Inc.

200 Saltonstall St., Canandaigua, NY 14424; Robert Park: 800-462-6149; sales@careed.com

✓ ✓ ✓ ✓ ✓

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Tanks/Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

Concrete Restoration & Protection Co.
141 Midler Park Dr., Syracuse, NY 13206; Gary Laird: 315-463-2985; Fax: 315-463-2768; glaird@crpcoc.net

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Bridge & Highway
Chemical Processing
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Concrete Coating & Repair
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Shop Painting
Tank Linings
Thermal Spray
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Delphi Painting & Decorating Co., Inc.
1445 Commerce Ave., Bronx, NY 10461; Chris Pappas: 718-931-0790; chrsdelphi@aol.com

✓

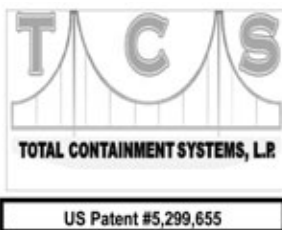
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NEW YORK continued

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Eastern Tank Services 400 Vulcan Street, Building #9, Buffalo, NY 14207; Ken Holdsworth: 716-832-8942; Fax: 716-832-8944; eastern@easterntank.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Elite Contractors, Inc. 150-11 18th Avenue, Whitestone, NY 11357; Christine Kalikatzaros: 718-767-5786; Fax: 718-767-5788; ckalikatzaros@elite-contractors.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Erie Painting and Maintenance Inc. 999 Rein Rd., Cheektowaga, NY 14225; Paul Gladwin: 716-634-6746; erieptg@aol.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Four Silver Star Painting Corp. PO Box 256, Roslyn Harbor, NY 11576; Bobbi Jo Tavenner: 516-621-8959; 4silver@optonline.net	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Frank J. Ryan & Sons Inc. 1277 5th Avenue, Troy, NY 12180; Bob Ryan: 518-274-6871; Fax: 518-274-0726; ryanpt@nycap.rr.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
KATS Enterprises P.O. Box 278, Smithtown, NY 11787; Katherine Seitz: 631-463-7255;	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Lawrence B. Wohl, Inc. 49 Beech St., Port Chester, NY 10573; Jonathan B. Wohl: 914-939-5250; jonathan@wohldiversified.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Marine Steel Painting Corp. 2064 Zoeller Rd., Alden, NY 14004; Leon Hatzipetros: 716-937-3765; Fax: 716-937-7933; gre527@aol.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Matsos Contracting Corp. 154-15 Cross Island Parkway, Whitestone, NY 11357; Emilia: 718-746-1324; Fax: 718-746-1591; matsoscorp@aol.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Miller Sandblasting & Painting Inc. 1600 Lexington Ave., Suite 103A, Rochester, NY 14606; Douglas J. McEwen: 585-436-0420; Fax: 585-436-0451; info@millersandblastingandpainting.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
NUCO Painting Corporation 8 Oval Dr., Islandia, NY 11749; Jason Jacinto: 631-467-6602; Fax: 631-615-2532; jajacinto@optonline.net	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
P.C.I. International, Inc. 7954 Transit Road #332, Williamsville, NY 14221; Ari Bouris: 716-834-0260; Fax: 716-834-0262; pci.international@yahoo.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
P.S. Bruckel, Inc. 1 Wm. J. Bruckel Dr., Avon, NY 14414; Peter Bruckel: 585-226-3661; psbnancy@aol.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Public Utilities Maintenance, Inc.

212-26 99 Avenue, Queens Village, NY 11429; John Bortolis: 718-740-4540
Fax: 718-740-5790; info@puminc.com

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Sage Bros Painting Co., Inc. 1115 Fifth Ave., Troy, NY 12180; Bill Sage: 518-273-7511; Fax: 518-273-7607; wpsagebros@verizon.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Secondary Services Co., Inc. 757 East Ferry St., Buffalo, NY 14211; Sales: 716-896-4000; Fax: 716-896-4282; sales@secondarieservice.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Stuart Dean Company 450 Seventh Avenue, 38th Floor, New York, NY 10123; Rex Dean: 973-283-2205; Fax: 973-283-9714; rdean@stuartdean.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
The Gombert Organization 117 Brook Avenue, Deer Park, NY 11729; J. R. Gombert: 631-586-4400; jr@gombertorg.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
The Pike Company, Inc. 1 Circle Street, Rochester, NY 14607; Tony Knoedl/Daniel Sinnott: 585-271-5256; knodt@pikeco.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Tower Maintenance Corp. 456 Glen Cove Avenue, Sea Cliff, NY 11579; Elizabeth Vlahopoulos: 516-305-5100; Fax: 516-558-1175; towermail@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Union International Inc. 6422 Charlotteville Rd., Newfane, NY 14108; J.C. Tomaselli: 716-517-5932; jimmy0804@adelphia.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
United Eagle Painting Corporation 50 James St., PO Box 88, Tonawanda, NY 14151; Konstantinos Bahas: 716-694-7597; unitedeaglepainting@gmail.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Wiltsie Construction Company, Inc. 735 E Seneca St., Oswego, NY 13126; Rick Bergman: 315-391-8775; Fax: 315-343-8238; pwiltsie@wiltsienet.com																
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NORTH CAROLINA

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Blair Duron Restoration, LLC 1401-D Diggs Drive, Raleigh, NC 27603; Jack McDougall: 919-427-5546; Fax: 919-833-4955; jack@blairconcrete.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Callaway Industrial Services P O Box 3128, Mooresville, NC 28117; Paul Callaway: 704-664-7022; paul@callawayindustrial.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Carolina Management Team PO Box 1409, Enkae, NC 28728; Wendy Banks: 828-648-7708; wendy@cmtoatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Charlotte Paint Company, Inc. PO Box 765, 1604 Lane Rd., Mount Holly, NC 28120; Don Dotherow: 704-827-1391; don.dotherow@charlottepaint.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Custom Coatings, Inc. 950 Tate Blvd. S.E., Hickory, NC 28602; Joe Brindle: 828-329-0953; Fax: 828-326-0954; joe@customcoatingsinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
D.C. Paint Works, Inc. 7335 Orr Road, Charlotte, NC 28213; David Chewing: 704-597-1166; dcptwork@bellsouth.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
EZ Sandblasting, Painting & Repair 646 Taylor Rd., PO Box 176, Chocowinity, NC 27817; Donald Beacham: 252-945-7598; Fax: 252-946-4658; ezsandblasting@suddenlink.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
FloorTech, Inc., Industrial Floor Coatings 8715 Sidney Circle, Suite 700, Charlotte, NC 28269; Jay Cullinan: 800-955-0078; Fax: 704-948-7552; floortech@floortechinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Galvan Industries, Inc. PO Box 369, Harrisburg, NC 28075; David Prior: 704-455-5102; dprior@galvan-ize.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
J & W of North Carolina, Inc. P.O. Box 1069, Vanceboro, NC 28586; Paul Murphy: 252-244-3600; Fax: 252-244-3605; jandw@coastalnet.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Liquid Floor Systems 10801 Johnston Rd. #215, Charlotte, NC 28226; Lee Davis: 704-543-7565; lee@liquidfloors.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
McCord Painting Contractors, Inc. 3299 Frog Level Road, Greenville, NC 27834; Charles McCord: 252-321-2009; service@mccordcontractors.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Olympic Enterprises, Inc. 282 Hubert Blvd., Hubert, NC 28539; Mark Xanthos: Fax: 910-353-1847; olympia1954@yahoo.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Precision Paint & Stain 2146W US 64, Murphy, NC 28906; Brian: 828-361-4615; Fax: 828-837-3013; precisionpainted@yahoo.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Southern Corrosion Inc. 738 Thelma Road, Roanoke Rapids, NC 27870; Jim Dotson: 800-828-0876; Fax: 252-535-3215; sci@tankcare.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Southern Paint and Waterproofing 3306 Liberty Rd., Greensboro, NC 27406; Richard Bramlett: 336-378-1103; Fax: 336-273-5847; richard@spwcinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Specialty Coating Solutions, LLC 2904 Treasure Hill Ct., Matthews, NC 28105; Harry Heise/Jim Ruzicka: 704-847-6435; Fax: 704-847-6435; harry@scs-us.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Superior Industrial Maintenance Company 4801 Stough Road, Concord, NC 28027; Steven E. Smith: 704-795-0001; Fax: 704-795-0008; ssmith@superior.net																
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Turner-Baxter, Inc. PO Box 288, Concord, NC 28026; Terry Baxter: 704-786-7191; Fax: 704-788-9071; tgbaxter@turner-baxter.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Western Waterproofing Company of America 2500 Allen Road South, Charlotte, NC 28269; Louise Novy: 704-598-5098																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

NORTH DAKOTA

Concrete Coatings 360 41 75th St. E, Williston, ND 58801; Lowell Nelson: 701-572-2056; Fax: 705-535-4790; concretecoatings360@nemont.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
H & H Coatings Inc. 404 Roberts Street, Devils Lake, ND 58301; Tammy Rutten: 701-662-8190; Fax: 701-662-3889; hhcoat@gondtc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Tony Eckert & Sons P.O. Box 948, Fargo, ND 58107; Roger Eckert: 701-282-9225; eckert@nbinternet.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

OHIO

Advanced Protective Coatings 7455 S. Dewey Road, Amherst, OH 44001; William J. Avolt: 440-984-4492; Fax: 440-984-4490; adprocoatings@aol.com																
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Advanced Recycling Systems 4000 McCartney Rd., Lowellville, OH 44436; Vic Pallotta: 330-536-8210; arsvic1@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Aerco Sandblasting Co. 429 N Jackson St., Lima, OH 45801; Pearl Miller: 419-224-2464; aerco@wcoil.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Bahnsen Painting 341 W 23rd St., Lorain, OH 44052; Dave Bahnsen: 440-244-3116; davebahnsen@hotmail.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Central Painting and Sandblasting 8543 Riverland Ave. S.W., Navarre, OH 44662; Michael Ritterbeck: 330-756-2043; cps@ssnet.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Clark's Painting, Inc. 200 Struthers-Liberty Road, Campbell, OH 44405; Rowen Clark: 330-719-7601																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Colonial Surface Solutions, Inc. 4599 Campbell Rd., Columbus Grove, OH 45830; Gene Heitmeyer: 419-659-5639; Fax: 419-569-5689; gene.heimmeyer@colonialsurfacesolutions.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Contract Masters Inc. 360 Jeanne Marie Dr., Dover, OH 44622; Doug or Christopher Cathis: 330-602-8570; dcathis@roadrunner.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Corcor, Inc. 3763 McCartney Road, Lowellville, OH 44436; Louis G. Lyras: 330-536-2133; lgyras@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

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Cosmos Industrial Services 9103 Detroit Avenue, Cleveland, OH 44102; Stan Vitakis: 216-861-8361; Fax: 216-861-4032; stan@cosmosindustrial.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Curtis Painting & Home Repair 814 N Market St., Troy, OH 45373; Doug Curtis: 937-287-0517; curtispainting@verizon.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Cutting Edge Decorative Concrete 4026 Humphrey Road, Richfield, OH 44286; Gregory Mata: 330-659-6686; cuttingedgeconcrete@roadrunner.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Dependable Painting Co. Inc. 4403 Superior Ave., Cleveland, OH 44113; Joe Shieff: 216-431-4470; Fax: 216-431-6670; joes@dependableptg.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Derrick Co., Inc. 4560 Kellogg Ave., Cincinnati, OH 45226 Joe Apgar: 513-321-8122 Fax: 513-321-8125 japgar@derrickcompany.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Derrick's unique facilities are designed to process large heat-treating, testing, blasting, and painting projects, including steel/alloy fabrications, castings, pressure vessels, and construction components, as well as medium and smaller components. We perform high-volume plate and structural blasting and high-quality custom painting in our new paint booth. See our display ad, p. 100.

Diversified Maintenance Co. 2633 Kinsman Rd., S.R. 87, N. Bloomfield, OH 44450; Michael Molnar: 440-685-4657																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

E. B. Miller Contracting, Inc. 1701 Mills Avenue, Cincinnati, OH 45212; Daryl Smith: 513-531-7030; Fax: 513-531-9775; dsmith@ebmiller.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Enerfab, Inc. 4955 Spring Grove Ave., Cincinnati, OH 45232; Rich King: 513-482-7619; rich.king@enerfab.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Epoxy Systems Blasting & Coating, Inc. 5640 Morgan Road, Clevel., OH 45002; Ray Litmer: 513-924-1800; Fax: 513-924-1900; rlitmer@fuse.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

George Steel Fabricating, Inc. 1207 US Route 42 South, Lebanon, OH 45036; John George: 513-932-2887; Fax: 513-932-2059; john@georgesteel.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

G-Force Contracting 585 Moore Dr., Campbell, OH 44405; Leo Gialousis: 330-980-2882; Fax: 330-755-0970; gforcecontracting@sbcglobal.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Gheens Painting Inc. 50771 Rainbow Ridge, Long Bottom, OH 45743; Manuel Gheen: 740-949-0405; Fax: 740-949-0206; gpi@hughes.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Henry Painting Co., Inc. 2295 Scioto Harper Dr., Columbus, OH 43204; John Morgan: 614-351-3544; henrypainting@msn.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Howard Painting Inc. P.O. Box 3, Defiance, OH 43512; Sheana Behringer: 419-782-7786; sheana@howardpainting.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Hy Blast Inc P.O. Box 602, Middletown, OH 45042; Bob Cunningham: 513-424-0704; Fax: 513-424-5272; rwcunningham@hyblastinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Ingle-Barr Inc. 20 Pleyles Lane, P.O. Box 874, Chillicothe, OH 45601; Jeffrey Poole: 614-421-0201																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

J.E. Peters, Inc. 425 Clinton Street, Circleville, OH 43113; Ed Peters: 740-474-5057; Fax: 740-474-1366; edatjepinc@aol.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

JPI Painting 58 South Main Street, Suite 1, Poland, OH 44514; Angelo Missos: 330-707-9077; jpainting@sbcglobal.net																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Liberty Maintenance, Inc. PO Box 631, 24 Madison St., Campbell, OH 44405; Emanuel Frangos: 330-755-7711; ejfrangos@libertymaintenanceinc.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Lima Sandblasting & Painting Company 4310 East Road, Lima, OH 45807; Bill Smith: 419-331-29

EXPERIENCE

OREGON continued

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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P & W Painting
3031 Front Street, Toledo, OH 43605; Ed Branstutter: 419-698-2209;
pwpaintinginc@aol.com

Permafloor, Inc.
2449 Sandover Rd., Columbus, OH 43220; David W. Busch: 614-451-9485;
Fax: 614-457-2200; dbusch1@columbus.rr.com

RAK Corrosion Control, Inc.
7455 S. Dewey Rd., Amherst, OH 44001; Guy Reph: 440-985-2171;
Fax: 440-985-2174; greph@rakcorrosioncontrol.com

RDR Certified Coating Consultants
10906 Ohio Ave., Cincinnati, OH 45241; Rick Ravenscraft: 513-709-7425;
naceguy@gmail.com

Skinner Painting & Restoration
4611 W. US State Route 36, Piqua, OH 45356; Jerred Vogler: 937-773-3858;
Fax: 937-815-1264; fcskinnerpainting@sbcglobal.net

Spartan Contracting LLC
627 Dumont Ave., Campbell, OH 44405; Nick Hazimihalis: 330-318-3644;
Fax: 330-856-4147; choletta@aol.com

Tank Services Co.
4936 Southway S.W., PO Box 80070, Canton, OH 44708; Mike LaCroix:
330-479-9267; Fax: 330-479-9271; mlacroix@tankservices.com

The Andersons, Inc.
PO Box 119, Maumee, OH 43537; Ted Weaver: 866-234-0505;
Fax: 419-891-6539; ted_weaver@andersonsinc.com

The Mauger Company
692 Hill Rd. North, Pickerington, OH 41347; Terry Mauger: 614-915-7788;
Fax: 614-837-5144; tmauger@att.net

The Painting Company
6969 Industrial Pkwy., Plain City, OH 43064; Chuck Pfeiffer: 614-873-1334;
Fax: 614-873-1809; chuck@thepaintingcompany.com

Thomarios
One Canal Square Plaza, Akron, OH 44308; Adam Thomarios: 330-670-9900;
Fax: 330-670-9900; adam@thomarios.com

UCL, Inc.
2025 Stapleton Ct., Cincinnati, OH 45240; Pete Kontopos: 513-674-1666;
unitedpainting@fuse.net

OKLAHOMA

Bond Painting Corporation
17600 E. Admiral Place, Tulsa, OK 74116; Clay Donaldson: 918-234-4141;
claybondpt@sbcglobal.net

Cherokee Portable Painting
62478 E. 322nd Lane, Grove, OK 74344; Jim Elgin: 918-320-9244;
Fax: 918-787-6274; jimmywe@sbcglobal.net

CRTS, Inc.
1807 N. 170th E. Ave., Tulsa, OK 74116; Mark Bezinque: 918-877-5210;
Fax: 918-877-5211; sales@coatingrobotics.com

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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Ground-Up Inc.
PO Box 270443, Oklahoma City, OK 73137; William Phillips:
justin24case@yahoo.com

HMT, Inc.
1000 E. Memphis, Broken Arrow, OK 74012; David Bretherton:
918-258-2030; dbretherton@hmttank.com

Kimery Painting, Inc.
P.O. Box 1447, Sapulpa, OK 74067; Robert Kimery: 918-248-5160;
rlkimery@swbell.net

Luckinbill, Inc.
304 E. Broadway, Enid, OK 73701; Terry Vaughn: 580-213-2011;
Fax: 580-213-9488; paint@luckinbill.com

Mark Holt Painting Inc.
3549 S. Irvington Place, Tulsa, OK 74135; Mark or Jack Holt: 918-851-0725;
holtpainting@cox.net

Midwest Coatings
3701 SE 89th St., Oklahoma City, OK 73135; Wayne Whitehead:
405-424-6550; Fax: 405-424-6511; mdiamond@midwestcoatings.com

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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Nelson Industrial Services, Inc.
6021 Melrose Lane, Oklahoma City, OK 73127; Les Smith: 405-495-9797;
Fax: 405-495-4994; lsmith@nelsonindustrial.com

Tower Inspection, Inc.
3317 South Cherokee Drive, Muskogee, OK 74403; Mike Byers:
918-683-8915; Fax: 918-683-8915; mike.byers@towerinspection.com

OREGON

A Fresh Coat Painting
5095 SW Filbert Ave., Beaverton, OR 97005; Paul Schroder: 971-570-0261;
Fax: 503-626-3114; info@webpotential.com

Dennis Harding Painting
PO Box 17196, Portland, OR 97217; Bert Moffitt: 503-240-3449;
Fax: 503-240-3424; bert@coatingservices.com


Absolute Equipment
1-866-931-6655
3038 Babcock Blvd. Pittsburgh, PA 15237


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Directory of Industrial Painting Contractors

OREGON continued

EXPERIENCE

Bridge & Highway
Chemical Processing
Marine & Shipyard
Offshore Oil & Gas
Power, Conventional
Power, Nuclear
Pulp & Paper
Refinery/Petrochem
Transmission Pipeline
Wastewater Treatment
Water Tanks/Works
Concrete Coating & Repair
Lead Paint Removal
Shop Painting
Tank Linings
Thermal Spray
Waterjetting

Dunkin & Bush, Inc.

12005 N. Burgard St., Portland, OR 97203

Pete Weese: 503-285-0100

Fax: 503-285-7925

pweese@dunkinandbush.com

D&B is a service-oriented company offering a full range of industrial services, including coating and lining, scaffolding, lead abatement, fireproofing, consulting, and NACE inspection. Since 1943, D&B has provided the highest level of service to our customers. SSPC-QP 1, QP 2, and QP 3-certified. Headquartered in Redmond; offices in Bellingham, WA; AK; OR; HI; UT; and CA. www.dunkinandbush.com.

Fine Painting and Allied Services, LLC
804 N. Killingsworth Ct., Portland, OR 97217; Ray Clevenger:
503-286-5328; rayclevenger@fine-or.com

Hancock Sandblast & Paint LLC
P.O. Box 1067, Boardman, OR 97818 Don Gammell: 541-481-6000;
Fax: 541-481-6010; dongammell@centurytel.net

I.U.P.A.T. DC 5
11105 NE Sandy Blvd., Portland, OR 97220; Bud Bartunek: 712-199-9775;
Fax: 503-256-5271; bbartunek@ibpatdc5.org

Long Painting Company
2663 NW St. Helens Rd., Portland, OR 97210; Vince Guymon: 503-226-6757;
Fax: 503-226-6959; vinceg@longpainting.com

Mr Goodbrush
PO Box 1809, Eugene, OR 97404; Craig Kowarsky: 541-689-4572;
Fax: 541-747-1251; craig@mrgoodbrush.com

Pro-Tect Plastic & Supply, Inc.
PO Box 1377, Jacksonville, OR 97530; Sharri Griffin: 541-774-5506;
Fax: 541-745-5508; info@pro-TECT.net

Simpson & Associates, Inc.
P.O. Box 8270, Medford, OR 97504; Tim P. Simpson: 541-734-9849;
Fax: 541-734-2223; tsimpsnrs@charter.net

PENNSYLVANIA

Allstate Power-Vac, Inc.
2527 Market St., Twin Oaks, PA 19014; Mark Wilczek: 610-859-9000;
mwilczek@aspvac.com

Andy's Pool Shop Inc.
694 Fallentimbers Rd., New Geneva, PA 15467; Andrew Mihalic:
888-581-7863; am@poolrenovators.com

Arbonite, a Div. of P&R Industries, Inc.
3826 Old Easton Rd., Doylestown, PA 18902; Roger Hughes:
215-348-2950; Fax: 215-345-1251; roger@arbonite.com

Avalotis Corporation

P.O. Box 6, 400 Jones Street

Verona, PA 15147

Emanuel Aivaliotis: 412-828-9666

mikea@avalotis.com

See our display ad, p. 103.

Bradley Painting Inc.
25 Twig Ln., Levittown, PA 19054; Timothy Bradley: 267-549-2403;
Fax: 215-949-8702; bradleypaint@msn.com

C. W. Beal, Inc.
7051 Edinboro Rd., Erie, PA 16509; Stephen Potthoff: 814-868-0861; cw-beal@velocity.net

Cannon Sline Industrial, Inc.
422 Hoffman Blvd., Ashland, PA 17921; Mark Chuplis: 570-875-3980;
Fax: 570-875-3982; markchuplis@k2industrial.com

Centaur Contracting Coatings & Consulting
318 Mathews Way, New Castle, PA 16101; Ronald Fosnaught:
724-333-4315; centaurccc@aol.com

Chemsteel Construction
150 Technology Dr., Canonsburg, PA 15317; Diane Lomago/Dave Cimini:
724-746-9250; Fax: 724-746-9256; dcimini@chemsteel.com

Coating Technology, Inc.
26-B North Bacton Hill Rd., Malvern, PA 19355; Basil Mucha: 610-296-7722;
lkelly@coatingtechnology.com

D and E Painting
PO Box 935, McMurray, PA 15317; 724-942-6665;
ejerome2006@comcast.net

D&M Painting Corporation
1500 Amity Ridge Road, Washington, PA 15301 Gary Six: 724-229-0440;
dandmpaint@yahoo.com

Electro Chemical Engineering & Manufacturing Co.
750 Broad St., Emmaus, PA 18049; Dale K. Heffner: 610-965-9061;
dheffner@electrochemical.net

F-A-D Corporation
2000 Industrial Highway, Suite 5, Crum Lynne, PA 19022; Robert Fad:
610-872-3844; fadcorp@aol.com

Fiberlast USA
694 Fallentimbers Rd., New Geneva, PA 15467; Andrew Mihalic:
724-725-5169; amihalic@321online.net

G4 Group, Inc.
108 Woodland Dr., Jacobus, PA 17407; Sales: 717-578-5277;
Fax: 717-428-3191; info@theg4corp.com

Greiner Industries Inc.
1650 Steel Way, Mount Joy, PA 17552; James Gillespie: 717-653-8111;
Fax: 717-653-2013; sales@greinerindustries.com

Hannahoe Painting
1700 North 5th Street, Reading, PA 19601; Wes Frasca: 610-373-9743;
wfrasca@hannahoe.com

Hercules Painting Company, Inc.
1102 Sampson St., New Castle, PA 16101; George, Maria, or Michael Savakis:
724-654-9741; marias@herculespainting.com

Hi-Tech Concrete Coatings Inc.
430 Oak Lane, Lititz, PA 17543; Desiree Sunday: 717-664-4006;
Fax: 717-664-4008; desiree@htccfloors.com

I.K. Stoltzfus Service Corp.
1896 Auction Rd., Manheim, PA 17545; John M. Stoltzfus: 717-653-6789;
iks@ikstoltzfus.com

IceSolv, LLC
160 North Forge Road, Palmyra, PA 17078; Michael Schmelz:
717-838-0400; Fax: 717-838-0405; michael@icesolv.com

Joe's Painting
157 S California Dr., Coal Center, PA 15423; Joe Verno: 724-554-4677;
Fax: 724-554-4677; joespainting@zoominternet.net

John B. Conomos, Inc.
Coulter and Station Sts., P.O. Box 279, Bridgeville, PA 15017; Chris Kuchera:
412-221-1800; Fax: 412-221-4641; ckuchera@conomos.com

John E. Keffalas & Co.
P.O. Box 364, Butler, PA 16003; John E. Keffalas: 724-287-2054

Jupiter Painting Contracting Co., Inc.
1500 River Rd., Croydon, PA 19021; Paul Tsourous: agt@jupitercc.com

K T L Painting Inc.
72 Reservoir Road, Morrisdale, PA

KBG Drywall and Painting Inc
Suite 489 Linda Lane, Fairless Hills, PA 19030; Kevin: 215-852-4705;
Fax: 215-269-4712; gungork5@gmail.com

Keystone Painting Co., Inc.
414 E. Lincoln Ave., McDonald, PA 15057; Ted Kalas: 412-343-6700;
Fax: 724-926-3500; keypaint@aol.com

Lane Enterprises, Inc.
1244 Claremont Road, Carlisle, PA 17015; Gene Anderson: 717-249-8342;
Fax: 717-249-4991; ganderson@lane-enterprises.com

M C Painting Corporation
1195 Haverford Road, Crum Lynne, PA 19022; 610-833-5731;
Fax: 610-833-2583; vanofmcpainting@comcast.net

M. Gordon & Sons, Inc.
PO Box 2735, Harrisburg, PA 17105; Michael Katz: 717-236-9433;
Fax: 717-236-2648; mgordonsons@epix.net

Master-Lee Decon Services
5631 Route 981, Latrobe, PA 15650; Tim Wedow: 245-398-0602;
Fax: 724-532-5501; tim@masterlee.com

EXPERIENCE

RHODE ISLAND continued

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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National Polymers
9 Guttman Blvd., Charleroi, PA 15022; Steve Dunlap: 800-831-5600;
Fax: 724-483-9306; steve.dunlap@nationalpolymers.com

Odyssey Contracting Corp.
P.O. Box 97, 2345 W. Pike St.
Houston, PA 15342; Stavros Semanderes
724-745-1022
odyssey@odysseygroup.net

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See our display ad, p. 104.

Painting Service Inspection
1047 Fourth Street, Monongahela, PA 15063; James Schuster: 724-258-9685;
Fax: 724-258-5086; jschu0757@aol.com

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Palmer Industrial Coatings, Inc.
PO Box 4056, 191 Palmer Industrial Rd., Williamsport, PA 17701; Jack Scholz:
570-323-8723; Fax: 570-323-5853; jacks@palmerindustrial.com

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Panthera Painting
333 Morganza Rd., Canonsburg, PA 15317; Andrew Manganas:
724-745-1900; Fax: 724-745-2466; pantheraptg@aol.com

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PennCoat, Inc.
1921 McFarland Dr., Landisville, PA 17538; Gary Loiseau: 717-892-7000;
Fax: 717-892-1500; gary@penncoatinc.com

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Polar Blast - Commercial & Industrial Sandblasting & Painting
PO Box 372, Bellefont, PA 16823; Dave Litke: 814-355-7121;
Fax: 814-355-8384; polarblast@comcast.net

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Postupak Painting Co., Inc.
PO Box 1666, Wilkes-Barre, PA 18703; Carl Postupak: 570-824-0290;
postupakpainting@verizon.net

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Poulos Painting Company
PO Box 854, Uniontown, PA 15401; J. Giannopoulos, Jr.: 724-322-1157;
jjpoulos@qcol.net

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Rampart Hydro Services
530 Moon Clinton Rd., Coraopolis, PA 15108; Neil Weigel: 412-262-4511;
Fax: 412-262-6188; nweigel@rampart-hydro.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Salt Painting, Inc.
17918 State Hwy. 198, Saegertown, PA 16433; Dick Eglinton: 814-763-5002;
Fax: 814-763-2072; dick_eglinton_saltpainting@windstream.net

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Sauereisen, Inc.
160 Gamma Drive, Pittsburgh, PA 15238; John E. Davis: 412-963-0303;
Fax: 412-963-7620; jedavis@sauereisen.com

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Sil Mar Construction Corporation
746 Washington St., Easton, PA 18042; Silvio Coccia, Jr.: 610-258-3784;
Fax: 610-258-1351; scoccia@sil-mar.com

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Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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Steel City Painting Services, Inc.
3035 Stayton St., Pittsburgh, PA 15212; John D. Elsesser: 412-766-7950;
Fax: 412-766-7960; elsesser@steelcity.com

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Steel Management Systems, LLC
3045 Bath Pike, Nazareth, PA 18064; Lenny Martin: 610-837-9700;
Fax: 610-837-8577; lmartin@steelmanagementsystemsllc.com

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Surface Technology, Inc.
PO Box 7031, Lancaster, PA 17604; Michael E. Greenblatt: 800-776-5328;
Fax: 717-569-4948; sales@surfacetechinc.com

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Technical Services Mid Atlantic, Inc.
2324 W. 2nd Street, Chester, PA 19013; Mike Alloway: 800-596-9798;
michaelalloway@hotmail.com

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Thortex RPT
12 Iron Bridge Dr., Collegeville, PA 19426; Sue Howarth: 610-831-0222;
info@thortex.com

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Valley Painting, Inc.
610 Buck Road, Southampton, PA 18966; A. Fkias: 215-942-4377;
Fax: 215-942-2742; valleypainting@comcast.net

✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
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Wenrich Painting, Inc.
116 West Chestnut, Ephrata, PA 17522; Tim Hannahoe: 717-738-0916;
Fax: 717-738-2738; tim.hannahoe@wenrichpainting.net

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Fax: 801-881-1565; wexblast@zoominternet.net

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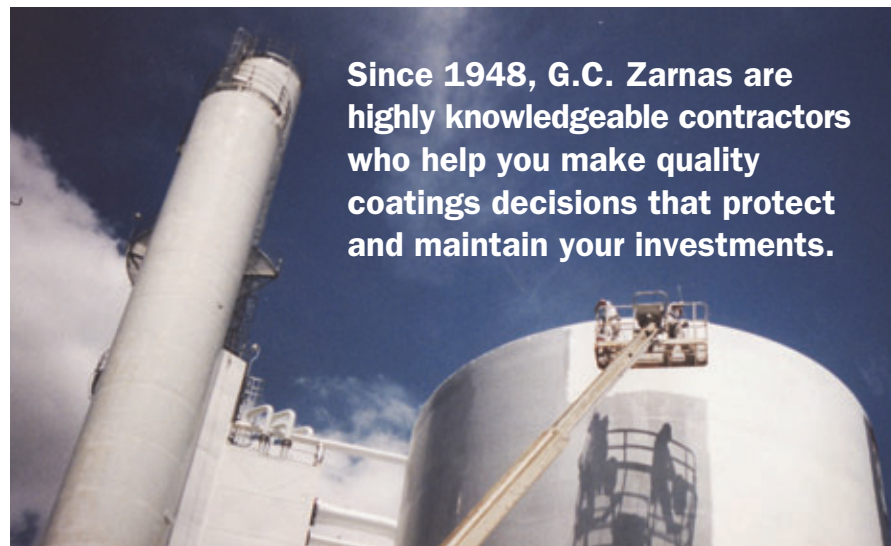
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PMB 627, PO Box 6017, Carolina, PR 00984; Kettin Figueroa:
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Dun-Right Services, Inc. 910-B Parker Drive, Florence, SC 29501; Len Hutchinson: 843-317-1144; Fax: 843-317-1184; lkhinsc@aol.com																
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Fisher Tank Company 2330 Two Notch Road, Lexington, SC 29072; Dale Richardson: 803-359-4173; drichardson@fishertank.com																
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Global Painting, LLC 215 East Pinedale, Anderson, SC 29626; Share: 864-224-7028																
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Hacquard & Compton Industrial Maintenance Contractors, Inc. 3160 Quandry Rd., Sumter, SC 29150; Mike Compton: 803-494-3856; hacquardcompton@ffc-i.net																
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ISG dba Universal Inc. 318 Neeley Street, Sumter, SC 29150 Joe Vandiver: 803-773-6388 Fax: 803-778-4185; jvandiver@isginc.us																
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Main Industries, Inc. 1670 Drydock Ave., Bldg. 1782 N. Charleston, SC 29405 Meredith Challoner: 843-744-9020 machalloner@mainindustries.com																
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Osborn Contract Services, Inc. 125 Sunbelt Ct., Greer, SC 29650; Chris Crist: 864-877-2535; chris@osborninc.com																
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Quality Paperhanging & Painting Co., Inc. 852 White Fawn Dr., Hopkins, SC 29061; Vince Reese: 803-783-5400; Fax: 803-834-4918; qpvince@yahoo.com																
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Southern Industrial Maintenance Inc. PO Box 651, 185 Pine Grove Rd., Lugoff, SC 29078; Larry McCallum: 803-438-2633; southind@earthlink.net																
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Southern Specialty Coatings 422 Addison St., Edgefield, SC 29824; Matt Wash: 877-788-4969; matt_wash@bellsouth.net																
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Taylor & Burns Coating Services, Inc. P.O. Box 99, Neeses, SC 29107; Franklin Taylor: 803-247-3737; Fax: 803-247-3738; taylorandburns@aol.com																
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United Painting Inc. 2312 River Road, Piedmont, SC 29673; Larry White: 864-314-9520; unitedpainting@charterinternet.com																
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Woodall's Construction Sandblasting & Painting Inc. 7371 W. Spartan, North Charleston, SC 29418; Russell Woodall: 843-747-9564; Fax: 843-767-9564; rusty@woodallsconstruction.com																
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Worldwide Construction & Enterprise 3206 New Pond Rd., Anderson, SC 29626; Mecca Bey: 864-376-2015																
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Praxair Surface Technologies (formerly Sermatech Int'l) 7615 Fairview St., Houston, TX 77041; 713-849-9474; Fax: 410-247-7837; greg_groff@praxair.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓	
Pro-Tect Services, Inc. 6639 Avenue U, Houston, TX 77011; Garnett Cleveland: 713-589-4638; Fax: 713-589-5612; sales@pro-TECTservices.com	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓		✓
Redford Corporation 1075 Kingwood Dr., Ste. 206, Kingwood, TX 77339; Keith Redford: 281-358-4100; Fax: 281-358-9043; keithredford@redfordcorporation.com										✓	✓				✓		
S & S Bridge Painting, Inc. PO Box 2189, Kerrville, TX 78029; Wesley Skains: 830-896-5208; Fax: 830-257-4789; sspaint@ktc.com	✓											✓	✓	✓			
San-Coat Inc. 13248 Donop Rd., Elmdorf, TX 78112; Phil Moy: 210-633-2880; philmo@sancoat.com																	
Sand-Tech Coatings, Inc. 4608 Navajo Trail, Balch Springs, TX 75180; Gerald Sanders: 972-287-5308; Fax: 972-287-5409; gsand10594@sbcglobal.net	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓				✓	
Steel Painters Inc. 7453 Frint Dr., Beaumont, TX 77705; Charles Miller: 409-842-6060; Fax: 409-842-6062; cmiller@steelpainters.com		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓		✓	✓	✓		

Directory of Industrial Painting Contractors

TEXAS continued

EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
T.W. Hicks, Inc. 1408 N. Corinth St., Corinth, TX 76208; Timothy Hicks: 940-498-3444; Fax: 940-498-3445; twhicks@twhicksinc.com																
✓																
Tex Blast Sandblasting Co. PO Box 1477, Temple, TX 76703; Chandra Mitchan: 254-778-8096; Fax: 254-770-0404; texblast@texblast.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			✓			
The Brock Group 1670 East Cardinal Dr., Beaumont, TX 77705; Marty Stamey: 409-833-6226; mstamey@brockgroup.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			✓		✓	✓
The Brock Group 10343 Sam Houston Park Drive, Suite 200, Houston, TX 77064; Marty Stamey: 409-833-6226; mstamey@brockgroup.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓			✓		✓	✓
The Montes Group LLC 5212 N. Stewart Rd., Mission, TX 78573; Juan: Fax: 956-583-9777; montesgroup@sbcglobal.net																
										✓	✓		✓	✓		
Trinity Railcar Repair, Inc. 2850 Pedan Road, Saginaw, TX 76179; Kitty Wurtz: 817-236-0231; kitty.wurtz@trinityrail.com																
															✓	
USA Floor-Tec, Inc. 189 Industrial Blvd., McKinney, TX 75069; Mark Sevarino: 214-243-5039; Fax: 972-548-8609; mark@usafloortec.com																
✓											✓					
Watson Bros. Painting Service, Inc. 2608 Whitmore St., Ft. Worth, TX 76107; Dale Watson: 817-332-4071; watson_brothers@yahoo.com																
✓									✓	✓						
Way-Tech, Inc. 6124 Westview, Houston, TX 77055; John Plummer: 713-956-7300; jplumm@way-tech.net																
														✓		
Western Coating Company, Inc. 2211 East Murphy, Odessa, TX 79761; Michael R Wilson: 432-332-2187; western@clearwire.net																
	✓						✓					✓			✓	
Williams Painting and Sandblasting 3637 FM 346 E., Tyler, TX 75703; Sherman Williams Sr: 903-839-6358; wpscompany@aol.com																
										✓		✓		✓		

UTAH

Aztec Coatings, Inc. 10354 South 2700 W., PO Box 95566, South Jordan, UT 84095; Jim Hatch: 800-659-4480; Fax: 801-253-0104; jhatch@aztec-coatings.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Charles Allen Painting, Inc. 1980 Wagstaff Dr., Holladay, UT 84117; Charles Allen: 801-274-1513; Fax: 801-274-1513; allen1513@msn.com																
✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

Dunkin & Bush, Inc.

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Matt North: 425-885-7064

Fax: 425-885-3790

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Finn-Wall Specialties

6915 South 700 West, Midvale, UT 84047; Anne Spring: 801-566-1008; anne@finn-wall.com

Global Coatings Inc.

200 West 700 South, PO Box 338, Pleasant Grove, UT 84062; Michael Hyde: 801-785-3595; Fax: 801-785-3601; michael@globalcoating.com

Keene Coatings Corp.

4170 West 2100 South, Salt Lake City, UT 84120; G. Val Ossmen: 801-972-3822; Fax: 801-972-2692; val.ossmen@keenecoatings.com

Orion Construction

9802 North 5740 West, Highland, UT 84003; George Hatfield: 801-763-8999; orionutah@aol.com

The Gateway Company of Utah LLC

1617 N. Chicago St., Salt Lake City, UT 84116; Kelly Houston: 801-532-2500; khouston@gatewaycompany.com

VERMONT

Catamount Environmental, Inc.

PO Box 160, 15 Catamount Ln., Wilmington, VT 05363; William Mack: 802-464-2754; catenv@sover.net

Corroless-USA

156 Brentwood Dr., Ste. 3, Colchester, VT 05446; Matthew Zambarano: 888-511-3336; Fax: 888-511-3336; mattz@corroless-usa.com

Luxbrush Painting Company, Inc.

PO Box 2521, Manchester Center, VT 05255; Harry Lux: 802-366-1119; holly@luxbrush.com

Vermont Eco-Floors

3222 Greenbush Road, Charlotte, VT 05445; Mike Frost: 802-425-7737; Fax: 802-425-7737; contactus@vermontecofloors.com

Vermont Protective Coatings Inc.

PO Box 256, Brandon, VT 05733; Bruce Bove: 802-247-3237; bbove@vtprotectivecoatings.com

VIRGINIA

Advanced Epoxy Coatings LLC

505 Open Greens Ct., Virginia Beach, VA 23462; Joe Beyer: 757-351-6352; info@aecoatings.com

AIR Systems International

829 Juniper Crescent, Chesapeake, VA 23320; Customer Service: 800-866-8100; Fax: 757-424-5348; sales@airsystems.com

American Exteriors, Inc.

PO Box 4665, Alexandria, VA 22303; Tim Quinn: 703-765-1010; Fax: 703-765-9674; ampaintinc@aol.com

American Stripping Company

9205 Vassau Ct., Manassas Park, VA 20111; James Sejd: 703-368-9922; Fax: 703-368-6573; james@ascoweb.com

APC Equipment & Supply Co.

4940 Rutherford Rd., Ste. #302, Virginia Beach, VA 23455; Richard Brennan: 757-564-1154; dbren@mac.com

Blue Ridge Coatings & Supply, Inc.

3802 Brambleton Ave. SW, Roanoke, VA 24018; David Trail: 540-989-3319; Fax: 540-989-5046; mail@brscinc.net

Brickwood Contractors, Inc.

11306 Industrial Road, Manassas, VA 20108; Peter Kalos: 703-392-0228; bcbrickwood@aol.com

Cannon Sline Industrial Inc.

300 E. Poythress Street, Hopewell, VA 23860; Shawne Boyle: 804-541-0285; jiba@boylesrus.com

Cannon Sline Industrial, Inc.

2584 Aviator Dr., Ste. 101, Virginia Beach, VA 23453; Lewis O'Neill: 757-427-0878; Fax: 302-658-1430; lewisoneill@k2industrial.com

Capitol Finishes, Inc.

2506 Colley Avenue, Norfolk, VA 23517; Randy Pulley: 757-622-3700; Fax: 757-622-3775; rnpulley@capitolfinishes.com

CHEMcorr Inc.

750 Lord Dunmore Dr., Ste. 104, Virginia Beach, VA 23464; Michael Harkin: 757-306-1111; harkinma@chemcorrinc.com

Chesapeake Coatings & Decks, Inc.

PO Box 4508, Norfolk, VA 23523; Matthew Schaltegger: 757-772-0411; Fax: 757-772-0442; matthew.schaltegger@gmail.com

Coatings & Painting, LLC

501 Westover Ave., Hopewell, VA 23860; Bobby Seamans: 804-458-1555; Fax: 804-458-8521; bcmans@embargoemail.com

Corfu Contractors, Inc.

2405 Oakmont Court, Oakton, VA 22124; Nick Kollas: 703-698-7887; nkollas@corfucontractorsinc.com

Cullen Painting & Sandblasting

2506 Glenlawn Pl., Herndon, VA 20171; Gene Cullen: 703-796-0496; genecullen@aol.com

Directory of Industrial Painting Contractors

VIRGINIA continued

EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Empire Painting and Floor Coatings 6393 Tammy Lane, Mechanicsville, VA 23111; Jason Martin: 804-539-0164																
EPacoat, Inc. 4500 Oakleys Lane, Richmond, VA 23231 David Whittaker: 804-513-7222 Fax: 804-521-9922 dwhittaker@epacoat.com																
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Industrial Cryogenic Enterprises, Inc. 1318 East Washington Street, Petersburg, VA 23805; Sean Clements: 804-733-9204; Fax: 804-861-6161; sean@industrialcryo.com																

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Insulation Specialties, Inc. 501 Westover Ave., Hopewell, VA 23860; D. Bowen Hyatt: 804-458-1555; isigsi@msn.com																
International Flooring Inc. 4675 East Princess Anne Rd., Norfolk, VA 23502; 757-855-5286; Fax: 757-853-5980; wedwards@internationalflooring.com																
Jenny and Sons HI and I Inc. 5800 Mojave Road, Virginia Beach, VA 23462; Hector Franquiz: 757-408-9548; Fax: 757-497-6497; jen_sons_inc@cox.net																
Jerrco Inc. 5547 Creek Hill Rd., St. Paul, VA 24283; Larry Palmer: 276-395-6516; Fax: 276-395-5676; jerrco_inc@yahoo.com																
Keel Painting Contractors Inc. 8560 Victory Hill Lane, Hayes, VA 23072; Steve Keel: 804-642-0709; keelpainting@aol.com																
Line-X of Virginia Beach 5305 Cleveland St., Ste. 103, Virginia Beach, VA 23462; Jeff Fletcher: 757-560-5200; Fax: 757-490-8647; info@linexvb.com																

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Lyons Shipyard Inc. Foot of Brown Ave., P.O. Box 2180, Norfolk, VA 23501; Dan Davis: 757-622-4661; Fax: 757-622-8580; ddavis@lyonshipyard.com																
Lytle Utilities Inc. 2210 East Belt Blvd., Richmond, VA 23234; Mark Burcham: 877-231-3426																
Main Industries, Inc. 107 E Street, Hampton, VA 23661 Michael Challoner 757-380-0180 main@mainindustries.com																
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Mid-Atlantic Coatings, Inc. 3505 Business Center Drive, Chesapeake, VA 23323; Thomas Dawson IV: 757-485-0400; tdawson50@aol.com																
Premier Decking LLC PO Box 7992, Norfolk, VA 23509; Tracy Williams: 757-449-0396; Fax: 757-351-6347; twilliams@premierdeckingllc.com																
Rad Craft 8405 Buckland Mill Rd., Gainesville, VA 20155; Ken Shoup: 703-521-0838; radcraft@yahoo.com																
Raytheon Company 2555 Ellsmere Ave., Norfolk, VA 23513; Mike Kallestad: 757-544-3989; Fax: 757-852-2189; michael_j_kallestad@raytheon.com																
Serrano Coating Services 1221 Gladiola Crescent, Virginia Beach, VA 23453; Vincent Serrano: 757-450-8155																
Sodablast of Virginia LLC P.O. Box 263, Oilville, VA 23129; Chip or Linda Carpenter: 804-556-5250; Fax: 804-556-5254; info@sodablastofvirginia.com																
Southern Virginia Painting Company, Inc. 71 Maier Farm Road, Buchanan, VA 24066; Darren Roney: 540-556-1761; Fax: 540-254-1804; roney4@msn.com																
UHP Projects, Inc. 4811 Mercantile Dr., Newport News, VA 23607; Joe Litz: 757-928-1890; Fax: 757-928-1946; j.litz@uhpprojects.com																

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United Coatings (UCC) 650 Chautauqua Avenue, Portsmouth, VA 23707; Jean Blanchard: 757-398-0785; jeanb@earl-ind.com																
Vanwin Coatings of Virginia, LLC 2601-A Trade Street, Chesapeake, VA 23323; Chris Lewis: 757-487-5080; Fax: 757-487-6073; chrislewis@vanwincoatings.com																
W.W. Enroughty & Son Inc. 4500 Oakleys Lane, Richmond, VA 23231; Wayne Enroughty: 804-752-7562; Fax: 804-752-7754; wenroughty@enroughty.com																

WASHINGTON

Blue Vase Services

1414 South 324th St., Ste. #B209, Federal Way, WA 98003; Jeff Carter: 206-380-6116

Brooklyn Iron Works, Inc.

2401 E. Brooklyn Ave., Spokane, WA 99217; Don Johnson: 509-468-2310; djohnson@biwinc.us

Brown Minneapolis Tank Co. Northwest

100 Tower Blvd., Suite 100, Elma, WA 98541; Allan McComas: 360-239-9378; amccomas@bmt-tank.com

C D S Painting & Coatings Inc.

E. 11125 Rinear Road, Valleyford, WA 99036; Dean Soelberg: 509-922-2044; Fax: 509-922-0256; cds.ptg@gmail.com

Cascade Industries Northwest, Inc.

217 240th St. SE, Bothell, WA 98021; Rick Hemp: 425-483-0102; rick.cascade@verizon.net

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Coatings Unlimited Inc. 18420 68th Ave. South, Kent, WA 98032; Baldy Tonella: 425-251-3268; Fax: 425-251-3269; btonella@coatingsunlimited.com																
Custom Mfg & Design LLC 317 NE 179th St., Ridgefield, WA 98642; Dennis: Fax: 360-574-4292; dwkreger@comcast.net																

Dunkin & Bush, Inc.

PO Box 807, Redmond, WA 98073

Matt North: 800-362-1943

Fax: 425-885-3790

mnorth@dunkinandbush.com

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Dunkin & Bush, Inc.

4648 Pacific Hwy., Bellingham, WA 98226; Seth Jeretzky: 360-733-8033; Fax: 360-733-8035; sjeretzky@dunkinandbush.com

Energy Northwest

PO Box 968 Mail Drop 975, Richland, WA 99352

Everhart Painting Limited

12322 E. 1st Ave., Spokane Valley, WA 99216; Dave Klein: 509-927-0920; Fax: 509-891-9968; daveeverhart@aol.com

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Extreme Coatings, Inc. P.O. Box 1184, Pasco, WA 99301; Dan Olson: 509-545-0570; Fax: 509-545-0580; dolson@eci-svcs.com																
F.D. Thomas Inc. 8018 Portland Ave. E, Tacoma, WA 98404; Mike Mitchel: 253-548-1600; Fax: 253-548-1605; mike@fdthomas.com																
HCI Industrial & Marine Coatings, Inc. PO Box 1573, Brush Prairie, WA 98606; Kim Hasselbalch: 360-260-9250; Fax: 360-260-0096; kim@hci-coatings.com																
Hi-Tech Industrial Coatings Inc. P.O. Box 240, Parker, WA 98939; Tim Conrad: 509-575-5373; Fax: 509-877-7311																
Leewens Corporation P.O. Box 2549, Kirkland, WA 98083; Patrick Leewens: 425-827-7667; Fax: 425-827-8358; leewens@leewens.com																
Long Painting Company 21414 68th Ave. South, Kent, WA 98032; Bill Newcomb: 253-234-8050; Fax: 253-234-0034; billn@longpainting.com																
Matheson Painting Inc. 615 S. Oregon Ave., Pasco, WA 99301; Tom Matheson: 509-545-6889; tom@mathesonpainting.com																
Mathwig Painting Services 290 Granat St., Port Orchard, WA 98367; Mike Mathwig: 360-286-7062; contact@mathwigpaintingservices.com																
North Pacific Industrial Coatings LLC 2900B Lind Ave. SW, Renton, WA 98055; Lueder Pestl: 425-251-0335; Fax: 425-251-0336; lpestl@northpacific.us																

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WASHINGTON continued

EXPERIENCE

Bridge & Highway	✓
Chemical Processing	✓
Marine & Shipyard	✓
Offshore Oil & Gas	✓
Power, Conventional	✓
Power, Nuclear	✓
Pulp & Paper	✓
Refinery/Petrochem	✓
Transmission Pipeline	✓
Wastewater Treatment	✓
Water Tanks/Works	✓
Concrete Coating & Repair	✓
Lead Paint Removal	✓
Shop Painting	✓
Tank Linings	✓
Thermal Spray	✓
Waterjetting	✓

Northwest Sandblast & Paint, LLC
E. 5916 Baldwin, Spokane, WA 99212; Cris Keener: 509-534-2146;
Fax: 509-536-8143; n.w.sand@yahoo.com

Bridge & Highway	✓
Chemical Processing	✓
Marine & Shipyard	✓
Offshore Oil & Gas	✓
Power, Conventional	✓
Power, Nuclear	✓
Pulp & Paper	✓
Refinery/Petrochem	✓
Transmission Pipeline	✓
Wastewater Treatment	✓
Water Tanks/Works	✓
Concrete Coating & Repair	✓
Lead Paint Removal	✓
Shop Painting	✓
Tank Linings	✓
Thermal Spray	✓
Waterjetting	✓

Paintmaster Services Inc.
PO Box 5399, Benton City, WA 99320; Marc Duarte: 509-588-6421;
Fax: 509-588-5604; office@paintmasterservices.com

Bridge & Highway	✓
Chemical Processing	✓
Marine & Shipyard	✓
Offshore Oil & Gas	✓
Power, Conventional	✓
Power, Nuclear	✓
Pulp & Paper	✓
Refinery/Petrochem	✓
Transmission Pipeline	✓
Wastewater Treatment	✓
Water Tanks/Works	✓
Concrete Coating & Repair	✓
Lead Paint Removal	✓
Shop Painting	✓
Tank Linings	✓
Thermal Spray	✓
Waterjetting	✓

Pro-Tect Construction Services
18420 68th Ave. S. #109, Kent, WA 98032; Christy Snider: 877-850-9727;
Fax: 425-251-4995; christy@protectionconstruction.com

Purcell Painting and Coatings
6456 S. 144th Street, Tukwila, WA 98168; Dave Purcell: 206-835-6878;
Fax: 206-835-6979; dpurcell@purcellpainting.com

S & S Coatings, Inc.
815 N. Lily Rd., Spokane, WA 99212; Mark Schultz: 509-924-6120;
sales@s-scoatings.com

Specialty Products, Inc. (SPI)
2410 104th St., Ct. So., Suite D, Lakewood, WA 98499; Marty Koval:
800-627-0773; Fax: 253-588-7196; info@specialty-products.com

Sturtz Finishes, Inc.
P.O. Box 29708, Bellingham, WA 98228; David Sturtz: 360-966-2466;
Fax: 360-392-6022; davidlsturtz@msn.com

Tracy's Quality Painting, Inc.
3801 14th Ave. NW, Gig Harbor, WA 98335; Curt or Daniel: 253-858-8242;
curt@tracysqualitypainting.com

Washington Industrial Coatings
9730 Lathrop Dr. SW, Ste. E-1, Tumwater, WA 98512; Dean Pavletich:
360-871-3721; office@waindustrial.com

Western Industrial, Inc.
19031 33rd Ave. West, Suite 205, Lynnwood, WA 98036; Mark Jackson:
256-407-4001; Fax: 425-740-7411; mark@westernindustrialinc.com

Wilbur Fletcher, Inc.
P.O. Box 41, Dayton, WA 99328; Bruce Larkin: 509-382-4461;
jblarkin@my180.net

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Fax: 304-755-9438; jbeam.beam@earthlink.net

Custom Applicators LLC
1511 Badgley Fork Rd., Mineralwells, WV 26150; Roger Shawver:
304-489-1990; Fax: 304-489-1688

Federal Industrial Services WV Inc.
2724 Staunton Turnpike, Parkersburg, WV 26104; Michael Rowh:
304-679-3283; mikerowh@cs.com

Industrial SiloSource, Inc.
2444 Williams Hwy., Williamstown, WV 26187; Mike Curry: 304-375-2866;
Fax: 304-375-2868; mike.curry@siloSOURCE.com

Specialty Groups, Inc.
PO Box 96, Bridgeport, WV 26330; James E. Herron: 304-623-3844;
Fax: 304-623-3843; service@specialtygroups.com

WISCONSIN

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Directory of Industrial Painting Contractors

WISCONSIN continued

EXPERIENCE

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Midwest Industrial Coatings - WI, LLC 1217 S. Grandview Blvd., Waukesha, WI 53188; Peter Bakke: 262-524-8110 Fax: 262-524-8266; peter@mic-llc.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Since 2003, Midwest Industrial Coatings has specialized in the application of polyureas and polyurethane thick-film coatings and linings. Applications include, but are not limited to, abrasion and impact control and primary and secondary containment. Commercial, industrial, and government customers served. Worldwide application available.																
Midwest Special Coatings P.O. Box 87, Caledonia, WI 53108; Dan Haley: 262-639-8261; Fax: 262-639-7742; h-j@sbcglobal.net ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Mill Coatings, Inc. 1878 Pride Terrace, Green Bay, WI 54313; Blake Hanson: 920-434-1891; Fax: 920-434-9286; millcoatings@sbcglobal.net ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
Noyce Painting & Decorating LLC 803 Mayfair Ave., Madison, WI 53714; Rob Noyce: 608-225-0810; rnoyce@noycepainting.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Porta-Painting, Inc. 313 Travis Ln., Waukesha, WI 53189; Bruce Ash: 262-970-9713; Fax: 262-970-9723; bruce.a@portapainting.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Quality Sandblasting and Coatings, LLC 1144 Ashwaubenon Street, Green Bay, WI 54304; Nick Wold: 920-337-2010; Fax: 920-337-9620; nick@qualitysandblasting.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Rockwell Painting Inc. 1766 Drotning Rd., Stoughton, WI 53589; Vincent H. Rockwell: 608-441-9350; Fax: 608-314-9151; rockwellptg@netscape.net ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Rucinsky's Painting & Decorating, LLC 3680 N. Main Street, Oshkosh, WI 54901; Jon Rucinsky: 920-236-9055; info@rucinskyspainting.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Safway Services, LLC N19 W24200 Riverwood Dr., Waukesha, WI 53188; Jerry Dolly: 800-582-9391; info_request@safway.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																

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Service Painting Corp. 2727 W. Mill Road, Milwaukee, WI 53209; Bill Burczyk: 414-247-9400; bill@servicepaintingcorp.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Showcase Painting LLC 3313 N 15th Street, Sheboygan, WI 53083; 920-452-0901; showcasepainting@charterinternet.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Specialty Coating Solutions LLC 693 Yorkshire Rd., Neenah, WI 54956; Jim Ruzicka: 920-720-9885; jim@scs-us.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Spectrum Contracting Corporation 815 Beech Street, Grafton, WI 53024; Rob Stelter: 262-377-5500; Fax: 262-377-0033; rstelter@spectrumcontracting.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Spiegel Sandblasting & Specialty Coatings, LLC N 4125 Menzel Road, Tigerton, WI 54486; Everette Spiegel: 715-535-3179; Fax: 715-535-2896; spiegel_6@msn.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Surf Prep, Inc. P.O. Box 470, Pewaukee, WI 53072; Adam Zelmer: 262-746-1013; Fax: 262-746-1011; azelmeer@surfprep.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Svenco Ltd. PO Box 165, 636 State Rd. 65, Amery, WI 54001; Steve Rodwell: 715-554-3444; Fax: 715-268-5110; steve@svencoltd.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Symet Inc. 3282 N 35th St., Milwaukee, WI 53216; Tim Ash: 414-449-8770; Fax: 414-449-5116; info@symet.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
TRS Restorations 2954 State Hwy. 13 N., Wisconsin Rapids, WI 54495; Tadd Hoffman: 715-423-0909; Fax: 715-712-0910; tadd@trsrestorations.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																

WYOMING

Bridge & Highway	Chemical Processing	Marine & Shipyard	Offshore Oil & Gas	Power, Conventional	Power, Nuclear	Pulp & Paper	Refinery/Petrochem	Transmission Pipeline	Wastewater Treatment	Water Tanks/Works	Concrete Coating & Repair	Lead Paint Removal	Shop Painting	Tank Linings	Thermal Spray	Waterjetting
ARtectura Painting Inc. PO Box 12611, Jackson, WY 83002; Scott Berger: 307-690-6884; Fax: 307-734-0616; artpainting@gmail.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Mandros Painting Inc. PO Box 1090, Green River, WY 82935; Bob Mandros: 877-875-6555; Fax: 307-875-5707; office@mandros.net ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																
Miller's Fabrication & Construction 80 Highway 14A E., Lovell, WY 82431; Bill Miller: 307-548-6346; mfc@millerstab.com ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓																

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